# »LEADERS CONNECTED NIAH19 London

# **INVESTOR BOOK**

# EDITION OCTOBER 2019

# LEADERS CONNECTED **ADVISORS**®

# EUROPE'S LEADING INTERNET CORPORATE FINANCE BOUTIQUE

- < Focus on Leading European Internet companies
  - Covering over 400 companies across 25 online verticals, a broad range of over 500 investors as well as 100+ online-focused corporates
- Deep understanding of industry dynamics
- Ability to add value beyond banking advice
  - Facilitates overall process and minimizes management distraction

- NOAH Advisors is globally well connected and has direct access to virtually all key players in the industry
  - Knowledge of and strong relationships with potential buyers' key decision makers
  - Proactively finds and unlocks attractive investment opportunities for leading investors
- Annual NOAH Conference in its 8th year

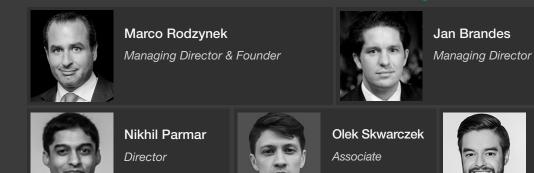
- Over 40 years of combined relevant M&A experience
  - Routine execution of M&A and financing transactions with sizes of several billion euros
- 25+ successfully completed NOAH Advisors transactions underline successful transfer of M&A competencies to the Internet sector

- Entrepreneurial mind-set, focused on growing business and establishing a reputation for exc
- Ability to deliver top results in short time fram
- Highly success-based compensation structur align interests of clients and NOAH Advisors. demonstrate conviction to deliver top results

Lukas Schlu

Analyst

Creative deal solutions



05	and its shareholders	Promo
	August 2017 Acquisition of a Majority Stake in	
	👑 Luminati	
	by	
	EMK Capital	
g the	at a valuation of \$200m	
cellence	Financial Advisor to EMK Capital	Finan
les	October 2016	
res	Investment in	
and	KäuferPortal	
	by	
	ProSiebenSat.1 @ GENERAL Media SE	
	84% Ownership	
	Exclusive Financial Advisor to KäuferPortal and its Shareholders	Exclu Fotolia a
	October 2014	
	Sale of 100% of	
	trovit	
	for €80m to	
und	NEXT Co., Ltd.	for \$228n <b>axel sp</b>

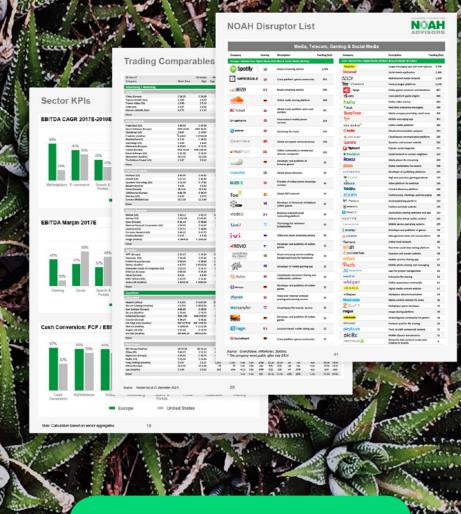
September 2018 July 2018 Sale of 100% in Sale of 100% in 10Bis DPromo Farma com תןביס to for €135m to Takeaway.com Zur Rose Group Financial Advisor to 10bis Exclusive Financial Advisor to oFarma and its shareholders December 2016 Investment in FLixBUS by SILVERLAKE ncial Advisor to Silver Lake December 2014 Sale of 100% of m fotolia for \$800m to A Adobe lusive Financial Advisor to and the Selling Shareholders May 2014 walla sold 100% of vad<sup>2</sup> m to a joint venture between GENERAL pringer\_ Exclusive Financial Advisor to Exclusive Financial Advisor to Yad2 Trovit and its Shareholders and its Shareholders

Selected Completed NOAH Transactions

The NOAH Bible, an up-to-date valuation and industry KPI publication.

B

This is the most comprehensive set of valuation comps you'll find in the industry. Reach out to us if you spot any companies or deals we've missed!



September 2019 Edition (PDF)

## Sign up Here

# **Acton Capital**

ACTON

Acton Capital Partners is a leading growth venture capital investor in Europe. Since 1999, we support digital pioneers in Europe and North America

💼 Founded: 1999 🛛 🌐 http://actoncapital.com/

### **KEY CORPORATE FACTS**

Headquarters	Munich, Germany		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€ 200m	Total AUM	€ 500m
Investment Style	Active		

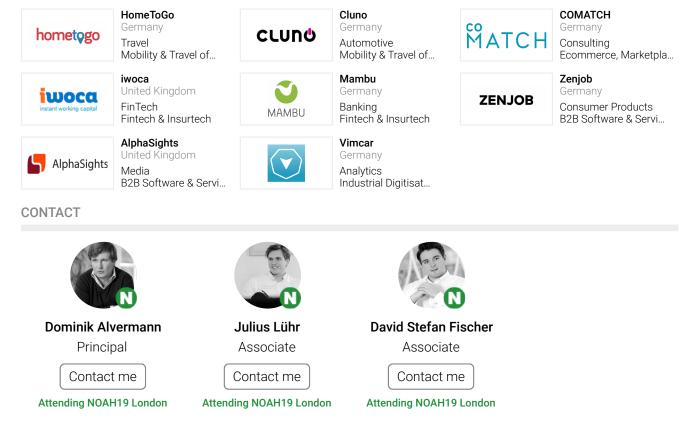
### TARGET INVESTMENT CRITERIA

Geographies	Germany, Denmark, Finland, United Kingdom, Netherlands, Norway, Sweden
Industries	Artificial Intelligence / AI, B2B, B2C, Consumer Products, Digital Health, Digital Services, Digitalisation, E-Commerce, E-Com- merce Platform, EduTech, Electro-Mobility, Finance, Finan- cial Products, Financial Services, FinTech, Growth Capital, In- surTech, Internet of Things / IoT, Marketplaces, Mobile Com- merce, Peer-to-Peer Lending, Venture Capital, Auctions, Car
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Transaction Structures	Growth Capital, Venture Capital

### **BUSINESS OVERVIEW**

Acton Capital is a leading growth venture capital investor in Europe. With two decades of investment experience and a deep understanding of digital business models, we are investing with a clear focus on sustainable growth and value for the long run. Since 1999, we supported over 80 companies across five fund generations. Examples are Alando (GER), AlphaSights (UK), Audibene (GER), Chefs Plate (CAN), Etsy Inc. (US), HolidayCheck (GER), mytheresa.com (GER), MyOptique Group (UK), OnVista (GER) and more.

### PORTFOLIO



**NOAH** LONDON

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# **Apax Partners**

Apax Partners is a leading global private equity advisory firm.



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🛗 Founded: pre-1990 🛛 🌐 https://www.apax.com/

### KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	251-500		
Investment Stage	Buyout		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	B2B, Business Insurance, Consumer Products, Digital Health, Digitalisation, EduTech, FinTech, Industrial, B2B Service Provider, Mobility, Personal Insurance
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Soft- ware & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Majority, Private Equity, Active Style

### **BUSINESS OVERVIEW**

Apax Partners is an independent global partnership focused solely on long-term investment in growth companies. Funds advised by Apax Partners typically invest in large companies with an enterprise value between €1bn and €5bn. The Funds invest in four sectors: Tech & Telco, Services, Healthcare, and Consumer.

Releasing potential is at the heart of everything we do. Whether it's identifying potential investments, growing our portfolio companies or realising their value at the right time, our strategy is geared to releasing potential.

Throughout over 30 years since the raising of the first fund, the company has successfully invested across all investment stages, and through... READ MORE



# **Bain Capital**

Committed to lasting impact



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🛑 Founded: pre-1990

### 90 🌐 🌐 https://www.baincapital.com/

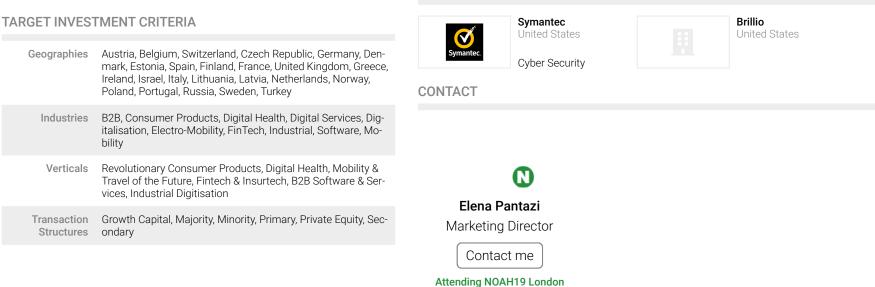
### **KEY CORPORATE FACTS**

Headquarters	Boston, United States		
Employees	501-1,000		
Investment Stage	Buyout		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

### **BUSINESS OVERVIEW**

Bain Capital is the world's foremost, privately-held alternative investment firm managing more than \$75 billion in assets and specializing in private equity, venture capital, public equity, credit products and absolute return. Founded in 1984, Bain Capital has expanded from its headquarters in Boston to include offices in Hong Kong, London, Chicago, Melbourne, Luxembourg, New York, Mumbai, Shanghai, Munich, Palo Alto and Tokyo. The firm employs more than 900 people focused on providing industry-leading returns to investors. Bain Capital is comprised of five affiliate businesses: Bain Capital Private Equity, Bain Capital Public Equity, Bain Capital Credit, Bain Capital Ventures and Bain Capital Strategic Alternatives. Bain Capital and its affiliates support a variety of charitable and nonprofit organizations by donating time, expertise and resources....

### PORTFOLIO



# **Balderton Capital**

Balderton. capital balder ton Capital

We invest in European Founders with global ambitions



**READ MORE** 

N/A

### KEY CORPORATE FACTS

Headquarters	London, United Kingdom	
Employees	26-50	
Investment Stage	VC	
Current Fund Size	N/A	Total AUM
Investment Style	Active	

### **BUSINESS OVERVIEW**

Balderton is Europe's leading early-stage venture capital investor, focused exclusively on European founded technology companies.

We are Europe's most active Series A investment firm.

We invest in companies with the potential to disrupt huge industries, and the ambition to scale globally. We have a track-record of backing breakthrough companies ranging from MySQL to Betfair, and The Hut Group to Yoox Net-a-Porter.

### PORTFOLIO

TARGET INVES	TMENT CRITERIA	kaia	<b>Kaia Health</b> Germany		<b>VOI</b> Sweden		<b>Aircall</b> France
Geographies	mark, Estonia, Spain, Finland, France, United Kingdom, Greece,	kala	Consumer Products Digital Health	VOI.	Engineering Mobility & Travel of	🚺 aircall	B2B B2B Software & Servi
	Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, Turkey	CONTACT					
Industries	Machine Learning, Artificial Intelligence / AI, B2B, Blockchain, Classifieds, Consumer Products, Digital Health, Digitalisation, EduTech, Electro-Mobility, FinTech, Marketplaces, Travel, SaaS, Mobile, Personal Insurance						
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Blockchain-Powered Businesses, Industrial Digitisation	Rob M Part		<b>Colin Hanna</b> Principal			
Transaction Structures	Angel Investments, Growth Capital, Majority, Minority, Struc- tured Equity, Venture Capital	Contac Attending NOA		Contact me	1		



# **Bayview Asset Management, LLC**

Bayview is a leading investment firm, focused mortgage credit, mortgage-backed securities, mortgage backed securities and other mortgage-re-

# HeadquartersLondon, United KingdomEmployees1,001-10,000Investment<br/>StageGrowthCurrent Fund<br/>Size€ 2,500mTotal AUM<br/>€ 14,000mInvestment StyleActive

### TARGET INVESTMENT CRITERIA

Geographies	Germany, Denmark, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Portugal, Sweden
Industries	Asset Management, Bank Accounts, Banking, Business Cred- it Services, Business Information Services, Business Insur- ance, Buyout / Private Equity, Buyout Debt, Credit Analy- sis, Credit Services, Debt Capital Markets, Finance, Financial Products, Financial Services, FinTech, Hedge Fund, Payments, Peer-to-Peer Lending, Travel Channel Manager, Corporate Fi
Verticals	Fintech & Insurtech
Transaction Structures	Growth Capital, Majority, Minority, Private Debt, Structured Equity

### **BUSINESS OVERVIEW**

Bayview is a mortgage and credit focused asset management firm active in the US as well as Europe with \$14bn in AUMs.

We are building our European activites and look to invest in fintech and finance (debt and equity) financial services and real estate businesses (equity, structured equity, mezzanine, debt) in the European market.

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# Beringea

BERINGEA

Beringea is a transatlantic venture capital investor managing almost \$500m in funds and more than 60 portfolio companies across the U.K., Europe and North America. We invest up to \$10m in Series A or Series B rounds of fast growing companies.

**Founded:** Please Select http://www.beringea.com

### **KEY CORPORATE FACTS**

Headquarters	Detroit, United States			
Other Offices	London, United Kingdom			
Employees	26-50			
Investment Stage	VC			
Current Fund Size	€ 500m	Total AUM	€ 500m	
Investment Style	Active			
TARGET INVES	MENT CRITERIA			

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Machine Learning, Deep Learning, Artificial Intelligence / Al, Augmented Reality, Automation, B2B, B2C, Business Intel- ligence, Casual Gaming, E-Sports, FinTech, Gaming, Gam- ing Platforms, InsurTech, Mobile Commerce, Mobile Gaming, PropTech, Social Gaming, Software, Virtual Reality, SaaS
Verticals	Revolutionary Consumer Products, Digital Health, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Primary, Venture Capital, Active Style

### **BUSINESS OVERVIEW**

Beringea is a transatlantic venture capital investor that seeks to create lasting success for rapidly scaling entrepreneurial companies. It currently manages almost \$500m in funds and more than 60 portfolio companies across the U.K., Europe and North America.

With offices London, Manchester and Detroit (U.S.), it provides patient capital and a global footprint to back founders throughout their journey, helping them overcome barriers to scale and build international success stories.

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### PORTFOLIO



### CONTACT



### Philip Edmondson-Jones

Investment Manager

Contact me

### Attending NOAH19 London



# **BRIGHT CAPITAL - Private Debt**

BRIGHT CAPITAL is a leading investor focussing on small and medium-sized enterprises.



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BRIGHT CAPITAL 

### KEY CORPORATE FACTS

Headquarters	Frankfurt am Main, Germa	any	
Employees	4-10		
Investment Stage	Buyout		
Current Fund Size	€ 100m	Total AUM	€100m
Investment Style	Passive		

### BUSINESS OVERVIEW

We provide one-stop capital to SMEs, which we believe are underserved by traditional lenders, across a wide range of industries. As part of our strategy we are able to invest up and down a company's capital structure in situations where bespoke financing solutions generate substantial value-add.

Bright Capital's investment strategy relies on deep engineering experience, comprehensive due diligence and passive but profound portfolio management. We are able to provide individual and tailored financing solutions and offer enhanced execution certainty to both sponsors and management teams, further supported by a lean and timely investment process. Typically, we either lead the transactions in which we invest...

### PORTFOLIO

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany
Industries	Publisher, Biotechnology, PaaS, Engineering, Machine Learn- ing, Deep Learning, Semiconductors, Human Resources, Ac- commodation, Software, Travel, Travel Channel Manager, B2B Service Provider, Mobility, Performance, Personal Online Edu- cation, Printed Goods, Private Accommodation, Private Avia- tion, Restaurants & Bars, Retail, Rights Management, Search,
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Blockchain-Powered Businesses, Industrial Digitisation, Consumer Software & Services
Transaction Structures	Growth Capital, Majority, Mezzanine, Minority, Primary, Private Debt, Private Equity, Public Equity, Restructuring, Secondary, Structured Equity, Venture Debt, Passive Style

Krallmann Group	Wolfensberger AG	Rent to Buy Music



# **Cherry Ventures**

Cherry Ventures is a Venture Capital fund founded by a team of entrepreneurs. We invest in the best teams across Europe as early as possible. Our goal is to add value by supporting our portfolio teams in building successful and sustainable businesses.



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Founded: 2013 http://www.cherry.vc/

N/A

### **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany	
Employees	11-25	
Investment Stage	Seed	
Current Fund Size	€ 175m	Total AUM
Investment Style	Active	
TARGET INVESTMENT CRITERIA		

### TARGET INVESTMENT CRITERIA

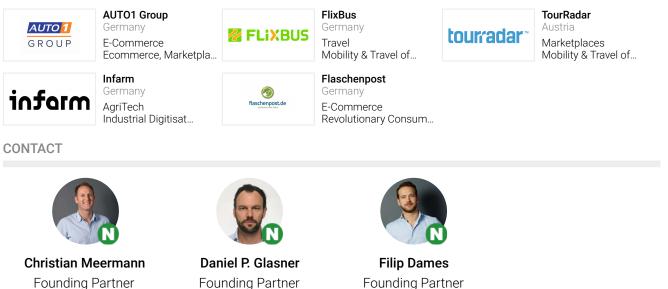
Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	AgriTech, Artificial Intelligence / AI, B2B, B2C, Blockchain, Dig- ital Health, FinTech, Gaming, Insurance, InsurTech, PropTech, Mobility, Developer Tools, Food, Logistics, Retail
Verticals	Revolutionary Consumer Products, Digital Health, Mobili- ty & Travel of the Future, Fintech & Insurtech, Ecom- merce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses
Transaction Structures	Majority, Venture Capital

### **BUSINESS OVERVIEW**

Cherry Ventures is a Berlin-based Venture Capital fund, founded by a team of entrepreneurs with substantial experience in building fast-scaling consumer businesses. We are sector agnostic and invest in the best teams across Europe as early as possible. Our goal is to add value by supporting our portfolio teams in building successful and sustainable businesses.

### READ MORE

### PORTFOLIO



Founding Partner

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Attending NOAH19 London

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Founding Partner



Attending NOAH19 London

# Cinven

We are an international private equity firm with a 40 year track record, focused on supporting companies that want to step-change their growth



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🛗 Founded: pre-1990 🛛 🌐 http://www.cinven.com

### **KEY CORPORATE FACTS**

Cinven

He	eadquarters	London, United Kingdom		
Of	ther Offices	Frankfurt, Germany Madrid, Spain Paris, France New York, United States Hong Kong, Hong Kong		
	Employees	101-250		
	Investment Stage	Buyout		
С	urrent Fund Size	€ 10,000m	Total AUM	€ 22,000m
Inves	tment Style	Active		

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden		C-IN R	
Industries	Machine Learning, Accounting Services, Accounting Software, Advertising, Advertising Analytics, Affiliate Marketing, B2B, Classifieds, Cloud, Cloud Services	<b>Thomas Railhac</b> Partner	Letizia Bellucci Associate	Jan Schoenfeld Principal
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services, Industrial Digi- tisation	Contact me Attending NOAH19 London	Contact me Attending NOAH19 London	Contact me Attending NOAH19 London
Transaction Structures	Majority, Minority			

### **BUSINESS OVERVIEW**

Cinven is a leading European private equity firm, founded in 1977. We acquire successful companies and help them grow and develop. We take a responsible approach towards our portfolio companies, their employees, suppliers and local communities, the environment and society. **READ MORE** 

### PORTFOLIO

# Visma Allegro One.com allegro RTB House RTBHOUSE CONTACT

# **CommerzVentures**

Investing in young companies with the ambition to redefine financial services.



See More at NOAH Connect

### 

### KEY CORPORATE FACTS

Headquarters	Frankfurt, Germany		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		
TARGET INVESTMENT CRITERIA			

### **BUSINESS OVERVIEW**

CommerzVentures invests in the most ambitious young companies whose founders are driven by a shared vision: to redefine the financial services industry. We invest in entrepreneurs who display excellence, integrity, and enthusiasm with a view to helping them expand worldwide. Our portfolio companys to date are eToro, iwoca, Getsafe, Marqeta, Mambu, Paykey, Bankin', Omnyway, payworks, Bought By Many, Fraugster, Open Legacy, and Mosaic Smart Data.

We back early- and growth-stage companies in the financial services and insurance sectors, starting at Series A. We aspire to invest in the very best players in a given market segment, on the basis of financial return. Our initial investment size ranges from €2 million to €10 million. Europe,... **READ MORE** 

### Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Ireland,

	Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	Venture Capital
Verticals	Fintech & Insurtech, B2B Software & Services
Transaction Structures	Venture Capital

# coparion

Venture Capital to accelerate momentum

### KEY CORPORATE FACTS

COPARION

Headquarters	Cologne, Germany		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

### TARGET INVESTMENT CRITERIA

Geographies	Germany
Industries	Machine Learning, Artificial Intelligence / Al, B2B, Blockchain, Digital Health, Digitalisation, EduTech, Electro-Mobility, Fin- Tech, Industrial, Insurance, Marketplaces, Mobility
Verticals	Cognitive Computing, Digital Health, Mobility & Trav- el of the Future, Edutech, Fintech & Insurtech, Ecom- merce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Angel Investments, Growth Capital, Minority, Venture Capital

### BUSINESS OVERVIEW

We are a pragmatic investor with an eye for the essentials and persistence for the long-run.

We help young technology companies achieve swift and sustained growth. With assets under management of EUR 275m we have the means to do so. We support entrepreneurial vision with our know-how, but without intervening in daily business operations. Thanks to 25+ years of team experience in venture capital and in building companies, we discern potentials and open up new perspectives. We have the substance, tenacity and creativity required to mutually manage difficult situations successfully. We only invest with other co-investors.

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### PORTFOLIO



### CONTACT



**Toba Spiegel** Portfolio Manager

Contact me

Attending NOAH19 London



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# **Creathor Ventures**

We back the creators of our future.

We have been investing at the frontier of technology and science for over 30 years. We know what it takes to succeed.



READ MORE

i Founded: 2003 ⊕ http://www.creathor.com

### KEY CORPORATE FACTS

Headquarters	Zurich, Switzerland		
Other Offices	Bad Homburg, Germany		
Employees	11-25		
Investment Stage	Seed		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany, Denmark, Finland, Norway, Sweden
Industries	B2B, Digital Health, Digitalisation, Industrial, Software, Mobility
Verticals	Digital Health, Mobility & Travel of the Future, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Venture Capital

### **BUSINESS OVERVIEW**

Creathor Ventures invests in technology-oriented companies that drive the automation of industry and business, and the personalization and digitalization of healthcare. The regional focus is on Germany and Switzerland. From its locations in Bad Homburg and Zurich, the 15-strong team currently supports over 30 tech and healthcare companies. Over the past 30 years, the management team has financed over 200 companies as lead or co-lead investors. More than 20 companies have been listed on international stock exchanges. Creathor Ventures currently manages a fund volume of over 230 million euros.

### PORTFOLIO



### CONTACT



**Cédric Köhler** Managing Partner



# **Deutsche Handelsbank**

Growth financing for digital startups and growth companies. Fund banking for VC and PE funds.

https://www.handelsbank.com



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### KEY CORPORATE FACTS

Headquarters	Munich, Germany		
Other Offices	Berlin, Germany		
Employees	51-100		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

Founded: 2009

### TARGET INVESTMENT CRITERIA

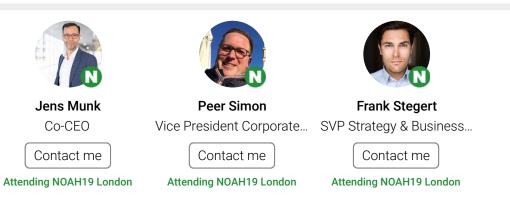
Geographies	Austria, Belgium, Switzerland, Germany, Netherlands
Industries	B2B, Banking, Financial Services, FinTech, Growth Capital, Payments, Debt, Lending, Money Transfers, Online Payment
Verticals	Fintech & Insurtech, B2B Software & Services, Consumer Software & Services
Transaction Structures	Growth Capital

### **BUSINESS OVERVIEW**

Deutsche Handelsbank is a specialised bank for digital startups and growth companies. We are deeply rooted in the technology startup ecosystem and dedicated to connecting and partnering with innovative technology companies, venture capital investors and domain experts. We accompany digital startups and growth companies from various industries along their way with growth financing, working capital, banking-as-a-service and factoring solutions.

Furthermore, we offer debt products for VC and PE funds.

### CONTACT



# **Draper Esprit**

**)** Oraper Esprit

Our mission? Empower Europe to invent the future. Success depends on genuine collaboration, so when we meet teams that share our way of thinking, we back them all the way



See More at NOAH Connect

🖮 Founded: 2006 🌐 🔀 http://www.draperesprit.com

### KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	26-50		
Investment Stage	Growth		
Current Fund Size	€ 899,200,000m	Total AUM	€ 899,200,000m
Investment Style	Active		

### TARGET INVESTMENT CRITERIA

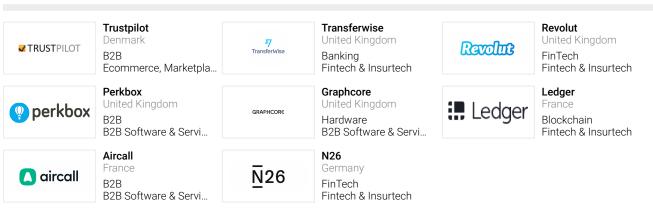
Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Ireland, Netherlands, Portugal, Sweden
Industries	Biotechnology, PaaS, Cryptocurrencies, SpaceTech, Engineer- ing, Machine Learning, Deep Learning, Semiconductors, B2B, B2C, Banking, Blockchain, Cyber Security, Digital Health, E-Commerce, EduTech, FinTech, InsurTech, PropTech, Soft- ware, Venture Capital, Mobility, SaaS, Cloud, Cloud Services, Consumer Electronics, Data, Enterprise Hardware, Hardware,
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Growth Capital, Venture Capital, Active Style

### **BUSINESS OVERVIEW**

Draper Esprit is one of the most active venture capital firms in Europe, helping to build and invest in disruptive, high growth technology companies. We believe the best entrepreneurs in Europe are capable of building the global businesses of the future. We fuel their growth with long- term capital, access to international networks and decades of experience building businesses. We are the European arm of the Draper Venture Network, a global venture capital alliance, giving our portfolio access to a global footprint of corporates and investors.

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### PORTFOLIO



### CONTACT



Eleonore Butler

Associate

Contact me

Attending NOAH19 London



# **Earlybird Venture Capital**

Earlybird is a venture capital investor focused on European technology companies.



See More at NOAH Connect

### 💼 Founded: 1997 🌐 🕀 http://www.earlybird.com

### **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	€ 175m	Total AUM	€100m
Investment Style	Active		

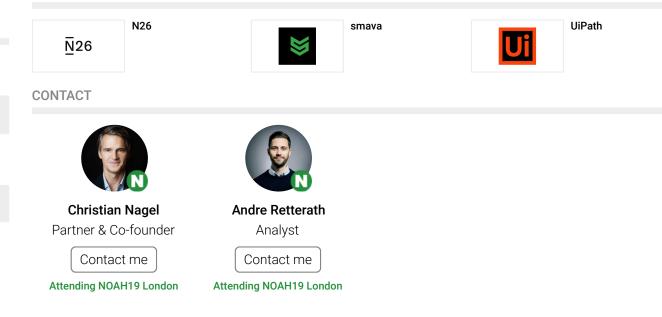
### **BUSINESS OVERVIEW**

Earlybird is a European venture investment firm. It manages around US\$1 billion in assets for an international investor base since 1998, focusing mainly on the technology and health technology sectors. The firm is one of the largest European venture and growth capital investors and the largest outside of the UK.

Earlybird's investment philosophy is to focus on non-linear companies that disrupt large markets with a strong product or technology at their heart. Earlybird is particularly interested in companies that build engagement or network effects, and that reach proof points and scalability with a high degree of capital efficiency. Earlybird looks for investment opportunities with European DNA but global ambition.

**READ MORE** 

### PORTFOLIO



### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Czech Republic, Germany, Denmark, Spain, Finland, France, United Kingdom, Ireland, Italy, Nether- lands, Norway, Poland, Sweden, Turkey
Industries	Cryptocurrencies, Deep Learning, Analytics, Artificial Intelli- gence / Al, Automotive, B2B
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Venture Capital

# **Eight Roads Ventures**

8<sup>°°</sup> EIGHT ROADS<sup>\*\*</sup>

Eight Roads Ventures is a global venture capital firm that helps scale-ups win globally.

### KEY CORPORATE FACTS

Headquarters London, United Kingdom			
Employees	101-250		
Investment Stage	VC		
Current Fund Size	€ 375m	Total AUM	€6m
Investment Style	Active		

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Den-

SaaS, Cloud Services, Direct-to-Consumer

Poland, Portugal, Sweden

Digitisation

mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

PaaS, Cryptocurrencies, Machine Learning, Deep Learning,

Human Resources, Accommodation, Accounting, Analytics, Apps, Artificial Intelligence / AI, Big Data, Classifieds, Software,

Revolutionary Consumer Products, Cognitive Computing, Dig-

ital Health, Mobility & Travel of the Future, Edutech, Fintech &

Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial

Growth Capital, Minority, Venture Capital, Active Style

TARGET INVESTMENT CRITERIA

Industries

Verticals

Transaction Structures

### BUSINESS OVERVIEW

Eight Roads Ventures is a global venture capital firm managing \$6bn of assets across offices in the UK, India, Japan, China, Singapore, and the US. Our nearly 50-year history of investing includes partnerships with companies such as Alibaba, Appsflyer, Black Duck Software, Compte Nickel, Curam Software, Future Advisor, Icertis, InnoGames, iPipeline, Kensho, Letgo, Made.com, Neo4j, Nuance, Ping Identity, Prosper, Treatwell, Recurly, Wallapop and Xoom.

### PORTFOLIO



### CONTACT



**Michael Treskow** 

Partner



Attending NOAH19 London

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	V.	<b>MN</b>	

Dominic Reardon



### Attending NOAH19 London

NOAH LONDON



# EMK Capital

EMK is a UK based private equity fund which invests in businesses where it can support growth and change.



See More at NOAH Connect

🛗 Founded: 2015 🛛 🌐 http://www.emkcapital.com/

### **KEY CORPORATE FACTS**

EMK Capital

Headquarters	London, United Kingdom		
Employees	11-25		
Investment Stage	Buyout		
Current Fund Size	€ 675m	Total AUM	€1,100m
Investment Style	Active		

### **BUSINESS OVERVIEW**

EMK is a UK based private equity fund which invests in businesses where it can support growth and change. In partnering with EMK, businesses and management teams get access to more than just capital – we work together to generate ideas on how to take a business forward and act as a catalyst for delivering change.

We have the capability to commit over £100m of equity to a single investment from our fund and in partnership with our limited partners we could commit far more should a portfolio company require that through the life of an investment.

READ MORE

### PORTFOLIO



### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Norway, Portugal, Sweden
Industries	Investing
Verticals	Revolutionary Consumer Products, Edutech, Fintech & In- surtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services
Transaction Structures	Majority, Private Equity



# **EQT** Partners

Developing companies across the globe





### See More at NOAH Connect

### **KEY CORPORATE FACTS**

	Headquarters	Stockholm, Sweden			
	Employees	501-1,000			
	Investment Stage	Buyout			
	Current Fund Size	€ 12,350m	Total AUM	€ 40,000m	
I	nvestment Style	Active			

Founded: 1994

### **BUSINESS OVERVIEW**

EQT invests in good companies across the world with a mission to help them develop into great and sustainable companies. By providing access to ownership skills and operational expertise, EQT can help acquired companies grow and prosper, both under EQT's ownership and with future owners. EQT has several investment strategies – Equity, Mid Market, Infrastructure, Credit and Ventures – guided by a responsible ownership approach and an industrial growth strategy.

Approximately EUR 61 billion has been raised from over 600 global institutional and professional investors. More than EUR 16 billion has been invested in around 210 companies and today, EQT owns around 105 companies in a variety of industries across the world with c. 110,000...

**READ MORE** 

### PORTFOLIO

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Israel, Italy, Netherlands, Nor- way, Poland, Sweden
Industries	Deep Learning, Accounting Software, Analytics, Artificial In- telligence / AI, Automation, B2B, B2C, Backbone Platforms, Big Data, Business Information Services, Business Intelli- gence, Classifieds, Digital Health, Digital Services, E-Com- merce, EduTech, FinTech, Gaming, Gaming Platforms, In- surTech, Marketplaces, Payments, PropTech, Software, SaaS,
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fin- tech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Majority, Private Debt

### Facile.it SUSE Zemax Italy - facile.it SUSE Zemax Price Comparison Ecommerce, Marketpla... **Open Systems** IFS Innovyze 49 open O systems Innovyze' IP-Only Sitecore Sitecore 🔽 ip only CONTACT **Dominik Stein** Florian Funk Jens Zuber Partner, Head of TMT Sec... Partner, Partner, Head EQT... Managing Director, Deputy...

Contact me

### Attending NOAH19 London



# **Felix Capital**

Austria, Belgium, Switzerland, Czech Republic, Germany, Den-

Revolutionary Consumer Products, Digital Health, Mobility &

Poland, Portugal, Russia, Sweden, Turkey

Industries B2B, Consumer Products, Digital Health, Software, Travel, Mo-

Travel of the Future, B2B Software & Services Minority, Primary, Venture Capital, Active Style

mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

We are a venture capital firm for the creative class

N/A



🖮 Founded: 2014 🌐 http://www.felixcap.com

### KEY CORPORATE FACTS

Geographies

Verticals

Transaction Structures bility

Headquarters	London, United Kingdom	
Employees	26-50	
Investment Stage	VC	
Current Fund Size	N/A	Total AUM
Investment Style	Active	
TARGET INVEST	MENT CRITERIA	

### **BUSINESS OVERVIEW**

We are a venture capital firm for the creative class, operating at the intersection of technology and creativity. We focus on digital lifestyle, investing in brands and related enabling-technologies. Our mission is to be a partner of choice for entrepreneurs with big ideas, and help them build strong brands that stand out and move the world forward.

We are based in London, and operate across Europe and the US. We announced our first \$120m fund in June 2015.

**READ MORE** 

### PORTFOLIO

deliveroo deliveroo	<b>Deliveroo</b> United Kingdom Food Delivery Ecommerce, Marketpla	FARFETCH	Farfetch United Kingdom E-Commerce Ecommerce, Marketpla	JOB TODAY	Job Today Luxembourg Classifieds Ecommerce, Marketpla
houzz	Houzz United States Marketplaces	TravelPerk	<b>TravelPerk</b> Spain Packaged Travel		
	Ecommerce, Marketpla		Mobility & Travel of		

### CONTACT



Antoine Nussenbaum

Partner

Contact me

Attending NOAH19 London



# **Frog Capital**

Scale-up expertise and capital for tech leaders.



### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€90m	Total AUM	€170m
Investment Style	Active		

### **BUSINESS OVERVIEW**

Frog is a leading European growth stage software VC. Our strategy is based on selecting the best scale-up phase investments and empowering technology CEOs to grow fast, by deploying our capital, our network and our support. Frog's experienced team has invested in over 100 companies and is a committed long-term partner, investing in ambitious companies with revenue up to €30m and requiring up to €20m of growth capital. At Frog we focus on ensuring long term commercial success for each and every business in which we invest.

Our portfolio includes: Azimo, Dealflo, Dynamic Action, Edited, McMakler, Mediatonic, Modulr, Order Dynamics, Rated People, Scoota, Skimlinks,... READ MORE

### PORTFOLIO

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	B2B, B2C, Software
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Venture Capital





Geographies

Verticals

# **General Atlantic**

Empowering our portfolio companies to reach new levels of growth



See More at NOAH Connect

Events Founded: pre-1990 http://www.generalatlantic.com/

### **KEY CORPORATE FACTS**

GENERAL ATLANTIC

Headquarters	New York, United States		
Employees	251-500		
Investment Stage	Growth		
Current Fund Size	€ 14,000m	Total AUM	€ 28,000m
Investment Style	Active		
TARGET INVES	MENT CRITERIA		

way, Sweden, Turkey

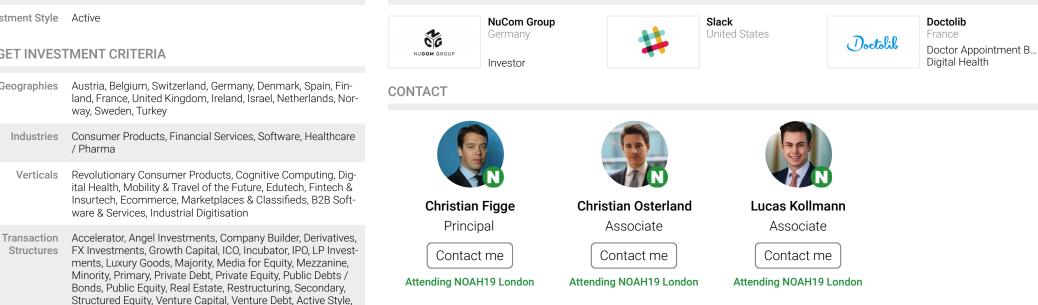
/ Pharma

Passive Style

### **BUSINESS OVERVIEW**

General Atlantic is a leading global growth equity firm providing capital and strategic support for growth companies. Established in 1980, General Atlantic combines a collaborative global approach, sector specific expertise, long-term investment horizon and a deep understanding of growth drivers to partner with great management and build exceptional businesses worldwide. General Atlantic has more than 100 investment professionals based in New York, Greenwich, Palo Alto, Sao Paulo, London, Munich, Amsterdam, Beijing, Hong Kong, Mumbai and Singapore. **READ MORE** 

### PORTFOLIO



# **Global Growth Capital**

**Global**GrowthCap

Flexible debt solutions for technology champions



READ MORE

💼 Founded: 2017 🌐 https://www.globalgrowthcap.com/

### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	€ 300m	Total AUM	N/A
nvestment Style	Active		

BUSINESS OVERVIEW

Global Growth Capital partners with entrepreneurs to provide maximum flexibility for companies to meet their cash flow needs and optimise growth. We arrange a variety of customised debt products, and our unique insights and market knowledge enable us to present you with the best possible solutions for your financial needs. Global Growth Capital is your ideal partner as we combine deep underwriting and structuring expertise with the understanding of technology and innovative business models and an entrepreneurial mindset. The companies we work with represent a diverse range of business models and target markets yet they all possess a shared passion for growth and excellence.

### CONTACT



**Olya Klueppel** Partner

Contact me

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	B2B, Classifieds, Consumer Products, Digitalisation, EduTech, FinTech, Marketplaces, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Mobility & Travel of the Fu- ture, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Private Debt, Structured Equity, Venture Capital



# **Goldman Sachs Private Capital Investing**

Late-stage Venture Capital / Growth Equity fund

💼 Founded: pre-1990 🛛 🌐 http://www.goldmansachs.com/

READ MORE

### See More at NOAH Connect

### **KEY CORPORATE FACTS**

TARGET INVESTMENT CRITERIA

Geographies

Verticals

Transaction Structures

Headquarters	New York, United States		
Employees	Over 10,000		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece,

Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds,

Minority, Primary, Private Equity, Secondary, Venture Capital

Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,

Poland, Portugal, Russia, Sweden, Turkey

surTech, Software, SaaS, Cloud

Industries Machine Learning, Artificial Intelligence / AI, Classifieds, In-

B2B Software & Services, Industrial Digitisation

### **BUSINESS OVERVIEW**

Goldman Sachs Private Capital Investing ("PCI") is Goldman Sachs' investment platform dedicated to providing long term capital to growth and middle-market companies throughout the US, Europe and Israel. The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

### PORTFOLIO



### CONTACT



Alexander Lippert Executive Director

Contact me

Attending NOAH19 London



# **GR** Capital

Growth partners for proven business models

€ 50m



See More at NOAH Connect

Founded: 2016 http://gr.capital

### **KEY CORPORATE FACTS**

Geographies

Verticals

Transaction Structures

den

Industries B2B, B2C

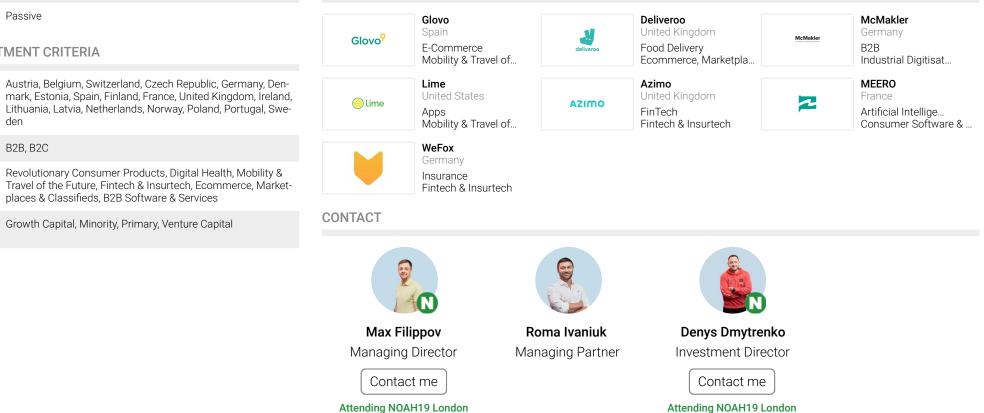
	Headquarters	Kyiv, Ukraine	
	Employees	11-25	
	Investment Stage	VC	
	Current Fund Size	€ 50m	Total AUM
Ir	vestment Style	Passive	
TA	ARGET INVEST	MENT CRITERIA	

### **BUSINESS OVERVIEW**

GR Capital is a growth stage VC firm aiming to co-invest into Series B-D with. We have a proven track record of getting into oversubscribed growth rounds of the top European and opportunistically US companies like Glovo, Meero, Wefox, McMakler, Lime and Deliveroo. We succeed thanks to our unique access to the Eastern European markets for expansion and sourcing tech talent. Average ticket EUR 5-10, we co-invest together with reputable leads like Idinvest, Lakestar, Rakuten Capital etc.

**READ MORE** 

### PORTFOLIO



# GRAZIA

**Grazia Equity** 

http://www.grazia.com

Founded: 2000

Capital for Entrepreneurs





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### KEY CORPORATE FACTS

	Headquarters	Stuttgart, Germany		
	Employees	4-10		
	Investment Stage	VC		
	Current Fund Size	N/A	Total AUM	N/A
In	vestment Style	Active		

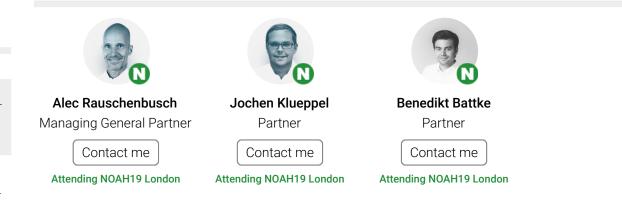
### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany, United Kingdom
Industries	Biotechnology, Machine Learning, Semiconductors, Account- ing Software, Advertising, Apps, Artificial Intelligence / AI, Dig- ital Health, E-Commerce, EduTech, Electro-Mobility, FinTech, Marketplaces, Business Intelligence (KPI Analyses), Energy, Social Media
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services, Industrial Digi- tisation
Transaction Structures	Venture Capital

### **BUSINESS OVERVIEW**

Grazia Equity is one of the leading venture capital investors in Germany. The company has been supporting a large number of mostly young companies, often from their foundation to the Initial Public Offering or eventual sale. Grazia's success derives from a partnership with extraordinarily strong entrepreneurial teams to turn them into international market leaders. In contrast to other venture capital firms, Grazia predominantly works with own capital that the partnership invest as entrepreneurs. Grazia's portfolio companies profit from the wide entrepreneurial background of its partner team as well as a far-reaching international network. Grazia focuses on investments in Europe and in particular, Germany; in selected circumstances the company co-invests in the USA. Grazia has invested early in category leaders such as...

### CONTACT





# High-Tech Gründerfonds (HTGF)

Leading German Seed Investor



**READ MORE** 

### KEY CORPORATE FACTS

Headquarters     Bonn, Germany       Other Offices     Berlin, Germany
Other Offices Berlin, Germany
Employees 51-100
Investment Seed Stage
Current Fund € 895m Total AUM € 895m Size
Investment Style Active
TARGET INVESTMENT CRITERIA

# Geographies Germany Industries Venture Capital Verticals Revolutionary Consumer Products, Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation

Transaction	Angel Investments, Growth Capital, Minority, Structured Equity,
Structures	Venture Capital

### **BUSINESS OVERVIEW**

Launched in 2005, High-Tech Gründerfonds (HTGF) is a powerful engine that drives the success of high- tech startups. Armed with expertise, entrepreneurial spirit and passion, the experienced team of investment managers and startup experts guide top companies on their journey from launch to success. HTGF focuses on high-potential startups active in the sectors of software, media, internet, hardware, energy and automation, life sciences (medical technology, diagnostics, and biotechnology) and chemistry. With EUR 895.5 million in investment volume across three funds (EUR 272 million in HTGF I, EUR 304 million in HTGF II and EUR 319.5 million for HTGF III) and an international network of partners, HTGF has already financed more than 560 startups.

### CONTACT



Dr. Alex von Frankenberg Managing Partner

# **HPE Growth**

Growth Investing in World-Class Technology Companies



See More at NOAH Connect

🖮 Founded: 2010 🌐 http://www.hpegrowth.com

### KEY CORPORATE FACTS

Headquarters	Amsterdam, Netherlands		
Employees	11-25		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€ 500m
Investment Style	Active		

### BUSINESS OVERVIEW

Established in 2010, HPE Growth is a leading pan-European private equity firm focused on expansion/growth capital investments in technology companies throughout Northwestern Europe with assets under management in excess of EUR 500 million.

HPE invests in high-growth software and internet-enabled businesses that have shaken off the risks associated with early, venture-type investments and have an option to leverage their proven technology and the status of a (local) champion. By bringing in additional equity and active support, HPE acts as a catalyst to expansion and enables portfolio companies to execute on their vision of securing market leadership.... **READ MORE** 

### PORTFOLIO

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Germany, Denmark, Finland, United Kingdom, Netherlands, Norway, Sweden
Industries	Machine Learning, Deep Learning, Human Resources, Activ- ities & Attractions Bookings, Advertising Analytics, Analytics, Artificial Intelligence / AI, B2B, B2C, Big Data, Business In- telligence, Digital Health, Digitalisation, E-Commerce, FinTech, Insurance, InsurTech, Internet of Things / IoT, PropTech, Soft- ware, Travel, Mobility, SaaS, Audience Measurement, Cloud,
Verticals	Digital Health, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation, Consumer Software & Services
Transaction Structures	Growth Capital

🥥 uberall	<b>Uberall</b> Germany B2B B2B Software & Servi	e <b>gy</b> M	<b>eGym</b> Germany Medicine B2B Software & Servi	Tiqets	<b>Tiqets</b> Netherlands E-Commerce Ecommerce, Marketpla
PPRO	<b>PPRO</b> United Kingdom	7000	Zava United Kingdom		<b>WeTransfer</b> Netherlands
be payment professionals	Mobile Payment Fintech & Insurtech	Zava	Medicine Digital Health	WC	B2B B2B Software & Servi

### CONTACT



Jonne De Leeuw Principal Contact me

Attending NOAH19 London



Simon Bramsche Associate Contact me

Attending NOAH19 London



# **HV Holtzbrinck Ventures**

Backing those who dare.

Founded: 2000 https://www.hvventures.com/

READ MORE

### **KEY CORPORATE FACTS**

Headquarters	Munich, Germany		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	€ 306m	Total AUM	€ 1,050m
Investment Style	Active		

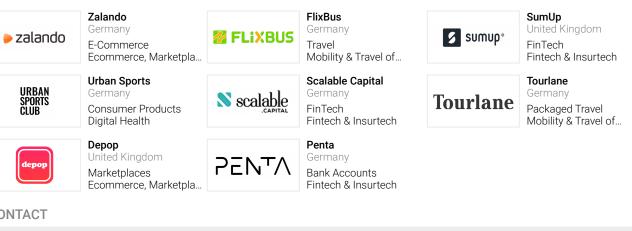
### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany, Spain, Finland, France, United Kingdom, Israel, Netherlands, Portugal, Sweden
Industries	Venture Capital
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Minority, Primary, Venture Capital, Active Style

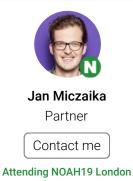
### **BUSINESS OVERVIEW**

Since 2000 HV Holtzbrinck Ventures has been investing in internet and technology companies across several fund generations and is one of the most successful, experienced and well financed early stage and growth investors in Europe. HV has financed over 200 companies, such as Zalando, Delivery Hero, FlixBus, SumUp and Scalable Capital. The total volume of all HV funds is € 1.05 billion. HV supports startups with investments from € 500,000 to € 40m. Hence, it is one of the few venture capital firms in Europe, which is able to support companies through all investment stages.

### PORTFOLIO



### CONTACT





# **Idinvest Partners**



Founded: 1997 https://www.idinvest.com/

### See More at NOAH Connect

### **KEY CORPORATE FACTS**

idinvest

PARTNERS

Headquarters	Paris, France		
Employees	101-250		
Investment Stage	VC		
Current Fund Size	€ 1,000m	Total AUM	€ 8,000m
Investment Style	Active		

### **BUSINESS OVERVIEW**

Idinvest Partners is a reputed pan-European mid-market private equity and venture capital firm. With more than EUR 8 bln u.m. (part of Eurazeo, a group with EUR 17 bn u.m.), the firm has developed several areas of expertise including venture capital transactions (more than EUR 2.7 bn u.m.).

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Our Venture Capital practice has participated for more than 20 years in great success stories in IT in Europe: B2C: Withings, Happn, Deezer, Zenly, Vestiaire Collective, Secret Escapes, Meetic, Winamax, Webedia, Frichti, Molotov etc.

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### PORTFOLIO

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TARGET INVES	TMENT CRITERIA		WeFox		Glovo		Adjust
Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece,	wefox	Germany Insurance Fintech & Insurtech	<b>?</b>	Spain E-Commerce Mobility & Travel of	⊗adjust	
	Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey	CONTACT					
Industries	Electro-Mobility, Mobility, Personal Insurance						
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation	J.					
Transaction Structures	Growth Capital, Minority, Venture Capital, Active Style	Sophie B		Louis Bô	Anne Charlotte P	hilbert	
		Investment	i Manager In	vestment Manager	Associate		
		Contac	ct me	Contact me	Contact me	2	

**NOAH** LONDON



# Impulse VC

With an impulse for innovation



See More at NOAH Connect

### KEY CORPORATE FACTS

Headquarters	Moscow, Russia		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

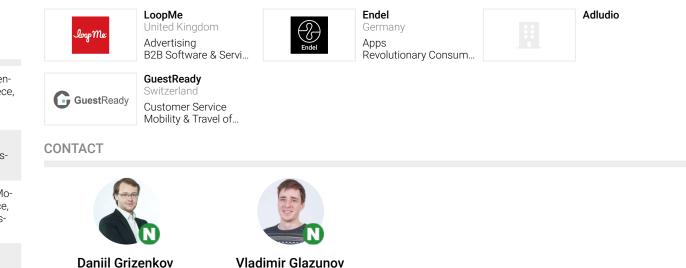
### TARGET INVESTMENT CRITERIA

Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries Machine Learning, Artificial Intelligence / Al, B2B, Con- sumer Products, Digitalisation, E-Commerce, FinTech, Indu trial, Marketplaces, Software, Travel, Mobility
Verticals Revolutionary Consumer Products, Cognitive Computing, I bility & Travel of the Future, Fintech & Insurtech, Ecommer Marketplaces & Classifieds, B2B Software & Services, Indu trial Digitisation
Transaction Minority, Venture Capital Structures

### **BUSINESS OVERVIEW**

Impulse VC is the typical VC firm mainly focuses on the IT-related companies from Europe, the UK, and the US. We have more than 40 projects in the portfolio. Our main fields of expertise are digital advertising & marketing technologies, B2B-marketplaces/SaaS, and PropTech. Also, we invest in IoT & cloud computing projects, 3D-printing, and eSports. As for cheque size, we can provide from \$1M to \$4M to companies on post-seed, Series A and B.

### PORTFOLIO



VP of Investments



Attending NOAH19 London

Vladimir Glazunov Junior



### Attending NOAH19 London



# **InMotion Ventures**

InMotion Ventures is an early stage corporate venture capital fund backed by Jaguar Land Rover. We invest from seed to series B, spanning new vertices to the enabling technologies for the future of transportation and travel.

### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

### BUSINESS OVERVIEW

InMotion Ventures is an early stage corporate venture capital fund backed by Jaguar Land Rover. We invest from seed to series B, spanning new consumer services to the enabling technologies for the future of transportation and travel.

Our portfolio includes companies developing autonomous vehicles, public transport aggregation, demand responsive services, usage-based insurance, natural language processing and mobility data platforms amongst many others.

### CONTACT



Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Travel, Transportation
Verticals	Revolutionary Consumer Products, Mobility & Travel of the Fu- ture, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Venture Capital



Sam Clifton

Investor

Contact me

Attending NOAH19 London

See More at NOAH Connect

# **Intel Capital**

(intel) capital

Intel Capital. Where Great Companies Are Built. Since 1991, Intel Capital has helped entrepreneurs turn great ideas into successful businesses, through the power of partnership.



See More at NOAH Connect

Founded: 1991
http://www.intelcapital.com/

### KEY CORPORATE FACTS

Headquarters		Santa Clara, United States		
C	ther Offices	Berlin, Germany		
	Employees	51-100		
	Investment Stage	VC		
(	Current Fund Size	N/A	Total AUM	N/A
Inves	stment Style	Active		

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
Industries	Biotechnology, PaaS, Machine Learning, Deep Learning, Semi- conductors, Analytics, Artificial Intelligence / AI, Augmented Reality, Automation, Automotive, B2B, Big Data, Blockchain, Cyber Security, E-Sports, FinTech, Gaming Platforms, Internet of Things / IoT, Mobile Gaming, Software, Virtual Reality, Mo- bility, SaaS, Cloud, Communications, Data, Data Management
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	

### BUSINESS OVERVIEW

Intel Capital is a division of Intel Corporation, set up to manage corporate venture capital. Intel Capital makes equity investments in a range of technology startups and companies offering hardware, software, and services targeting enterprise, mobility, consumer Internet, digital media and semiconductor manufacturing.

# KKR

KKR

KKR Next Generation Technology ("NGT") fund is a mid / late-stage tech growth equity fund, focused on investment opportunities in Internet and XII Software across Europe, North America and Israel.

🖮 Founded: Please Select 🛛 🌐 http://www.kkr.com/

### KEY CORPORATE FACTS

	Headquarters	New York, United States			
	Other Offices	London, United Kingdom			
	Employees	1,001-10,000			
	Investment Stage	Growth			
	Current Fund Size	N/A	Total AUM	€ 200,000m	
Ir	vestment Style	Active			
TARGET INVESTMENT CRITERIA					

### **BUSINESS OVERVIEW**

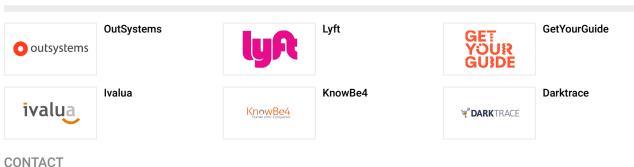
KKR is a leading global investment firm that manages multiple alternative asset classes, including private equity, energy, infrastructure, real estate, credit and, through its strategic partners, hedge funds.

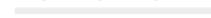
As investors with an industrialist vision, we aim to generate attractive investment returns by following a patient and disciplined approach, employing high-quality people, pursuing the highest standards of excellence, and aligning our interests with those of all our investment partners.

### READ MORE

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### PORTFOLIO





Geographies	Switzerland, Germany, France, United Kingdom, Israel, Nether- lands
Industries	PaaS, Analytics, Software, Investing, SaaS, Direct-to-Consumer, Workflow
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices, Industrial Digitisation
Transaction Structures	Growth Capital





Lucian Schoenefelder Member

Patrick Devine

Principal



Helga	Gutmane
Ass	ociate



## Lakestar

Lakestar is one of Europe's leading venture capital firms. Early investments included Skype, Spotify, Facebook and airbnb. Since raising a first fund in 2013, Lakestar manages an aggregate volume of EUR 1bn.

Founded: 2013 http://lakestar.com

#### **KEY CORPORATE FACTS**

Headquarters	Zurich, Switzerland		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	€ 1,000m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Lakestar is a global venture capital company, with offices in Zurich, Berlin, and London.

• Company identified highly disruptive technology companies across all stages of their lifestyle - seed to growth - and across consumer and B2B business models. Most importantly, Lakestar has been a preferred partner for US

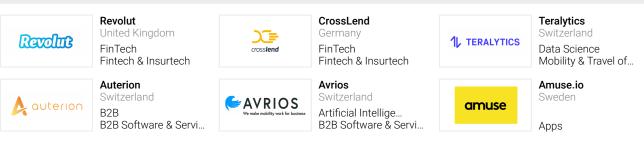
entrepreneurs considering international expansion, as well as European entrepreneurs wanting to go global.

· Lakestar has invested in Skype, Spotify, Harry's, Facebook, Airbnb, King.com, and more recently into Omio, Oscar, Opendoor, Hometogo, Get your Guide and Revolut.

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#### PORTFOLIO



#### CONTACT



**Christoph Schuh** 

Partner



Mathias Haniel Investment Manager



**Gilad Novik** 

Partner

Geographies	Germany, Spain, France, United Kingdom, Israel, Netherlands, Sweden
Industries	FinTech, Software, Travel, Media, Real Estate, Transportation
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Venture Capital

## **Macquarie Capital**

MACQUARIE

Macquarie Capital is Macquarie Group's principal investment and investment banking division, providing clients with innovative advice and flexible capital solutions across a range of sectors and products.

🖮 Founded: pre-1990 🌐 🕀 http://www.macquarie.com

#### KEY CORPORATE FACTS

Headquarters	Sydney, Australia		
Employees	Over 10,000		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€347m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Macquarie is a diversified financial group providing clients with asset management and finance, banking, advisory and risk and capital solutions across debt, equity and commodities. The diversity of our operations, combined with a strong capital position and robust risk management framework, has contributed to our 50-year record of unbroken profitability.

Macquarie Capital, our principal investment and investment banking division, has over 1,300 staff operating across 16 markets in Europe, the Middle East, the United States, Australia and New Zealand, and Asia. Macquarie Capital has global capability in providing clients with innovative... READ MORE

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Switzerland, Germany, France, United Kingdom, Ire- land, Israel, Italy
Industries	PaaS, Analytics, B2B, Big Data, Business Intelligence, Con- sumer Products, Cyber Security, Digitalisation, EduTech, Soft- ware, Mobility, SaaS, Cloud, Data, Data Management Platforms
Verticals	Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Active Style

Grab	<b>Grab</b> Singapore Apps Mobility & Travel of	nuix 🌍 Engle Poweld Press.	Nuix	♦ STOCARD	<b>Stocard</b> Germany FinTech Fintech & Insurtech
⊾ IDAGIO	IDAGIO Germany Music Platforms Revolutionary Consum				

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## MAIRDUMONT VENTURES

As venture capital arm of MAIRDUMONT Group we invests in digital travel start-ups in Europe.



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#### Founded: 2015 https://www.md-ventures.de

#### **KEY CORPORATE FACTS**

Headquarters	Munich, Germany		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	€ 30m	Total AUM	N/A
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

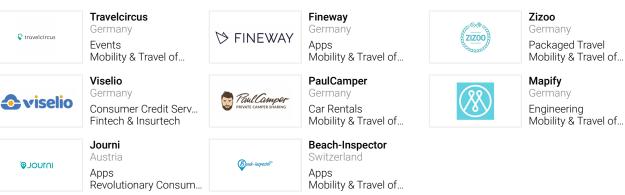
Geographies	Austria, Switzerland, Germany, Denmark, Spain, France, United Kingdom, Israel, Norway, Sweden
Industries	Marketplaces, Software, Travel, Mobility, SaaS
Verticals	Mobility & Travel of the Future, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Venture Capital

#### **BUSINESS OVERVIEW**

MAIRDUMONT VENTURES has supported digital travel companies in their future growth since 2015. We can use our unique sector focus "travel" to dive deeply into different business models. We have extensive know-how and can leverage the

huge network of the MAIRDUMONT Group - with well-known brands such as Marco Polo, DUMONT, Baedecker, Kompass or Falk. We invest in fast-growing, early-stage companies that revolutionize travel. These can be solutions for end customers (B2C) as well as business customers (B2B).

#### PORTFOLIO



#### CONTACT



Investment Director



Attending NOAH19 London



Markus Etti Investment Manager



#### Attending NOAH19 London



Dr. Frank Mair Managing Partner







## Maryland

Direct investment unit of Mayfair SE - a private family office located in Hamburg, Germany



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N/A

#### KEY CORPORATE FACTS

Headquarters	Hamburg, Germany	
Employees	4-10	
Investment Stage	Growth	
Current Fund Size	N/A	Total AUM
Investment Style	Active	

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Netherlands, Norway, Portugal, Sweden
Industries	B2B, B2C, Buyout / Private Equity, Family Office
Verticals	Revolutionary Consumer Products, Cognitive Computing, Digi- tal Health, Mobility & Travel of the Future, Edutech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Transaction Structures	Growth Capital, Majority, Minority, Structured Equity, Venture Capital

#### BUSINESS OVERVIEW

Maryland GmbH is a principal investment firm specializing in investments in consumer goods, retail, e-commerce, services, and media sectors. The firm seeks to invest in North America and Europe. It considers investments between €50 million and €1000 million in its portfolio companies. Transaction structures vary from control investments to minority stakes in private and publicly-listed companies. Maryland GmbH was founded in 2004 and is based in Hamburg, Germany.

READ MORE



## Mubadala

€400m growth fund backed by Mubadala and Softbank investing in European Series B and C companies.

**BUSINESS OVERVIEW** 

Abu-dhabi based Sovereign wealth fund with \$229bn AUM.



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i Founded: 2016

€ 229,000m

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#### **KEY CORPORATE FACTS**

Headquarters	London, United Kingdom	
Employees	51-100	
Investment Stage	Growth	
Current Fund Size	€ 400m	Total AUM
Investment Style	Active	

## The Ventures platform includes a direct investment business, a fund of funds business and the management and oversight of Mubadala's partnership with SoftBank, including its U.S. \$15 billion LP commitment to the SoftBank Vision Fund. The Ventures team is based in Abu Dhabi, London and San Francisco with strong connectivity to European and Chinese venture capital markets...

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, Turkey
Industries	Publisher, PaaS, Engineering, Machine Learning, Deep Learn- ing, Semiconductors
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Mar- ketplaces & Classifieds, B2B Software & Services, Industrial Digitisation, Consumer Software & Services
Transaction Structures	Growth Capital

## **NGP** Capital

A global venture capital firm with over \$1.2B under management, investing in growth-stage tech companies within the Intelligent Enterprise, Smart Mobility, and Digital Health. We are active in the U.S., Europe, India, and China. Visit us at ngpcap.com.

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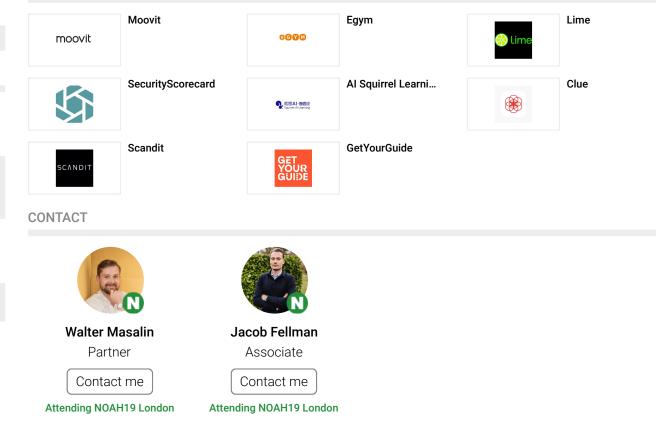
#### **KEY CORPORATE FACTS**

Headquarters	Palo Alto, United States			
Other Offices	Helsinki, Finland Beijing, China			
Employees	26-50			
Investment Stage	Growth			
Current Fund Size	€ 350m	Total AUM	€1,200m	
Investment Style	Active			

#### BUSINESS OVERVIEW

NGP Capital is a global venture capital firm with over \$1.2 billion under management, investing in growth-stage technology companies within the Intelligent Enterprise, Smart Mobility, and Digital Health markets. We back entrepreneurs who share our Connected World vision – a vision where the confluence of sensors, mobility, software, and cloud solutions will connect people, things and industries in new ways, transforming how we live and work. NGP Capital is active in the U.S., Europe, India, and China. Visit us at www.ngpcap.com and follow us on LinkedIn and Twitter (@ngpcapital).

#### PORTFOLIO



#### TARGET INVESTMENT CRITERIA

GeographiesAustria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden, TurkeyIndustriesEngineering, Machine Learning, Deep Learning, Analytics, Automotive, Big Data, Cyber Security, Data Science, Digital Health, Electro-Mobility, Mobility, SaaS, Data Management Platforms, Enterprise Hardware, Enterprise Information ManagementVerticalsCognitive Computing, Digital Health, Mobility & Travel of the Future, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digiti-

Transaction Growth Capital, Minority, Venture Capital Structures

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## Northzone

Northzone

Northzone is a European VC fund and early backer of game-changing companies like Spotify, iZettle, Avito, Klarna, Trustpilot, Zopa, Avito and others. Since 1996, we have invested in over 140 companies and raised 8 funds.

Founded: 1996 http://northzone.com/

#### **KEY CORPORATE FACTS**

Headquarters	OSLO, United Kingdom		
Other Offices	London, Sweden Stockholm, United States New York, Norway		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	€ 350m	Total AUM	€1,000m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Northzone is a European VC fund and early backer of game-changing companies like Spotify, iZettle, Avito, Klarna, Trustpilot, Zopa, Avito and others. Since 1996, we have invested in over 140 companies and raised 8 funds, with over €1 billion under management.

From our offices in Stockholm, London, New York and Oslo, we have a singular focus on providing the capital and connections to help entrepreneurs build solutions to big problems. We work around the clock to connect our companies with customers, business partners and talent on a global scale.

#### PORTFOLIO

CONTACT



## TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Ireland, Netherlands, Norway, Sweden
Industries	Venture Capital
Verticals	Revolutionary Consumer Products, Edutech, Fintech & In- surtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Venture Capital



#### **Michiel Kotting**

Partner

Contact me

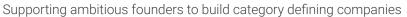
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#### **KEY CORPORATE FACTS**

📁 partech

Headquarters	Paris, France		
Employees	26-50		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		
TARGET INVEST	MENT CRITERIA		
Geographies	Austria, Belgium, Switzerland mark, Estonia, Spain, Finland Ireland, Israel, Italy, Lithuania Poland, Portugal, Russia, Sw	l, France, Unit I, Latvia, Neth	ed Kingdom, Gre
Industries	B2B, Consumer Products, Di EduTech, FinTech, Industrial,	0	

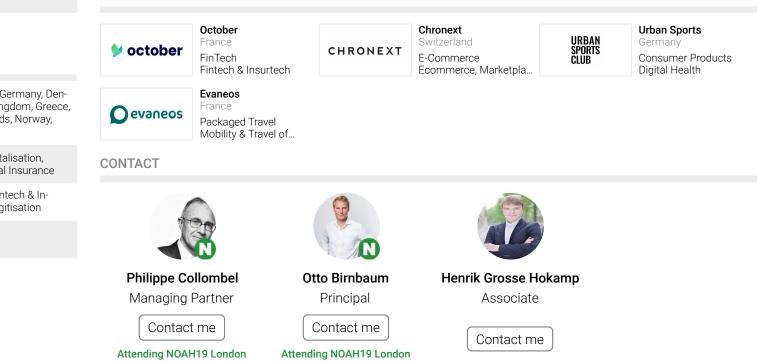
Verticals Revolutionary Consumer Products, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation

Transaction Growth Capital, Venture Capital Structures

#### **BUSINESS OVERVIEW**

Partech is a top tier transatlantic venture capital firm with offices in San Francisco, Paris and Berlin. Partech invests in Internet and information technology startups at seed, venture and growth stages. Partech's mission is to help outstanding entrepreneurs and disruptive companies to succeed in a global economy. Since 1982, Partech has completed 21 initial public offerings, and more than 50 M&A transactions over \$100 million with large international companies (such as eBay, SAP, Vivendi, VMware, IBM, Oracle or TripAdvisor).

#### PORTFOLIO





## Permira

CONNECT TO PERMIRA, CONNECT TO GROWTH



🖮 Founded: pre-1990 🛛 🌐 https://www.permira.com/

#### KEY CORPORATE FACTS

Headquarters	Tokyo, Japan		
Other Offices	London, United Kingdom Frankfurt, Germany Guernsey, United Kingdom Luxembourg, Luxembourg Madrid, Spain Milan, Italy Paris, France Stockholm, Sweden New York, United States Menlo Park, United States Hong Kong, Hong Kong Seoul, South Korea Shanghai, China		
Employees	251-500		
Investment Stage	Buyout		
Current Fund Size	€ 33,000,000,000m	Total AUM	N/A
Investment Style	Active		

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	B2B, Consumer Products, Digital Health, Digital Services, Fin- Tech, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Majority, Primary, Secondary

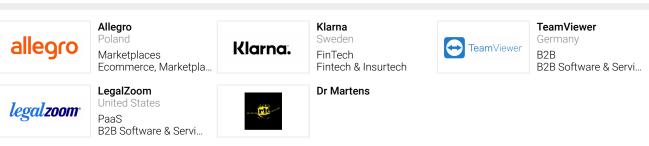
#### **BUSINESS OVERVIEW**

Permira is a global investment firm. Founded in 1985, the firm advises funds with a total committed capital of approximately US\$38.5bn ( $\in$ 33bn) and makes long-term investments in companies with the objective of transforming their performance and driving sustainable growth.

The Permira funds have made over 200 private equity investments in five key sectors: Technology, Consumer, Financial Services, Industrial Tech & Services, and Healthcare.

#### READ MORE

#### PORTFOLIO





## **Piton Capital**

Investing in online business with network effects



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💼 Founded: 2010 🌐 https://www.pitoncap.com/

#### KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	4-10		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

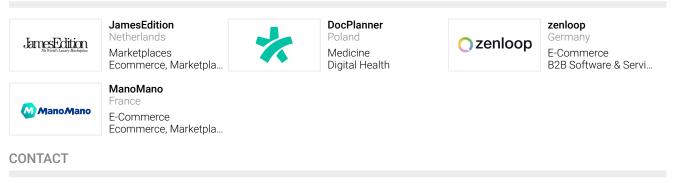
#### TARGET INVESTMENT CRITERIA

Geographies	Belgium, Czech Republic, Germany, Denmark, France, United Kingdom, Poland, Sweden
Industries	B2B, Consumer Products, Digital Health, Digital Services, Fin- Tech, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Growth Capital, Minority, Structured Equity, Venture Capital

#### **BUSINESS OVERVIEW**

Piton is a venture capital fund investing in businesses with network effects – marketplaces, exchanges and platforms. At volume a marketplace aggregates the demand of buyers and the supply of sellers of goods or services, and also organizes the important information around its type of transaction in the most intuitive and efficient way. This creates competitive advantages that do not exist at a small scale – selection, price transparency, and depth – a classic network effect.

#### PORTFOLIO





Andrin Bachmann

Partner



Attending NOAH19 London



Mira Mihaylova Principal

Contact me
------------

#### Attending NOAH19 London

NOAH LONDON

## **Providence Equity**

PROVIDENCEEQUITY

Advantage through focus, success through partnership

€ 45,000m



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Founded: pre-1990 https://www.provequity.com

#### **KEY CORPORATE FACTS**

#### **BUSINESS OVERVIEW**

Providence Equity Partners is a leading global asset management firm specializing in equity investments in media, communications, education and information companies around the world. The firm manages funds with \$45 billion in assets under management across complementary private equity and credit businesses and has invested in more than 150 companies globally since the its inception in 1989. Providence is headquartered in Providence, R.I. (USA) and also has offices in New York, Boston, London and Singapore.

#### PORTFOLIO

vestment Style	Active	ProSiebenSat1 Media SE	ProSiebenSat1 Medi Germany		Kabel Deutschland Germany	HSE24	Home Shopping Euro Germany
RGET INVES	IMENT CRITERIA	Media SE	News & Print Revolutionary Consum			ICH SEH SHOPPEN	
Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Portugal, Sweden, Turkey		Superstruct Entert				
Industries	B2B, Consumer Products, Digital Services, Digitalisation, EduTech, E-Sports, FinTech, Industrial, Software, Enterprise	CONTACT					
	Messaging Platforms, Entertainment, Event Services, Events, Personal Insurance	-	A				
Verticals	Revolutionary Consumer Products, Edutech, Fintech & In- surtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services, Industrial Digitisation						
Transaction Structures	Growth Capital, IPO, Majority, Minority, Primary, Private Debt, Private Equity, Public Equity, Real Estate, Restructuring, Sec-	Roderik So	chlosser De	rek Pimentel			
	ondary, Structured Equity, Venture Capital, Venture Debt, Active Style, Passive Style	Managing	Director Growth In	vestor, Providen	ce		
		Contac	ot me	Contact me			

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# red alpine

## Redalpine

#EmpoweringGameChangers





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#### **KEY CORPORATE FACTS**

Headquarters	Zurich, Switzerland		
Employees	11-25		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		
TARGET INVEST	IMENT CRITERIA		

#### IARGET INVESTMENT CRITERIA

5	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden
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Industries Publisher, Biotechnology, PaaS, Machine Learning, Deep Learning, Accounting Software, Activities & Attractions Bookings, Aggregation, AgriTech, Analytics, APIs, App Development, App Distribution, Artificial Intelligence / AI, Augmented Reality, Automation, Automotive, Aviation, B2B, B2C, Backbone Platforms, Bank Accounts, Banking, Big Data, Audio Platforms,...

Revolutionary Consumer Products, Digital Health, Mobility & Verticals Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services

Transaction Venture Capital, Active Style Structures

#### **BUSINESS OVERVIEW**

Redalpine provides venture capital to highly scalable European start-ups. Our mission is to help talented entrepreneurs turn an ambitious vision into reality by providing money, experience, coaching and door opening. We prefer to invest in disruptive business models with a moderate total capital need in the fields of ICT and HealthTech in seed and early stage.

#### PORTFOLIO N26 Taxfix Zenjob Germany Germany Germany ZE tax FinTech Consumer Products Development Fintech & Insurtech Fintech & Insurtech B2B Software & Servi... Home HT aktiia Lunaphore Switzerland Ak Lu Lu 110 Analytics Digital Health CONTACT

Peter Niederhauser

General Partner

Contact me

Attending NOAH19 London

**Michael Sidler Co-Founding Partner** 

Contact me

Attending NOAH19 London

Attending NOAH19 London

Harald Nieder

Partner

Contact me



## **Riverside Acceleration Capital**

Long-term Partners for Growth

🖮 Founded: pre-1990 🌐 🕀 http://www.riverside.ac



#### See More at NOAH Connect

#### **KEY CORPORATE FACTS**

Headquarters	New York, United States		
Employees	4-10		
Investment Stage	Growth		
Current Fund Size	€ 45m	Total AUM	€7,200m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Finland, United Kingdom, Ireland, Israel, Netherlands, Norway, Sweden
Industries	Growth Capital, Venture Capital, Venture Debt, SaaS
Verticals	B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Private Debt, Structured Equity

#### **BUSINESS OVERVIEW**

Riverside Acceleration Capital provides flexible expansion capital to B2B software and technology companies. We first work with companies at the "early-growth" stage (typically with \$3-15M ARR), who have demonstrated growth and momentum under a capital efficient cost structure, and who are looking to accelerate revenue through business expansion. We invest between \$1M-\$5M, through a unique structure that is designed to maximize alignment with company performance and strategic needs, while minimizing dilution. With this model, our primary method of repayment/return is generated via a capped revenue share (averaging 5% of revenue until approximately 1.6-1.8x our original investment is returned). We can provide follow-on capital of the same form or through a more traditional growth capital investment in future rounds. Along... **READ MORE** 

#### CONTACT



Jonathan Drillings Partner

Contact me

## **RTP Global**

RTP Global

RTP Global (established as Ru-Net in 2000) is an international diversified technology investment firm with over 50 projects, including multi-billion technology companies. The firm has offices in New York, Moscow, Bangalore.

🖮 Founded: 2000 🌐 🖨 http://rtp-global.com

#### **KEY CORPORATE FACTS**

Headquarters	Moscow, Russia			
Other Offices	New York, United States Bengaluru, Karnataka, India			
Employees	11-25			
Investment Stage	VC			
Current Fund Size	€ 200m	Total AUM	€750m	
Investment Style	Active			

#### **BUSINESS OVERVIEW**

RTP Global (established as Ru-Net) founded in 2000, invests in disruptive technologies and supports outstanding entrepreneurs who expand the boundaries and improve our lives. It was the first to back Delivery Hero and Yandex, now the largest tech companies in Europe, as well as Ring Central and Datadog in the USA between others.

Today, RTP Global is a diversified technology investment firm with an international presence. The firm has offices in Moscow, New York and Bangalore.

The portfolio currently consists of over 50 companies, mainly distributed across USA, India, Europe and Russia. The firm has built out a flexible... READ MORE

#### PORTFOLIO

DataDog **Delivery Hero** Drover Germany United Kingdom Drover Food Automotive DATADOG Mobility & Travel of... Ecommerce, Marketpla.. Keatz Rebel Foods SumUp 10 0 United Kingdom Germany REBEL sumup keatz Automation FinTech Fintech & Insurtech Revolutionary Consum... Urban Sports WorkFusion URBAN Sports Germany **Consumer Products** CLUB Digital Health CONTACT Leonid Boguslavsky **Kirill Sheynkman** Anton Inshutin Co-Founder & Managing... Founder & Chairman Managing Partner Contact me Contact me Attending NOAH19 London Attending NOAH19 London

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, France, United Kingdom, Greece, Italy, Netherlands, Norway, Portugal, Sweden
Industries	Machine Learning, Deep Learning, Accommodation, Account- ing Software, AgriTech, Apps, Artificial Intelligence / Al, Auto- motive, B2B, B2C, Banking, Big Data, Digital Health, E-Com- merce, Electro-Mobility, E-Sports, FinTech, Gaming Platforms, InsurTech, Marketplaces, Peer-to-Peer Lending, PropTech, Travel, Venture Capital, B2B Service Provider, Betting, Car
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Mar- ketplaces & Classifieds, B2B Software & Services, Industrial Digitisation
Transaction Structures	Venture Capital

See More at NOAH Connect



## SAP.iO fund

Investing in B2B Enterprise Software Startups globally that can Add Value for SAP Customers.



READ MORE

See More at NOAH Connect

€35m

#### KEY CORPORATE FACTS

Headquarters San Francisco, United States		S
Other Offices	Paris, France	
Employees	4-10	
Investment Stage	VC	
Current Fund Size	€ 35m	Total AUM
Investment Style	Active	

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den-	
	mark, Estonia, Spain, Finland, France, United Kingdom, Greece,	
	Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,	
	Poland, Portugal, Russia, Sweden, Turkey	

Industries	Machine Learning, Human Resources, Analytics, App Devel-
	opment, Artificial Intelligence / Al, B2B, Big Data, Blockchain,
	Business Intelligence, Cyber Security, Data Science, Digitalisa
	tion, E-Commerce, E-Commerce Platform, Mobile Commerce
	Software, Venture Capital, SaaS, Business Intelligence (KPI
	Analyses), Channel Management, Cloud, Cloud Integration /

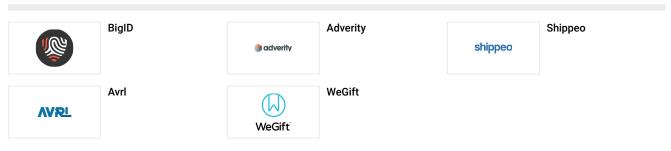
Verticals Cognitive Computing, Digital Health, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation

Transaction Minority, Venture Capital, Active Style Structures

#### **BUSINESS OVERVIEW**

The SAP.iO Fund invests in external, early-stage enterprise software startups that enable SAP customers to realize new, highly incremental value to investments in SAP solutions.

#### PORTFOLIO



CONTACT



## Emmanuel Cassimatis

Partner, Investments, Eu...

## **SevenVentures**

**Seven**Ventures

Your growth is our business

Revolutionary Consumer Products, Digital Health, Mobility &

Travel of the Future, Fintech & Insurtech, Industrial Digitisation



🖮 Founded: 2011 🌐 http://www.sevenventures.de

#### KEY CORPORATE FACTS

TARGET INVESTMENT CRITERIA

Industries B2C

Verticals

Transaction

Structures

Geographies Austria, Switzerland, Germany

Growth Capital, Venture Capital

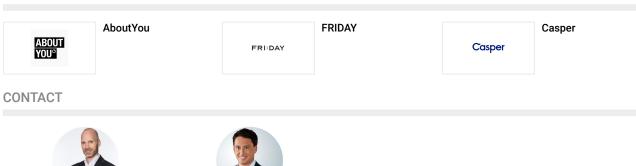
Headquarters	Unterföhring, Germany		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	N/A	Total AUM	N/A
Investment Style	Active		

#### BUSINESS OVERVIEW

SevenVentures is the first and worldwide leading venture capital firm that accelerates growth of B2C companies with cash and media investments and operational support. SevenVentures is a part of the listed ProSiebenSat.1 Media SE and is the group's investment unit. We operate a flexible investment model consisting of minority investments and media cooperations, where portfolio companies receive financial support, TV advertising time and other services in return for equity or revenues shares. We usually stay invested in our portfolio companies for two to three years. Within this time frame, we can significantly contribute to driving the company's revenue and enterprise value.

#### **READ MORE**

#### PORTFOLIO



**Dr Jens Pippig** Managing Director

Florian Hirschberger Managing Director

Contact me



## **Speedinvest**

Revolutionizing European Venture Capital



See More at NOAH Connect

Founded: 2011 http://www.speedinvest.com

#### **KEY CORPORATE FACTS**

	Headquarters	Wien, Austria		
	Employees	51-100		
	Investment Stage	VC		
	Current Fund Size	€120m	Total AUM	€300m
I	nvestment Style	Active		

### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Deep Learning, Advertising Network, B2B, Consumer Products, Digital Health, FinTech, Industrial, Software, Travel, Mobility, SaaS
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Soft- ware & Services, Industrial Digitisation
Transaction Structures	Growth Capital, Minority, Venture Capital

#### **BUSINESS OVERVIEW**

Speedinvest is a pan-european early-stage VC, HQed in Vienna with more than EUR 300m AuM. We invest initial tickets from EUR 500k to 4m in seed and growth stage startups with focus on FinTech, IndustrialTech, Marketplaces, DeepTech and in anything else software related or in software based business models. Our portfolio consists of 160+ companies in 26 countries that we heavily support with our team of 70 investment professionals in HR, growth hacking, fundraising and US market entry through our offices in SanFrancisco, Berlin, Munich and London.

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#### PORTFOLIO







**Daniel Keiper-Knorr** Founder / General Partner /...

Contact me



## **TA Associates**

ACCELERATED GROWTH. INDUSTRY EXPERTISE.



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🗰 Founded: Please Select 🛛 🌐 http://www.ta.com

#### KEY CORPORATE FACTS

Headquarters	Boston, United States		
Other Offices	London, United Kingdom Menlo Park, United States Mumbai, India Hong Kong, Hong Kong		
Employees	251-500		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€14,000m
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Investor
Manda a la	Received and the Received Re

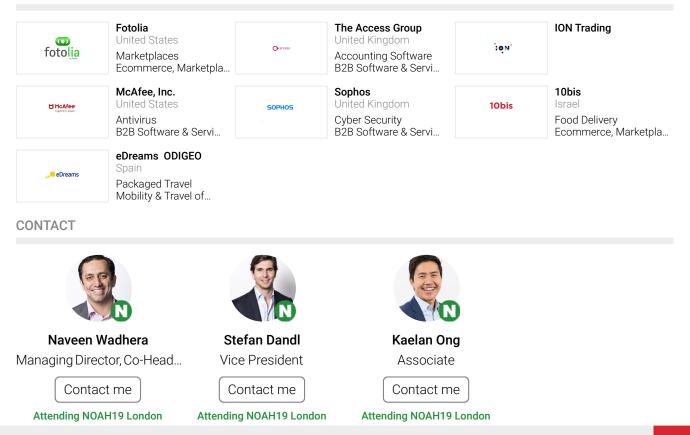
Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services

Transaction Growth Capital, Majority, Minority, Private Debt, Venture Capital Structures

#### **BUSINESS OVERVIEW**

Founded in 1968, TA Associates is one of the oldest and largest private equity firms in the world. We invest in private companies in exciting industries, with the goal of helping management teams build their businesses into great companies. This mission has been at the heart of TA's approach to investing, and our more than 500 current and former portfolio companies illustrate our commitment to provide steady support through the cycles of the global economy. With \$32.5 billion raised since inception and over five decades of experience, we offer our portfolio companies financial support, strategic guidance and a significant network of contacts. We help our portfolio companies navigate the complicated paths of public offerings, debt financings, and mergers and acquisitions. With more than 80 investment professionals in Boston,... READ MORE

#### PORTFOLIO





## **TA Ventures**

We invest in ambitious early-stage startups shaping the industries of tomorrow



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#### **KEY CORPORATE FACTS**

	Headquarters	Kyiv, Ukraine		
	Other Offices	Frankfurt, Germany		
	Employees	11-25		
	Investment Stage	Seed		
	Current Fund Size	N/A	Total AUM	€ 53m
In	vestment Style	Active		
Т۸				

#### **BUSINESS OVERVIEW**

TA Ventures – globally-focused venture capital firm investing in tech startups across Europe and the USA primarily in the sectors of Mobility and Digital Health, opportunistically – property tech, fintech and enterprise software.

TA Ventures focuses on the stages of Seed investment and the Series A round with tickets \$250k-500k. TA Ventures has been investing in technology companies since 2010. The portfolio includes such companies as Wunder Mobility, Aurora Labs, Caroobi, Klara, Sense.ly, Azimo, SumUp, Tandem, Dreamlines, JuneHomes and over 100 other projects.

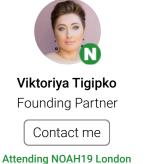
We offer proactive support and a broad international network to our portfolio companies. By supporting with the set-up of R&D centres in Ukraine... READ MORE

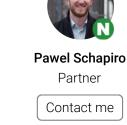
#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Finland, France, United Kingdom, Ireland, Israel, Lithuania, Latvia, Netherlands, Norway, Poland, Sweden
Industries	Digital Health, FinTech, InsurTech, PropTech, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Ser- vices, Industrial Digitisation
Transaction Structures	Minority, Venture Capital

	Aurora Labs	<b>VV</b> Wunder	Wunder Mobility Germany Transportation Mobility & Travel of	KLARA	<b>Klara</b> United States Medicine Digital Health
Ø SENSELY	Sense.ly	AZIMO	Azimo United Kingdom FinTech Fintech & Insurtech	🛛 sumup	SumUp United Kingdom FinTech Fintech & Insurtech
$\bigcirc$	<b>Wunderflats</b> Germany Classifieds Ecommerce, Marketpla				





## **Talis Capital**

🗊 Talis Capital

Talis Capital is a venture capital investment firm that takes smart money from some of the world's most successful entrepreneurs and business people and invests it strategically in early stage technology companies with global potential.

🖮 Founded: 2009 🌐 https://www.taliscapital.com

N/A

#### **KEY CORPORATE FACTS**

	Headquarters	London, United Kingdom	
	Employees	11-25	
	Investment Stage	VC	
	Current Fund Size	€ 400m	Total AUM
	Investment Style	Active	

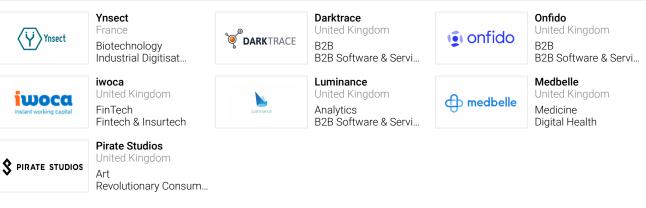
#### TARGET INVESTMENT CRITERIA

Geographies	Germany, France, United Kingdom, Israel
Industries	PaaS, Machine Learning, Deep Learning, Accommodation, Advertising, Agriculture, AgriTech, Analytics, Apps, Artificial Intel- ligence / AI, Automation, B2B, B2C, Banking, Big Data, Business Insurance, Business Intelligence, Cyber Security, Digital Health, Digitalisation, E-Commerce, E-Commerce Platform, EduTech, Finance, Financial Services, FinTech, Insurance, InsurTech, In
Verticals	Revolutionary Consumer Products, Cognitive Computing, Dig- ital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Soft- ware & Services
Transaction Structures	Venture Capital

#### **BUSINESS OVERVIEW**

Talis Capital is a venture capital investment firm that takes smart money from some of the world's most successful entrepreneurs and business people and invests it strategically in early stage technology companies with global potential. Talis has invested over \$600m worth of transactions since 2009 and the portfolio includes Darktrace, Onfido, iwoca, Pirate Studios, Luminance, import.io, Oh My Green, Ynsect & Medbelle to name just a few. Talis concentrates on building long term partnerships and leverages their exclusive investor network to create opportunity **READ MORE** 

#### PORTFOLIO



#### CONTACT





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Attending NOAH19 London



Vasile Foca Co-Founder & Managing...

Attending NOAH19 London

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## **Tar Heel Capital**

At Pathfinder we know how to help founders achieve their dreams, from start to exit.



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#### **KEY CORPORATE FACTS**

Headquarters	Warsaw, Poland		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	€ 50m	Total AUM	N/A
Investment Style	Active		

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Artificial Intelligence / AI, Big Data, E-Sports, Internet of Things / IoT, Marketplaces, SaaS, Cloud
Verticals	Revolutionary Consumer Products, Cognitive Computing, Ecommerce, Marketplaces & Classifieds, B2B Software & Ser- vices, Blockchain-Powered Businesses, Industrial Digitisation
Transaction Structures	Minority, Active Style

#### **BUSINESS OVERVIEW**

As a group of allied venture capital funds, we create tech products and invest in solutions across E-sports, IoT, BigData, Cloud Computing, Saas, AI and Marketplace.

We're on constant lookout for exceptional products and services, rare know-how, solid business models and strong founders. We will help you find the right path for your business growth, which consists of far more than just a one-off investment.

#### CONTACT



Radoslaw Czyrko

Managing Partner

Contact me

Attending NOAH19 London



Head of Investment Com...

Contact me

Attending NOAH19 London



Arkadiusz Senko Managing Partner





## **Target Global**

International VC firm with €700 million assets under management. Focusing on fast-growing tech companies



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💼 Founded: 2012 🛛 🌐 http://targetglobal.vc

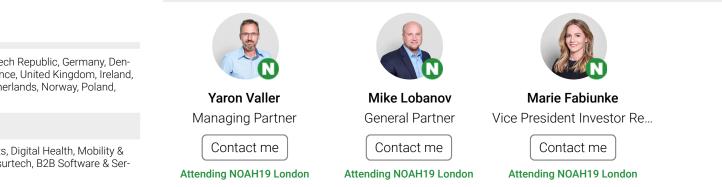
#### **KEY CORPORATE FACTS**

Headquarters	Berlin, Germany		
Employees	26-50		
Investment Stage	VC		
Current Fund Size	€ 700m	Total AUM	€700m
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Target Global is an international investment firm headquartered in Berlin, with €700 million in assets under management. Connecting the key European startup ecosystems we leverage the unique DNA of each of our target geographies, across our global network. Building on our experienced team with substantial operational and investment experience, we help exceptional entrepreneurs to build market leaders. Target Global follows a lifecycle approach, investing in fast-growing online platforms, targeting trillion \$ markets. Our partners have been investing for more than 15 years in the digital technology space, backing some of the European success stories. The Target Global portfolio includes companies such as Auto1, Delivery Hero, Omio (formerly GoEuro), Dreamlines and WeFox.

#### CONTACT



Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	Investor
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services
Transaction Structures	Venture Capital

# TEMASEK

Temasek

Value add investor with a long term investment horizon investing in publicly listed and privately held businesses across all maturity stages on a global basis



See More at NOAH Connect

🛗 Founded: pre-1990 🌐 🔀 http://www.temasek.com.sg

#### KEY CORPORATE FACTS

Head	lquarters	Singapore, Singapore		
Er	nployees	501-1,000		
Inv	vestment Stage	Growth		
Curr	ent Fund Size	€ 300,000m	Total AUM	€ 300,000m
Investm	ent Style	Active		

#### BUSINESS OVERVIEW

Incorporated in 1974, Temasek is an investment company headquartered in Singapore, with 10 local offices on 4 continents and a team of over 350 investment professionals. We managed a global portfolio of publicly listed and privately held companies with a total value in excess of \$\$300 billion. We are a long-term investor and invest only our own capital. From a sector perspective Temasek's portfolio covers a broad spectrum including financial services; transportation & industrials; telecommunications, media & technology; life sciences & agriculture; consumer & real estate; and energy & resources. Our investment themes reflect our perspectives on the long term trends: • Transforming Economies; • Growing Middle Income Populations; • Deepening Comparative Advantages; and • Emerging Champions. Our TSR since inception in 1974 was 15%. We... READ MORE

#### CONTACT



Nicolas Meier Director

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Portugal, Sweden
Industries	Buyout / Private Equity, Growth Capital, Venture Capital
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Transaction Structures	Growth Capital, Minority, Structured Equity, Venture Capital



TPG Capital is an investment company. It is one of the largest private equity investment firms in the world, focused on leveraged buyouts and growth capital



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💼 Founded: 1992 🌐 🌐 http://www.tpg.com

**TPG** Capital

#### **KEY CORPORATE FACTS**

	Headquarters	Fort Worth, United States		
	Employees	501-1,000		
	Investment Stage	Buyout		
	Current Fund Size	N/A	Total AUM	€103,000m
I	nvestment Style	Active		

#### **BUSINESS OVERVIEW**

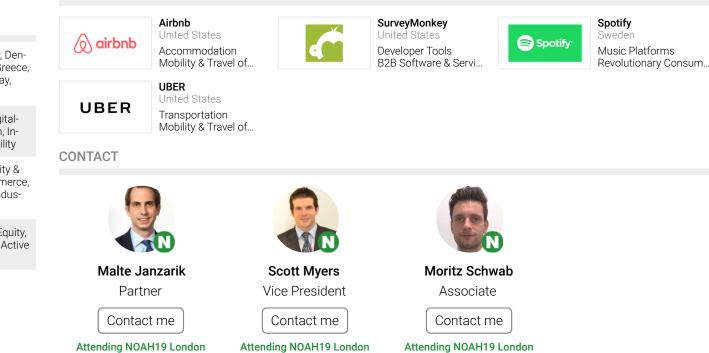
TPG is one of the largest global alternative investment firms in the world, with total assets under management ("AUM") of \$74.1 billion as of December 31, 2015.

The Firm operates a global alternative investment platform that encompasses private equity, private credit, real estate, and public equity. While private equity continues to be TPG's largest asset class, representing approximately 80% of AUM, its development of complementary investing businesses allows a further extension of its capability set.

These businesses drive synergies in terms of a broader sourcing network, access to a diverse capital base, and additional touch-points with...

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#### PORTFOLIO



Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den- mark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Industries	B2B, Classifieds, Consumer Products, Digital Health, Digital- isation, E-Commerce, EduTech, Electro-Mobility, FinTech, In- dustrial, Insurance, Marketplaces, Software, Travel, Mobility
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Indus- trial Digitisation
Transaction Structures	Growth Capital, IPO, Majority, Minority, Primary, Private Equity, Real Estate, Restructuring, Secondary, Structured Equity, Active Style, Passive Style

## **TrueSight Ventures**

We believe in partnerships with extraordinary founders who thrive on changing the world



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Founded: 2019 https://www.truesight.vc

#### **KEY CORPORATE FACTS**

TRUESIGHT

>ENTURES

	Headquarters	London, United Kingdom			
	Other Offices	Stockholm, Sweden			
	Employees	4-10			
	Investment Stage	Seed			
	Current Fund Size	N/A	Total AUM	N/A	
Inv	estment Style	Passive			
TAR	GET INVEST	MENT CRITERIA			

Geographies	United Kingdom, Sweden
Industries	Cyber Security, Digital Health, FinTech, InsurTech, SaaS
Verticals	Digital Health, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Transaction Structures	Venture Capital, Passive Style

#### **BUSINESS OVERVIEW**

TrueSight Ventures is an early stage tech venture capital firm with offices in London and Stockholm, focused on Seed stage investments.

We invest in startups across Europe with a focus on the UK and the Nordics and believe in partnering with great founders at the start of their incredible journey. We support founding teams by advising on strategic business decisions and providing relevant industry contacts. **READ MORE** 

CONTACT



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Attending NOAH19 London

Igor Tikhturov Founding Partner



**Oleg Tikhturov** Founding Partner



Hampus Monthan Norden... Founding Partner





## **United Ventures**

United Ventures is an independent Venture Capital firm supporting visionary entrepreneurs to reinvent industries through technology.



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Founded: 2013 🛛 🌐 www.unitedventures.it

#### **KEY CORPORATE FACTS**

Headquarters	Milan, Italy		
Employees	4-10		
Investment Stage	VC		
Current Fund Size	€100m	Total AUM	€170m
Investment Style	Active		
TARGET INVEST	TMENT CRITERIA		
Geographies	Switzerland, Germany, Spair Italy	n, Finland, Uni	ted Kingdom, Israel,
Industries	AgriTech, Analytics, Artificial FinTech, Internet of Things /	Ŷ	
Verticals	Cognitive Computing, Mobili Insurtech, Ecommerce, Mar		

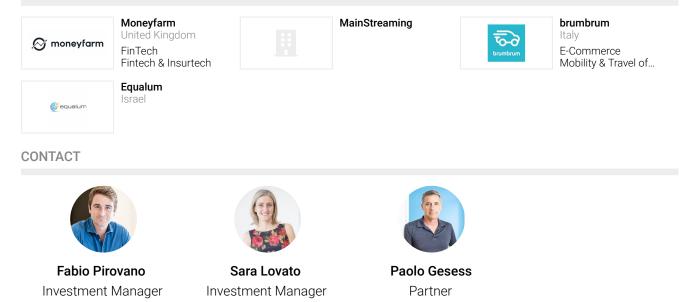
Transaction Venture Capital Structures

ware & Services

#### BUSINESS OVERVIEW

United Ventures invests in early-stage, tech driven companies, supporting their growth to international expansion.

#### PORTFOLIO



NOAH LONDON



## **Vitruvian Partners**

International Growth Equity Investor focusing on Dynamic Situations



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#### KEY CORPORATE FACTS

Headquarters	London, United Kingdom		
Employees	51-100		
Investment Stage	Growth		
Current Fund Size	€ 2,400m	Total AUM	€ 5,000n
Investment Style	Active		

#### **BUSINESS OVERVIEW**

Vitruvian is a growth investment firm, offering innovative companies and entrepreneurs both primary and secondary capital across majority and minority investment structures, spanning growth capital and growth buyouts in Europe, the U.S. and Asia. The firm focuses on investing in 'dynamic situations' – fast growing businesses in industries characterised by growth and change such as digital, software, media, telecoms, healthcare, financial services, business services and leisure.

Vitruvian is currently investing its third fund of €2.4 billion, one of the largest pools of capital supporting growth companies in Europe and beyond.... READ MORE

#### PORTFOLIO

#### TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Fin- land, France, United Kingdom, Ireland, Israel, Netherlands, Nor- way, Sweden
Industries	Biotechnology, Machine Learning, Deep Learning, Artificial In- telligence / AI, B2B, B2C, Cyber Security, E-Commerce, Fi- nancial Services, FinTech, InsurTech, Marketplaces, Software, General Classifieds, Healthcare / Pharma, Online Payment
Verticals	Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services
Transaction Structures	Growth Capital, IPO, Majority, Minority, Primary, Private Equity, Public Equity, Secondary

FARFETCH	Farfetch United Kingdom E-Commerce Ecommerce, Marketpla	ີ <b>ອຸ<sup>ື</sup> DARK</b> TRACE	Darktrace United Kingdom B2B B2B Software & Servi	DEPOSIT SOLUTIONS	Deposit Solutions Germany FinTech Fintech & Insurtech
😂 smava	<b>smava</b> Germany FinTech Fintech & Insurtech	7 TransferWise	<b>Transferwise</b> United Kingdom Banking Fintech & Insurtech	JUST EAT	Just Eat United Kingdom Food Delivery Ecommerce, Marketpla

#### CONTACT



Torsten Winkler Partner Contact me

Attending NOAH19 London



Thomas Studd Partner

## **Warburg Pincus**

WARBURG PINCUS

We take a long-term perspective and invest in businesses at all stages of development, from founding start-ups and fostering growth in developing companies to leading complex recapitalizations or large-scale buy-outs of more mature businesses.

Events Founded: pre-1990 https://www.warburgpincus.com/

#### **KEY CORPORATE FACTS**

Headquarters	New York, United States		
Other Offices	Berlin, Germany London, United Kingdom		
Employees	501-1,000		
Investment Stage	Growth		
Current Fund Size	N/A	Total AUM	€ 58,000m
Investment Style	Active		

Warburg Pincus LLC is a leading global private equity firm focused on growth investing. The firm has ~\$58 billion in private equity assets under management. The firm's active portfolio of more than 180 companies is highly diversified by stage, sector and geography. Warburg Pincus is an experienced partner to management teams seeking to build durable companies with sustainable value. Founded in 1966, Warburg Pincus has raised 15 private equity funds, which have invested more than \$74 billion in over 860 companies in more than 40 countries. The firm is headquartered in New York with offices in Amsterdam, Beijing, Berlin, Hong Kong, London, Luxembourg, Mumbai, Mauritius, San Francisco, São Paulo, Shanghai and Singapore. For more information please visit www.warburgpincus.com.

## **READ MORE**

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#### PORTFOLIO

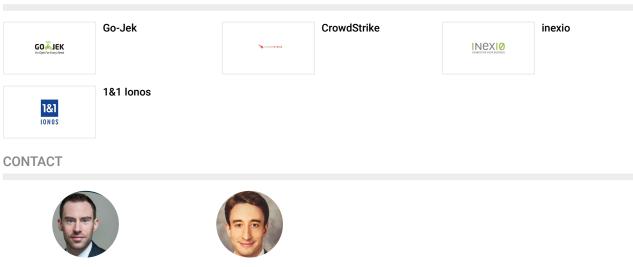
**BUSINESS OVERVIEW** 

## TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Czech Republic, Germany, Den-
	mark, Estonia, Spain, Finland, France, United Kingdom, Greece,
	Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway,
	Poland, Portugal, Russia, Sweden, Turkey

Industries	Machine Learning, AgriTech, Analytics, Artificial Intelligence / AI, Automation, B2B, B2C, Backbone Platforms, Big Data, Business Intelligence, Classifieds, Digital Health, Digitalisation, E-Commerce, EduTech, Finance, FinTech, Internet of Things / IoT, Marketplaces, PropTech, B2B Service Provider, SaaS, Bro- kers, Cloud, Communication, Data, Healthcare / Pharma, Me
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Market- places & Classifieds, B2B Software & Services, Industrial Digi- tisation

Transaction Growth Capital, Majority, Minority, Structured Equity Structures



Jan-Ole Gerschefski Vice President

Issam Abedin Vice President

## **Zurcher Kantonalbank**

Zürcher Kantonalbank is a universal bank operating nationally and internationally with a AAA rating.



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💼 Founded: pre-1990 🛛 🌐 http://www.zkb.ch/

#### **KEY CORPORATE FACTS**

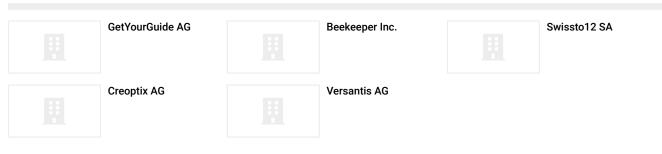
Zürcher Kantonalbank

	Headquarters	Zurich, Switzerland		
	Employees	1,001-10,000		
	Investment Stage	Growth		
	Current Fund Size	€ 200m	Total AUM	N/A
	Investment Style	Active		
-	TARGET INVESTMENT CRITERIA			

#### BUSINESS OVERVIEW

The Swisscanto (CH) Private Equity Switzerland Growth I KmGK invests in companies in their expansion phase and actively creates added value through rapid and successful market penetration/expansion. Focus is on innovative technology companies in the areas of health, information and data services as well as industry with both "robust" and "disruptive" business models primarily in the DACH, Benelux and Nordics region. **READ MORE** 

#### PORTFOLIO



Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Finland, Netherlands, Sweden
Industries	SpaceTech, Machine Learning, Deep Learning, Artificial Intel- ligence / AI, Augmented Reality, Automation, Business Intel- ligence, Cyber Security, Digital Health, FinTech, Industrial, In- surTech, Internet of Things / IoT, Payments, Software, Mobil- ity, SaaS, Data, Enterprise Messaging Platforms, HR Software, Medicine, Mobile, Mobile Communcations, Networking, Secu
Verticals	Cognitive Computing, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation
Transaction Structures	Growth Capital

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# NOAH ADVISORS Ltd.

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