

# **INVESTOR BOOK**

EDITION JUNE 2019

# ADVISORS ®

# EUROPE'S LEADING INTERNET CORPORATE FINANCE BOUTIQUE

#### Unique Industry Know-How

- Focus on Leading European Internet companies
  - Covering over 400 companies across 25 online verticals, a broad range of over 500 investors as well as 100+ online-focused corporates
- Deep understanding of industry dynamics
- Ability to add value beyond banking advice
  - Facilitates overall process and minimizes management distraction

#### Unmatched Network and Relationships

- NOAH Advisors is globally well connected and has direct access to virtually all key players in the industry
  - Knowledge of and strong relationships with potential buyers' key decision makers
  - Proactively finds and unlocks attractive investment opportunities for leading investors
- < Annual NOAH Conference in its 8th year

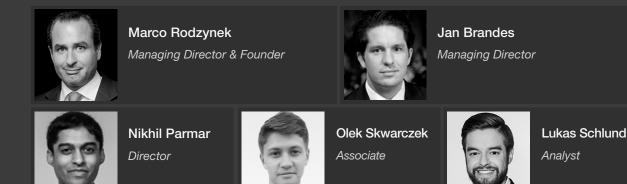
#### trong Investment Banking Competence

- Over 40 years of combined relevant M&A experience
  - Routine execution of M&A and financing transactions with sizes of several billion euros
- 25+ successfully completed NOAH Advisors transactions underline successful transfer of M&A competencies to the Internet sector

#### Ill Commitment - We Are Entrepreneurs!

- Entrepreneurial mind-set, focused on growing the business and establishing a reputation for excellence
- Solution of the second second
- Highly success-based compensation structures align interests of clients and NOAH Advisors, and demonstrate conviction to deliver top results
- 오 Creative deal solutions

#### The NOAH Advisors Core Banking Team



Selected Completed	NOAH Transactions
September 2018	July 2018
Sale of 100% in	Sale of 100% in
10Bis	PromoFarma.com
	to
for €135m to	
👖 Takeaway.com	J Zur Rose Group
Financial Advisor to 10bis and its shareholders	Exclusive Financial Advisor to PromoFarma and its shareholders
August 2017	December 2016
Acquisition of a Majority Stake in	Investment in
ö Luminati	FLiXBUS
by	
EMK Capital	by
at a valuation of \$200m	SILVERLAKE
Financial Advisor to EMK Capital	Financial Advisor to Silver Lake
October 2016	December 2014
Investment in	Sale of 100% of
KäuferPortal	o fotolia
by	
ProSiebenSat.1 O GENERAL Media SE	for \$800m to
84% Ownership	🔼 Adobe
Exclusive Financial Advisor to KäuferPortal and its Shareholders	Exclusive Financial Advisor to Fotolia and the Selling Shareholders
October 2014	May 2014
Sale of 100% of	
trovit	sold 100% of
	yad2
for €80m to	for \$228m to a joint venture between
NEXT Co., Ltd.	

# NOAHBBBLE

The NOAH Bible, an up-to-date valuation and industry KPI publication.

This is the most comprehensive set of valuation comps you'll find in the industry. Reach out to us if you spot any companies or deals we've missed!

00000000	Sector KPIs
March 2019 Edition (PDF)	EBITDA CAGR 2017
Sign up Here	EBITDA Margin 2013
	5% 5% 10% 6790 8000

ig Co	unk			Media, Tel	ecom, Ga	ming & Social M
	-	Company	Country	Description	Funding (Sm)	Company
	Sh	Europe - Market Size Di	Rol Media (	(16.8br) & Social Media (56.Sba)		USA - Market cav: Digital
eting		Spotify		Music streaming service	2,790	Samplar. Platered
	\$2 63	I IMPROBABLE		Cross-platform games community	554	-
	53 53 60	DEEZER		Music streaming service	346	Zenga
						Gunity
			-	Online audio sharing platform	468	hulu
-	54 ND 58	K Kobelt		Giobal music publisher and music services	293.	*slack BuzzFeeo
	12	truphone		international mobile phone	139	Typ.
	53			services		VOX MEDIA
	NO 51	C) 48(370)	-	Social app far mesis	544	S) tellio
	A5 51	and the state of the	1.1			A PRANCING AL
	~	Galert circle		Global encrypted communications	130	Quora
		TRUSTPILOT		Online community to review and discover companies	126	Flipboard Nextdoor
	59	1100				Roku
6)	51	THEORYAN	-	Developer and publisher of browser games	99	(CORD)
	CS .					AUTOMATTIC
	£4 53	truecaller		Giobal phase directory	93	-#2+2C#
	45	MUBI-E		Provider of online movie streaming		Kattura
			- 75	services		Tabista
	5.5	fon		Global WIFI retwork.	64	zoom
	5.1					Bil Medica
eration (US)	53			Developer of Massively Multiplayer Online games	67	@ emero
	52			Dusiness oriented social		FANCY
	63	vladeo		networking platform	60	NEXTVR
	*1	LiveU	-	Technology for talevision	50	Cysecoldin
		arte .		beneficanters		§ SCOPELY
	63	ivi	-	Video and music streaming service	45	A asona
	57					Testimorie
	8.4	ROVIO	+	Developer and publisher of mobile games	42	DATASIFT
mpanies (VS)	52	Soundtack		Music streaming service enabling		A stack overflaw
	69	Soundhack Your Brand		Music streaming service enabling backgrowed music for businesses	33	TREATS
	*3	1256				Path

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, Gar	ning & Social Medi		
Sen)	Company	Description Fue	cing (Sra
	USA - Market care Digital Med	ia (SRDm) & Social Meetia (S12.4bri)	
	Seap Inc. *	image massaging app and unart glasses	4,700
	Platerest	Social media application	1,455
	0000	Multichannel media network.	1,400
	TANDUEL	Farriary inspire platforms	1,130
	Zenas	Online games producer and developer	867
	Bunity	Cross-platform game engine	689
	hulu	Online video service	683
	*alack	Real-time anterprise messaging	\$40
	BuzzFeeo	Media company providing social news	456
	700	Mobile messaging app	361
	VOX MEDIA	Online media publisher	308
	S) tellio	Cloud communication company	234
	- SAME AND	Cloud-based communication platform	230
	Quora	Question-and-anciver website	226
	Flipboard	Pepular social magazina	211
	Nextdoor	Social metwork to contact neighbors	290
	Roku	Media player for streaming	209
	(2000)	Global marketplace for events	198
	-	Developer of publishing platforms	151
	#2+2C#	High-end precision gaving products	125
	Kattura	Video platform for websites	166
	Tabista	Content discovery parform	160
	zoom	Conferencing, meetings, and messaging	146
	M Medium	Social publishing platform	132
	Remarco	Fashion and style website	125
	FANCY	Social photo sharing webstore and app	124
	NEXTVR	Delivers the virtual reality content	136
	Gynwoodw	Mobile device operating systems	105
	§ SCOPELY	Developer and publisher of games	99
	A asona	Manage team tasks and conversations	
	Testanue	Online food network	80
	DATASIFT	Real-time social data mining platform	72
	A stack overflaw	Questier and answer website	68
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NOAH

# **GPS Ventures**

**GPS** VENTURES

Private investment company - Investor and team with entrepreneurial and industry background - Investments from seed stage, ready for follow ons - Initial tickets from €250k to €1,5M - Focus in Germany, B2B, B2B2C - Lead or co-investor.

#### KEY CORPORATE FACTS

Headquarters	Berlin, Germany		
Employees	4-10		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Germany
Industries	PaaS, Machine Learning, Deep Learning, Aggregation, Artifi- cial Intelligence / AI, Automation, Automotive, Aviation, B2B, Backbone Platforms, Big Data, Blockchain, FinTech, InsurTech Internet of Things / IoT, Venture Capital, Investing, Mobility, SaaS
Verticals	Cognitive Computing, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Minority, Venture Capital

#### **BUSINESS OVERVIEW**

GPS VENTURES is a Berlin based Venture Capital firm. We invest with a long-term vision in tech startups with main focus in Germany, from seed stage and with a follow-on commitment towards growth. The investors and the investment team have a strong entrepreneurial and industrial background, and a hands-on culture with a non-bureaucratic decision making process to support our founders. Our approach is to provide sufficient funding in the first rounds while generating strong network effects and value through synergies across our ventures and industry partners. The current portfolio includes over 30 companies in a diverse number of investment areas such as: Big Data, IoT, FinTech, InsurTech, E-Commerce, Enterprise Cloud Services, Social Software, Biotech, Mobility and specialized investment funds, among others.

#### CONTACT



Christian Hieckel Finance Director Ana Maria Quijano-Witte... Investment Director

Contact me

Attending NOAH19 Berlin



**KEY CORPORATE FACTS** 

Employees 26-50

Investment VC

Stage

Current Fund N/A

Investment Style Active

Size

# **btov Partners**

btov, loyal partner for entrepreneurs

📅 Founded: 2000 🛛 🌐 http://btov.vc

Total AUM N/A



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#### BUSINESS OVERVIEW

btov Partners, founded in 2000, is a European venture capital firm founded and funded by serial entrepreneurs and business angels focussing on industrial technologies and digital leaders of the European economy. btov manages its own institutional funds, partner funds, and offers private investors and family offices access to direct investments, calling several of Europe's most admired investors their advisors and co-investors. With offices in Berlin, Munich, St. Gallen and Luxembourg, the company manages assets of EUR 420 million through its three divisions and examines over 3,000 investment opportunities annually. The most renowned investments include Data Artisans, Blacklane, DeepL, Facebook, Foodspring, ORCAM, Raisin, SumUp, Volocopter and XING.

#### PORTFOLIO



Headquarters St Gallen, Switzerland

Geo	graphies	Austria, Switzerland, Germany, Spain, France, United Kingdom, Italy, Netherlands, Sweden, Turkey
In	dustries	Machine Learning, Deep Learning, Semiconductors, Advertis- ing Analytics, Advertising Network, AgriTech, Analytics, Artifi- cial Intelligence / Al, Automation, B2B, B2C, Investing, SaaS
	Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
	nsaction ructures	Venture Capital

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R C C C C C C C C C C C C C C C C C C C			
Florian Schweitzer	<b>Luca Martinelli</b>	<b>Andreas Goeldi</b>	
Partner	Partner	Partner	
Contact me	Contact me	Contact me	
Attending NOAH19 Berlin	Attending NOAH19 Berlin	Attending NOAH19 Berlin	

# Northzone

Northzone

Northzone is a European VC fund and early backer of game-changing companies like Spotify, iZettle, Avito, Klarna, Trustpilot, Zopa, Avito and others.

#### **KEY CORPORATE FACTS**

Headquarters	OSLO, United Kingdom		
Other Offices	London, Sweden Stockholm, United States New York, Norway		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€ 350m	Total AUM	€ 1,000m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Northzone is a European VC fund and early backer of game-changing companies like Spotify, iZettle, Avito, Klarna, Trustpilot, Zopa, Avito and others. Since 1996, we have invested in over 140 companies and raised 8 funds, with over €1 billion under management.

From our offices in Stockholm, London, New York and Oslo, we have a singular focus on providing the capital and connections to help entrepreneurs build solutions to big problems. We work around the clock to connect our companies with customers, business partners and talent on a global scale.

#### PORTFOLIO

·	<b>Universal Avenue</b> Sweden
UNIVERSAL AVENUE	B2B B2B Software & Servi

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Ireland, Netherlands, Norway, Sweden
Industries	Venture Capital
Verticals	Revolutionary Consumer Products, Edutech, Fintech & In- surtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Venture Capital

#### CONTACT



Michiel Kotting Partner

Attending NOAH19 Berlin

# **Capital D**



capital D is a pan-European PE fund manager focussed on investing in companies which show clear evidence of disrupting and transforming legacy business models or have demonstrable potential to do so.



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https://capitald.com Founded: 2017

#### **KEY CORPORATE FACTS**

	Headquarters	London, United Kingdom		
	Employees	4-10		
	Investment Stage	Growth		
	Current Fund Size	N/A	Total AUM	N/A
In	vestment Style	Active		
TA	RGET INVEST	MENT CRITERIA		
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#### **BUSINESS OVERVIEW**

Our distinctive approach integrates three competencies: intelligence, investment and impact. Our senior team combines skills in private equity, corporate and digital transformation, innovation and entrepreneurship.

#### CONTACT



Jean-Marc Jabre

Partner

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Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	Buyout / Private Equity, Growth Capital
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fin- tech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Growth Capital, Private Equity, Active Style

# PKO Venture Capital

PKO Venture Capital is the investment vehicle of the PKO Bank Polski group within the FinTech arena and beyond



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#### 🖶 Founded: 2018 🌐 https://www.pkotfi.pl/

#### **KEY CORPORATE FACTS**

**PKO VC** 

Headquarters	Warsaw, Poland		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	€ 50m	Total AUM	€ 50m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Poland
Industries	Advertising Analytics, Artificial Intelligence / AI, B2B, B2C, Backbone Platforms, Big Data, Blockchain, Cyber Security, Data Science, E-Commerce, E-Commerce Platform, EduTech, Fin- Tech, Incubator, Insurance, InsurTech, Micropayments, Mobile Marketing, Mobile Security, Productivity Tools, Venture Capital, Venture Debt, B2B Service Provider, SaaS
Verticals	Fintech & Insurtech
Transaction Structures	Accelerator, Growth Capital, Incubator, Private Debt, Private Equity, Secondary, Structured Equity, Venture Capital, Venture Debt, Active Style

#### **BUSINESS OVERVIEW**

The €50m/PLN200m PKO VC fund is focusing on early stage and growth investment opportunities located predominantly in Poland or the CEE, with limited exposure to Western-European and U.S.-based companies with a Polish/CEE nexus.

We are looking for attractive investment opportunities in FinTech, InsurTech, RegTech, eCommerce, payment systems, financing of consumers and SMEs, information systems, online advertising, AI, cybersecurity, blockchain technologies, SMEs and large corporation's back office and support systems, as well as any other advanced promissing technologies.

#### CONTACT



Jacek Carbol Managing Director / CIO

# **SevenVentures**

**Seven**Ventures

Your growth is our business



See More at NOAH Connect

📋 Founded: 2011 🛛 🌐 http://www.sevenventures.de

#### **KEY CORPORATE FACTS**

Headquarters	Unterföhring, Germany		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### BUSINESS OVERVIEW

SevenVentures is the first and worldwide leading venture capital firm that accelerates growth of B2C companies with cash and media investments and operational support. SevenVentures is a part of the listed ProSiebenSat.1 Media SE and is the group's investment unit. We operate a flexible investment model consisting of minority investments and media cooperations, where portfolio companies receive financial support, TV advertising time and other services in return for equity or revenues shares. We usually stay invested in our portfolio companies for two to three years. Within this time frame, we can significantly contribute to driving the company's revenue and enterprise value.

READ MORE

#### PORTFOLIO

AboutYou YOU <sup>®</sup>	FRI:DAY	FRIDAY	Casper	Casper
ONTACT				
Dr Jens Pippig	Florian Pauthner			
Managing Director	Managing Director			
	Contact me			
	Attending NOAH19 Berlin			

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany
Industries	B2C
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Industrial Digitisation
Transaction Structures	Growth Capital, Venture Capital



# **Speedinvest**

Austria, Belgium, Switzerland, Czech Republic, Germany, Den-

Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

Poland, Portugal, Russia, Sweden, Turkey

ware & Services, Industrial Digitisation

Growth Capital, Minority, Venture Capital

mark, Estonia, Spain, Finland, France, United Kingdom, Greece,

Deep Learning, Advertising Network, B2B, Consumer Products,

Digital Health, FinTech, Industrial, Software, Travel, Mobility,

Revolutionary Consumer Products, Digital Health, Mobility &

Travel of the Future, Edutech, Fintech & Insurtech, B2B Soft-

Revolutionizing European Venture Capital



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Founded: 2011 http://www.speedinvest.com

#### **KEY CORPORATE FACTS**

Geographies

Industries

Verticals

Transaction

Structures

SaaS

	Headquarters	Vienna, Austria		
	Employees	51-100		
	Investment Stage	VC		
	Current Fund Size	€ 220m	Total AUM	€230m
	Investment Style	Active		
TARGET INVESTMENT CRITERIA				

#### **BUSINESS OVERVIEW**

Speedinvest is a pan-european seed-stage VC, HQed in Vienna with EUR 230m AuM. We invest initial tickets from EUR 500k to 1m in seedstage startups with focus on FinTech, IndustrialTech, Marketplaces, DeepTech and in anything else software related or in software based business models. Our portfolio consists of 120+ companies in 26 countries that we heavily support with our team of 70 investment professionals in HR, growth hacking, fundraising and US market entry through our offices in SanFrancisco, Berlin & Munich and London.

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#### PORTFOLIO



#### CONTACT



**Daniel Keiper-Knorr** Founder / General Partner /...



Attending NOAH19 Berlin



# **Bayview Asset Management, LLC**

Bayview is a leading investment firm, focused mortgage credit, mortgage-backed securities, mortgage backed securities and other mortgage-re-

💼 Founded: 1993 🛛 🌐 http://www.bayviewassetmanagement.com

# Headquarters London, United Kingdom Employees 1,001-10,000 Investment Growth Current Fund € 2,500m Investment Style Active

#### TARGET INVESTMENT CRITERIA

Geographies	Germany, Denmark, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Portugal, Sweden
Industries	Asset Management, Bank Accounts, Banking, Business Cred- it Services, Business Information Services, Business Insur- ance, Buyout / Private Equity, Buyout Debt, Credit Analy- sis, Credit Services, Debt Capital Markets, Finance, Financial Products, Financial Services, FinTech, Hedge Fund, Payments, Peer-to-Peer Lending, Travel Channel Manager, Corporate Fi
Verticals	Fintech & Insurtech
Transaction Structures	Growth Capital, Majority, Minority, Private Debt, Structured Equity

#### **BUSINESS OVERVIEW**

Bayview is a mortgage and credit focused asset management firm active in the US as well as Europe with \$14bn in AUMs.

We are building our European activites and look to invest in fintech and finance (debt and equity) financial services and real estate businesses (equity, structured equity, mezzanine, debt) in the European market.

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# **Frog Capital**

Scale-up expertise and capital for tech leaders.



#### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€90m	Total AUM	€170m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

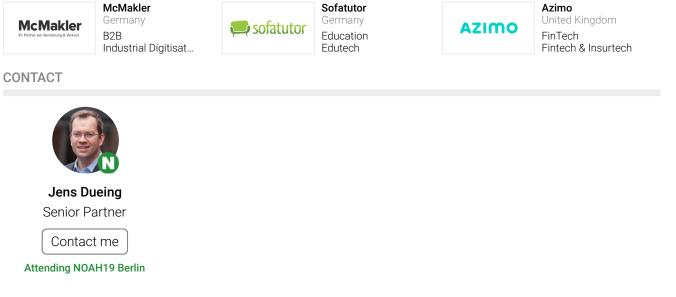
Frog is a leading European growth stage software VC. Our strategy is based on selecting the best scale-up phase investments and empowering technology CEOs to grow fast, by deploying our capital, our network and our support. Frog's experienced team has invested in over 100 companies and is a committed long-term partner, investing in ambitious companies with revenue up to €30m and requiring up to €20m of growth capital. At Frog we focus on ensuring long term commercial success for each and every business in which we invest.

Our portfolio includes: Azimo, Dealflo, Dynamic Action, Edited, McMakler, Mediatonic, Modulr, Order Dynamics, Rated People, Scoota, Skimlinks,... READ MORE

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	B2B, B2C, Software
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Venture Capital





TPG Capital is an investment company. It is one of the largest private equity investment firms in the world, focused on leveraged buyouts and growth capital



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💼 Founded: 1992 🌐 🌐 http://www.tpg.com

**TPG** Capital

#### **KEY CORPORATE FACTS**

Headquarters	Fort Worth, United States		
Employees	501-1,000		
Investment Stage	Buyout		
Current Fund Size	N/A	Total AUM	€ 103,000m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

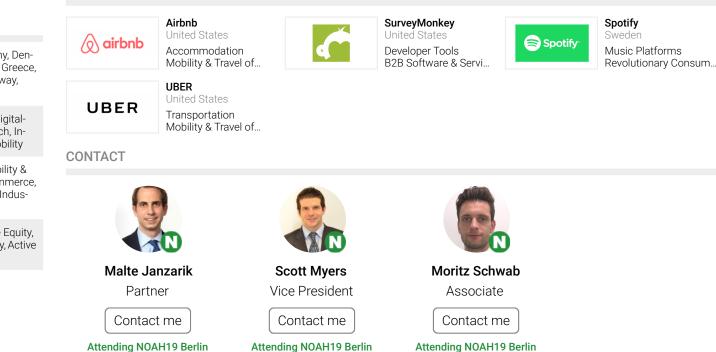
TPG is one of the largest global alternative investment firms in the world, with total assets under management ("AUM") of \$74.1 billion as of December 31, 2015.

The Firm operates a global alternative investment platform that encompasses private equity, private credit, real estate, and public equity. While private equity continues to be TPG's largest asset class, representing approximately 80% of AUM, its development of complementary investing businesses allows a further extension of its capability set.

These businesses drive synergies in terms of a broader sourcing network, access to a diverse capital base, and additional touch-points with...

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#### TARGET INVESTMENT CRITERIA

Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
B2B, Classifieds, Consumer Products, Digital Health, Digital- isation, E-Commerce, EduTech, Electro-Mobility, FinTech, In- dustrial, Insurance, Marketplaces, Software, Travel, Mobility
Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Growth Capital, IPO, Majority, Minority, Primary, Private Equity, Real Estate, Restructuring, Secondary, Structured Equity, Active Style, Passive Style

# Idinvest Partners

Financing the future

💼 Founded: 1997 🛛 🌐 https://www.idinvest.com/



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#### **KEY CORPORATE FACTS**

**idinvest** 

Hea	adquarters	Paris, France		
1	Employees	101-250		
I	nvestment Stage	VC		
Cu	rrent Fund Size	€ 1,000m	Total AUM	€ 8,000m
Invest	ment Style	Active		

#### **BUSINESS OVERVIEW**

Idinvest Partners is a reputed pan-European mid-market private equity and venture capital firm. With more than EUR 8 bln u.m. (part of Eurazeo, a group with EUR 17 bn u.m.), the firm has developed several areas of expertise including venture capital transactions (more than EUR 2.7 bn u.m.).

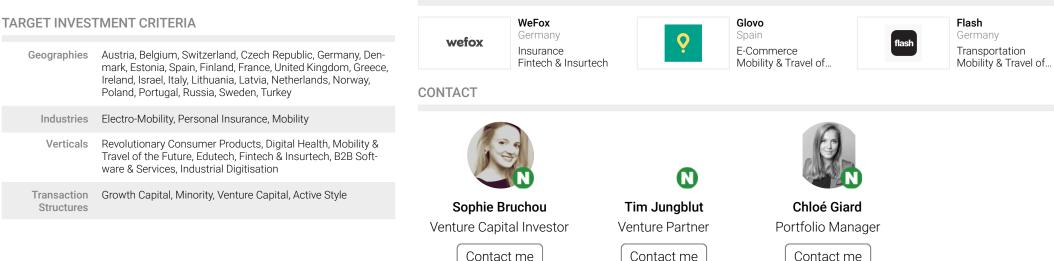
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Our Venture Capital practice has participated for more than 20 years in great success stories in IT in Europe: B2C: Withings, Happn, Deezer, Zenly, Vestiaire Collective, Secret Escapes, Meetic, Winamax, Webedia, Frichti, Molotov etc.

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# Wecken Family Office

Wecken & Cie.

Wecken & Cie. invests in disruptive companies with exceptional teams seizing large market opportunities with superior products based on defensible technologies to deliver outsized returns.



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#### KEY CORPORATE FACTS

Headquarters	Basel, Switzerland		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

Founded: 2009

#### **BUSINESS OVERVIEW**

https://www.crunchbase.com/organization/wecken-cie

Wecken & Cie. is an early-stage venture capital investor, focused on European fast-growing, disruptive technology companies, with expertise in FinTech and PropTech. Wecken & Cie. invests across other sectors and stages opportunistically.

Having invested in more than 40 companies since 2007 and thereof successfully exited e.g. Delivery Hero and EcoIntense, Wecken & Cie. typically participates together with other institutional investors in Series A investment rounds with  $\in$  500k to  $\notin$ 3m initially, with the ability to provide additionally capital over the life of the investment.

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#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, Turkey
Industries	B2B, FinTech, PropTech, SaaS
Verticals	Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Secondary, Venture Capital, Active Style

sevDesk GmbH	CYNORA	cynora GmbH	jedox.	Jedox AG	
CONTACT					
Georg Kampmann					
Investment Associate					
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# Beringea

BERINGEA

Beringea is a transatlantic venture capital investor managing almost \$500m in funds and more than 60 portfolio companies across the U.K., Europe and North America. We invest up to \$10m in Series A or Series B rounds of fast growing companies.

**Founded:** Please Select http://www.beringea.com

#### **KEY CORPORATE FACTS**

Headquarters	Detroit, United States			
Other Offices	London, United Kingdom			
Employees	26-50			
Investment Stage	VC			
Current Fund Size	€ 500m	Total AUM	€ 500m	
Investment Style	Active			
FARGET INVESTMENT CRITERIA				

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Machine Learning, Deep Learning, Artificial Intelligence / Al, Augmented Reality, Automation, B2B, B2C, Business Intel- ligence, Casual Gaming, E-Sports, FinTech, Gaming, Gam- ing Platforms, InsurTech, Mobile Commerce, Mobile Gaming, PropTech, Social Gaming, Software, Virtual Reality, SaaS
Verticals	Revolutionary Consumer Products, Digital Health, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Primary, Venture Capital, Active Style

#### **BUSINESS OVERVIEW**

Beringea is a transatlantic venture capital investor that seeks to create lasting success for rapidly scaling entrepreneurial companies. It currently manages almost \$500m in funds and more than 60 portfolio companies across the U.K., Europe and North America.

With offices London, Manchester and Detroit (U.S.), it provides patient capital and a global footprint to back founders throughout their journey, helping them overcome barriers to scale and build international success stories.

#### READ MORE

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#### PORTFOLIO



#### CONTACT



#### Philip Edmondson-Jones

Investment Manager

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#### Attending NOAH19 Berlin



# **TCV | Technology Crossover Ventures**

TCV is one of the largest growth equity firms and has invested over \$10B in public and private technology companies



See More at NOAH Connect

💼 Founded: 1995 🛛 🌐 https://www.tcv.com/

#### **KEY CORPORATE FACTS**

Headquarters	Palo Alto, United States		
Employees	101-250		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€ 10,000m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

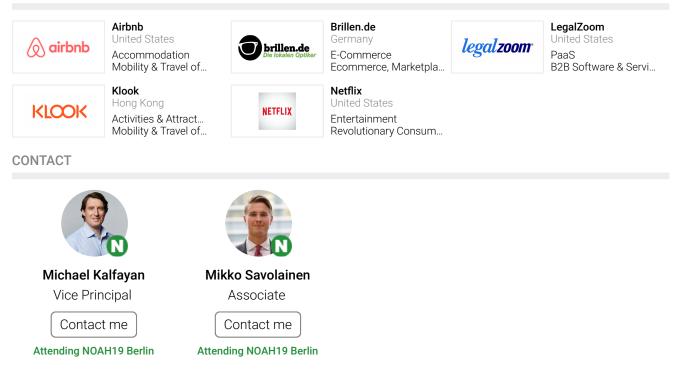
Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Machine Learning, Artificial Intelligence / AI, B2B, Con- sumer Products, Digital Health, Digital Services, Digitalisation, EduTech, FinTech, Industrial, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Majority, Minority, Primary, Secondary

#### **BUSINESS OVERVIEW**

Technology Crossover Ventures (TCV), founded in 1995, is a leading provider of capital to growth-stage private and public companies in the technology industry. With nearly \$10 billion in capital raised, TCV has invested in more than 200 technology companies over the last 20 years. Selected investments include Altiris, CINET, ExactTarget, Expedia, Facebook, Fandango, FX Alliance, GoDaddy, Genesys Software, Groupon, HomeAway, Netflix, RealNetworks, Redback Networks, Rent the Runway, RiskMetrics Group, Sitecore, Splunk, Spotify, Thinkorswim, VICE Media and Zillow. TCV is headquartered in Palo Alto, California, with offices in New York and London.

#### READ MORE

#### PORTFOLIO





## **W** Ventures

W Ventures is a Venture Design and Venture Capital company that offers a complete framework for the acceleration of digital business ideas for Xleading international companies in key B2B and B2C sectors.

🛗 Founded: 2013 🌐 http://www.wventures.de/

#### **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

W Ventures is a Berlin based Venture Design and Venture Capital company that offers a complete framework for the acceleration of digital business ideas for leading international companies in key B2B and B2C sectors. We are an operational VC, technology provider and innovation hub together with our industry and technology partners. We support start ups from seed to growth and are able to combine the best assets of established companies with the speed, agile processes and mindset of startups to accelerate growth. We deliver mergers & acquisitions advice, advice for digital transformation strategies and co-accountability in digital business creation. With our knowledge about transactions, industry experts and extensive network from long-standing service in top management positions, we execute best practice and objective advisory...

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Lampenwelt

Life Biosciences

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#### PORTFOLIO

OSARO

**BUSINESS OVERVIEW** 

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Publisher, Biotechnology, PaaS, Cryptocurrencies, SpaceTech, Engineering, Machine Learning, Deep Learning, Semiconduc- tors, Human Resources, Accommodation, Accounting, Ac- counting Services, Accounting Software, Activities & Attrac- tions Bookings, Advertising, Advertising Analytics, Adver- tising Network, Affiliate Marketing, Aggregation, Agriculture,
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds
Transaction	Accelerator, Angel Investments, Company Builder, Growth

Structures Capital, Incubator, Luxury Goods, Minority

CONTACT



Osaro

**Bloom Farms** 

Jochen M. Wilms Founder

NOAH	BERLIN	



# **Astutia Ventures**

Building The Future, Today

Founded: 2006 https://www.astutia.de



#### See More at NOAH Connect

#### **KEY CORPORATE FACTS**

	Headquarters	Munich, Germany			
	Employees	4-10			
	Investment Stage	VC			
	Current Fund Size	N/A	Total AUM	N/A	
	Investment Style	Active			
1	TARGET INVESTMENT CRITERIA				

#### **BUSINESS OVERVIEW**

As an independent investment company, ASTUTIA invests since 2006 in innovative founders and companies with outstanding growth potential. We focus the areas of smart cities, future of commerce and digital lifestyle. We offer venture capital, a truly international network, and specialised know-how for entrepreneurs and companies in their early growth stages to support successful development and sustainable growth. READ MORE

#### PORTFOLIO



Geographies	Switzerland, Germany
Industries	Advertising Analytics, Artificial Intelligence / AI, B2B, B2C, Dig- ital Services, E-Commerce, Software, B2B Service Provider, SaaS, Digital Analytics, Logistics, Mobile, Real Estate, Trans- portation
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices, Industrial Digitisation
Transaction Structures	Angel Investments, Growth Capital, Minority, Private Debt, Structured Equity, Venture Capital

# **Nordic Capital**

NORDIC CAPITAL

Creating businesses that are built to last

Events Founded: pre-1990 https://www.nordiccapital.com/



READ MORE

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#### **KEY CORPORATE FACTS**

Headquarters	Stockholm, Sweden			
Other Offices	Frankfurt, Germany London, United Kingdom			
Employees	101-250			
Investment Stage	Buyout			
Current Fund Size	€ 4,300m	Total AUM	€ 10,000m	
Investment Style	Active			

#### **BUSINESS OVERVIEW**

As a leading private equity investor, Nordic Capital helps to build stronger sustainable companies. Our investment focus covers the Nordic region, selected Northern European sectors and the Global healthcare market. Since inception in 1989, Nordic Capital has invested EUR 14 billion in over 100 investments. The most recent fund is Nordic Capital Fund IX with EUR 4.3 billion in committed capital. The Nordic Capital Funds and vehicles are advised by advisory entities, which are based in Sweden, Germany, the UK, Denmark, Finland and Norway. Technology & Payments is a core sector for Nordic Capital. As the leading technology PE investor in the Nordic Region, our dedicated technology

team helped investing more than EUR 2bn of equity in technology companies during the last years. Recent investments include Signicat, Conscia...

#### PORTFOLIO



#### TARGET INVESTMENT CRITERIA

Geographie	Austria, Switzerland, Germany, Denmark, Finland, Norway, Sweden
Industrie	Consumer Products, Digital Services, Financial Services, Fin- Tech
Vertica	Is Revolutionary Consumer Products, Digital Health, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
Transactio Structure	



United Kingdom Cyber Security

# B2B Software & Servi...

#### CONTACT



Lutz Kregel Director



Attending NOAH19 Berlin



Louise Nabseth Investment Manager





Partner



# **Plutos Group**

The Plutos Group invests both capital and expertise in innovative and entrepreneurial real estate companies. We focus our investments on development firms and real estate related startups.



See More at NOAH Connect

🖮 Founded: 2011 🌐 https://www.plutos-group.com

#### KEY CORPORATE FACTS

Geographies Germany

Verticals

Transaction Structures

Headquarters	Zossen, Germany		
Other Offices	Berlin, Germany		
Employees	4-10		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		
TARGET INVES	MENT CRITERIA		

Industries Incubator, PropTech, Real Estate

Industrial Digitisation

Angel Investments, Company Builder, Venture Capital

#### **BUSINESS OVERVIEW**

Since 2011 the Plutos Group has supported early-stage and entrepreneurial companies as an investment and management company in the implementation of innovative ideas.

The company consists of four business areas: the CREO Group for commercial real estate; the participation in the FORTIS Group for residential property development; investments in real estate joint venture projects and innovative startups, primarily in the area of Proptechs.

#### **READ MORE**

#### PORTFOLIO



#### CONTACT





Oliver Riebartsch Managing Partner

**Peyvand Jafari** Managing Partner



# **Riverside Acceleration Capital**

Long-term Partners for Growth



#### See More at NOAH Connect

#### **KEY CORPORATE FACTS**

Headquarters	New York, United States		
Employees	4-10		
Investment Stage	Growth		
Current Fund Size	€ 45m	Total AUM	€7,200m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Finland, United Kingdom, Ireland, Israel, Netherlands, Norway, Sweden
Industries	Growth Capital, Venture Capital, Venture Debt, SaaS
Verticals	B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Private Debt, Structured Equity

#### **BUSINESS OVERVIEW**

Riverside Acceleration Capital provides flexible expansion capital to B2B software and technology companies. We first work with companies at the "early-growth" stage (typically with \$3-15M ARR), who have demonstrated growth and momentum under a capital efficient cost structure, and who are looking to accelerate revenue through business expansion. We invest between \$1M-\$5M, through a unique structure that is designed to maximize alignment with company performance and strategic needs, while minimizing dilution. With this model, our primary method of repayment/return is generated via a capped revenue share (averaging 5% of revenue until approximately 1.6-1.8x our original investment is returned). We can provide follow-on capital of the same form or through a more traditional growth capital investment in future rounds. Along... **READ MORE** 

#### CONTACT



Jonathan Drillings Partner

Contact me

Attending NOAH19 Berlin

# **QD Ventures**

ventures

Supporting brightest teams which are transforming sizable markets and powered by internet and new technologies



See More at NOAH Connect

🖮 Founded: 2015 🌐 🕀 http://qdventures.com/

#### **KEY CORPORATE FACTS**

Headquarters	St. Peter Port, Guernsey		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### **BUSINESS OVERVIEW**

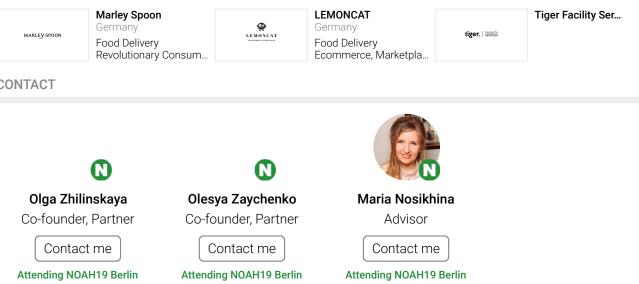
QD Ventures is a venture capital investor focusing on companies with European origins, building global or pan-European scalable platforms powered by internet and new technologies. We also invest in other markets including US and Israel.

Entrepreneurs by nature, we build true partnerships with our portfolio companies focusing on providing them with operational and strategic support when required. Our team combines multiple years of diverse experience in the industry including building one of the global technology leaders now public; experience in different business aspects, such as strategy, business development, management and operations; fund raising,... READ MORE

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Netherlands, Norway, Poland, Portugal, Sweden	0.01
Industries	Machine Learning, Analytics, Artificial Intelligence / Al, Au- tomation, Automotive, B2B, B2C, Backbone Platforms, Busi- ness Intelligence, Consumer Products, Digital Health, Digital Services, E-Commerce, EduTech, Electro-Mobility, FinTech, In- surTech, Internet of Things / IoT, Marketplaces, Travel, Ven- ture Capital, SaaS, Apps, Cars, Cloud Services, Communica	COM
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Ser- vices, Industrial Digitisation	
Transaction Structures	Minority, Venture Capital	





# **Scottish Equity Partners**

http://www.sep.co.uk

Funding growth. Building value.

Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin-

land, France, United Kingdom, Ireland, Netherlands, Norway,

Revolutionary Consumer Products, Digital Health, Mobility &

Travel of the Future, Fintech & Insurtech, B2B Software & Ser-

Founded: 2000



See More at NOAH Connect

#### **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

Sweden

Industries Growth Capital

Geographies

Verticals

Transaction

Structures

Headquarters	London, United Kingdom		
Employees	26-50		
Investment Stage	Growth		
Current Fund Size	€ 300m	Total AUM	€1,000m
Investment Style	Active		

vices, Industrial Digitisation

Minority, Secondary

#### **BUSINESS OVERVIEW**

SEP has been building businesses for over 20 years, enabling founder led teams to achieve their ambitions. Providing investment, alongside expertise and access to an international network, SEP's knowledgeable and down to earth team work hard to help management maximise company growth and value. Technology focused, with particular expertise in software and consumer internet businesses, SEP has backed more than 160 companies, including some of Europe's most successful.

#### READ MORE

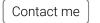
#### PORTFOLIO

*Babbel	Babbel Germany Education Edutech	Content Guru	🖬 WISTER SPEC	Mister Spex Germany E-Commerce Ecommerce, Marketpla
CONTACT				



Tim Ankers

Principal



Attending NOAH19 Berlin

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	(4)

Martin Brennan Principal



Attending NOAH19 Berlin



# **Vitruvian Partners**

Independent Growth Equity Investor focusing on Dynamic Situations



See More at NOAH Connect

Founded: 2006 http://www.vitruvianpartners.com

#### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	51-100		
Investment Stage	Growth		
Current Fund Size	€ 2,400m	Total AUM	€ 5,000n
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Vitruvian is a growth investment firm, offering innovative companies and entrepreneurs both primary and secondary capital across majority and minority investment structures, spanning growth capital and growth buyouts in Europe, the U.S. and Asia. The firm focuses on investing in 'dynamic situations' - fast growing businesses in industries characterised by growth and change such as digital, software, media, telecoms, healthcare, financial services, business services and leisure.

Vitruvian is currently investing its third fund of €2.4 billion, one of the largest pools of capital supporting growth companies in Europe and beyond.... READ MORE

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Finland, France, United Kingdom, Ireland, Netherlands, Norway, Sweden
Industries	Biotechnology, Machine Learning, Deep Learning, Artificial In- telligence / Al, B2B, B2C, Cyber Security, E-Commerce, Fi- nancial Services, FinTech, InsurTech, Marketplaces, Software, General Classifieds, Healthcare / Pharma, Online Payment
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services
Transaction Structures	Growth Capital, IPO, Majority, Minority, Primary, Private Equity, Public Equity, Secondary

	Farfetch United Kingdom	৾ড়ৄ	Darktrace United Kingdom		Deposit Solutions Germany
FARFETCH	E-Commerce Ecommerce, Marketpla	DARKTRACE	B2B B2B Software & Servi	DEPOSIT	FinTech Fintech & Insurtech
	<b>smava</b> Germany	ъ	Transferwise United Kingdom		Just Eat United Kingdom
😂 smava	FinTech Fintech & Insurtech	TransferWise	Banking Fintech & Insurtech	JUST EAT	Food Delivery Ecommerce, Marketpla

# CONTACT



**Torsten Winkler** Partner Contact me Attending NOAH19 Berlin



**Thomas Studd** Partner

Contact me





Contact me

la...

# Kärcher New Venture

https://www.kaercher.com/newventure

Kärcher New Venture is the central point of contact for startups and investors in the Kärcher group, market leader in cleaning solutions for commercial and private customers.



#### See More at NOAH Connect

#### **KEY CORPORATE FACTS**

Headquarters	Winnenden close to Stuttgar	t, Germany		
Other Offices	Sunnyvale, United States			
Employees	4-10			
Investment Stage	VC			
Current Fund Size	N/A	Total AUM	N/A	
Investment Style	Active			
TARGET INVESTMENT CRITERIA				

Poland, Portugal, Sweden, Turkey

Austria, Belgium, Switzerland, Czech Republic, Germany, Den-

Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

Industries Engineering, Analytics, Artificial Intelligence / AI, B2B, B2C, Dig-

mark, Estonia, Spain, Finland, France, United Kingdom, Greece,

ital Services, Digitalisation, E-Commerce, Industrial, Internet of Things / IoT, Marketplaces, Venture Capital, SaaS, Hardware Revolutionary Consumer Products, Ecommerce, Marketplaces

& Classifieds, B2B Software & Services, Industrial Digitisation

Founded: 2016

for commercial and private customers.		
The mission of Käreber New Venture is to connect ideas	noonlo	hucinoco

The mission of Kärcher New Venture is to connect ideas, people, business and capital with the intention to create the cleaning solutions for the future. We are looking for dynamic ventures and teams with a product-, material- or service-related business model which represents a ground-breaking solution to the challenges facing the cleaning industry in the future.

Kärcher New Venture is the Corporate Venture Capital Unit of Alfred Kärcher SE & Co. KG, the world's leading provider of cleaning technology

**READ MORE** 

#### PORTFOLIO

**BUSINESS OVERVIEW** 

mitte 🔘	Mitte	SKyLine Robotics	Skyline Robotics
	Revolutionary Consum		

#### CONTACT







#### Patrick Nennewitz

Gabriele Straßburger

Senior Investment Manager...Investment Manager & Ven...





Attending NOAH19 Berlin

Attending NOAH19 Berlin

Geographies

Verticals

Structures

Transaction Minority, Venture Capital

KARCHER New Venture

# red alpine

# Redalpine

#EmpoweringGameChangers





#### See More at NOAH Connect

#### **KEY CORPORATE FACTS**

Headquarters	Zurich, Switzerland			
Employees	11-25			
Investment Stage	VC			
Current Fund Size	N/A	Total AUM	N/A	
Investment Style	Active			
TARGET INVESTMENT CRITERIA				

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
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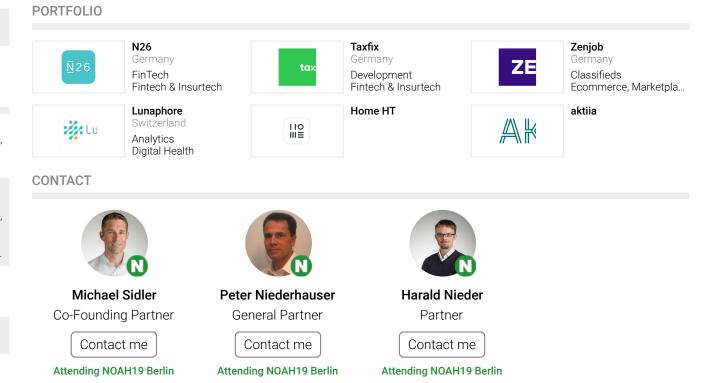
Industries Publisher, Biotechnology, PaaS, Machine Learning, Deep Learning, Accounting Software, Activities & Attractions Bookings, Aggregation, AgriTech, Analytics, APIs, App Development, App Distribution, Artificial Intelligence / AI, Augmented Reality, Automation, Automotive, Aviation, B2B, B2C, Backbone Platforms, Bank Accounts, Banking, Big Data, Audio Platforms,...

Revolutionary Consumer Products, Digital Health, Mobility & Verticals Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services

Transaction Venture Capital, Active Style Structures

#### **BUSINESS OVERVIEW**

Redalpine provides venture capital to highly scalable European start-ups. Our mission is to help talented entrepreneurs turn an ambitious vision into reality by providing money, experience, coaching and door opening. We prefer to invest in disruptive business models with a moderate total capital need in the fields of ICT and HealthTech in seed and early stage.





# **Updata Partners**

B2B software-focused growth equity firm, partnering with bootstrapped and lightly capitalized companies by investing \$10-\$50 million into software and software-enabled businesses with revenue of \$5-\$50 million.



See More at NOAH Connect

💼 Founded: 1998 🛛 🌐 https://updata.com/

#### KEY CORPORATE FACTS

Headquarters	Washington, United States		
Employees	11-25		
Investment Stage	Growth		
Current Fund Size	€ 280m	Total AUM	€750m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Finland, France, United Kingdom, Ireland, Israel, Netherlands, Norway, Sweden
Industries	B2B, Software
Verticals	Digital Health, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Majority, Minority, Structured Equity, Venture Capital

#### **BUSINESS OVERVIEW**

Founded in 1998, Updata Partners provides growth equity financing and operating expertise to the next generation of technology market leaders. With a focus on providing value beyond capital, the Updata strategy is to invest in enterprise software and tech-enabled services businesses between \$5M-\$50M in revenue that have matured past idea and product development - having demonstrable proof points of market size, customer success, and growth where capital is required to scale operations, expand to new markets or accelerate a new product or service launch. Working closely with management, we leverage our experience and network to provide support in the form of recruiting, corporate / business development and establishing budgets, financial plans and controls. This strategy has helped us achieve successful outcomes for...

# **NGP** Capital

A global venture capital firm with over \$1.2B under management, investing in growth-stage tech companies within the Intelligent Enterprise, Smart Mobility, and Digital Health. We are active in the U.S., Europe, India, and China. Visit us at ngpcap.com.

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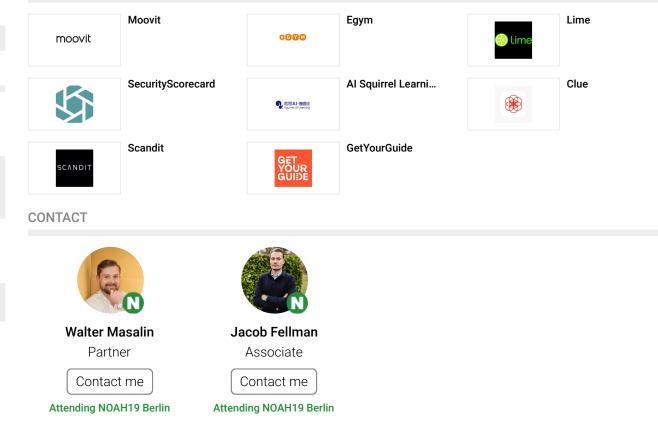
#### **KEY CORPORATE FACTS**

Headquarters	Palo Alto, United States			
Other Offices	Helsinki, Finland Beijing, China			
Employees	26-50			
Investment Stage	Growth			
Current Fund Size	€ 350m	Total AUM	€ 1,200m	
Investment Style	Active			

#### **BUSINESS OVERVIEW**

NGP Capital is a global venture capital firm with over \$1.2 billion under management, investing in growth-stage technology companies within the Intelligent Enterprise, Smart Mobility, and Digital Health markets. We back entrepreneurs who share our Connected World vision – a vision where the confluence of sensors, mobility, software, and cloud solutions will connect people, things and industries in new ways, transforming how we live and work. NGP Capital is active in the U.S., Europe, India, and China. Visit us at www.ngpcap.com and follow us on LinkedIn and Twitter (@ngpcapital).

#### PORTFOLIO



#### TARGET INVESTMENT CRITERIA

GeographiesAustria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, TurkeyIndustriesEngineering, Machine Learning, Deep Learning, Analytics, Automotive, Big Data, Cyber Security, Data Science, Digital Health, Electro-Mobility, Mobility, SaaS, Data Management Platforms,

Verticals Cognitive Computing, Digital Health, Mobility & Travel of the Future, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digiti-sation

Enterprise Hardware, Enterprise Information Management

Transaction Growth Capital, Minority, Venture Capital Structures

See More at NOAH Connect



# **Next Commerce Accelerator**

Leading multi corporate single industry commerce focused accelerator investing and support innovative digital commerce related startups with <sup>2</sup> coaching, access to first clients and cash

AH BETA

See More at NOAH Connect

#### 

#### **KEY CORPORATE FACTS**

Headquarters	Hamburg, Germany		
Employees	4-10		
Investment Stage	Seed		
Current Fund Size	€10m	Total AUM	N/A
Investment Style	Active		

#### **BUSINESS OVERVIEW**

With the support of 10+ commerce related industry investors such as Beiersdorf, Tchibo, novomind, Edeka, HHLA, Helm AG, Haspa, J.J. Darboven, Unilever, Baeckerei Junge etc. we invest into 5 innovative international startups every 6 months since 2017.

We support those teams with a customized program, a network of approx. 200 mentors, access to above mentioned investors and up to EUR 50k in cash. After our program we open up a network of potential follow on investors. In the market since 2017 and already providing a track record including successful exits and EUR 7-digit follow on fundings.

#### **READ MORE**

#### PORTFOLIO

TARGET INVESTMENT CRITERIA			Localyze Germany		Forward Cargo		MateCrate GmbH Germany
Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey	CONTACT	B2B B2B Software & Servi	FORWARD		MATEGECRATE	
Industries	Human Resources, Accommodation, Accounting Software, Activities & Attractions Bookings, Advertising, Advertising An- alytics, Affiliate Marketing, AgriTech, B2B, B2C, Business In- telligence, E-Commerce, E-Commerce Platform, E-Sports, Fin- Tech, Marketplaces, Micropayments, Mobile Commerce, SaaS, CRM, Customer Loyalty Analytics, Customer Reactivation,	Len.					
Verticals	Revolutionary Consumer Products, Ecommerce, Marketplaces & Classifieds, B2B Software & Services	Thorsten Managing		<b>istoph Schepan</b> naging Partner			
Transaction Structures	Accelerator, Venture Capital		~				



### **Atairos**

Focused on supporting growth-oriented businesses across a wide range of industries, Atairos provides a unique combination of active strategic partnership and patient long-term capital to high-potential companies and their management teams.

Founded: 2016 http://www.atairos.com

#### **KEY CORPORATE FACTS**

	Headquarters	New York, United States		
	Other Offices	London, United Kingdom Bryn Mawr, United States		
	Employees	11-25		
	Investment Stage	Growth		
	Current Fund Size	€ 4,500m	Total AUM	€ 4,500m
Ir	vestment Style	Active		
-				

#### **BUSINESS OVERVIEW**

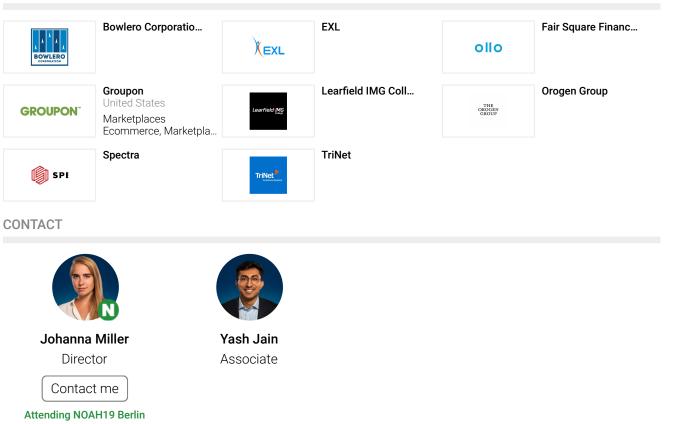
Atairos is an independent private company focused on supporting growth-oriented businesses across a wide range of industries. Atairos provides a unique combination of active strategic partnership and patient long-term capital to high-potential companies and their management teams. Atairos launched in 2016 and has in excess of \$5 billion of equity capital. Atairos has offices in New York City, Philadelphia and London.

Our most valuable asset and differentiating factor is the way we work with our partner companies. We're committed to building true, cohesive relationships with management and take a strategic and hands-on approach to helping our partner companies grow by supporting their efforts... **READ MORE** 

#### PORTFOLIO



Geograph	s Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Ireland, Israel, Italy, Netherlands, Norway, Sweden
Industri	Publisher, PaaS, Engineering, Machine Learning, Deep Learning, Semiconductors, Human Resources, Accounting, Accounting Services, Accounting Software, Activities & Attractions Bookings, Advertising, Advertising Analytics, Advertising Network, Aggregation, AgriTech, Analytics, Antivirus, APIs, Artificial Intelligence / AI, Asset Management, Augmented Reality,
Vertic	s Revolutionary Consumer Products, Cognitive Computing, Mo- bility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Ser- vices, Industrial Digitisation
Transacti Structur	



See More at NOAH Connect

# **RTP Global**

RTP Global

RTP Global (established as Ru-Net in 2000) is an international diversified technology investment firm with over 50 projects, including multi-billion technology companies. The firm has offices in New York, Moscow, Bangalore.

🖮 Founded: 2000 🛛 🌐 http://rtp-global.com

#### **KEY CORPORATE FACTS**

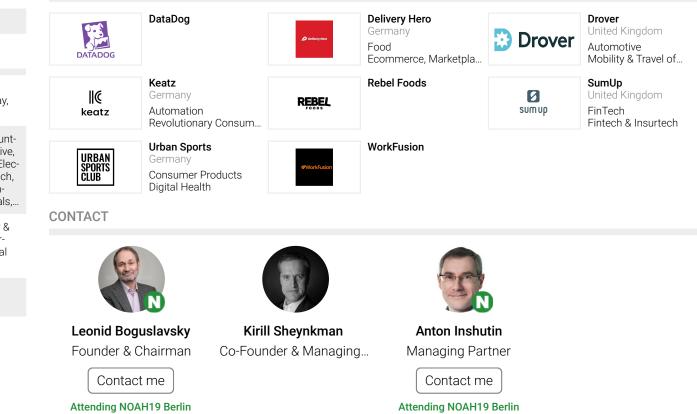
#### **BUSINESS OVERVIEW**

RTP Global (established as Ru-Net) founded in 2000, invests in disruptive technologies and supports outstanding entrepreneurs who expand the boundaries and improve our lives. It was the first to back Delivery Hero and Yandex, now the largest tech companies in Europe, as well as Ring Central and Datadog in the USA between others.

Today, RTP Global is a diversified technology investment firm with an international presence. The firm has offices in Moscow, New York and Bangalore.

The portfolio currently consists of over 50 companies, mainly distributed across USA, India, Europe and Russia. The firm has built out a flexible... READ MORE

#### PORTFOLIO



#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, France, United Kingdom, Greece, Italy, Netherlands, Norway, Portugal, Sweden
Industries	Machine Learning, Deep Learning, Accommodation, Account- ing Software, AgriTech, Artificial Intelligence / Al, Automotive, B2B, B2C, Banking, Big Data, Digital Health, E-Commerce, Elec- tro-Mobility, E-Sports, FinTech, Gaming Platforms, InsurTech, Marketplaces, Peer-to-Peer Lending, PropTech, Travel, Ven- ture Capital, B2B Service Provider, Apps, Betting, Car Rentals,
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Mar- ketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Venture Capital

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# W&W Brandpool



Driven by customer-oriented solutions



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#### 🛗 Founded: 2018 🌐 https://www.ww-brandpool.com

#### KEY CORPORATE FACTS

Headquarters	Stuttgart, Germany		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Passive		

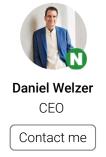
#### TARGET INVESTMENT CRITERIA

Geographies	Germany	
Industries	B2C	
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech	
Transaction Structures	Angel Investments, Growth Capital, Majority, Minority, Private Debt, Venture Capital	

#### **BUSINESS OVERVIEW**

W&W Brandpool is the digital business segment of the W&W Group. It invests in innovative, digital business models and helps customers fulfil their desire for individual development with the greatest possible security. The focus is on digital business models in the areas of housing, finance, health, family, education and mobility. Customer-oriented solutions, agility and diverse customer interfaces are what drives us. **READ MORE** 

# Adam Riese Adam Riese NIST Image: Nist contact Nist contact



Attending NOAH19 Berlin

# EnBW New Ventures GmbH

EnBW New Ventures

We are the venture capital arm of EnBW AG, one of the largest utility companies in Germany. We make financially driven investments in entrepreneurial teams that make infrastructure smart.

Cleverciti Systems...

Germany



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Lumenaza

B2B Software & Servi...

Germany

B2B

69

Lumenaza

#### **KEY CORPORATE FACTS**

Headquarters	Karlsruhe, Germany		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	€100m	Total AUM	N/A
Investment Style	Passive		

#### **BUSINESS OVERVIEW**

We are the venture capital arm of EnBW AG, one of the largest utility companies in Germany with around six million customers.

EnBW New Ventures GmbH has offices in Karlsruhe, Berlin and Cologne. We provide venture capital to young companies that develop new business models and technologies for the converging energy, mobility and urban life markets. We focus on entrepreneurial teams delivering value to their customers through scalable business models and new technologies. With an investment volume of 100 million Euros, EnBW New Ventures offers startups access to professional investor expertise as well as a customer and supplier network in the energy sector.

gridscale

Germany

Cloud & Hosting Serv...

B2B Software & Servi...

READ MORE

#### PORTFOLIO



		Cleverciti	O avideo al o	
Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden	SVSTEM'S	용 gridscale	
		CONTACT		
Industries	PaaS, Engineering, Machine Learning, Deep Learning, Analyt- ics, Artificial Intelligence / AI, Augmented Reality, Automa- tion, Automotive, Aviation, B2B, Backbone Platforms, Busi- ness Information Services, Business Intelligence, Data Science, Digitalisation, Industrial, Internet of Things / IoT, Productivity Tools, PropTech, Virtual Reality, B2B Service Provider, Mo			
Verticals	Cognitive Computing, Mobility & Travel of the Future, B2B Soft- ware & Services, Blockchain-Powered Businesses, Industrial Digitisation	<b>Dr. Marc Umber</b> Senior Investment Manager	Crispin Leick Managing Director	
Transaction Structures	Growth Capital, Venture Capital, Passive Style			



# **Target Global**

International VC firm with €700 million assets under management. Focusing on fast-growing tech companies



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http://targetglobal.vc Founded: 2012

#### **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

Investor

vices

Venture Capital

Geographies

Industries

Verticals

Transaction

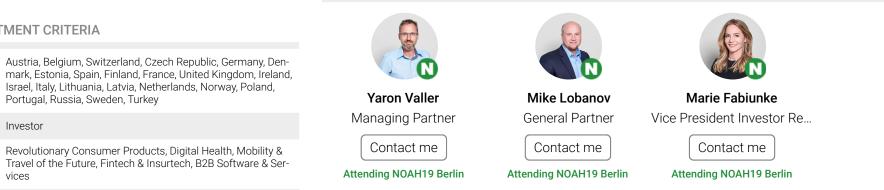
Structures

Headquarters	Berlin, Germany		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	€ 700m	Total AUM	€700m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Target Global is an international investment firm headquartered in Berlin, with €700 million in assets under management. Connecting the key European startup ecosystems we leverage the unique DNA of each of our target geographies, across our global network. Building on our experienced team with substantial operational and investment experience, we help exceptional entrepreneurs to build market leaders. Target Global follows a lifecycle approach, investing in fast-growing online platforms, targeting trillion \$ markets. Our partners have been investing for more than 15 years in the digital technology space, backing some of the European success stories. The Target Global portfolio includes companies such as Auto1, Delivery Hero, Omio (formerly GoEuro), Dreamlines and WeFox.

#### CONTACT





### Lakestar

Lakestar is one of Europe's leading venture capital firms. Early investments included Skype, Spotify, Facebook and airbnb. Since raising a first fund in 2013, Lakestar manages an aggregate volume of EUR 1bn.

Founded: 2013 http://lakestar.com

#### **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

Sweden

vices

Geographies

Industries

Verticals

Transaction Structures

	Headquarters	Zurich, Switzerland		
	Employees	26-50		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	€ 1,000m
	Investment Style	Active		

Growth Capital, Venture Capital

Germany, Spain, France, United Kingdom, Israel, Netherlands,

FinTech, Software, Travel, Media, Real Estate, Transportation

Revolutionary Consumer Products, Digital Health, Mobility &

Travel of the Future, Fintech & Insurtech, B2B Software & Ser-

#### **BUSINESS OVERVIEW**

Lakestar is a global venture capital company, with offices in Zurich, Berlin, and London.

· Company identified highly disruptive technology companies across all stages of their lifestyle - seed to growth - and across consumer and B2B business models. Most importantly, Lakestar has been a preferred partner for US

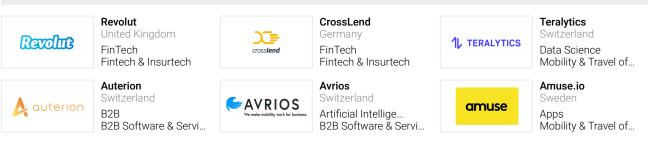
entrepreneurs considering international expansion, as well as European entrepreneurs wanting to go global.

· Lakestar has invested in Skype, Spotify, Harry's, Facebook, Airbnb, King.com, and more recently into Omio, Oscar, Opendoor, Hometogo, Get your Guide and Revolut.

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#### PORTFOLIO



#### CONTACT





**Christoph Schuh** Partner

Mathias Haniel Investment Manager



Gilad Novik Partner



# **EQT** Partners



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🖮 Founded: 1994 🌐 🕀 https://www.eqtpartners.com/

Developing companies across the globe

#### **KEY CORPORATE FACTS**

Headquarters	Stockholm, Sweden		
Employees	501-1,000		
Investment Stage	Buyout		
Current Fund Size	€ 12,350m	Total AUM	€ 40,000m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

EQT invests in good companies across the world with a mission to help them develop into great and sustainable companies. By providing access to ownership skills and operational expertise, EQT can help acquired companies grow and prosper, both under EQT's ownership and with future owners. EQT has several investment strategies – Equity, Mid Market, Infrastructure, Credit and Ventures – guided by a responsible ownership approach and an industrial growth strategy.

Approximately EUR 61 billion has been raised from over 600 global institutional and professional investors. More than EUR 16 billion has been invested in around 210 companies and today, EQT owns around 105 companies in a variety of industries across the world with c. 110,000...

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#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Israel, Italy, Netherlands, Nor- way, Poland, Sweden
Industries	Deep Learning, Accounting Software, Analytics, Artificial In- telligence / AI, Automation, B2B, B2C, Backbone Platforms, Big Data, Business Information Services, Business Intelli- gence, Classifieds, Digital Health, Digital Services, E-Com- merce, EduTech, FinTech, Gaming, Gaming Platforms, In- surTech, Marketplaces, Payments, PropTech, Software, SaaS,
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fin- tech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Majority, Private Debt

#### Facile.it SUSE Zemax Italy - facile.it SUSE Zemax Price Comparison Ecommerce, Marketpla... **Open Systems** IFS Innovyze 49 open O systems Innovyze' IP-Only Sitecore Sitecore 🔽 ip only CONTACT **Dominik Stein** Florian Funk Jens Zuber Partner, Head of TMT Sec... Partner, Partner, Head EQT... Managing Director, Deputy... Contact me



# **Draper Esprit**

**)** Oraper Esprit

Our mission? Empower Europe to invent the future. Success depends on genuine collaboration, so when we meet teams that share our way of thinking, we back them all the way



See More at NOAH Connect

🖮 Founded: 2006 🌐 🔀 http://www.draperesprit.com

#### KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	26-50		
Investment Stage	Growth		
Current Fund Size	€ 899,200,000m	Total AUM	€ 899,200,000m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

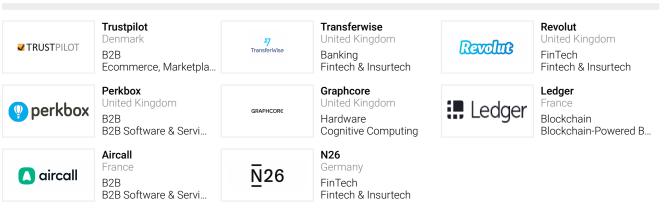
Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Ireland, Netherlands, Portugal, Sweden
Industries	Biotechnology, PaaS, Cryptocurrencies, SpaceTech, Engineer- ing, Machine Learning, Deep Learning, Semiconductors, B2B, B2C, Banking, Blockchain, Cyber Security, Digital Health, E-Commerce, EduTech, FinTech, InsurTech, PropTech, Soft- ware, Venture Capital, Mobility, SaaS, Cloud, Cloud Services, Consumer Electronics, Data, Enterprise Hardware, Hardware,
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Growth Capital, Venture Capital, Active Style

#### **BUSINESS OVERVIEW**

Draper Esprit is one of the most active venture capital firms in Europe, helping to build and invest in disruptive, high growth technology companies. We believe the best entrepreneurs in Europe are capable of building the global businesses of the future. We fuel their growth with long- term capital, access to international networks and decades of experience building businesses. We are the European arm of the Draper Venture Network, a global venture capital alliance, giving our portfolio access to a global footprint of corporates and investors.

#### READ MORE

#### PORTFOLIO



#### CONTACT



Eleonore Butler

Associate

Contact me

Attending NOAH19 Berlin

# **Target Partners**

TARGET PARTNERS

Early stage VC for global enterprise technology made in Germany



🖮 Founded: 1999 🛛 🌐 https://www.targetpartners.de

#### **KEY CORPORATE FACTS**

	Headquarters	Munich, Germany		
	Employees	4-10		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	€ 300m
	Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

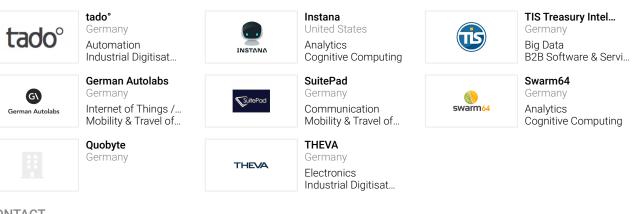
Geographies	Austria, Switzerland, Germany
Industries	Software, Venture Capital, Hardware
Verticals	Digital Health, Mobility & Travel of the Future, Fintech & In- surtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Venture Capital, Active Style

#### **BUSINESS OVERVIEW**

With € 300 million under management, Target Partners is one of the leading early-stage venture capital firms in Germany. Target Partners invests in new startup and early-stage technology companies, and supports them with venture capital during their build-out and expansion phases. With many years of experience as managers, entrepreneurs and venture capitalists, the team at Target Partners supports entrepreneurs in developing and marketing products and services, building organizations, raising money and taking companies public in Europe and the United States. For more details: www.targetpartners.de, follow us on Twitter: twitter.com/targetpartners or Facebook: facebook.com/targetpartners.

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#### PORTFOLIO



#### CONTACT



Partner

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Attending NOAH19 Berlin



# Born2Grow

BORN2GROW invests in start-ups that offer truly innovative ideas, and a management team with the skills and grit to achieve sustainable growth. We partner with companies at an early stage, but our private funding allows us to form long-term relationships

#### **KEY CORPORATE FACTS**

Headquarters	Heilbronn, Germany		
Employees	1-3		
Investment Stage	Seed		
Current Fund Size	€30m	Total AUM	N/A
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Germany
Industries	Engineering, Machine Learning, Deep Learning
Verticals	Cognitive Computing, Mobility & Travel of the Future, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Venture Capital

#### BUSINESS OVERVIEW

We're on the lookout for world-class innovators. If you are getting close to market launch with a product or service that could become a "must-have" for businesses or individuals, BORN2GROW wants to talk to you. We can help you with the capital and expertise you need to clear the hurdles on your path into the market.

How does BORN2GROW do this? We start with a first investment of EUR 500,000, to take you from proof-of-product to market entry – and we become your partners. We help you with your growth strategy and other business decisions, and the members of our extensive network can... READ MORE

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# EMK Capital EMK is a UK based private

EMK is a UK based private equity fund which invests in businesses where it can support growth and change.



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#### 

#### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	11-25		
Investment Stage	Buyout		
Current Fund Size	€ 675m	Total AUM	€ 1,100m
Investment Style	Active		

#### BUSINESS OVERVIEW

EMK is a UK based private equity fund which invests in businesses where it can support growth and change. In partnering with EMK, businesses and management teams get access to more than just capital – we work together to generate ideas on how to take a business forward and act as a catalyst for delivering change.

We have the capability to commit over £100m of equity to a single investment from our fund and in partnership with our limited partners we could commit far more should a portfolio company require that through the life of an investment.

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#### PORTFOLIO



Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Norway, Portugal, Sweden
Industries	Investing
Verticals	Revolutionary Consumer Products, Edutech, Fintech & In- surtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services
Transaction Structures	Majority, Private Equity

	Verivox	PARSHIP ELITE GROU Germany Media Revolutionary Consum	Facile.it Italy Price Comparison Ecommerce, Marketpla
🙂 Luminati	<b>Luminati</b> Israel B2B B2B Software & Servi		



# Capital300

Austria, Switzerland, Czech Republic, Germany, Estonia,

Revolutionary Consumer Products, B2B Software & Services

Series A venture capital fund backing disruptive European technology companies run by ambitious entrepreneurs



See More at NOAH Connect

Founded: 2017 https://www.capital300.com

#### **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

Transaction Minority, Venture Capital

Geographies

Industries

Verticals

Structures

	Headquarters	Linz, Austria		
	Employees	4-10		
	Investment Stage	VC		
	Current Fund Size	€ 45m	Total AUM	€ 45m
	Investment Style	Active		

Lithuania. Latvia. Poland

B2B, Consumer Products, Software

#### **BUSINESS OVERVIEW**

capital300 is a Series A venture capital fund backing disruptive European technology companies run by ambitious entrepreneurs. capital300 has established co-investment partnerships with the leading US VC firms. Such partnerships provide the portfolio companies with a substantial leverage for conquering the US market and building a significant global presence.

capital300 was established in 2017 by Peter Lasinger and Roman Scharf that have supported, invested in and built successful international businesses.

#### CONTACT



**Roman Scharf** Partner

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Attending NOAH19 Berlin

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### **NOAH** BERLIN



# **TA Associates**

ACCELERATED GROWTH. INDUSTRY EXPERTISE.



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🗰 Founded: Please Select 🛛 🌐 http://www.ta.com

#### KEY CORPORATE FACTS

Headquarters	Boston, United States		
Other Offices	London, United Kingdom Menlo Park, United States Mumbai, India Hong Kong, Hong Kong		
Employees	251-500		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€ 14,000m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Investor

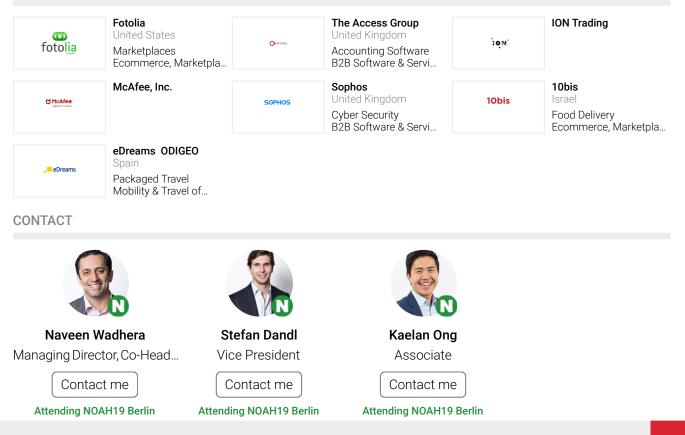
Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services

Transaction Growth Capital, Majority, Minority, Private Debt, Venture Capital Structures

#### **BUSINESS OVERVIEW**

Founded in 1968, TA Associates is one of the oldest and largest private equity firms in the world. We invest in private companies in exciting industries, with the goal of helping management teams build their businesses into great companies. This mission has been at the heart of TA's approach to investing, and our more than 500 current and former portfolio companies illustrate our commitment to provide steady support through the cycles of the global economy. With \$32.5 billion raised since inception and over five decades of experience, we offer our portfolio companies financial support, strategic guidance and a significant network of contacts. We help our portfolio companies navigate the complicated paths of public offerings, debt financings, and mergers and acquisitions. With more than 80 investment professionals in Boston,... READ MORE

#### PORTFOLIO



# Grazia

**Grazia Equity** 

Capital for Entrepreneurs



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#### **KEY CORPORATE FACTS**

Headquarters	Stuttgart, Germany		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

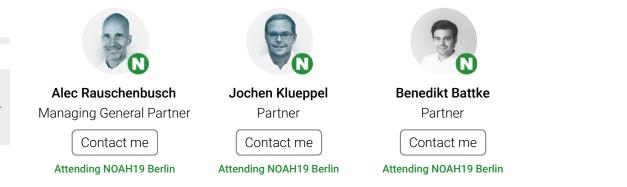
#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany, United Kingdom
Industries	Biotechnology, Machine Learning, Semiconductors, Account- ing Software, Advertising, Artificial Intelligence / Al, Digital Health, E-Commerce, EduTech, Electro-Mobility, FinTech, Mar- ketplaces, Apps, Business Intelligence (KPI Analyses), Energy, Social Media
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services, Industrial Digi- tisation
Transaction Structures	Venture Capital

#### **BUSINESS OVERVIEW**

Grazia Equity is one of the leading venture capital investors in Germany. The company has been supporting a large number of mostly young companies, often from their foundation to the Initial Public Offering or eventual sale. Grazia's success derives from a partnership with extraordinarily strong entrepreneurial teams to turn them into international market leaders. In contrast to other venture capital firms, Grazia predominantly works with own capital that the partnership invest as entrepreneurs. Grazia's portfolio companies profit from the wide entrepreneurial background of its partner team as well as a far-reaching international network. Grazia focuses on investments in Europe and in particular, Germany; in selected circumstances the company co-invests in the USA. Grazia has invested early in category leaders such as...

#### CONTACT



# **Acton Capital**

ACTON

Acton Capital Partners is a leading growth venture capital investor in Europe. Since 1999, we support digital pioneers in Europe and North America no their way to market leadership.

🖮 Founded: 1999 🛛 🌐 http://actoncapital.com/

#### **KEY CORPORATE FACTS**

Headquarters	Munich, Germany		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€ 200m	Total AUM	€400m
Investment Style	Active		

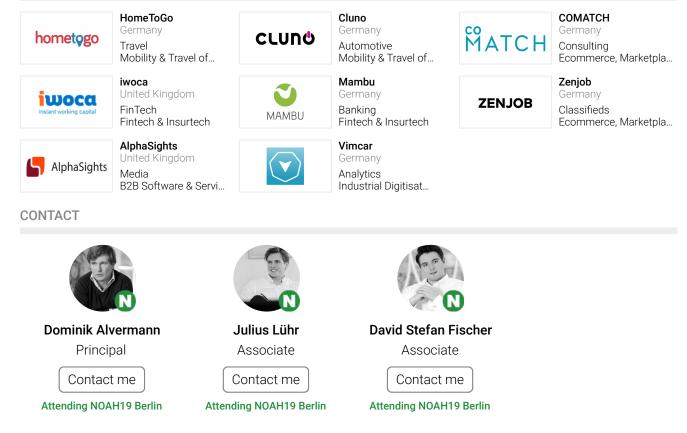
#### TARGET INVESTMENT CRITERIA

Geographies	Germany, Denmark, Finland, United Kingdom, Netherlands, Norway, Sweden
Industries	Artificial Intelligence / AI, B2B, B2C, Consumer Products, Digital Health, Digital Services, Digitalisation, E-Commerce, E-Com- merce Platform, EduTech, Electro-Mobility, Finance, Finan- cial Products, Financial Services, FinTech, Growth Capital, In- surTech, Internet of Things / IoT, Marketplaces, Mobile Com- merce, Peer-to-Peer Lending, Venture Capital, Auctions, Car
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Transaction Structures	Growth Capital, Venture Capital

#### **BUSINESS OVERVIEW**

Acton Capital is a leading growth venture capital investor in Europe. With two decades of investment experience and a deep understanding of digital business models, we are investing with a clear focus on sustainable growth and value for the long run. Since 1999, we supported over 80 companies across five fund generations. Examples are Alando (GER), AlphaSights (UK), Audibene (GER), Chefs Plate (CAN), Etsy Inc. (US), HolidayCheck (GER), mytheresa.com (GER), MyOptique Group (UK), OnVista (GER) and more.

#### PORTFOLIO



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# **GR** Capital

Growth partners for proven business models



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#### 🖮 Founded: 2016 🛛 🌐 http://gr.capital

#### **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

Headquarters	Kyiv, Ukraine		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€ 50m	Total AUM	€ 50m
Investment Style	Passive		

#### **BUSINESS OVERVIEW**

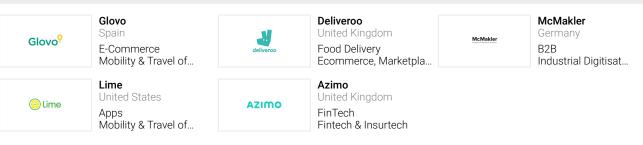
GR Capital is a late stage venture capital firm with a goal of becoming a growth supporter for the most promising teams that have already proven business models and scaling capacity.

We strive to be dedicated partners for the companies and experienced co-investors by bringing our value in business development and R&D build-up throughout Europe.

Our investment check is between 3 to 5 million dollars, and we invest up to 10 million per company.

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#### PORTFOLIO



# GeographiesAustria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, SwedenIndustriesB2B, B2CVerticalsRevolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Market-places & Classifieds, B2B Software & ServicesTransaction<br/>StructuresGrowth Capital, Minority, Primary, Venture Capital

#### CONTACT



Max Filippov

Principal



Attending NOAH19 Berlin



Roma Ivanyuk Managing Partner

Contact me

Attending NOAH19 Berlin



Denys Dmytrenko Investment Director

Attending NOAH19 Berlin

# KKR

KKR

KKR Next Generation Technology ("NGT") fund is a mid / late-stage tech growth equity fund, focused on investment opportunities in Internet and XII Software across Europe, North America and Israel.

🖮 Founded: Please Select 🛛 🌐 http://www.kkr.com/

#### **KEY CORPORATE FACTS**

	Headquarters	New York, United States		
	Other Offices	London, United Kingdom		
	Employees	1,001-10,000		
	Investment Stage	Growth		
	Current Fund Size	N/A	Total AUM	€ 200,000m
Ir	vestment Style	Active		
TARGET INVESTMENT CRITERIA				

#### **BUSINESS OVERVIEW**

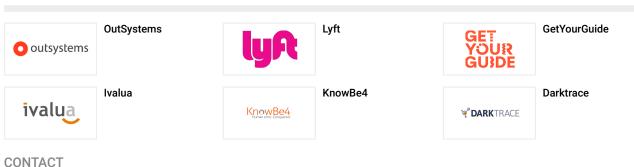
KKR is a leading global investment firm that manages multiple alternative asset classes, including private equity, energy, infrastructure, real estate, credit and, through its strategic partners, hedge funds.

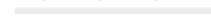
As investors with an industrialist vision, we aim to generate attractive investment returns by following a patient and disciplined approach, employing high-quality people, pursuing the highest standards of excellence, and aligning our interests with those of all our investment partners.

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#### PORTFOLIO





Geographies	Switzerland, Germany, France, United Kingdom, Israel, Nether- lands
Industries	PaaS, Analytics, Software, Investing, SaaS, Direct-to-Consumer, Workflow
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices, Industrial Digitisation
Transaction Structures	Growth Capital





Lucian Schoenefelder

Member

Patrick Devine

Principal



Helga Gutmane Associate

# Seed & Speed Ventures

seed+speed

seed + speed Ventures is a long-term oriented preseed and seed venture capital firm located in Berlin Germany. We are part of the Maschmeyer <sup>XL</sup> Group. We invest in digital B2B and B2B business models mostly in the German speaking countries (DACH region).

💼 Founded: 2016 🛛 🌐 http://www.seedandspeed.com/de/

#### **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany		
Employees	11-25		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A

Investment Style Active

#### TARGET INVESTMENT CRITERIA

Industries         Venture Capital, Investor           Verticals         Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services           Transaction         Angel Investments, Minority, Primary, Venture Capital, Active Style, Passive Style	Geographies	Austria, Switzerland, Germany
& Insurtech, B2B Software & Services Transaction Angel Investments, Minority, Primary, Venture Capital, Active	Industries	Venture Capital, Investor
	Verticals	5 , , , ,

#### **BUSINESS OVERVIEW**

seed + speed Ventures is a long-term oriented preseed and seed venture capital firm (part of Maschmeyer Group). We invest in innovative business models and new technologies in the B2B and B2C sector. We support visionary founders and promising future ideas in the pre-seed and seed phase. Located in Berlin, with offices in Hanover, Munich and San Francisco, we provide innovative startups with sales support and smart capital.

CONTACT



Alexander Kölpin Manging Director

Contact me

Attending NOAH19 Berlin

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# **Bain Capital**

Committed to lasting impact



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🛑 💼 Founded: pre-1990

#### 990 🛛 🌐 https://www.baincapital.com/

#### **KEY CORPORATE FACTS**

Headquarters	Boston, United States		
Employees	501-1,000		
Investment Stage	Buyout		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Bain Capital is the world's foremost, privately-held alternative investment firm managing more than \$75 billion in assets and specializing in private equity, venture capital, public equity, credit products and absolute return. Founded in 1984, Bain Capital has expanded from its headquarters in Boston to include offices in Hong Kong, London, Chicago, Melbourne, Luxembourg, New York, Mumbai, Shanghai, Munich, Palo Alto and Tokyo. The firm employs more than 900 people focused on providing industry-leading returns to investors. Bain Capital is comprised of five affiliate businesses: Bain Capital Private Equity, Bain Capital Public Equity, Bain Capital Credit, Bain Capital Ventures and Bain Capital Strategic Alternatives. Bain Capital and its affiliates support a variety of charitable and nonprofit organizations by donating time, expertise and resources.....

#### PORTFOLIO



# Symantec United States **FILIIO Elena Pantazi**Marketing Director Contact me

Attending NOAH19 Berlin

# Warsaw Equity Group

Privately held investment company, created by entrepreneurs with over 20 year-long track record of successfully supporting business ventures both by investing their own capital, as well as by providing ongoing operational and strategic support.



See More at NOAH Connect

Equity Group

Warsaw

#### **KEY CORPORATE FACTS**

Headquarters	Warsaw, Poland		
Employees	11-25		
Investment Stage	Growth		
Current Fund Size	€100m	Total AUM	€100m
Investment Style	Active		

#### BUSINESS OVERVIEW

Warsaw Equity Group (WEG) is a privately held investment company, created by entrepreneurs with over 20 year-long track record of successfully supporting business ventures, both by investing their own capital, as well as by providing ongoing operational and strategic support.

We invest in projects with high growth potential and exploit the opportunities that appear at the different stages of enterprise development – starting from the support of companies that are in the early stage of development, through investing in quickly growing companies, up to carrying out financial or operational restructuring of mature businesses.

**READ MORE** 

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Czech Republic, Germany, Denmark, Estonia, Finland, Lithuania, Latvia, Norway, Poland, Sweden
Industries	InsurTech, SaaS, Hardware, Marketing Testing & Optimisation, Web Site Testing / Optimization
Verticals	Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Venture Capital, Active Style

PIWIK	<b>Piwik PRO</b> Poland Analytics Cognitive Computing	<b>Z</b> mõrph	ZMorph	SYSTEM	VIGO System
CONTACT					
Adam	Markiel				
	nt Director				
	ict me				
Attending NO	OAH19 Berlin				



# **Dawn Capital**

Dawn is Europe's largest B2B Software and Fintech focused venture capital fund. We are hugely excited about European tech and helping European founders built great global companies.

💼 Founded: 2008 🛛 🌐 http://www.dawncapital.com

#### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€ 325m	Total AUM	€ 550m
Investment Style	Active		

#### BUSINESS OVERVIEW

Based in London, Dawn is Europe's largest venture capital fund focused on B2B Software and Fintech. With more than €550m of asset under management Dawn is focused on Series A and B, backing companies that have found their product-market fit and are looking to turbocharge growth and scale internationally.

Dawn's current investments include Collibra, Showpad, Dataiku and Quantexa. Our exits include Mimecast (NASDAQ: MIME, \$3.0 bn market cap) and iZettle (\$2.2 bn exit to Paypal).

#### **READ MORE**

See More at NOAH Connect

#### PORTFOLIO

CONTACT



- Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, Turkey
- Industries Machine Learning, Artificial Intelligence / AI, B2B, Banking, Big Data, Business Credit Services, Business Intelligence, Cyber Security, Data Science, Financial Services, FinTech, InsurTech, Internet of Things / IoT, PropTech, SaaS, Cloud, CRM, Customer Analytics, Data Cleansing, Data Management Platforms, HR Software, Identity Management, Mobile Analytics, Recruitment,...

Verticals	Fintech & Insurtech, B2B Software & Services
Transaction	Crowth Capital Vantura Capital

Transaction Growth Capital, Venture Capital Structures

 iZettle
 Mimecast
 Collibra

 Showpad
 Showpad
 Otatiku



Stefan Schmidt Investment Manager

# TempoCap

🥢 TempoCap

TempoCap is a leading pan-European technology investment firm investing growth capital into fast-growing businesses and providing liquidity to shareholders.

🖮 Founded: 2006 🌐 http://www.tempocap.com

#### KEY CORPORATE FACTS

	Headquarters	London, United Kingdom		
	Employees	4-10		
	Investment Stage	Growth		
	Current Fund Size	N/A	Total AUM	€180m
	Investment Style	Active		
_				

**BUSINESS OVERVIEW** 

TempoCap is a leading pan-European technology investment firm investing growth capital into fast-growing businesses and providing liquidity to shareholders.

As strong technology business builders, we invest capital into both primary as well as secondary situations. Typically, we invest in seasoned management teams with revenue-generating businesses, offering strong growth prospects.

#### READ MORE

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, Turkey
Industries	Growth Capital
Verticals	Revolutionary Consumer Products, Cognitive Computing, Fin- tech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Primary, Secondary, Venture Capital

depop	Depop United Kingdom Marketplaces Ecommerce, Marketpla	i onfido	Onfido United Kingdom B2B B2B Software & Servi	& AirHelp	AirHelp Hong Kong B2C Mobility & Travel of
	Talentsoft France				
TALENTSOFT	B2B B2B Software & Servi				

#### CONTACT



**Olav Ostin** Founding Partner



Philipp Meindl Investment Manager



Bregal Milestone Partners in Growth

📅 Founded: 2018 🌐 https://bregalmilestone.com

#### **KEY CORPORATE FACTS**

R

	Headquarters	London, United Kingdom		
	Employees	11-25		
	Investment Stage	Growth		
	Current Fund Size	€ 400m	Total AUM	N/A
I	Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Denmark, Esto- nia, Spain, Finland, France, United Kingdom, Greece, Ireland, Is- rael, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Por- tugal, Russia, Sweden, Turkey
Industries	Machine Learning, Artificial Intelligence / AI, B2B, Blockchain, Classifieds, Consumer Products, Digital Health, Digital Ser- vices, E-Commerce, EduTech, Electro-Mobility, FinTech, Mar- ketplaces, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Growth Capital, Private Equity



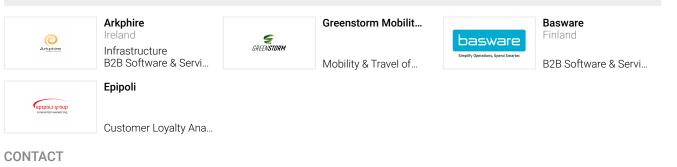
#### See More at NOAH Connect

#### **BUSINESS OVERVIEW**

Bregal Milestone manages a fund of €400 million dedicated to investments in Europe. They provide non-control capital and strategic assistance to leading growth companies. They seek out European companies with high growth potential in attractive sectors. They partner with ambitious owners and management teams and support them in building their businesses. Bregal Milestone is committed to high environmental, social, and governance (ESG) standards which can help capture opportunity and avoid risks that occur at the intersection of sustainability and commerciality.

READ MORE

#### PORTFOLIO





Ari Wegter Senior Advisor

Contact me

Attending NOAH19 Berlin



# Greenfield One

Berlin based Crypto/Blockchain VC

🛗 Founded: 2019 🌐 https://www.greenfield.one



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#### **KEY CORPORATE FACTS**

	Headquarters	Berlin, Germany		
	Employees	4-10		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	N/A
	Investment Style	Active		
TARGET INVESTMENT CRITERIA				
	Geographies	Austria, Belgium, Switzerland mark, Estonia, Spain, Finland Ireland, Israel, Italy, Lithuania Poland, Portugal, Russia, Sw	l, France, Unit a, Latvia, Neth	ed Kingdom, Greece,
	Industries	Cryptocurrencies, Big Data, B Things / IoT, Micropayments		
	Verticals	Fintech & Insurtech, Blockch	ain-Powered	Businesses

Transaction Angel Investments, Venture Capital Structures

#### **BUSINESS OVERVIEW**

We make long-term bets on early developer teams building towards an open, decentralized and more robust architecture of tomorrow's web.
READ MORE



XAnge

Leading French-German venture capital partnership



See More at NOAH Connect

Founded: 2003 http://xange.fr

#### **KEY CORPORATE FACTS**

	Headquarters	Paris, France		
	Other Offices	Munich, Germany		
	Employees	26-50		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	€ 450m
h	nvestment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Germany, France

Industries PaaS, Machine Learning, Deep Learning, AgriTech, APIs, Artificial Intelligence / AI, Automation, B2B, B2C, Banking, Big Data, Blockchain, Business Intelligence, Classifieds, EduTech, FinTech, Industrial, Insurance, Internet of Things / IoT, Marketplaces, Productivity Tools, PropTech, Software, SaaS, Cloud, Data Management Platforms, Developer Tools, Digital Analyt...

Cognitive Computing, Digital Health, Mobility & Trav-Verticals el of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation

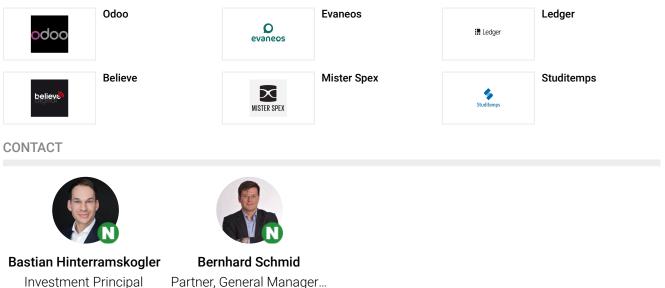
Angel Investments, Growth Capital, Venture Capital Transaction Structures

#### **BUSINESS OVERVIEW**

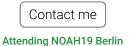
As a leading French-German venture capital firm with €450m under management, we invest in innovative technology companies ranging from enterprise- to consumer-oriented models. We back bold entrepreneurs who dare to create new frontier markets or reinvent large core markets. We like to partner early and typically invest between €500k and €10m in financing rounds.

#### **READ MORE**

#### PORTFOLIO



Investment Principal



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Geographies

Verticals

# **Apax Digital**

Apax Digital is a \$1.1bn tech-focused growth equity fund part of the leading global investment firm Apax Partners



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Events Founded: 2017 https://www.apax.com/digital

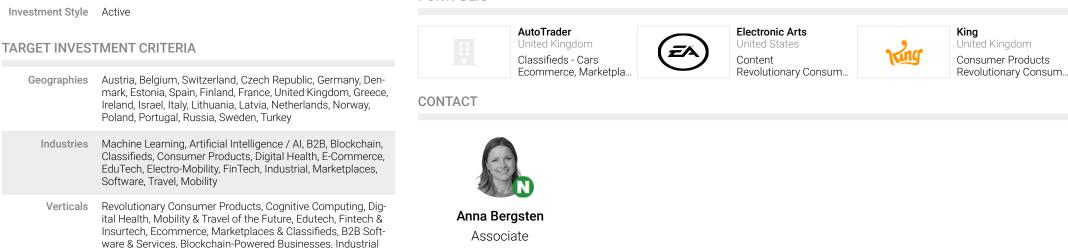
#### **KEY CORPORATE FACTS**

Headquarters	New York, United States		
Employees	11-25		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€1,100m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Apax Digital is a \$1.1bn tech-focused growth equity fund part of the leading global investment firm Apax Partners. The fund specializes in growth equity and buyout investments in high-growth enterprise software, internet, and technology enabled services companies worldwide, with investments of \$40-150m. We partner with management teams to accelerate their path to scale and leverages Apax Partners's deep tech investing expertise, global platform, and specialized operating experts, to enable technology companies and their management teams to accelerate the achievement of their full potential

#### PORTFOLIO



Growth Capital, Private Equity, Venture Capital Transaction Structures

Digitisation

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# **DN** Capital

We Take Building Your Business as Seriously as You Do



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🖮 Founded: 2000 🛛 🌐 http://dncapital.com/

#### KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	€ 200m	Total AUM	€450m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

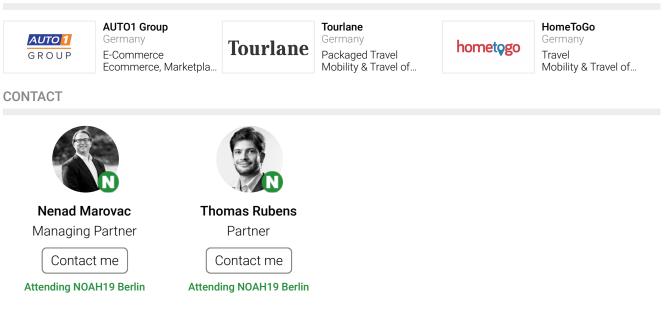
DN Capital is a leading early stage VC firm with a focus on Seed, Series A and select Series B investments. We focus on Marketplaces, Software, Fintech, Consumer Internet and Digital Health companies. The firm was founded in 2000 and has operations in London, Berlin and Silicon Valley. DN Capital's previous funds are top performers and the firm is one of the lead investors in companies such as Endeca (sold to Oracle), Shazam (one of the world's leading mobile apps, sold to Apple), Auto1 (Europe's largest used-car marketplace), Purplebricks (IPO in London), OLX (sold to Naspers), Remitly (North America's largest independent digital remittance platform) and Quandoo (sold to Recruit).

#### READ MORE

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Germany, Denmark, Spain, Finland, France, United Kingdom, Netherlands, Sweden
Industries	Digital Health, E-Commerce, FinTech, Marketplaces, Software
Verticals	Digital Health, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Venture Capital



# **Talis Capital**

🗊 Talis Capital

Talis Capital is a venture capital investment firm that takes smart money from some of the world's most successful entrepreneurs and business people and invests it strategically in early stage technology companies with global potential.

Founded: 2009 https://www.taliscapital.com

N/A

#### **KEY CORPORATE FACTS**

	Headquarters	London, United Kingdom	
	Employees	11-25	
	Investment Stage	VC	
	Current Fund Size	€ 400m	Total AUM
	Investment Style	Active	

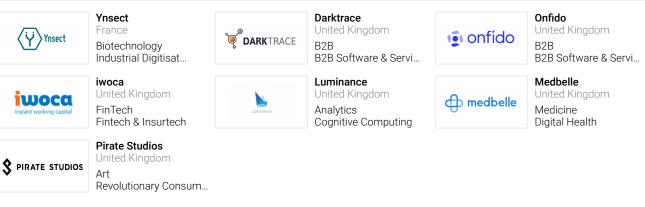
#### TARGET INVESTMENT CRITERIA

Geographies	Germany, France, United Kingdom, Israel
Industries	PaaS, Machine Learning, Deep Learning, Accommodation, Advertising, Agriculture, AgriTech, Analytics, Artificial Intelligence / AI, Automation, B2B, B2C, Banking, Big Data, Business Insurance, Business Intelligence, Cyber Security, Digital Health, Digitalisation, E-Commerce, E-Commerce Platform, EduTech, Finance, Financial Services, FinTech, Insurance, InsurTech, In
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services
Transaction Structures	Venture Capital

#### **BUSINESS OVERVIEW**

Talis Capital is a venture capital investment firm that takes smart money from some of the world's most successful entrepreneurs and business people and invests it strategically in early stage technology companies with global potential. Talis has invested over \$600m worth of transactions since 2009 and the portfolio includes Darktrace, Onfido, iwoca, Pirate Studios, Luminance, import.io, Oh My Green, Ynsect & Medbelle to name just a few. Talis concentrates on building long term partnerships and leverages their exclusive investor network to create opportunity **READ MORE** 

#### PORTFOLIO



#### CONTACT





Vasile Foca Co-Founder & Managing...

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Attending NOAH19 Berlin



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Attending NOAH19 Berlin

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# **Earlybird Venture Capital**

Earlybird is a venture capital investor focused on European technology companies.



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#### 

#### **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	€ 175m	Total AUM	€100m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Earlybird is a European venture investment firm. It manages around US\$1 billion in assets for an international investor base since 1998, focusing mainly on the technology and health technology sectors. The firm is one of the largest European venture and growth capital investors and the largest outside of the UK.

Earlybird's investment philosophy is to focus on non-linear companies that disrupt large markets with a strong product or technology at their heart. Earlybird is particularly interested in companies that build engagement or network effects, and that reach proof points and scalability with a high degree of capital efficiency. Earlybird looks for investment opportunities with European DNA but global ambition.

**READ MORE** 

#### PORTFOLIO

N26	smava	
ONTACT		
	N	
Christian Nagel	Andre Retterath	
Partner & Co-founder	Analyst	
Contact me	Contact me	

#### TARGET INVESTMENT CRITERIA

Geogra	phies	Austria, Switzerland, Czech Republic, Germany, Denmark, Spain, Finland, France, United Kingdom, Ireland, Italy, Nether- lands, Norway, Poland, Sweden, Turkey
Indu	stries	Cryptocurrencies, Deep Learning, Analytics, Artificial Intelli- gence / Al, Automotive, B2B
Ver	rticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices, Blockchain-Powered Businesses, Industrial Digitisation
Transa Strue	action ctures	Venture Capital



# **United Ventures**

United Ventures is an independent Venture Capital firm supporting visionary entrepreneurs to reinvent industries through technology.



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#### 📋 Founded: 2013 🛛 🌐 www.unitedventures.it

€170m

#### KEY CORPORATE FACTS

Headquarters	Milan, Italy	
Employees	4-10	
Investment Stage	VC	
Current Fund Size	€100m	Total AUM
Investment Style	Active	

#### TARGET INVESTMENT CRITERIA

Geographies	Switzerland, Germany, Spain, Finland, United Kingdom, Israel, Italy
Industries	AgriTech, Analytics, Artificial Intelligence / Al, Automotive, B2B, FinTech, Internet of Things / IoT, Investing, Mobility, SaaS
Verticals	Cognitive Computing, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services
Transaction Structures	Venture Capital

#### **BUSINESS OVERVIEW**

United Ventures invests in early-stage, tech driven companies, supporting their growth to international expansion.

READ MORE



# **DEPO Ventures**

🖮 Founded: 2016

We connect the world of investors and startups





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#### **KEY CORPORATE FACTS**

Headquarters	Prague, Czech Republic		
Employees	4-10		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### BUSINESS OVERVIEW

DEPO VENTURES is an Angel and seed investment platform based in Prague, Czech Republic.

We manage angel fund Grouport and angel network DEPO ANGELS. Our regional focus is Europe, mainly CEE.

**READ MORE** 

#### PORTFOLIO



#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Czech Republic, Germany, United Kingdom, Poland
Industries	Machine Learning, Deep Learning, Analytics, Angel Investor, APIs, Artificial Intelligence / AI, Augmented Reality, Automation, B2B, B2C, Big Data, Blockchain, Cyber Security, Data Science, FinTech, Internet of Things / IoT, Cloud, Data, HR Software
Verticals	Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses
Transaction Structures	Angel Investments, Venture Capital



# MAIRDUMONT VENTURES

MAIRDUMONT Ventures is the venture capital arm of MAIRDUMONT Group and invests in digital travel start-ups in Europe.



See More at NOAH Connect

#### 

#### **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

Geographies

Verticals

Transaction Structures

Capital

Headquarters	Munich, Germany		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece,

Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

Manager, Venture Capital, Mobility, SaaS, Bus Travel, Flights,

Flights Booking, Hotel Bookings, Hotels, Investor, Meta Search,

Packaged Travel, Ticketing, Tourism, Train Bookings, Vacation

Mobility & Travel of the Future, Ecommerce, Marketplaces &

Growth Capital, Majority, Minority, Structured Equity, Venture

Poland, Portugal, Russia, Sweden, Turkey

Rentals, Wellness, Navigation

Classifieds, B2B Software & Services

Industries B2B, B2C, Marketplaces, Software, Travel, Travel Channel

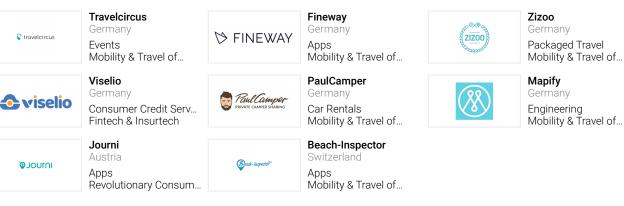
#### **BUSINESS OVERVIEW**

MAIRDUMONT VENTURES has supported digital travel companies in their future growth since 2015.

We can use our unique sector focus "travel" to dive deeply into different business models. We have extensive know-how and can leverage the huge network of the MAIRDUMONT Group - with well-known brands such as Marco Polo, DUMONT, Baedecker, Kompass or Falk. We invest in fast-growing, early-stage companies that revolutionize travel. These can be solutions for end customers (B2C) as well as business customers (B2B).

#### READ MORE

#### PORTFOLIO



#### CONTACT



Daniel Gundel

Investment Director



Attending NOAH19 Berlin



Markus Etti Investment Manager



#### Attending NOAH19 Berlin

**NOAH** BERLIN

# Wekix



Wekix kick-starts Israeli tech startups through love, sweat and capital.



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🖶 Founded: 2009 🌐 http://www.wekix.com/

Total AUM N/A

#### **KEY CORPORATE FACTS**

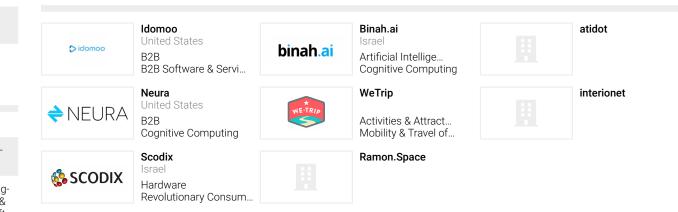
Headquarters	Tel Aviv, Israel
Employees	4-10
Investment Stage	VC
Current Fund Size	N/A
Investment Style	Active
TARGET INVES	TMENT CRITERIA

Geographies	Israel
Industries	Artificial Intelligence / Al, Automotive, B2B, SaaS, Cloud Inte- gration / ESBs, Video Platforms
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Growth Capital, Private Equity, Venture Capital

#### **BUSINESS OVERVIEW**

We're a strategic investment banking and VC firm. We work with ambitious, innovative Israeli entrepreneurs and lead them to success. We bridge between global investment fund to Israel top cutting edge companies. Creating Ground to real growth up to M&A.

#### PORTFOLIO



# Via-ID



Early Stage Mobility Investor



🛗 Founded: 2009 🌐 🕀 https://www.via-id.com/

#### **KEY CORPORATE FACTS**



#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Venture Capital
Verticals	Mobility & Travel of the Future

Transaction Majority, Minority, Venture Capital Structures	
---------------------------------------------------------------	--



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### **BUSINESS OVERVIEW** Via ID supports innovative startups and projects in the field of new mobilities: daily, smart and sustainable **READ MORE** PORTFOLIO Go-Jek Drivy Heetch GOÂJEK drivy HEETCH Swiftly Smoove Swiftly CONTACT **Alexis Hue** Partner, Central and North...

**NOAH** BERLIN



# b10.vc

b10 backs "category killer" startups. We are looking for entrepreneurs with a bold vision, ability to execute, fast going and the potential to go global. We love B2B, platform-businesses, technology-driven models, disruptive startups in huge markets.

i Founded: 2015 ⊕ https://b10.vc

#### **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany		
Employees	4-10		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### BUSINESS OVERVIEW

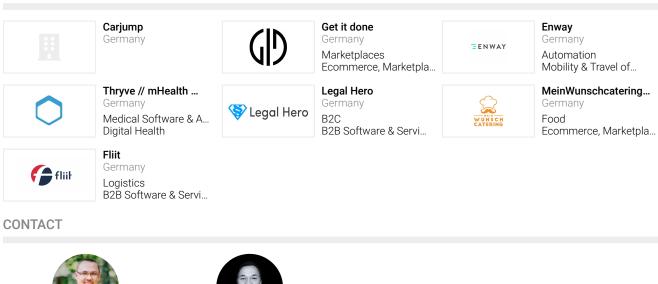
b10 backs "category killer" startups. We are looking for entrepreneurs with a bold vision, ability to execute, fast going and the potential to go global. We love B2B, platform-businesses, technology-driven models, disruptive startups in huge markets and b2b-companies which put the enterprise-world upside down.

b10 is a Berlin-based early-stage investor focused on B2B companies with the potential to be "Category Killer." We invest and acts as an operational investor alongside the founders, and offer active support with a team of specialists in the fields of HR, UX/UI, Communications...

#### PORTFOLIO



Geographies	Germany
Industries	PaaS, Cryptocurrencies, Machine Learning, Deep Learn- ing, Accounting Services, Accounting Software, Aggregation, AgriTech, Angel Investor, APIs, Artificial Intelligence / AI, Auto- motive, B2B, Backbone Platforms, InsurTech, Apps, Cloud In- tegration / ESBs, Cloud Services, Data Management Platforms, Digital Distribution Platform, Food Delivery, Legal Services, Lo
Verticals	Digital Health, Mobility & Travel of the Future, Fintech & In- surtech, B2B Software & Services, Blockchain-Powered Busi- nesses, Industrial Digitisation
Transaction Structures	Accelerator, Angel Investments, Company Builder, Growth Capital, Incubator, Minority, Restructuring, Secondary, Venture Capital, Active Style







Henri Kuehnert

Founder and Managing Di... Founder and Managing Di...

Contact me

**Daniel Hoepfner** 

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Contact me
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Attending NOAH19 Berlin

Attending NOAH19 Berlin

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READ MORE



# Deutsche Handelsbank

https://www.handelsbank.com

The bank for digital startups and growth companies. Providing Growth Financing and BaaS to fast growing companies with proven business model from Series A onwards. Helping already over 150 Scale-ups to lever their business with loans starting from 500k.



See More at NOAH Connect

#### **KEY CORPORATE FACTS**

	Headquarters	Munich, Germany		
	Other Offices	Berlin, Germany		
	Employees	51-100		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	N/A
h	nvestment Style	Passive		
-				

Founded: 2009

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Germany, Netherlands
Industries	Angel Investor, Artificial Intelligence / Al, B2B, Banking, Buy- out / Private Equity, Buyout Debt, Casual Gaming, Debt Cap- ital Markets, Digital Services, E-Commerce, E-Sports, Finan- cial Services, FinTech, Growth Capital, InsurTech, Payments, PropTech, Software, Travel, Mobility, Debt, SaaS, Casual Dat- ing, Content, Dating, Lending, Money Transfers, Online Lottery,
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fin- tech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Growth Capital, Venture Debt

#### **BUSINESS OVERVIEW**

Deutsche Handelsbank is a specialised bank for digital startups and growth companies. We are deeply rooted in the technology startup ecosystem and dedicated to connecting and partnering with innovative technology companies, venture capital investors and domain experts. We accompany startups and digital growth companies along their way with growth financing, working capital, banking-as-a-service and factoring solutions.

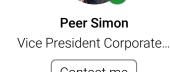
Our target group is in particular, we consider SaaS (Software as a Service, (AdTech, MarTech,...)), e-commerce, Internet of Things (IoT), InsurTech,... READ MORE

#### CONTACT



Daniel Kreis

CEO Contact me



Contact me

Attending NOAH19 Berlin

Attending NOAH19 Berlin



# **NFQ** Capital

NFQ funds early stage ventures globally led by leading entrepreneurs with big ambitions.



See More at NOAH Connect

🛗 Founded: 2013 🌐 http://www.nfq.com

#### KEY CORPORATE FACTS

Headquarters	München, Germany		
Other Offices	London, United Kingdom		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		
TARGET INVESTMENT CRITERIA			

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	E-Commerce, FinTech, Marketplaces, Travel, Venture Capital, SaaS, Development, Family Office, Food, Logistics, Tourism, Transportation
Verticals	Mobility & Travel of the Future, Fintech & Insurtech, Ecom- merce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Angel Investments, Minority, Secondary, Venture Capital, Active Style

# 

Harald Braunstein Founding and managing...

Johannes Lenhard Investment manager

Wolfgang Heigl Founding partner



# **TSG Consumer Partners**

Specialist private equity fund focused exclusively on global consumer brands



**READ MORE** 

See More at NOAH Connect

🛗 Founded: 2019 🌐 🕀 http://www.tsgconsumer.com/

#### **KEY CORPORATE FACTS**

	Headquarters	San Francisco, United States	8	
I	Employees	26-50		
	Investment Stage	Growth		
	Current Fund Size	€ 3,500m	Total AUM	€ 8,000m
	Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	B2C, Consumer Products, E-Commerce, E-Sports, Travel, Fashion, Fitness, Luxury, Restaurants, Social
Verticals	Revolutionary Consumer Products, Ecommerce, Marketplaces & Classifieds
Transaction Structures	Private Equity, Active Style

#### **BUSINESS OVERVIEW**

TSG Consumer Partners, LLC is a leading investment firm focused exclusively on the branded consumer sector. Since its founding in 1987, TSG has been an active investor in the food, beverage, restaurant, beauty, personal care, household and apparel & accessories, and e-commerce sectors. Representative past and present partner companies include Duckhorn Wine Company, vitaminwater, thinkThin, popchips, Muscle Milk, Yard House, Stumptown, Pabst, Planet Fitness, REVOLVE, Huda Beauty, Smashbox Cosmetics, Pureology, Sexy Hair, e.l.f. Cosmetics and IT Cosmetics.

#### PORTFOLIO

REVOLVE	<b>Revolve</b> USA E-Commerce	С.ЛИУОИ	<b>Canyon</b> Germany E-Commerce Ecommerce, Marketpla	HUDABEAUTY	Huda Beauty United Arab Emirates Consumer Products Ecommerce, Marketpla
CONTACT					
Beth Pic					
Princip					
Contact					
Attending NOA	H19 Berlin				

# **Redline Capital UK**

Venture and growth capital backing entrepreneurs who are transforming industries



See More at NOAH Connect

🛱 Founded: 2014 🛛 🌐 http://www.redline-capital.com/

#### KEY CORPORATE FACTS

REDLINE

	Headquarters	Luxembourg, Luxembourg		
	Employees	4-10		
	Investment Stage	Growth		
	Current Fund Size	N/A	Total AUM	N/A
	Investment Style	Active		
T	ARGET INVEST	IMENT CRITERIA		
	Geographies	Austria, Belgium, Switzerland Kingdom, Ireland, Israel, Net		
	Industries	PaaS, Machine Learning, De counting Software, APIs, Ap gence / AI, Automation, B2B Classifieds, Data Science, Fir / IoT, Payments, Software, S Analyses), Cloud, Cloud Inte	p Developmer , Big Data, Bu nancial Servic aaS, Business	nt, Artificial Intelli- siness Intelligence, es, Internet of Things s Intelligence (KPI

Verticals Cognitive Computing, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation

Transaction Growth Capital, Venture Capital Structures BUSINESS OVERVIEW

We invest in fast-growing companies with differentiated technologies across North America, Europe and Israel

Redline backs strong management teams, buys into their vision and strategy and lends its support through all stages of their development **READ MORE** 

# iwoca iwoca iwoca iwoca image: image

Benno Jering Principal



# **InMotion Ventures**

InMotion Ventures is an early stage corporate venture capital fund backed by Jaguar Land Rover. We invest from seed to series B, spanning new vertices to the enabling technologies for the future of transportation and travel.

#### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### BUSINESS OVERVIEW

InMotion Ventures is an early stage corporate venture capital fund backed by Jaguar Land Rover. We invest from seed to series B, spanning new consumer services to the enabling technologies for the future of transportation and travel.

Our portfolio includes companies developing autonomous vehicles, public transport aggregation, demand responsive services, usage-based insurance, natural language processing and mobility data platforms amongst many others.

#### CONTACT



Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Travel, Transportation
Verticals	Revolutionary Consumer Products, Mobility & Travel of the Fu- ture, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Venture Capital



Sam Clifton

Investor

Contact me

Attending NOAH19 Berlin

READ MORE



# **Goldman Sachs Private Capital Investing**

Late-stage Venture Capital / Growth Equity fund

💼 Founded: pre-1990 🛛 🌐 http://www.goldmansachs.com/

READ MORE

#### **KEY CORPORATE FACTS**

Headquarters	New York, United States		
Employees	Over 10,000		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Machine Learning, Artificial Intelligence / Al, Classifieds, In- surTech, Software, SaaS, Cloud
Verticals	Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Minority, Primary, Private Equity, Secondary, Venture Capital

#### **BUSINESS OVERVIEW**

Goldman Sachs Private Capital Investing ("PCI") is Goldman Sachs' investment platform dedicated to providing long term capital to growth and middle-market companies throughout the US, Europe and Israel. The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

#### PORTFOLIO



#### CONTACT



Alexander Lippert Executive Director

Contact me

Attending NOAH19 Berlin



# **UVC Partners**

UVC Partners invests in European early-stage B2B startups



READ MORE

#### KEY CORPORATE FACTS

Headquarters	Munich, Germany		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€83m	Total AUM	€110m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Unternehmertum Venture Capital Partners (UVC Partners) is a Munich-based early-stage venture capital firm that invests in technology-based startups in Germany, Austria, and Switzerland. UVC Partners focuses on investments in the areas of industrial technologies, enterprise software and mobility. The fund typically invests between €0.5-3m initially and up to €12m in total per company.

Portfolio companies benefit from the extensive investment and exit experience of the management team as well as from the close cooperation with UnternehmerTUM, Europe's leading innovation and business creation center. With over 180 employees and more than 100 industry partners, UnternehmerTUM can draw from many years of experience in establishing young companies. This cooperation enables UVC Partners to offer...

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

- Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Norway, Poland, Portugal, Sweden
- Industries PaaS, SpaceTech, Engineering, Machine Learning, Deep Learning, Semiconductors, Human Resources, Accounting Software, APIs, Artificial Intelligence / AI, Augmented Reality, Automotive, B2B, B2C, Big Data, Cyber Security, Electro-Mobility, Industrial, Internet of Things / IoT, Productivity Tools, Software, Virtual Reality, Mobility, SaaS, Cloud, Construction, CRM,...
- Verticals Cognitive Computing, Mobility & Travel of the Future, Edutech, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation

Transaction Venture Capital Structures







Alexander Kiltz Investment Associate



# **GENUI**

We support the generation of value and make sound investment decisions that enable enterprises to maintain their industrial independence



READ MORE

See More at NOAH Connect

# **KEY CORPORATE FACTS**

Headquarters	Hamburg, Germany		
Employees	4-10		
Investment Stage	Buyout		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany
Industries	Buyout / Private Equity, Growth Capital
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Majority, Minority, Private Equity

## **BUSINESS OVERVIEW**

GENUI Partners is a private investment firm established by a group of exceptional entrepreneurs and investment professionals. What sets GENUI apart is a unique combination of entrepreneurial ability, a strong network, and expertise in processes and governance. The GENUI entrepreneurs have built up larger businesses successfully and have also added value to enterprises by taking active ownership roles as non-executive board members when making substantial investments in the respective companies.

CONTACT



Patrick Gehlen Managing Partner

Contact me

# **OpenOcean**

-OpenOcean invests in relentless entrepreneurs in Europe building delicious data-intensive software-



See More at NOAH Connect

💼 Founded: 2009 🛛 🌐 http://openocean.vc/

## **KEY CORPORATE FACTS**

**OpenOcean** 

Headquarters	Helsinki, Finland		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€ 148m	Total AUM	N/A
Investment Style	Active		
TARGET INVEST	MENT CRITERIA		
Geographies	Austria, Belgium, Switzerlan mark, Estonia, Spain, Finland Italy, Lithuania, Latvia, Nethe Sweden	d, France, Unit	ed Kingdom, Íreland,

IndustriesMachine Learning, Deep Learning, Advertising, Advertising An-<br/>alytics, Analytics, Artificial Intelligence / AI, Augmented Reality,<br/>B2B, Big Data, Data Science, FinTech, Growth Capital, Cloud,<br/>DataVerticalsFintech & Insurtech, B2B Software & Services

Transaction Venture Capital Structures

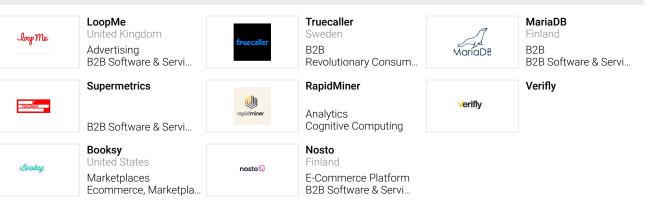
## **BUSINESS OVERVIEW**

Typically, we lead or co-lead A-rounds and we bring extensive technical, product and operational experience to the table. OpenOcean has had a pioneering role in supporting the software ecosystem where our founding partners have created companies like MySQL and MariaDB. Now we actively support the next early movers in their journey - leveraging our network and expertise to accelerate their growth globally.

#Data #DeepTech #SaaS #AI #ML #Automation #Infrastructure

#### **READ MORE**

## PORTFOLIO





# **German Media Pool VC**

We scale startups with media.

Austria, Belgium, Switzerland, Czech Republic, Germany, Spain,

B2C, Digital Health, E-Commerce, FinTech, InsurTech, Market-

Revolutionary Consumer Products, Digital Health, Mobility &

Travel of the Future, Fintech & Insurtech, Ecommerce, Market-



See More at NOAH Connect

Founded: 2011 http://www.germanmediapool.com/

## **KEY CORPORATE FACTS**

Geographies

Industries

Verticals

Structures

Transaction Media for Equity

	Headquarters	Berlin, Germany		
	Employees	4-10		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	N/A
	Investment Style	Active		
٦	FARGET INVEST	MENT CRITERIA		

France, Netherlands

places, Fashion, Food

places & Classifieds

## **BUSINESS OVERVIEW**

Founded in March 2011, German Media Pool is Germany's leading independent media for equity fund. We provide entrepreneurs with the ability to achieve breakthrough media campaigns while conserving cash. We combine experience in entrepreneurship, venture capital as well as media planning for our media partners and entrepreneurs. German Media Pool has invested a gross media volume in excess of €200m in 29 high-growth companies such ABOUT YOU, FRIDAY, momox, home24 and Marley Spoon.

### PORTFOLIO

ABOUT YOU°	ABOUT YOU Germany E-Commerce Ecommerce, Marketpla	FRI:DAY	Friday Germany InsurTech Fintech & Insurtech	momox	Momox Germany E-Commerce Ecommerce, Marketpla
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## CONTACT



Aljoscha Kaplan Managing Director

Niko Waesche

Managing Director



**READ MORE** 

# **Endeit Capital**



Inspire and help the builders of the online future.



See More at NOAH Connect

📅 Founded: 2006 🌐 🕀 https://endeit.com

# KEY CORPORATE FACTS

Headquarters	Amsterdam, Netherlands		
Employees	11-25		
Investment Stage	Growth		
Current Fund Size	€ 130m	Total AUM	€280m
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Belgium, Switzerland, Germany, Finland, United Kingdom, Netherlands, Norway, Sweden
Industries	Machine Learning, Human Resources, Accommodation, Ac- tivities & Attractions Bookings, Advertising, Advertising Analyt- ics, Analytics, Artificial Intelligence / Al, Business Intelligence, Digital Health, E-Commerce Platform, FinTech, Direct-to-Con- sumer, HR Software, Media Intelligence
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Transaction Structures	Growth Capital

### **BUSINESS OVERVIEW**

Endeit Capital is a growth capital investment firm with offices in Amsterdam and Hamburg. We provide growth capital typically between €3m – €12m to European internet scale-ups with global growth potential. Our areas of focus include digital media & marketing, marketplaces, SaaS. **READ MORE** 

# CONTACT



Martijn Hamann Partner

Contact me



# **LUCATIS Family Office**

LUCATIS invests in innovative founders and companies with outstanding growth potential. We look back on a track record of trusting partnerships with startups, which resulted in numerous successful exits and IPOs.

CATIS 👼

# **KEY CORPORATE FACTS**

Vermögen unternehmen.

ΙU

Headquarters	Munich, Germany		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	€100m
Investment Style	Passive		

## BUSINESS OVERVIEW

As a bank-independent and owner-operated single family office, our goal is to generate real and sustainable income for our clients. With over 25 years of experience in the management and administration of significant family assets, we can offer our clients investment solutions tailored to their needs. The core of our investment strategies comprises the selection of excellent managers with sustainable crisis-proof portfolios as well as advising our clients on attractive investment opportunities in young companies. In contrast to traditional asset managers and private banks, LUCATIS Family Office is independent in its choice of products and services, most of which are remunerated on a performance-related basis.

## PORTFOLIO



Geographies	Austria, Switzerland, Germany, Israel
Industries	Deep Learning, Artificial Intelligence / Al, B2B, B2C, Banking, Consumer Products, E-Commerce, E-Commerce Platform, Fi- nancial Services, FinTech, Software, Brokers, Food Delivery
Verticals	Revolutionary Consumer Products, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Ser- vices
Transaction Structures	Growth Capital, Minority, Venture Capital



CONTACT



Bernd W. Schrüfer Managing Director **READ MORE** 



We invest in innovative early-stage technology companies and help them grow so they can challenge traditional business models and impact the world around us

**TA Ventures** 

## **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

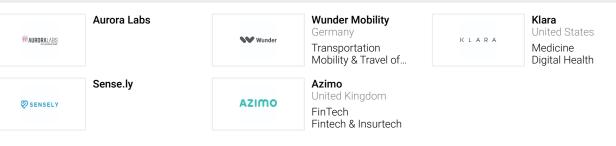
Headquarters	Kiev, Ukraine		
Employees	11-25		
Investment Stage	Seed		
Current Fund Size	€ 53m	Total AUM	€ 53m
Investment Style	Active		

#### BUSINESS OVERVIEW

TA Ventures is an early stage venture capital firm primarily focusing on Mobility and Digital Health. We are based in Kiev, Frankfurt, Boston and invest in teams across Europe & the US. We co-invest with leading investors and have been privileged to back companies such as Wunder Mobility, Caroobi, Klara, Sense.ly and 100+ others including Azimo, SumUp, Dreamlines, Marley Spoon.

We offer proactive support and a broad international network to our portfolio companies. By supporting with the set-up of R&D centers in Ukraine and Europe, we help our portfolio companies grow and stay competitive.

#### PORTFOLIO



Industries	Digital Health, FinTech, InsurTech, PropTech, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices, Industrial Digitisation
Transaction Structures	Angel Investments, Minority, Structured Equity, Venture Capital

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Den-

mark, Estonia, Finland, France, United Kingdom, Ireland, Israel,

Lithuania, Latvia, Netherlands, Norway, Poland, Sweden

# CONTACT



Viktoriya Tigipko Managing Partner

Contact me

Attending NOAH19 Berlin



Pawel Schapiro Partner

Contact me
------------

Attending NOAH19 Berlin

READ MORE

# Mid Europa Partners

Mid Europa is a leading buyout investor, focused on the growth markets of Central and Eastern Europe.



See More at NOAH Connect

#### Founded: 1999 http://www.mideuropa.com/

# **KEY CORPORATE FACTS**

**MIDEUROPA** PARTNER

	Headquarters	London, United Kingdom		
	Other Offices	Budapest, Hungary Istanbul, Turkey Warsaw, Poland		
	Employees	26-50		
	Investment Stage	Buyout		
	Current Fund Size	€ 800m	Total AUM	N/A
In	vestment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Czech Republic, Germany, Estonia, Lithuania, Latvia, Poland, Turkey	
Industries	Machine Learning, App Development, App Distribution, Ar- tificial Intelligence / Al, Buyout / Private Equity, Classifieds, Digital Health, Digital Services, Digitalisation, E-Commerce, E-Commerce Platform, EduTech, FinTech, Growth Capital, In- surTech, Internet of Things / IoT, Marketplaces, Payments, PropTech, Software, B2B Service Provider, Mobility, SaaS,	С
Verticals	Revolutionary Consumer Products, Digital Health, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation	
Transaction Structures	Growth Capital, Majority, Minority, Structured Equity	

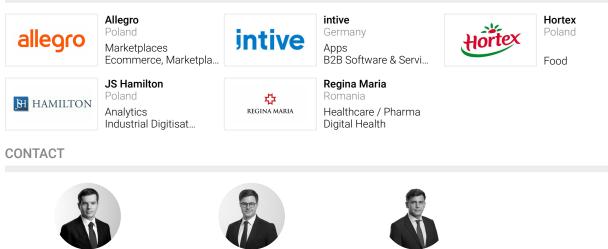
## **BUSINESS OVERVIEW**

Mid Europa is a leading buyout investor, focused on the growth markets of Central and Eastern Europe with approximately €5.2 billion of funds raised and managed since inception. Established in 1999, Mid Europa has pioneered private equity in the region with offices in Budapest, Istanbul, London and Warsaw

The team, originating almost exclusively from the region, combines strong local investment and operational experience with the best Western European practices in terms of due diligence, deal structuring and financing, and value creation capabilities.

**READ MORE** 

## PORTFOLIO



Paweł Padusiński Partner

Marek Rodak Senior Associate



Bartosz Małecki Senior Associate

# **CommerzVentures**

Investing in young companies with the ambition to redefine financial services.



See More at NOAH Connect

#### 

## KEY CORPORATE FACTS

	Headquarters	Frankfurt, Germany		
	Employees	4-10		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	N/A
li	nvestment Style	Active		
-				

#### **BUSINESS OVERVIEW**

CommerzVentures invests in the most ambitious young companies whose founders are driven by a shared vision: to redefine the financial services industry. We invest in entrepreneurs who display excellence, integrity, and enthusiasm with a view to helping them expand worldwide. Our portfolio companys to date are eToro, iwoca, Getsafe, Marqeta, Mambu, Paykey, Bankin', Omnyway, payworks, Bought By Many, Fraugster, Open Legacy, and Mosaic Smart Data.

We back early- and growth-stage companies in the financial services and insurance sectors, starting at Series A. We aspire to invest in the very best players in a given market segment, on the basis of financial return. Our initial investment size ranges from €2 million to €10 million. Europe,... **READ MORE** 

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	Venture Capital
Verticals	Fintech & Insurtech, B2B Software & Services
Transaction Structures	Venture Capital



# **Advent International**

Advent International is one of the largest and most experienced global private equity investors

**BUSINESS OVERVIEW** 

https://www.adventinternational.com





See More at NOAH Connect

## **KEY CORPORATE FACTS**

	Headquarters	Boston, United States		
	Employees	251-500		
	Investment Stage	Buyout		
	Current Fund Size	N/A	Total AUM	N/A
	Investment Style	Active		
т	TARGET INVESTMENT CRITERIA			

Founded: pre-1990

# Founded in 1984, Advent International is one of the largest and most experienced global private equity investors. The firm has invested in 340 private equity transactions in 41 countries and as of June 30, 2018, it had €35 billion in assets under management. With offices on four

continents, Advent has established a globally integrated team of over 190 investment professionals across North America, Europe, Latin America and Asia. The firm focuses on investments in five core sectors, including business and financial services; healthcare; industrial; retail, consumer and leisure; and technology, media and telecom. After more than 30 years dedicated to international investing, Advent remains committed to partnering with management teams to deliver sustained revenue and earnings growth for its portfolio companies.

**READ MORE** 

## IARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Human Resources, Advertising, Advertising Analytics, Analyt- ics, Automotive, B2B, B2C, Big Data, Buyout / Private Equity, Buyout Debt, Classifieds, Cyber Security, Cloud, Cloud Services, CRM, Databases
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Soft- ware & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Majority, Private Equity, Active Style

# **Athanor Capital Partners**

Advisor to and investor in mid-cap listed companies, small-cap buy-outs, scale-ups and start-ups



#### ATHANOR CAPITAL Founded: 2011 www.athanor-capital.com See More at NOAH Connect **KEY CORPORATE FACTS BUSINESS OVERVIEW** Headquarters Frankfurt, Germany Advisor to and investor in mid-cap listed companies, small-cap buy-outs, scale-ups and start-ups **READ MORE** Employees 1-3 PORTFOLIO Investment Growth Stage Ginmon GmbH AVA Women Health A... DeepL GmbH Current Fund N/A Total AUM N/A Size Investment Style Active Raisin GmbH Carl Finance GmbH node.energy GmbH Germany TARGET INVESTMENT CRITERIA 🕤 raisin. Carl Investing & Trading Fintech & Insurtech Geographies Austria, Switzerland, Germany **ISRA Vision AG** B2B, Buyout / Private Equity, Digital Health, FinTech, Industrial, Industries Corporate Finance, SaaS, Energy, Management Consulting Digital Health, Edutech, Fintech & Insurtech, Ecommerce, Mar-Verticals ketplaces & Classifieds, B2B Software & Services, Industrial Digitisation Transaction Angel Investments, Growth Capital, Private Equity, Public Equity Structures



# **Apax Partners**

Apax Partners is a leading global private equity advisory firm.



See More at NOAH Connect

🛗 Founded: pre-1990 🛛 🌐 https://www.apax.com/

# KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	251-500		
Investment Stage	Buyout		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	B2B, Business Insurance, Consumer Products, Digital Health, Digitalisation, EduTech, FinTech, Industrial, Personal Insur- ance, B2B Service Provider, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Soft- ware & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Majority, Private Equity, Active Style

#### **BUSINESS OVERVIEW**

Apax Partners is an independent global partnership focused solely on long-term investment in growth companies. Funds advised by Apax Partners typically invest in large companies with an enterprise value between €1bn and €5bn. The Funds invest in four sectors: Tech & Telco, Services, Healthcare, and Consumer.

Releasing potential is at the heart of everything we do. Whether it's identifying potential investments, growing our portfolio companies or realising their value at the right time, our strategy is geared to releasing potential.

Throughout over 30 years since the raising of the first fund, the company has successfully invested across all investment stages, and through... READ MORE



# **Francisco Partners**

Francisco Partners is a leading global private equity firm which specializes in investments in technology and technology-enabled businesses.



See More at NOAH Connect

🛗 Founded: 1999 🌐 🔀 http://www.franciscopartners.com

# **KEY CORPORATE FACTS**

Headquarters	San Francisco, United States	8	
Employees	51-100		
Investment Stage	Buyout		
Current Fund Size	€ 4,500m	Total AUM	N/A
Investment Style	Active		

## **BUSINESS OVERVIEW**

Francisco Partners is a leading global private equity firm that specializes in investments in technology and technology-enabled businesses. Since its launch over 19 years ago, Francisco Partners has raised over \$14 billion in committed capital and invested in more than 200 technology companies, making it one of the most active and longstanding investors in the technology industry. The firm invests in opportunities where its deep sectoral knowledge and operational expertise can help companies realize their full potential. For more information on Francisco Partners, please visit www.franciscopartners.com.

## CONTACT



Mario Razzini

Principal

Contact me

Attending NOAH19 Berlin

READ MORE

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden
Industries	Buyout / Private Equity
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fin- tech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Growth Capital, Majority, Minority, Private Debt, Structured Eq- uity, Venture Capital



# **Cherry Ventures**

Cherry Ventures is a Venture Capital fund founded by a team of entrepreneurs. We invest in the best teams across Europe as early as possible. Our goal is to add value by supporting our portfolio teams in building successful and sustainable businesses.



See More at NOAH Connect

Founded: 2013 http://www.cherry.vc/

N/A

# **KEY CORPORATE FACTS**

Verticals

Transaction

Structures

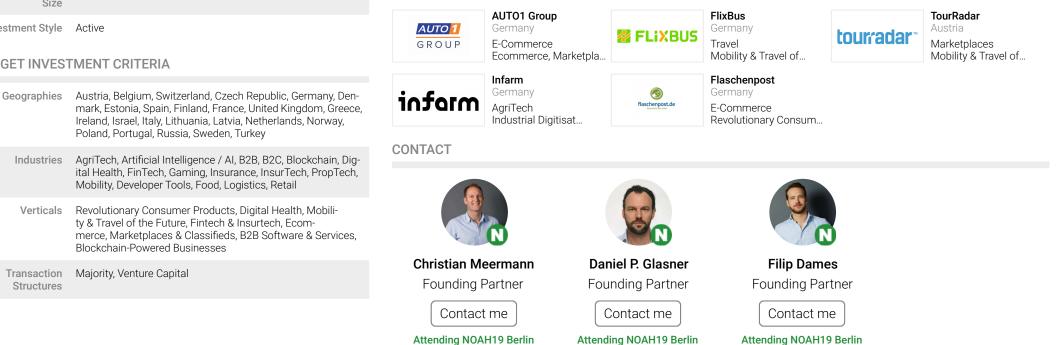
Headquarters	Berlin, Germany	
Employees	11-25	
Investment Stage	Seed	
Current Fund Size	€ 175m	Total AUM
Investment Style	Active	
TARGET INVESTMENT CRITERIA		

## **BUSINESS OVERVIEW**

Cherry Ventures is a Berlin-based Venture Capital fund, founded by a team of entrepreneurs with substantial experience in building fast-scaling consumer businesses. We are sector agnostic and invest in the best teams across Europe as early as possible. Our goal is to add value by supporting our portfolio teams in building successful and sustainable businesses.

#### READ MORE

#### PORTFOLIO





GENERAL ATLANTIC

He	adquarters	New York, United States		
	Employees	251-500		
	Investment Stage	Growth		
C	urrent Fund Size	€ 14,000m	Total AUM	€ 28,000m
Inves	tment Style	Active		
TARGET INVESTMENT CRITERIA				

# **General Atlantic**

Founded: pre-1990

Empowering our portfolio companies to reach new levels of growth

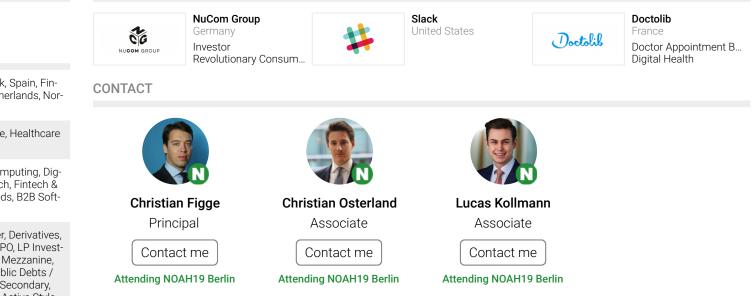
http://www.generalatlantic.com/



#### **BUSINESS OVERVIEW**

General Atlantic is a leading global growth equity firm providing capital and strategic support for growth companies. Established in 1980, General Atlantic combines a collaborative global approach, sector specific expertise, long-term investment horizon and a deep understanding of growth drivers to partner with great management and build exceptional businesses worldwide. General Atlantic has more than 100 investment professionals based in New York, Greenwich, Palo Alto, Sao Paulo, London, Munich, Amsterdam, Beijing, Hong Kong, Mumbai and Singapore. READ MORE

## PORTFOLIO



# Geographies Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin-

Geographies	land, France, United Kingdom, Ireland, Israel, Netherlands, Nor- way, Sweden, Turkey
Industries	Consumer Products, Financial Services, Software, Healthcare / Pharma
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Industrial Digitisation
Transaction Structures	Accelerator, Angel Investments, Company Builder, Derivatives, FX Investments, Growth Capital, ICO, Incubator, IPO, LP Invest- ments, Luxury Goods, Majority, Media for Equity, Mezzanine, Minority, Primary, Private Debt, Private Equity, Public Debts / Bonds, Public Equity, Real Estate, Restructuring, Secondary, Structured Equity, Venture Capital, Venture Debt, Active Style, Passive Style

# coparion

**COPARION** Venture Capital to accelerate momentum



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# **KEY CORPORATE FACTS**

Headquarters	Cologne, Germany		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Germany
Industries	Machine Learning, Artificial Intelligence / AI, B2B, Blockchain, Digital Health, Digitalisation, EduTech, Electro-Mobility, Fin- Tech, Industrial, Insurance, Marketplaces, Mobility
Verticals	Cognitive Computing, Digital Health, Mobility & Trav- el of the Future, Edutech, Fintech & Insurtech, Ecom- merce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Angel Investments, Growth Capital, Minority, Venture Capital

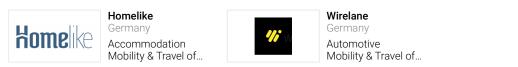
## BUSINESS OVERVIEW

We are a pragmatic investor with an eye for the essentials and persistence for the long-run.

We help young technology companies achieve swift and sustained growth. With assets under management of EUR 275m we have the means to do so. We support entrepreneurial vision with our know-how, but without intervening in daily business operations. Thanks to 25+ years of team experience in venture capital and in building companies, we discern potentials and open up new perspectives. We have the substance, tenacity and creativity required to mutually manage difficult situations successfully. We only invest with other co-investors.

READ MORE

# PORTFOLIO



# CONTACT



**Toba Spiegel** Portfolio Manager

Contact me



# **Alibaba Group Holding Limited**

Making it easy to do business anywhere.



## 🛗 Founded: 1999 🛛 🌐 http://www.alibaba.com

## KEY CORPORATE FACTS

Structures

Headquarters	Hangzhou, China		
Employees	Over 10,000		
Current Fund Size	€ 0m	Total AUM	€0m
Investment Style	Active		
TARGET INVES	TMENT CRITERIA		
Geographies	Switzerland, Germany		
Verticals	Revolutionary Consumer Products, Mobility & Travel of the Fu- ture, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation		
Transaction	Majority		

#### **BUSINESS OVERVIEW**

Alibaba Group's mission is to make it easy to do business anywhere. We provide the fundamental technology infrastructure and marketing reach to help merchants, brands and other businesses that provide products, services and digital content to leverage the power of the Internet to engage with their users and customers. Our businesses are comprised of core commerce, cloud computing, digital media and entertainment, innovation initiatives and others. Through investee affiliates, we also participate in the logistics and local services sectors.

READ MORE

# **Eight Roads Ventures**

8<sup>°°</sup> EIGHT ROADS

Eight Roads Ventures is a global venture capital firm that helps entrepreneurs scale. Over the past 10 years, the Eight Roads ecosystem has invested close to \$6bn into growing companies from offices in the UK, India, Japan, China and the US.

€ 5,000m

# KEY CORPORATE FACTS

Headquarters	London, United Kingdom	
Employees	101-250	
Investment Stage	VC	
Current Fund Size	€ 375m	Total AUM
Investment Style	Active	

## **BUSINESS OVERVIEW**

Eight Roads Ventures is a global venture capital firm that helps entrepreneurs scale. Over the past 10 years, the Eight Roads ecosystem has invested close to \$6bn into growing companies from offices in the UK, India, Japan, China and the US. Our nearly 50-year history of investing includes partnerships with companies such as Alibaba, Appsflyer, Black Duck Software, Compte Nickel, Curam Software, Future Advisor, InnoGames, iPipeline, Kensho, Letgo, Made.com, Neo4j, Nuance, Ping Identity, Prosper, Treatwell, Recurly, Wallapop and Xoom. **READ MORE** 

## PORTFOLIO



# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	PaaS, Cryptocurrencies, Machine Learning, Deep Learning, Human Resources, Accommodation, Accounting, Analytics, Artificial Intelligence / AI, Big Data, Classifieds, Software, SaaS, Apps, Cloud Services, Direct-to-Consumer
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Venture Capital, Active Style

# CONTACT



Lucile Cornet

Principal



Attending NOAH19 Berlin



Dominic Reardon

Investor



Attending NOAH19 Berlin

See More at NOAH Connect



# **HV Holtzbrinck Ventures**

Backing those who dare.

菌 Founded: 2000 🛛 🌐 https://www.hvventures.com/

# **KEY CORPORATE FACTS**

Headquart	ers	Munich, Germany		
Employe	ees	26-50		
Investme Sta		VC		
Current Fu S	ınd ize	€ 306m	Total AUM	€1,050m
Investment St	yle	Active		

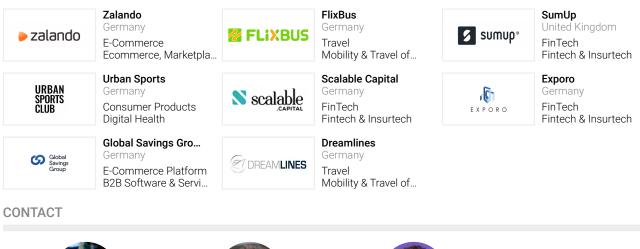
# TARGET INVESTMENT CRITERIA

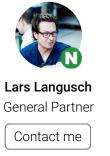
Geographies	Austria, Switzerland, Germany, Spain, Finland, France, United Kingdom, Israel, Netherlands, Portugal, Sweden
Industries	Venture Capital
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Minority, Primary, Venture Capital, Active Style

## **BUSINESS OVERVIEW**

Since 2000 HV Holtzbrinck Ventures has been investing in internet and technology companies across several fund generations and is one of the most successful, experienced and well financed early stage and growth investors in Europe. HV has financed over 160 companies, such as Zalando, Delivery Hero, FlixBus, SumUp and Scalable Capital. The total volume of all HV funds is  $\leq$  1.05 billion. HV supports startups with investments from  $\leq$  500,000 to  $\leq$  40m. Hence, it is one of the few venture capital firms in Europe, which is able to support companies through all investment stages.

# PORTFOLIO





Attending NOAH19 Berlin



**Christian Saller** General Partner

Contact me

Attending NOAH19 Berlin



Jan Miczaika Partner

Contact me

Attending NOAH19 Berlin



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# **Tar Heel Capital**

At Pathfinder we know how to help founders achieve their dreams, from start to exit.



**READ MORE** 

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Founded: 2017 http://en.tarheelcap.com/

# **KEY CORPORATE FACTS**

Headquarters	Warsaw, Poland		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	€ 50m	Total AUM	N/A
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Artificial Intelligence / AI, Big Data, E-Sports, Internet of Things / IoT, Marketplaces, SaaS, Cloud
Verticals	Revolutionary Consumer Products, Cognitive Computing, Ecommerce, Marketplaces & Classifieds, B2B Software & Ser- vices, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Minority, Active Style

### **BUSINESS OVERVIEW**

As a group of allied venture capital funds, we create tech products and invest in solutions across E-sports, IoT, BigData, Cloud Computing, Saas, Al and Marketplace.

We're on constant lookout for exceptional products and services, rare know-how, solid business models and strong founders. We will help you find the right path for your business growth, which consists of far more than just a one-off investment.

## CONTACT



Radoslaw Czyrko

Managing Partner

Attending NOAH19 Berlin

Head of Investment Com... Contact me

Contact me Attending NOAH19 Berlin

Anna Depko



Arkadiusz Senko Managing Partner

Contact me

# Cinven

We are an international private equity firm with a 40 year track record, focused on supporting companies that want to step-change their growth



See More at NOAH Connect

🛗 Founded: pre-1990 🛛 🌐 http://www.cinven.com

# **KEY CORPORATE FACTS**

Cinven

m

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden			
Industries	Machine Learning, Accounting Services, Accounting Software, Advertising, Advertising Analytics, Affiliate Marketing, B2B, Classifieds, Cloud, Cloud Services	Thomas Railhac Partner	Letizia Bellucci Associate	Jan Schoenfeld Principal
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services, Industrial Digi- tisation	Contact me Attending NOAH19 Berlin	Contact me Attending NOAH19 Berlin	Contact me Attending NOAH19 Berlin
Transaction Structures	Majority, Minority			

### **BUSINESS OVERVIEW**

Cinven is a leading European private equity firm, founded in 1977. We acquire successful companies and help them grow and develop. We take a responsible approach towards our portfolio companies, their employees, suppliers and local communities, the environment and society. **READ MORE** 

## PORTFOLIO

# Visma Allegro One.com allegro Image: Comparison of the second sec

## CONTACT

# **Balderton Capital**

Balderton. capital We invest in European Founders with global ambitions



READ MORE

N/A

# KEY CORPORATE FACTS

Headquarters	London, United Kingdom	
Employees	26-50	
Investment Stage	VC	
Current Fund Size	N/A	Total AUM
Investment Style	Active	

### **BUSINESS OVERVIEW**

Balderton is Europe's leading early-stage venture capital investor, focused exclusively on European founded technology companies.

We are Europe's most active Series A investment firm.

We invest in companies with the potential to disrupt huge industries, and the ambition to scale globally. We have a track-record of backing breakthrough companies ranging from MySQL to Betfair, and The Hut Group to Yoox Net-a-Porter.

## PORTFOLIO

TARGET INVESTMENT CRITERIA			Kaia Health Germany	voi.	<b>VOI</b> Sweden	🚺 aircall	<b>Aircall</b> France
mai Irela	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, Turkey	kaia Consumer Products Digital Health	Engineering Mobility & Travel of		B2B B2B Software & Servi		
		CONTACT					
Industries	Machine Learning, Artificial Intelligence / AI, B2B, Blockchain, Classifieds, Consumer Products, Digital Health, Digitalisation, EduTech, Electro-Mobility, FinTech, Marketplaces, Personal In- surance, Travel, SaaS, Mobile	<u></u>					
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Blockchain-Powered Businesses, Industrial Digitisation	Rob M Part		Colin Hanna Principal			
Transaction Structures	3,, -j,, -j,,,	Contac Attending NO		Contact me			

# **Intel Capital**

(intel) capital

Intel Capital. Where Great Companies Are Built. Since 1991, Intel Capital has helped entrepreneurs turn great ideas into successful businesses, through the power of partnership.



See More at NOAH Connect

Founded: 1991
http://www.intelcapital.com/

## KEY CORPORATE FACTS

Headquarters	Santa Clara, United States		
Other Offices	Berlin, Germany		
Employees	51-100		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

## TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	Biotechnology, PaaS, Machine Learning, Deep Learning, Semi- conductors, Analytics, Artificial Intelligence / Al, Augmented Reality, Automation, Automotive, B2B, Big Data, Blockchain, Cyber Security, E-Sports, FinTech, Gaming Platforms, Internet of Things / IoT, Mobile Gaming, Software, Virtual Reality, Mo- bility, SaaS, Cloud, Communications, Data, Data Management
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Primary, Venture Capital, Active Style

#### **BUSINESS OVERVIEW**

Intel Capital is a division of Intel Corporation, set up to manage corporate venture capital. Intel Capital makes equity investments in a range of technology startups and companies offering hardware, software, and services targeting enterprise, mobility, consumer Internet, digital media and semiconductor manufacturing.

READ MORE



# **Creathor Ventures**

We back the creators of our future.

We have been investing at the frontier of technology and science for over 30 years. We know what it takes to succeed.



READ MORE

🛗 Founded: 2003 🌐 http://www.creathor.com

# KEY CORPORATE FACTS

Headquarters	Zurich, Switzerland		
Other Offices	Bad Homburg, Germany		
Employees	11-25		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany, Denmark, Finland, Norway, Sweden
Industries	B2B, Digital Health, Digitalisation, Industrial, Software, Mobility
Verticals	Digital Health, Mobility & Travel of the Future, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Venture Capital

## **BUSINESS OVERVIEW**

Creathor Ventures invests in technology-oriented companies that drive the automation of industry and business, and the personalization and digitalization of healthcare. The regional focus is on Germany and Switzerland. From its locations in Bad Homburg and Zurich, the 15-strong team currently supports over 30 tech and healthcare companies. Over the past 30 years, the management team has financed over 200 companies as lead or co-lead investors. More than 20 companies have been listed on international stock exchanges. Creathor Ventures currently manages a fund volume of over 230 million euros.

# PORTFOLIO



# CONTACT



**Cédric Köhler** Managing Partner



# **Felix Capital**

Austria, Belgium, Switzerland, Czech Republic, Germany, Den-

Revolutionary Consumer Products, Digital Health, Mobility &

Poland, Portugal, Russia, Sweden, Turkey

Industries B2B, Consumer Products, Digital Health, Software, Travel, Mo-

Travel of the Future, B2B Software & Services Minority, Primary, Venture Capital, Active Style

mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

We are a venture capital firm for the creative class

N/A



🖮 Founded: 2014 🌐 http://www.felixcap.com

# KEY CORPORATE FACTS

Geographies

Verticals

Transaction Structures bility

Headquarters	London, United Kingdom		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	
Investment Style	Active		
TARGET INVESTMENT CRITERIA			

#### **BUSINESS OVERVIEW**

We are a venture capital firm for the creative class, operating at the intersection of technology and creativity. We focus on digital lifestyle, investing in brands and related enabling-technologies. Our mission is to be a partner of choice for entrepreneurs with big ideas, and help them build strong brands that stand out and move the world forward.

We are based in London, and operate across Europe and the US. We announced our first \$120m fund in June 2015.

**READ MORE** 

## PORTFOLIO

deliveroo deliveroo	<b>Deliveroo</b> United Kingdom Food Delivery Ecommerce, Marketpla	FARFETCH	Farfetch United Kingdom E-Commerce Ecommerce, Marketpla	JOB TODAY	<b>Job Today</b> Luxembourg Classifieds Ecommerce, Marketpla
houzz	Houzz United States Marketplaces Ecommerce, Marketpla	Travel Perk	<b>TravelPerk</b> Spain Packaged Travel Mobility & Travel of		

#### CONTACT



Antoine Nussenbaum

Partner

Contact me

# **Global Growth Capital**

**Global**GrowthCap

Flexible debt solutions for technology champions



💼 Founded: 2017 🌐 https://www.globalgrowthcap.com/

# KEY CORPORATE FACTS

Hea	dquarters	London, United Kingdom		
E	imployees	4-10		
Ir	ivestment Stage	VC		
Cur	rrent Fund Size	€ 300m	Total AUM	N/A
Investr	nent Style	Active		

# BUSINESS OVERVIEW

Global Growth Capital partners with entrepreneurs to provide maximum flexibility for companies to meet their cash flow needs and optimise growth. We arrange a variety of customised debt products, and our unique insights and market knowledge enable us to present you with the best possible solutions for your financial needs. Global Growth Capital is your ideal partner as we combine deep underwriting and structuring expertise with the understanding of technology and innovative business models and an entrepreneurial mindset. The companies we work with represent a diverse range of business models and target markets yet they all possess a shared passion for growth and excellence.

# CONTACT



Olya Klueppel

Partner

Contact me

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	B2B, Classifieds, Consumer Products, Digitalisation, EduTech, FinTech, Marketplaces, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Mobility & Travel of the Fu- ture, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Private Debt, Structured Equity, Venture Capital

# **HPE Growth**

Growth Investing in World Class Technology Companies



See More at NOAH Connect

🖮 Founded: 2010 🌐 http://www.hpegrowth.com

## KEY CORPORATE FACTS

Headquarters	Amsterdam, Netherlands		
Employees	11-25		
Investment Stage	Growth		
Current Fund Size	€ 350m	Total AUM	€ 500m
Investment Style	Active		

## **BUSINESS OVERVIEW**

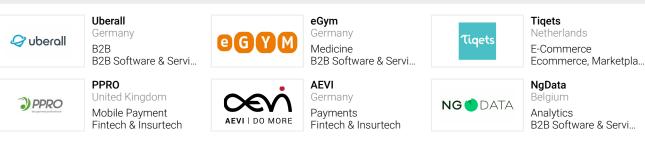
Established in 2010, HPE Growth is a leading pan-European private equity firm focused on expansion/growth capital investments in technology companies throughout Northern Western Europe with assets under management in excess of EUR 500 million.

HPE invests in high-growth software and internet-enabled businesses that have shaken off the risks associated with early, venture-type investments and have an option to leverage their proven technology and the status of a (local) champion. By bringing in additional equity and active support, HPE acts as a catalyst to expansion and enables portfolio companies to execute on their vision of securing market leadership.... READ MORE

## PORTFOLIO

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Germany, Denmark, Finland, Netherlands, Norway, Sweden
Industries	Machine Learning, Deep Learning, Human Resources, Activ- ities & Attractions Bookings, Advertising Analytics, Analytics, Artificial Intelligence / AI, B2B, B2C, Big Data, Business In- telligence, Digital Health, Digitalisation, E-Commerce, FinTech, Insurance, InsurTech, Internet of Things / IoT, PropTech, Soft- ware, Travel, Mobility, SaaS, Audience Measurement, Cloud,
Verticals	Digital Health, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Growth Capital



### CONTACT



Manfred Krikke Partner Contact me

Attending NOAH19 Berlin

Jonne De Leeuw Principal



# Impulse VC

With an impulse for innovation



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Adludio

Founded: 2013 http://impulsevc.com/

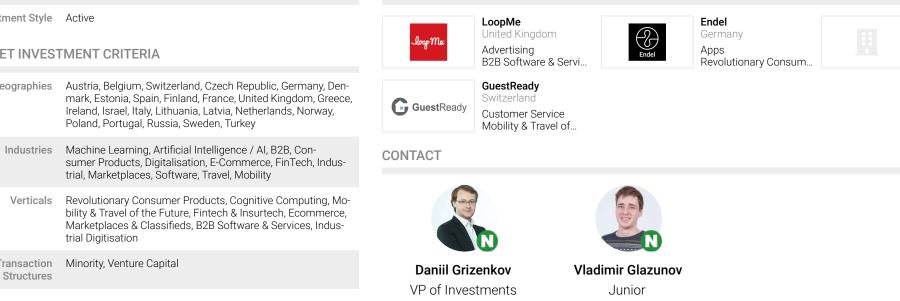
# **KEY CORPORATE FACTS**

Headquarters	Moscow, Russia
Employees	26-50
Investment Stage	VC
Current Fund Size	N/A To
Investment Style	Active

## **BUSINESS OVERVIEW**

Impulse VC is the typical VC firm mainly focuses on the IT-related companies from Europe, the UK, and the US. We have more than 40 projects in the portfolio. Our main fields of expertise are digital advertising & marketing technologies, B2B-marketplaces/SaaS, and PropTech. Also, we invest in IoT & cloud computing projects, 3D-printing, and eSports. As for cheque size, we can provide from \$1M to \$4M to companies on post-seed, Series A and B.

## PORTFOLIO





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#### Attending NOAH19 Berlin

otal AUM N/A

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Machine Learning, Artificial Intelligence / Al, B2B, Con- sumer Products, Digitalisation, E-Commerce, FinTech, Indus- trial, Marketplaces, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Cognitive Computing, Mo- bility & Travel of the Future, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Transaction	Minority, Venture Capital

# Next Media Accelerator

next media accelerator

The premier hub for media innovation in Europe



See More at NOAH Connect

🖶 Founded: 2015 🌐 🖨 https://nma.vc

## **KEY CORPORATE FACTS**

Headquarters	Hamburg, Germany		
Employees	4-10		
Investment Stage	Seed		
Current Fund Size	€8m	Total AUM	€10m
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Portugal, Sweden
Industries	Publisher, Advertising, B2B, E-Sports, Mobile Marketing, Ven- ture Capital, Audio Platforms, Classifieds Aggregation, Com- munications, Content, Content Collaboration, Content Market- ing, Content Portals, Free TV, General Classifieds, Influencer Marketing, Media, Media Production, Native Advertising, News, News Sites / Blogs, Newspapers, Outdoor Advertising, Pay TV,
Verticals	Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Angel Investments, Minority, Venture Capital

#### **BUSINESS OVERVIEW**

next media accelerator is the premier hub for media innovation in Europe. It is a network driven accelerator for startups that aim at transforming the conventional approach to the media industry (journalism, content, advertising) by embracing digital technology and with a scalable business model. We host batches of up to ten teams for six months at our offices in Hamburg.

next media accelerator was founded by several independent partners in order to offer startups a place to succeed. The program is looking for companies that bring innovation to the media industry and look for international markets.

READ MORE

# Warburg Pincus

WARBURG PINCUS

We take a long-term perspective and invest in businesses at all stages of development, from founding start-ups and fostering growth in developing companies to leading complex recapitalizations or large-scale buy-outs of more mature businesses.

Events Founded: pre-1990 https://www.warburgpincus.com/

# **KEY CORPORATE FACTS**

Headquarters	New York, United States		
Other Offices	Berlin, Germany London, United Kingdom		
Employees	501-1,000		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€ 58,000m
Investment Style	Active		

# Warburg Pincus LLC is a leading global private equity firm focused on growth investing. The firm has ~\$58 billion in private equity assets under management. The firm's active portfolio of more than 180 companies is highly diversified by stage, sector and geography. Warburg Pincus is an experienced partner to management teams seeking to build durable companies with sustainable value. Founded in 1966, Warburg Pincus has raised 15 private equity funds, which have invested more than \$74 billion in over 860 companies in more than 40 countries. The firm is headquartered in New York with offices in Amsterdam, Beijing, Berlin, Hong Kong, London, Luxembourg, Mumbai, Mauritius, San Francisco, São Paulo, Shanghai and Singapore. For more information please visit www.warburgpincus.com.

#### **READ MORE**

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#### PORTFOLIO

Vice President

**BUSINESS OVERVIEW** 

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den-
	mark, Estonia, Spain, Finland, France, United Kingdom, Greece,
	Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

Poland, Portugal, Russia, Sweden, Turkey

Industries	Machine Learning, AgriTech, Analytics, Artificial Intelligence / AI, Automation, B2B, B2C, Backbone Platforms, Big Data, Business Intelligence, Classifieds, Digital Health, Digitalisation, E-Commerce, EduTech, Finance, FinTech, Internet of Things / IoT, Marketplaces, PropTech, B2B Service Provider, SaaS, Bro- kers, Cloud, Communication, Data, Healthcare / Pharma, Me
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services, Industrial Digi- tisation

Transaction Growth Capital, Majority, Minority, Structured Equity Structures

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	1&1 Ionos				
Jan-Ole Ger		am Abedin			

Vice President

# innogy Ventures





Founded: 2016 https://www.innogy.ventures/

# **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€130m	Total AUM	N/A
Investment Style	Active		

# **BUSINESS OVERVIEW**

Innogy Ventures is the EUR 130m venture capital investment arm related to the innogy Innovation Hub, participating or leading series A and beyond venture capital deals. Investment focus is on innovative and digital business models in North America, Europe and Israel which aim at sustainable transformation in areas such as Energy, IoT as well as Smart City and Mobility.

Portfolio companies are supported with comprehensive market knowledge, assistance in business development and links to the widespread innogy network in order to support their competitiveness and accelerate their growth.

**READ MORE** 

## PORTFOLIO

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TARGET INVESTMENT CRITERIA		📢 AKSEI	Akselos Switzerland Analytics B2B Software & Servi	gr	<b>gridX</b> Germany Energy Revolutionary Consum	moji	Moj.io
Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey		TechSee				
Industries	Artificial Intelligence / Al, Augmented Reality, B2B, B2C, Cyber Security, Electro-Mobility, Software, Mobility, Digital Analytics, Energy, Home Automation	CONTACT					
Verticals	Mobility & Travel of the Future, Fintech & Insurtech, B2B Soft- ware & Services, Industrial Digitisation						
Transaction Minority, Venture Capital Structures							
		Matthias Managing	•	<b>Felix Krause</b> vestment Partner	<b>Thomas W. Thom</b> MD / Partner	าลร	
		Contac	et me	Contact me	Contact me	)	

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# In the state of the Australia I have all the

	Security, Electro-Mobility, Software, Mobility, Digital Analytics Energy, Home Automation
Verticals	Mobility & Travel of the Future, Fintech & Insurtech, B2B Soft ware & Services, Industrial Digitisation

**NOAH** BERLIN

# **BurdaPrincipal Investments**

Burda Principal Investments (BPI), a division of Hubert Burda Media, provides long term growth equity for fast growing digital technology and media companies.



See More at NOAH Connect

#### BurdaPrincipal Investments

🛗 Founded: 2015 🛛 🌐 www.burdaprincipalinvestments.com

# KEY CORPORATE FACTS

Headquarters	Munich, Germany		
Other Offices	Berlin, Germany London, United Kingdom Singapore, Singapore		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, France, United Kingdom, Ireland, Lithuania, Netherlands, Sweden
Industries	Publisher, E-Commerce, Growth Capital, Marketplaces, Venture Capital, Audio Platforms, Direct-to-Consumer, Networks
Verticals	Revolutionary Consumer Products, Digital Health, Edutech, Ecommerce, Marketplaces & Classifieds
Transaction Structures	Growth Capital, Minority, Primary, Venture Capital, Active Style

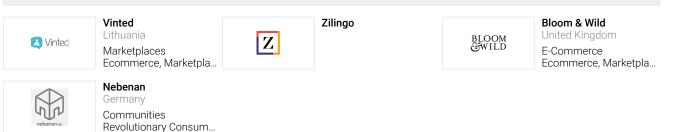
#### BUSINESS OVERVIEW

Burda Principal Investments (BPI), a division of Hubert Burda Media, provides long term growth equity for fast growing digital technology and media companies. Hubert Burda Media is one of Europe's largest media and technology conglomerates with a strong investment track record in internet-centric businesses since 1998.

We have been partners for visionary entrepreneurs, leveraging Burda's capital, brands and sector expertise, particularly in the areas of business expansion, internationalization and localization.

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# **Curious Capital**



Curious Capital is looking for seed and early stage investments in technologies and/or markets, which fit to activities of a modern media company.



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🛗 Founded: 2017 🌐 https://www.curiouscapital.vc/

# **KEY CORPORATE FACTS**

Headquarters	Köln, Germany		
Employees	1-3		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

## **BUSINESS OVERVIEW**

Curious Capital is the corporate venture capital subsidiary of Heinen-Verlag and was established in 2017. Curious Capital is looking for seed and early stage investments in business models, products and/or markets, which anyhow fit to activities of a modern media company. Critical criteria for an investment is a technology-driven USP.

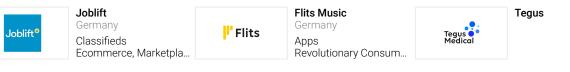
We do minority investments (no strategic investments), but offer hands-on support in all business fields and provide access to the media industry.

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# PORTFOLIO

## TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany
Industries	Investor
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services
Transaction Structures	Angel Investments, Minority, Venture Capital, Active Style



#### CONTACT



Johannes Heinen Managing Partner



# **Iris Capital**

Fueling entrepreneurs since 1986



See More at NOAH Connect

🛗 Founded: pre-1990

# **KEY CORPORATE FACTS**

Headquarters	Paris, France		
Employees	26-50		
Investment Stage	Growth		
Current Fund Size	€250m	Total AUM	€750m
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

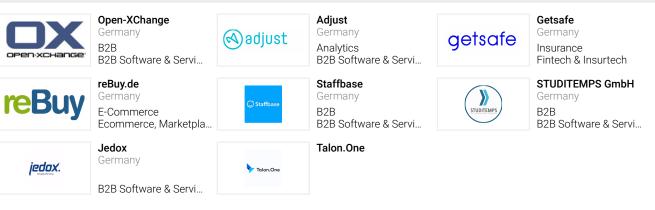
Geographies	Austria, Belgium, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, Greece, Ireland, Israel, Italy, Netherlands, Poland, Portugal, Sweden, Turkey
Industries	Advertising, Automotive, B2B, B2C, Electro-Mobility, FinTech, Software, SaaS, Cloud Services, Communications
Verticals	Revolutionary Consumer Products, Cognitive Computing, Mo- bility & Travel of the Future, Fintech & Insurtech, Ecom- merce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Accelerator, Angel Investments, Company Builder, FX Invest- ments, Growth Capital, Incubator, IPO, LP Investments, Majori- ty, Minority, Primary, Restructuring, Secondary, Venture Capital, Active Style

## **BUSINESS OVERVIEW**

Iris Capital is a European venture capital fund manager specialized on digital economy. It fuels entrepreneurs at various stages of maturity, from early-stage to growth equity. With its deep sector specialization and extensive experience acquired over 30+ years, as well as the backing of its corporate sponsors, Iris Capital provides active support to its portfolio companies, through its presence in Paris, Berlin, San Francisco, Tel Aviv, Tokyo and Dubai.

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## PORTFOLIO



## CONTACT



**Curt Gunsenheimer** 

Senior Partner



Attending NOAH19 Berlin



Thorben Rothe Prinicpal - Head of Early...



#### Attending NOAH19 Berlin

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# **Macquarie Capital**

MACQUARIE

Macquarie Capital is Macquarie Group's principal investment and investment banking division, providing clients with innovative advice and flexible capital solutions across a range of sectors and products.

🖮 Founded: pre-1990 🌐 🕀 http://www.macquarie.com

# **KEY CORPORATE FACTS**

Headquarters	Sydney, Australia		
Employees	Over 10,000		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€347m
Investment Style	Active		

## **BUSINESS OVERVIEW**

Macquarie is a diversified financial group providing clients with asset management and finance, banking, advisory and risk and capital solutions across debt, equity and commodities. The diversity of our operations, combined with a strong capital position and robust risk management framework, has contributed to our 50-year record of unbroken profitability.

Macquarie Capital, our principal investment and investment banking division, has over 1,300 staff operating across 16 markets in Europe, the Middle East, the United States, Australia and New Zealand, and Asia. Macquarie Capital has global capability in providing clients with innovative... READ MORE

## PORTFOLIO

# TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany, France, United Kingdom, Ire- land, Israel, Italy
Industries	PaaS, Analytics, B2B, Big Data, Business Intelligence, Con- sumer Products, Cyber Security, Digitalisation, EduTech, Soft- ware, Mobility, SaaS, Cloud, Data, Data Management Platforms
Verticals	Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Active Style

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	<b>IDAGIO</b> Germany				
⊾ IDAGIO	Music Platforms Revolutionary Consum				

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# **Oakley Capital Private Equity**

Oakley Capital is a mid-market private equity investor with over €1.5bn under management, investing primarily in Western Europe.



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#### 💼 Founded: 2002 🌐 🌐 http://oakleycapital.com/

## **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	51-100		
Investment Stage	Buyout		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Headquartered in London, Oakley Capital Private Equity is a mid-market private equity investor with over €750m under management, investing primarily in Western Europe.

Our focus is on primary deals which we acquire outside of auctions. We often buy from founders who are attracted by our entrepreneurial approach and we are comfortable with complexity so we have acquired many carve outs.

Investing in a diverse range of portfolio companies, our objective is to work proactively with our portfolio company management teams, together with other stakeholders, in order to create substantial shareholder value for investors.

**READ MORE** 

## PORTFOLIO

## TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	B2B, Consumer Products, Financial Services, FinTech, Person- al Insurance, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Mobility & Travel of the Fu- ture, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Majority

 Daisy Group
 TECHINSIGHTS

 Image: Strength of the stre

CONTACT



Lovis Von Andrian Investment Associate

Contact me



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📁 partech

Supporting ambitious founders to build category defining companies

## **KEY CORPORATE FACTS**

	Headquarters	Paris, France		
	Employees	26-50		
	Investment Stage	Growth		
	Current Fund Size	N/A	Total AUM	N/A
	Investment Style	Active		
TARGET INVESTMENT CRITERIA				
	Geographies	Austria, Belgium, Switzerland mark, Estonia, Spain, Finland Ireland, Israel, Italy, Lithuania Poland, Portugal, Russia, Sw	l, France, Unit a, Latvia, Neth	ed Kingdom, Greed
	Industries	B2B, Consumer Products, Di EduTech, FinTech, Industrial,	0	

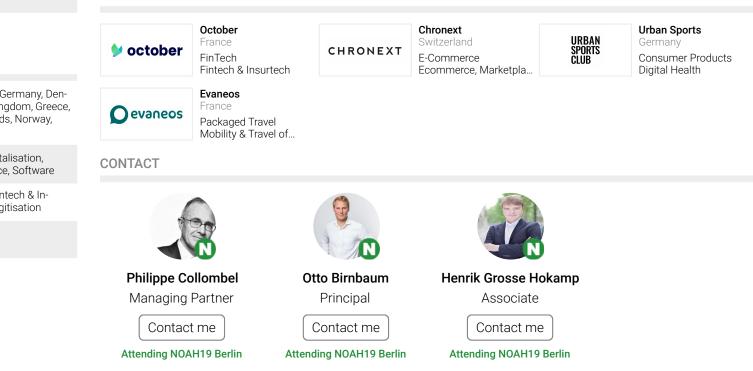
Verticals Revolutionary Consumer Products, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation 'ransaction Growth Capital, Venture Capital

Transaction Growth Capital, Venture Capital Structures

# **BUSINESS OVERVIEW**

Partech is a top tier transatlantic venture capital firm with offices in San Francisco, Paris and Berlin. Partech invests in Internet and information technology startups at seed, venture and growth stages. Partech's mission is to help outstanding entrepreneurs and disruptive companies to succeed in a global economy. Since 1982, Partech has completed 21 initial public offerings, and more than 50 M&A transactions over \$100 million with large international companies (such as eBay, SAP, Vivendi, VMware, IBM, Oracle or TripAdvisor).

## PORTFOLIO





# Permira

CONNECT TO PERMIRA, CONNECT TO GROWTH



🖮 Founded: pre-1990 🛛 🌐 https://www.permira.com/

# KEY CORPORATE FACTS

Headquarters	Tokyo, Japan		
Other Offices	London, United Kingdom Frankfurt, Germany Guernsey, United Kingdom Luxembourg, Luxembourg Madrid, Spain Milan, Italy Paris, France Stockholm, Sweden New York, United States Menlo Park, United States Hong Kong, Hong Kong Seoul, South Korea Shanghai, China		
Employees	251-500		
Investment Stage	Buyout		
Current Fund Size	€ 33,000,000,000m	Total AUM	N/A

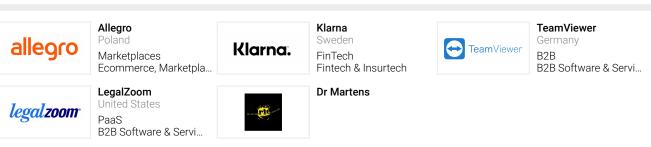
## **BUSINESS OVERVIEW**

Permira is a global investment firm. Founded in 1985, the firm advises funds with a total committed capital of approximately US\$38.5bn ( $\in$ 33bn) and makes long-term investments in companies with the objective of transforming their performance and driving sustainable growth.

The Permira funds have made over 200 private equity investments in five key sectors: Technology, Consumer, Financial Services, Industrial Tech & Services, and Healthcare.

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# PORTFOLIO



# Investment Style Active

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	B2B, Consumer Products, Digital Health, Digital Services, Fin- Tech, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices
Transaction Structures	Growth Capital, Majority, Primary, Secondary



# **Piton Capital**

Investing in online business with network effects



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💼 Founded: 2010 🌐 https://www.pitoncap.com/

## KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	4-10		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

# TARGET INVESTMENT CRITERIA

Geographies	Belgium, Czech Republic, Germany, Denmark, France, United Kingdom, Poland, Sweden
Industries	B2B, Consumer Products, Digital Health, Digital Services, Fin- Tech, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Minority, Structured Equity, Venture Capital

## **BUSINESS OVERVIEW**

Piton is a venture capital fund investing in businesses with network effects – marketplaces, exchanges and platforms. At volume a marketplace aggregates the demand of buyers and the supply of sellers of goods or services, and also organizes the important information around its type of transaction in the most intuitive and efficient way. This creates competitive advantages that do not exist at a small scale – selection, price transparency, and depth – a classic network effect.

## PORTFOLIO





Andrin Bachmann

Partner

Contact me

Attending NOAH19 Berlin

Mira Mihaylova Principal

Contact	me

#### Attending NOAH19 Berlin

### **NOAH** BERLIN

# **Providence Equity**

PROVIDENCEEQUITY

Advantage through focus, success through partnership

€ 45,000m



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Founded: pre-1990 https://www.provequity.com

# **KEY CORPORATE FACTS**

Industries

Verticals

Transaction

Structures Priva

## **BUSINESS OVERVIEW**

Providence Equity Partners is a leading global asset management firm specializing in equity investments in media, communications, education and information companies around the world. The firm manages funds with \$45 billion in assets under management across complementary private equity and credit businesses and has invested in more than 150 companies globally since the its inception in 1989. Providence is headquartered in Providence, R.I. (USA) and also has offices in New York, Boston, London and Singapore.

## PORTFOLIO

e Active	ProSiebenSatJ Media SE	<b>ProSiebenSat1 Medi</b> Germany News & Print Revolutionary Consum		Kabel Deutschland Germany	HSE24 ICH SEH SHOPPEN	Home Shopping Euro Germany
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B2B, Consumer Products, Digital Services, Digitalisation, EduTech, E-Sports, FinTech, Industrial, Personal Insurance,	CONTACT					
Software, Enterprise Messaging Platforms, Entertainment, Event Services, Events	(A)					
<ul> <li>Revolutionary Consumer Products, Edutech, Fintech &amp; In- surtech, Ecommerce, Marketplaces &amp; Classifieds, B2B Soft- ware &amp; Services, Industrial Digitisation</li> </ul>						
<ul> <li>Growth Capital, IPO, Majority, Minority, Primary, Private Debt,</li> <li>Private Equity, Public Equity, Real Estate, Restructuring, Secondary, Structured Equity, Venture Capital, Venture Debt, Active Style, Passive Style</li> </ul>	Roderik Sc Managing	Director Growth In	r <b>ek Pimentel</b> vestor, Providenc	ce		
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