

» LEADERS CONNECTED

NOAH¹⁹
London

SPEAKER BOOK

EDITION OCTOBER 2019

EUROPE'S LEADING INTERNET CORPORATE FINANCE BOUTIQUE

Unique Industry Know-How

- ✓ Focus on Leading European Internet companies
 - Covering over 400 companies across 25 online verticals, a broad range of over 500 investors as well as 100+ online-focused corporates
- ✓ Deep understanding of industry dynamics
- ✓ Ability to add value beyond banking advice
 - Facilitates overall process and minimizes management distraction

Unmatched Network and Relationships

- ✓ NOAH Advisors is globally well connected and has direct access to virtually all key players in the industry
 - Knowledge of and strong relationships with potential buyers' key decision makers
 - Proactively finds and unlocks attractive investment opportunities for leading investors
- ✓ Annual NOAH Conference in its 8th year

Strong Investment Banking Competence

- ✓ Over 40 years of combined relevant M&A experience
 - Routine execution of M&A and financing transactions with sizes of several billion euros
- ✓ 25+ successfully completed NOAH Advisors transactions underline successful transfer of M&A competencies to the Internet sector

Full Commitment - We Are Entrepreneurs!

- ✓ Entrepreneurial mind-set, focused on growing the business and establishing a reputation for excellence
- ✓ Ability to deliver top results in short time frames
- ✓ Highly success-based compensation structures align interests of clients and NOAH Advisors, and demonstrate conviction to deliver top results
- ✓ Creative deal solutions

The NOAH Advisors Core Banking Team



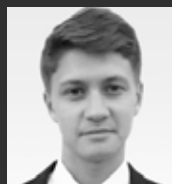
Marco Rodzynek
Managing Director & Founder



Jan Brandes
Managing Director



Nikhil Parmar
Director



Olek Skwarczek
Associate



Lukas Schlund
Analyst

Selected Completed NOAH Transactions

September 2018

Sale of 100% in



for €135m to



Financial Advisor to 10bis
and its shareholders

July 2018

Sale of 100% in



to



Zur Rose Group

Exclusive Financial Advisor to
PromoFarma and its shareholders

August 2017

Acquisition of a Majority Stake in



by



at a valuation of \$200m

Financial Advisor to EMK Capital

December 2016

Investment in



by



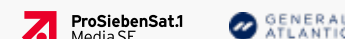
Financial Advisor to Silver Lake

October 2016

Investment in



by



84% Ownership

Exclusive Financial Advisor to KäuferPortal
and its Shareholders

December 2014

Sale of 100% of



for \$800m to



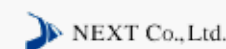
Exclusive Financial Advisor to
Fotolia and the Selling Shareholders

October 2014

Sale of 100% of



for €80m to



Exclusive Financial Advisor to
Trovit and its Shareholders

May 2014



sold 100% of



for \$228m to a joint venture between

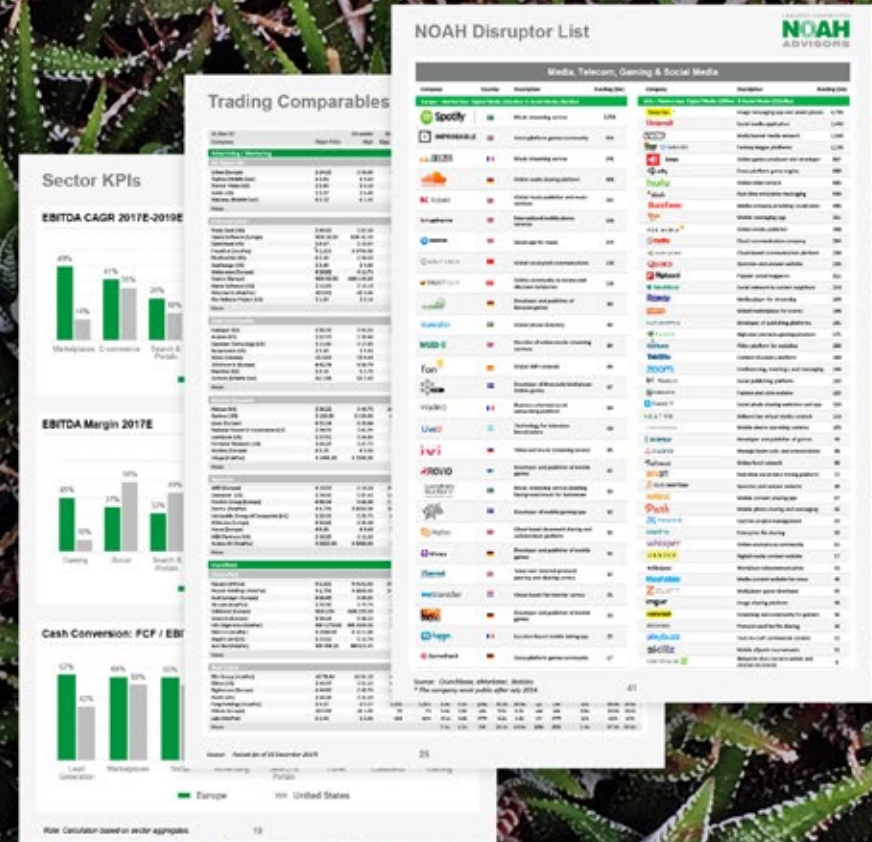


Exclusive Financial Advisor to Yad2
and its Shareholders

THE NOAH BIBLE

The NOAH Bible, an up-to-date valuation and industry KPI publication.

This is the most comprehensive set of valuation comps you'll find in the industry. Reach out to us if you spot any companies or deals we've missed!



September 2019 Edition (PDF)

Sign up Here

Three Conferences, One Mission: To Drive European Digital Growth



4-5
JUN 2020

**STATION
BERLIN**

Connecting European Champions and Challengers

Mission To bring together future-shaping executives and investors active across segments driven by digital revolution



22-23
SEP 2020

**THE CIRCLE
ZURICH**

Connecting Top Investors, Family Offices and Entrepreneurs

Mission To promote Swiss startups and connect private and corporate Swiss investors directly to Europe's best digital growth companies




















































































4-5
NOV 2020

**OLD BILLINGSGATE
LONDON**








































Connecting Capital with Entrepreneurs

Mission To provide a physical marketplace that facilitates funding of digital European companies at all stages

COMPANY		TIME	COMPANY / SESSION TITLE	SPEAKER	POSITION
		8:00 - 10:00	Breakfast		
	K		9:15 - 9:30 Welcome Note Blippar Blippar	Faisal Galaria Ambarish Mitra 	CEO Founder & CPO
	CP		9:30 - 9:40 Unicorn Workspaces	Masoud Kamali	Co-Founder & Chairman
	FC		9:40 - 9:50 WoCo	Natalia Loboda 	Co-Founder
	CP	  	9:50 - 10:00 Learning from High Impact Partnerships with Corporates McKinsey & Company Bought By Many Salary Finance	Masha Feigelman Steven Mendel Daniel Shakhani	Partner Co-Founder & CEO Co-Founder
Mobility & Travel of the Future	CP	  	10:00 - 10:10 Circ	Lukasz Gadowski	Founder & CEO
	P	 	10:10 - 10:25 Buying a Car in a Digital Age Carwow CARS24 brumbrum Getaround	James Hind Gajendra Jangid  Francesco Banfi Paulin Dementhon	Founder & CEO Co-Founder & CMO Founder & CEO European CEO
	CP	 	10:25 - 10:35 Optibus 10:35 - 10:45 Wheely 10:45 - 10:55 Wheely	Amos Haggiag Anton Chirkunov	Co-Founder & CEO Founder & CEO
	FC	 	10:55 - 11:05 Dreamlines 11:05 - 11:15 TravelPerk	Felix Schneider  Avi Meir	CEO Co-Founder & CEO
	CP	  	11:15 - 11:25 Smartfrog	Katharina Wild	CMO
	FC	 	11:25 - 11:35 Coty 11:35 - 11:45 Ultraleap 11:45 - 11:55 Henkel 11:55 - 12:05 Peloton	Camillo Pane  Christopher Olds Rahmy Kress Kevin Cornils	Former CEO CFO Founder HenkelX Managing Director, International & Digital
Consumer Software & Services	CP	   	12:05 - 12:15 Chronext 12:15 - 12:25 MUBI 12:25 - 12:35 Readly 12:35 - 12:45 The Culture Trip	Philipp Man Efe Cakarel Maria Hedengren Kris Naudts	CEO Founder & CEO CEO Founder & CEO
	CP	  	12:45 - 12:55 Career Partner Group 12:55 - 13:05 Brainly 13:05 - 13:10 Twin	Sven Schütt Michał Borkowski Asude Altıntaş	CEO CEO Co-Founder & CEO
	IS		13:10 - 13:20 The Power of LinkedIn	Céline Flores Willers	LinkedIn Influencer
	CP	 	13:20 - 13:30 LGT Vestra	David Scott	Founder & Chairman
Fintech & Insurtech	CP	  	13:30 - 13:40 Credorax	Moshe Selfin	COO, CTO
	FC	 	13:40 - 13:50 SafeCharge 13:50 - 14:00 Wirecard 14:00 - 14:10 Klarna 14:10 - 14:20 Stocard	Yuval Ziv Jörn Leogrande Luke Griffiths  Björn Goß	CCO EVP Mobile Services General Manager UK CEO
	FC	 	14:20 - 14:30 OakNorth	Valentina Kristensen 	Director, Growth
	CP	 	14:30 - 14:40 Lendinvest 14:40 - 14:50 auxmoney 14:50 - 15:00 Billie	Christian Faes Raffael Johnen Matthias Knecht	Co-Founder & CEO Founder & CEO Co-Founder
	FC	  	15:00 - 15:10 Spotcap 15:10 - 15:20 smava 15:20 - 15:30 iwoca	Karl Sponholz Alexander Artopé Christoph Rieche	COO Co-Founder & CEO Co-Founder & CEO
	FC	 	15:30 - 15:40 CrossLend 15:40 - 15:45 Colendi	Oliver Schimek  Bulent Tekmen	CEO Co-Founder & CEO
	CP	 	15:45 - 15:55 Raisin 15:55 - 16:05 Deposit Solutions	Tamaz Georgadze Max von Bismarck	CEO CBO & Managing Director
	FC	  	16:05 - 16:15 KRY	Johannes Schildt 	Co-Founder & CEO
	CP	   	16:15 - 16:25 Zava 16:25 - 16:35 Lumen 16:35 - 16:45 Elvie 16:45 - 16:55 Zebra Medical Vision 16:55 - 17:00 mybacs 17:00 - 17:05 Heal Capital	Ronald Jan Schuurs Dror Ceder Tania Boler Eyal Gura Carl-Philipp von Polheim Eckhardt Weber	CFO Founder & CPMO CEO Co-Founder & CEO Founder & Co-CEO Founding Partner
	CP	   	17:05 - 17:15 Streetbees 17:15 - 17:25 Kariyer.net 17:25 - 17:35 Personio 17:35 - 17:45 Bench	Tugce Bulut Fatih Uysal Hanno Renner Ori Gold	Founder & CEO CEO Co-Founder & CEO Co-Founder & CEO
Industrial Digitisation	P	 	17:45 - 18:00 Logistic Tech Panel Shipsta Freightos Dubai Ports World RTP Global	Christian Wilhelm Zvi Schreiber Pavel Nazarov Anton Inshutin	Founder & CEO CEO Managing Director Partner
	FC	 	18:00 - 18:10 Shipfix Idinvest Partners eurares	Serge Alleyne Louis Bô Philipp Pausder	Co-Founder & CEO Investment Manager CEO
	CP	  	18:10 - 18:20 Thermondo		
	K		18:20 - 18:50 Why and How NOAH Plans to Change the World NOAH Advisors	Marco Rodzynek	Founder & CEO

	COMPANY	TIME	COMPANY / SESSION TITLE	SPEAKER	POSITION
W		11:00 - 11:30	Integral Steps to increase sales conversion online Ecommpay	Theo Kenward	Business Developer Manager
W	 	12:00 - 12:45	How to fight climate change and create a competitive advantage for your business Leaders for Climate Action	Ferry Heilemann	Co-Founder / Co-Founder & CEO at FreightHub
W		14:00 - 14:40	The power of PR: how smart storytelling is driving business growth Piabo PR	Tilo Bonow	CEO & Founder
W	   	16:30 - 18:00	Bridging the Gender Gap: An Afternoon Tea with Leading European Female Executives McKinsey & Company Super Group Starling Bank Creandum	Masha Feigelman Maru Winnacker Alexandra Freaan Ines Streimelweger	Partner & FUEL Europe Leader Founding Partner Head of Corporate Affairs Investment Manager

STARTUP STAGE - DAY 1

	COMPANY	TIME	COMPANY / SESSION TITLE	SPEAKER	POSITION
K		10:30 - 10:35	Welcome Note		
FinTech	         	10:35 - 10:41 10:42 - 10:48 10:49 - 10:55 10:56 - 11:02 11:03 - 11:09 11:10 - 11:16 11:17 - 11:23 11:24 - 11:30 11:31 - 11:37 11:38 - 11:44 11:45 - 11:51 11:52 - 11:58 11:59 - 12:05	Payment Pomelo Pay Vala PHOS Consumer Lending Nemuru Digital flatfair Risk42 typs Corporate Lending HandEX ConsciousGrowth VAI Trade Blockchain Fluency HighCastle Keyrock	Zoe Vu Daniel Scott Ivo Gueorguiev Pere Monras Franz Doerr Roberto Valerio Jaime Jimenez Vincent Lauer Sebastian Nienaber Garry Krugljakow Inga Mullins Ulyana Shtybel Kevin de Patoul	Co-Founder VP Strategy & Business Development Co-Founder CEO Founder & CEO CEO Founder & CEO CEO Founder & CEO Founder & CEO Co-Founder Co-Founder CEO
Ecommerce, Marketplaces & Classifieds	        	12:15 - 12:21 12:22 - 12:28 12:29 - 12:35 12:36 - 12:42 12:43 - 12:49 12:50 - 12:56 12:57 - 13:03 13:04 - 13:10 13:11 - 13:17	B2B Marketplaces Optune Schrott24 ZEAMO Quicargo Consumer Marketplaces Movewise Verado PSYKHE MeinWunschcatering GotoSailing.com	Patrick Horka Jan Pannenbäcker Paul O'Reilly Hyland Avishai Trabelsi Tom Scarborough Claudio de Giovanni Anabel Maldonado Jens Basenach Ernur Kaya	Co-Founder Co-Founder & Managing Director Founder & CEO Co-Founder & CEO CEO Founder & CEO Founder & CEO Founder Co-Founder
Mobility & Travel of the Future	      	13:27 - 13:33 13:34 - 13:40 13:41 - 13:47 13:48 - 13:54 13:55 - 14:01 14:02 - 14:08	Transportation & Automotive Ravin AI Share your BICAR FlipCar RYDES The Drivery GoTo Global	Eliron Ekstein Adrian Burri Okan Gürsel Rene Braun Timon Rupp Shirly Kalush	Co-Founder & CEO CEO Co-Founder & CEO CEO Founder & CEO COO
Revolutionary Consumer Products	           	14:25 - 14:31 14:32 - 14:38 14:39 - 14:45 14:46 - 14:52 14:53 - 14:59 15:09 - 15:15 15:16 - 15:22 15:23 - 15:29 15:30 - 15:36 15:37 - 15:43 15:44 - 15:50	Consumer Products Wunderhaus Little Tummy This is HER Ave + Edam Coral Drowning Detection Systems Consumer Software RightNow Stack FemTasy Kwambio NAVA Helden	Shirley Erskine-Schreyer Nadine Hellmann Dr. Halima Jarrodi Dr. Franziska Leonhardt Eyal Golan Torben Antretter George Laliashvili Nina Julie Lepique Michael Holzner Vladimir Usov Tom Charman Jan Louis Schmidt	CEO Founder & CEO Founder CEO Co-Founder & CEO Co-Founder & MD Co-Founder Co-Founder & CEO Co-Founder & CCO Co-Founder & CEO Co-Founder & CEO Co-Founder

COMPANY		TIME	COMPANY / SESSION TITLE	SPEAKER	POSITION
		8:00 - 10:00	Breakfast		
	K	LEADERS CONNECTED NOAH ADVISORS	9:10 - 9:15 Day 1 Summary NOAH Advisors	Marco Rodzynek	Founder & CEO
	CP	OurCrowd	9:15 - 9:25 OurCrowd	Jonathan Medved	Founder & CEO
B2B Software & Services	CP		9:25 - 9:35 Cybersecurity McAfee	Raj Samani	Chief Scientist
	FC		9:35 - 9:45 Onfido Talis Capital	Eamon Jubbaway Emma Titmus	Co-Founder & COO Head of IR & Marketing
	CP		9:45 - 9:55 Real Estate Knotel	Tom Dugarin	General Manager UK
	FC		9:55 - 10:05 Casafari	Nils Henning	Co-Founder
	FC		10:05 - 10:15 Lakestar EDGE Technologies	Manu Gupta Cees van der Spek	Partner Public Affairs & Global Corporate Relations Director
	CP		10:15 - 10:25 Vertical SaaS Champions Amazon Web Services	Eric Morales	AWS Segment Leader
	CP		10:25 - 10:35 Builder	Sachin Dev Duggal	Co-Founder
	FC		10:35 - 10:45 ComplyAdvantage	Charles Delingpole	Founder & CEO
	FC		10:45 - 10:55 SeedLegals	Anthony Rose	Co-Founder & CEO
	FC		10:55 - 11:05 Marfeel	Juan Margenat	Co-Founder
	FC		11:05 - 11:15 Aircall	Olivier Pailhès	Co-Founder & CEO
	FC		11:15 - 11:25 Draper Esprit	Ben Tompkins	Managing Partner
	FC		11:25 - 11:35 Signavio	Dr. Gero Decker	Co-Founder & CEO
	FC			Mark Beith	Managing Director
	FC			Luke Peterson	VP Business Development
	FC		11:35 - 11:50 Naspers / Prosus	Fahd Beg	Chief Investment Officer
	P		11:50 - 12:05 Legacy Investments Creandum SoftBank Investment Advisers VAHA SUPER Group	Ines Streimelweger Sakshi Chhabra Mittal Valerie Bures-Bönstrom Maru Winnacker	Investment Manager Investment Director Founder & CEO Founding Partner
Fintech & Insurtech	FC		12:05 - 12:15 Accounting TaxScouts	Tram Abramov	Co-Founder & CEO
	CP		12:15 - 12:25 Banking Tandem	Andreas Habersetzer	Financial Services Lead (UK)
	FC		12:25 - 12:35 Starling Bank	Ricky Knox	Co-Founder & CEO
	FC		12:35 - 12:45 Curve	Anne Boden	Founder & CEO
	CP		12:45 - 12:55 Speedinvest	Shachar Bialick	Founder & CEO
	CP		12:55 - 13:05 Penta	Stefan Klestil	Partner
	FC		13:05 - 13:15 solarisBank	Marko Wenthin	CEO
	FC		13:15 - 13:25 Deutsche Handelsbank	Roland Folz	CEO
	FC		13:25 - 13:35 Azimo	Jens Munk	Co-CEO
	FC		13:35 - 13:45 Insurtech Cytora	Richard Hartley	CEO
	FC		13:45 - 13:55 EQT Ventures	Tom Mendoza	Co-Founder & CEO
	FC		13:55 - 14:05 Prima.it	Albert Genovese	Deal Partner
	FC		14:05 - 14:15 GoCo Group	Matthew Crummack	Co-Founder
	FC			Matthew Crummack	CEO
	FC			Malte Dummel	CFO
	FC			Sten Saar	Co-Founder & CEO
	FC			Ricardo Schäfer	Venture Partner
	FC		14:15 - 14:25 Mubadala Introsight Advisors	Ibrahim Ajami Louise Tabbiner	Head of Mubadala Ventures Founder & CEO
Ecommerce, Marketplaces & Classifieds	CP		14:25 - 14:35 iLab Ventures	Mustafa Say	Founder & Managing Director
	FC		14:35 - 14:45 Horizontal Scout24 Switzerland	Gilles Despas	CEO
	CP		14:45 - 14:55 sahibinden.com	Burak Ertas	CEO
	CP		14:55 - 15:05 Lalafo	Anna Polischuk	Co-Founder
	FC		15:05 - 15:15 BORN	Jean-Christophe Chopin	Founder & CEO
	FC		15:15 - 15:25 Vertical Immobiliare.it	Andrea Piccioni	Co-Founder
	FC		15:25 - 15:35 Wolt	Miki Kuusi	Co-Founder & CEO
	FC		15:35 - 15:45 EQT Ventures	Johan Svanstrom	Partner
	FC		15:45 - 15:55 Dr. Martens	Sean O'Neill	Chief Digital Officer
	FC		15:55 - 16:05 Lyst	Chris Morton	Co-Founder & CEO
	FC		16:05 - 16:15 LN-CC	Andrea Ciccoli	CEO
	FC		16:15 - 16:25 Thread	Kieran O'Neill	Co-Founder & CEO
	FC		16:25 - 16:35 Flaconi	Benjamin Ludigs	CRO
	FC		16:35 - 16:45 NUCOM Group	Florian Tappeiner	Co-CEO & MD
	FC		16:45 - 16:55 AutoTrader	Catherine Faiers	COO
	FC			José Salgado	Co-Founder & Chief Growth Officer
	FC			Matthew Hann	CFO
	K	LEADERS CONNECTED NOAH ADVISORS	16:55 - 17:05 Closing Note NOAH Advisors	Marco Rodzynek	Founder & CEO

	COMPANY	TIME	COMPANY / SESSION TITLE	SPEAKER	POSITION
K	NOAH startups	11:00 - 11:05	Welcome Note		
Digital Health	CP	11:05 - 11:11 11:12 - 11:18 11:19 - 11:25 11:26 - 11:32 11:33 - 11:39 11:40 - 11:46 11:47 - 11:53 11:54 - 12:00 12:01 - 12:07	DietDoctor VAHA sudor Ignilife Avenna Medloop Magic Horizons Mediktor CareLineLive	Karl Naim Valerie Bures-Bönström Emma Heap Fabrice Pakin Nina Skorytchenko Shishir Singhee Giorgio Koppehele Cristian Pascual JoshHough	VP Growth & Finance CEO Founder & CEO CEO CEO CEO CEO & Co-Founder CEO & Co-Founder Founder & CEO
Industrial Digitalisation	CP	12:24 - 12:30 12:31 - 12:37 12:38 - 12:44 12:45 - 12:51 12:52 - 12:58 12:59 - 13:05	Plantix Farmz2U Ideafox BrighterBins ECHORING™ by R3 Communications Seddi	Simone Strey Aisha Raheem Dörte Hirschberg Noman Ahmed Florian Bonanati Dr. Jorge Lopez-Moreno	CEO Founder & CEO Founder & CEO CEO Founder & Managing Director Founder
B2B Software & Services	CP	13:15 - 13:21 13:22 - 13:28 13:29 - 13:35 13:36 - 13:42 13:43 - 13:49 13:50 - 13:56 13:57 - 14:03 14:06 - 14:12 14:13 - 14:19 14:20 - 14:26 14:27 - 14:33 14:34 - 14:40 14:43 - 14:49 14:50 - 14:56 14:57 - 15:03 15:06 - 15:12 15:13 - 15:19 15:20 - 15:26 15:27 - 15:33 15:34 - 15:40 15:43 - 15:49 15:50 - 15:56 15:57 - 16:03 16:06 - 16:12 16:13 - 16:19 16:20 - 16:26 16:27 - 16:33 16:34 - 16:40 16:41 - 16:47	Recruitment & HR Tools Recruitment Smart Technologies ZenJob HackDays Prolancer Matched.io SteadyPay Unicorn Ecommerce Tools VIUME FIND.fashion Tillhub Store2be Pick8ship Technology Customer Engagement Tools YouHotel Smart Solution MosaEEK Dixa Productivity Tools Comtravo Circula ZappyAI FRUX Morressier Security & Privacy o.vision DataGuard Keyless Technologies Analytics & Decision Making Pointr ODOSCOPE Millimetric Analytics and Machine Learning Picterra YUKKA Lab Spaceti	Pawan Lokwani Fritz Ott Oliver Bruemmer Saman Nejad Cagdas (Charly) Sayin John Downie Benjamin Nick Silvia Bardani Heikki Haldre Oliver Mickler Sven Wissebach Dr. Josef Haid Igor Antonov Raphael Allstadt Mads Fosselius Michael Riegel Nikolai Skatchkov Ambuj Agrawal Patrick Kirchmayr Sami Benchechroun Daniel Sozonov Thomas Regier Fabian Eberle Marianne Slamich Ralph Hünemann Ahmet Soybelli Pierrick Poulenas Andreas Pusch Max Verteletskyi	Co-Founder & Head of Sales & Product Founder & CEO Founder & CEO Founder Founder Founder & CEO CMO Founder Founder & CEO Founder Managing Director Founder & CEO Co-Founder Co-Founder Co-Founder & CEO Founder & CEO Co-Founder & CEO CEO Founder & CEO Co-Founder & CEO Co-Founder Co-Founder & MD Co-Founder Head of Marketing CEO Co-Founder CEO CBD & Co-Founder Co-Founder & CEO

SPEAKER INFORMATION



José Salgado

Co-Founder & Chief Growth Officer

PRESENTATION TOPIC

How to launch 17 new markets in only 3 months

SHORT BIOGRAPHY

Passionate about end-to-end marketplaces, Enthusiastic entrepreneur, Co-founder & Chief Growth Officer at 360Onlineprint.

José began his career in the Investment Banking and Public Debt, helping Portugal to regain access to the financial markets. Won the 8th edition of Primus Inter Pares Prize that granted him to an MBA at INSEAD. Instead, he dropped the MBA to co-found 360imprimir.

Now he takes the heart of the company in his hands, leading its Growth. The company ended 2018 with a turnover of 21 million euros, 200 employees and presence in 4 countries. In the beginning of 2019, José was responsible to successfully complete the expansion to 17 new countries with a new international brand: 360Onlineprint.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Torres Vedras, Portugal**Active Markets** Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Spain, Finland, France, United Kingdom, Ireland, Italy, Netherlands, Norway, Poland, Portugal, Sweden**Employees** 251-500**Ownership** Founders**Total Funding** € 22.3m**KPI #1** Revenue
2016 - € 6m**KPI #2** Revenue
2017 - € 12m**KPI #3** Revenue
2018 - € 21m

BUSINESS OVERVIEW

At 360, we believe that all small and medium-sized enterprises should have access to competitive prices when marketing their products and services – just as if they were large companies, and most importantly, without ever compromising quality.

360 was born in September 2013. It was established as a B2B Managed Marketplace, based on technology resources designed to empower SMBs to further their businesses, by democratizing their access to personalized and customized products.

Currently operating in 21 countries, 360 aims to be the world leader in marketing products and services for SMB's. With an end-to-end intelligent marketplace, factories, designers and proprietary technology merge to deliver this one-stop-shop. SMB's will be able to personalize all products at a disruptive pricing and convenience.

Our business is based on the fables model, meaning that we do not have our own production, harnessing the existing production capacity of our suppliers instead. We have access to a wide network of local partners, which allows us to secure a value proposition that is more cost effective than the ones from our competitors. In this context, 360imprimir manages the bids submitted by the different partners, so that we always find the most competitive offer for each customer (best value for money). Furthermore, we guarantee short delivery times and very competitive logistic costs in each and every order.

[READ MORE](#)



ahead

B2B Software & Services

Céline Flores Willers



Founded: 2018

<https://www.linkedin.com/company/ahead-video/about/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Céline Flores Willers

Founder

PRESENTATION TOPIC

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SHORT BIOGRAPHY

Céline is an innovation consultant who works with clients to help them transform their business model. For her video channel "ahead" on LinkedIn, she was recognised as one of the Top 25 influencers in Germany.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Stuttgart, Germany

Active Markets Germany

Employees 1-3

Ownership Founders

Total Funding € 0m

BUSINESS OVERVIEW

"ahead" is my LinkedIn video format about Innovation & Entrepreneurship. You will find here exciting interviews with industry experts.

[READ MORE](#)



Aircall

B2B

+ 3

B2B Software & Services

The phone system for modern business



📅 Founded: 2014

🌐 <https://aircall.io/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Olivier Pailhes

Co-Founder & CEO

PRESENTATION TOPIC

Aircall

SHORT BIOGRAPHY

Cofounder and CEO of Aircall. Formerly BCG and ArcelorMittal

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Paris, France

Other Offices New York City, United States

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Financial Investors

Total Funding € 36.3m

BUSINESS OVERVIEW

Aircall is an intuitive and powerful cloud-based phone system. It's a complete business phone and call center software in one.

Aircall integrates seamlessly with your most-used CRMs and support tools to empower your team with relevant data. Manage your entire phone system, set up dynamic and intelligent call queues, create personalized caller journeys, and automatically route calls to the right representative from anywhere in the world.

[READ MORE](#)



Amazon Web Services

Apps

+ 6

B2B Software & Services



Amazon Web Services provides information technology infrastructure services to businesses

📅 Founded: 2006

🌐 <https://aws.amazon.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Kellen O'Connor

Senior Manager, Startup and VC Business Development

PRESENTATION TOPIC

SHORT BIOGRAPHY

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Seattle, United States
Active Markets	Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Employees	Over 10,000
Ownership	Amazon
Total Funding	N/A

BUSINESS OVERVIEW

Amazon Web Services provides information technology infrastructure services to businesses in the form of web services. Its products and solutions include cloud computing, compute, networking, storage and content delivery, databases, analytics, application services, deployment and management, mobile services, applications, AWS marketplace software, startups, enterprises, partners, government and education, websites and web applications, big data and HPC, gaming, and digital media as well as backup, storage, and archive.

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SPEAKER INFORMATION



Catherine Faiers

COO

PRESENTATION TOPIC

A Digital Future for Car Buying

SHORT BIOGRAPHY

Catherine joined Auto Trader in August 2017 and was appointed as Chief Operating Officer in May 2019. Catherine is responsible for the day-to-day operations of Auto Trader's business. She is also focused on guiding the group's strategy and development.

Prior to this, Catherine was Chief Operating Officer at Addison Lee where she was responsible for all aspects of operations with a team of over 750 employees, management of the base of 6,000 driver partners, fleet logistics and customer operations. She was previously Corporate Development Director at Trainline with responsibility for strategy, change management and M&A and a Director at Close Brothers Corporate Finance responsible for the origination and execution of M&A and Debt Advisory mandates in the technology sector.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Manchester, United Kingdom
Active Markets	United Kingdom
Employees	501-1,000
Ownership	Corporate Investors
Total Funding	N/A

BUSINESS OVERVIEW

Auto Trader Group plc is the UK's largest digital automotive marketplace with 49 million cross platform visits each month and over 90% prompted brand awareness with consumers. The audience is not only large but highly engaged with a 76% share of minutes spent across automotive classified sites.

The marketplace also hosts the largest pool of vehicle sellers (listing more than 450,000 cars each day). Over 80% of UK automotive retailers advertise on autotrader.co.uk.

Our purpose is to lead the future of the UK's digital automotive marketplace. We aim to improve the process of buying and selling vehicles in the UK, by continually evolving the ecosystem to provide a better experience for consumers, retailers and manufacturers alike.

Auto Trader is a 100% digital business. Starting life as a local classified magazine in 1977, we've grown and evolved alongside our customers. In 2013, we successfully completed the transition from a print title and became a fully digital marketplace. Our rich history gives us nearly 40...

[READ MORE](#)



auxmoney

Consumer Products

+ 5

Fintech & Insurtech

Leading lending marketplace in Continental Europe



Founded: 2007

<https://www.auxmoney.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Raffael Johnen

Founder & CEO

PRESENTATION TOPIC

Company Presentation

SHORT BIOGRAPHY

Raffael is the co-founder & CEO of auxmoney, the leading platform for credit in Continental Europe. Prior to founding his own business, Raffael was a Vice President at Rothschild Investment Bank in Frankfurt. He is also a regular speaker at conferences and network events around the globe.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Düsseldorf, Germany

Active Markets Germany

Employees 251-500

Ownership Financial Investors

BUSINESS OVERVIEW

auxmoney is the leading credit marketplace in continental Europe. On auxmoney, private savers and institutional investors directly invest in approved borrowers of different score classes. Avoiding the bank as intermediary, auxmoney can make more favourable loans available to more people, while enabling investors to benefit from attractive risk-adjusted returns.

[READ MORE](#)

SPEAKER INFORMATION



Richard Ambrose

CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Financial Investors

Key Investors Rakuten, Frog Capital

Total Funding € 61m

BUSINESS OVERVIEW

Launched in 2012, Azimo is an online international money transfer company that challenges the old fashioned, expensive ways of moving your money around the world. Azimo is all about lower costs, excellent exchange rates and a brilliant service. Azimo is the better way to transfer money around the world, touching millions of people's lives. Fast, simple and safe, Azimo has the largest digital network in the world, enabling customers to send money to over 195 countries from any internet-connected device

[READ MORE](#)

Bench is built to help marketing teams streamline their media operations and become more agile. We help advertisers and agencies tame digital advertising by unifying their digital campaign management in one place – providing control and visibility.

 Founded: 2012 <https://benchplatform.com/>[See More at NOAH Connect](#)

SPEAKER INFORMATION



Ori Gold

CEO & Co-Founder

PRESENTATION TOPIC

Unifying a Complex Ecosystem

SHORT BIOGRAPHY

Ori Gold is the CEO and co-founder of Bench, a unique global marketing platform, where he spearheads the company's product and strategic direction. As an engineer with a huge passion for technology, data and people, Ori has built Bench with the view of continually solving problems in the advertising and media space, empowering marketers to easily control and quickly adapt their digital advertising. Together with a talented and forward-thinking team at Bench, Ori works to ideate, problem solve, and creatively strategise ways to elevate client's marketing.

Ori's extensive and hands-on experience spans across both ad tech and martech, with over 12 years of international experience in the tech industry. Before starting Bench, Ori led the marketing function in APAC for eToro, the world's largest social investment platform. Prior to eToro, Ori headed up the online media buying for high-value advertising accounts in Xertive Media, a marketing agency and display network in EMEA. This year will be the first year globally where digital is expected to overtake traditional advertising, making it a very exciting time for Ori and the Bench team to be part of this new wave of communicating with consumers.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters St Leonards, Australia

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 51-100

Ownership Founders

Total Funding € 0m

BUSINESS OVERVIEW

Bench is an integrated marketing platform used globally by top brands and agencies. Our goal is to help marketers gain full control over their marketing technology and activities, so they can achieve better measurable outcomes.

[READ MORE](#)



Billie

Banking

+ 3

Fintech & Insurtech



We at Billie are passionate about making life easier for entrepreneurs and businesses

 Founded: 2016

 <https://www.billie.io/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Matthias Knecht

Co-Founder

PRESENTATION TOPIC

SHORT BIOGRAPHY

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Germany

Employees 26-50

Ownership Founders

Total Funding € 13.5m

BUSINESS OVERVIEW

Billie.io is Europe's first fully automated invoice financing platform. Founded by serial entrepreneurs Dr. Matthias Knecht and Dr. Christian Grobe, who built and sold their online lending platform Zencap to Funding Circle in 2015, Billie provides working capital financing to small businesses. The platform's fully automated scoring engines and KYC/AML modules allow customer onboarding and risk assessment within minutes and allow for next day payout. Billie is a fully regulated financial institute and operates under a factoring license of German regulator BaFin.

[READ MORE](#)

SPEAKER INFORMATION



Jean-Christophe Chopin

Founder & CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

A creator and innovator by nature, JC is an entrepreneur who has had a strong presence in online financial services, digital insurance and stock brokerage. He has a wealth of international experience with expertise in the US as well as vast European digital and brand management knowledge. JC pioneered E*Trade Europe and Verisign in the early days of the Internet, and later went on to invest in real estate, time pieces and luxury fashion. His passion for skiing and extreme sports also led him to launch the 'Carre Neige' ski insurance within the Savoie region. Most recently, he has married his online finance expertise with his experience in design and luxury brands to create BORN, a B2B global market-network that connects design-led brands with retailers.

[READ MORE](#)

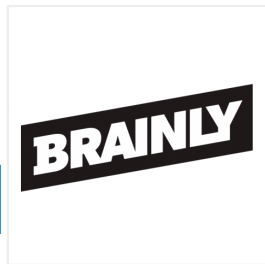
KEY CORPORATE FACTS

Headquarters London, United Kingdom**Active Markets** Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey**Employees** 26-50**Ownership** Founders

BUSINESS OVERVIEW

BORN is a global market network where exciting creators can showcase their brands, their products and their personal profiles. Born's community of professionals and design enthusiasts come to BORN to find, fund and share beautiful new design products. Each year, BORN celebrates the world's best creative leaders with the internationally acclaimed BORN AWARDS.

[READ MORE](#)



Brainly is the world’s largest peer-to-peer learning community, uniting over 150 million students, parents and teachers in solving their academic problems and exchanging knowledge.

Founded: 2009

<https://brainly.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Michal Borkowski

CEO

PRESENTATION TOPIC

Brainly: Building the World's Largest Peer-to-Peer Learning Platform

SHORT BIOGRAPHY

Michał Borkowski
CEO of Brainly. Michał is responsible for Company Strategy, Product Strategy, Culture & Structure. Born 1987. Actively doing business since high school. Before Brainly, Michał co-founded Q&A networks, and found that subject-specific Q&As perform better than general Q&As.

Michał was only 16 when he started his first company, and he's been shaking up the internet ever since. He grew up in a small town before heading to Poland's capital city to study corporate finance at the acclaimed Warsaw School of Economics. His work at Brainly is driven by the conviction that online communities can empower students from around the world with knowledge and information. Michał lives with his wife, Kasia, in New York City.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Kraków, Poland
Active Markets	Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Employees	101-250
Ownership	Founders
Total Funding	€ 62.4m

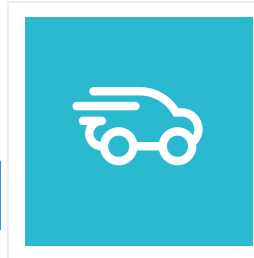
BUSINESS OVERVIEW

Brainly is the world’s largest peer-to-peer learning community, uniting students, parents and teachers in solving academic problems and exchanging knowledge. Globally, Brainly has more than 150M unique users every month.

We help students ease frustration and increase confidence by taking our users from questioning to understanding and beyond. At brainly.com and its group of websites around the world, students and parents connect to both receive and offer help with homework problems and questions. The unique opportunity to ask questions and gain the confidence that comes from helping others inspires students to learn in a collaborative community.

With offices in Krakow, New York City and Barcelona,, Brainly has users in more than 35 countries. The total funding from current investors, including Naspers, General Catalyst Partners, Point Nine Capital, Runa Capital and Learn Capital, equals \$68.5M. More information about Brainly is available on www.brainly.com.

[READ MORE](#)



brumbrum is the first Italian direct online car retailer of used cars and private Long Term Rental.

📅 Founded: 2016

🌐 <https://www.brumbrum.it/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Francesco Banfi

Founder & CEO

PRESENTATION TOPIC

Buying a Car in a Digital Age

SHORT BIOGRAPHY

During the car-buying evaluation process, there can be over 900 digital touchpoints (71% of which on mobile devices)*, although the purchase is ultimately done in person. In the Digital Transformation Era, the real challenge is to bring about a technological and cultural change, in order to move the behaviors and transactions, that people still perceive as exclusively offline, online.

With this in mind, in 2015, brumbrum was founded. It is the first online car retailer in Italy, offering services based on transparency, clear information and attention to detail aimed at both customers and products.

The cars available on the site belong to brumbrum, thus guaranteeing the best value for money and a 360° customer care service. On the digital showroom, customers can view a wide range of used and 0 km cars that have been certified and can be easily purchased online with up to 3 years warranty.

In addition to the purchase, from May 2018 brumbrum offers customers a wide range of cars through long-term rental plans, even with zero down payment.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Milan, Italy
Other Offices	Rho (MI), Italy Reggio Emilia, Italy
Active Markets	Italy
Employees	51-100
Ownership	Founders
Total Funding	€ 30m

BUSINESS OVERVIEW

brumbrum is the first Italian e-commerce of used cars and at km 0, and private Long-Term Rental; using a digital platform and innovative technologies, it allows the purchase, entirely online, of certified cars displayed in detail in the virtual showcase of www.brumbrum.it. The selected cars are in fact checked and tested by experts and photographed individually in detail to ensure a transparent and accurate display and to ensure a safe purchase away from scams and fraud. The 360° service of brumbrum includes the possibility to request a financing directly on the website, choosing among those proposed or customizing the instalment, and the management of bureaucratic procedures for the transfer of property, so that the user can experience the simplicity and practicality of a complete and professional online purchase. Like all real e-commerce, customers have 14 days from the delivery of the car to return the object of purchase and be refunded; brumbrum also offers 1000 km within which the refund includes the full cost of the vehicle, including transfer of ownership, so that every user has the opportunity to see for himself the quality and conformity of the vehicle with what viewed online. brumbrum works with commitment and passion to give the used car market a new, safe and technological image, providing customers with the advantages of e-commerce, the convenience of buying from private individuals and the quality guaranteed by dealers.

[READ MORE](#)

SPEAKER INFORMATION



Sachin Dev Duggal

Co-Founder & CEO

PRESENTATION TOPIC

Builder

SHORT BIOGRAPHY

Sachin Dev Duggal is an innovator who believes in businesses that touch lives and benefit the world at large. He believes there is a builder in all of us, and wants to enable anyone, regardless of technical know-how, to turn their ideas into real products.

As CEO of Builder, a company which uses artificial intelligence and a deep network of software development talent to build custom technology solutions, he leads a global team that is changing how software is built and managed. In a simple, user-friendly and mindful way, that transcends traditional development, Builder can help build something new and operate the technology in the cloud.

Sachin has been an entrepreneur since age 15. He took his last company Nivio, an early cloud startup, to \$100M in value before exiting. His accomplishments have been widely recognized: MIT Under 35 Indian Innovator of the Year, Ernst & Young Entrepreneur of the Year Finalist, and the BBC Young Asian Achiever of the Year. Sachin also made history as one of the youngest attendees at the World Economic Forum in Davos. He holds a degree in B.Eng from Imperial College London and a degree in Entrepreneurial Master's Program from MIT.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Los Angeles, United States

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Financial Investors

Total Funding € 35m

BUSINESS OVERVIEW

Builder is on a mission to democratize software development by making it more accessible for everyone. Whether it's to build, run, or scale custom-software, an easy-to-navigate platform utilizes the collective knowledge of what has been created before, an assembly line of reusable features, and human-assisted AI to manage the process. The company has secured \$29.5M total funding amount from Deepcore, Lakestar, Jungle Ventures and other investors

SPEAKER INFORMATION



Sven Schütt

CEO

PRESENTATION TOPIC

Disrupting University Education

SHORT BIOGRAPHY

A true education addict, Sven Schütt gained his expertise in the private, public, academic and economic sectors. Since Sven joined the Career Partner Group as CEO in autumn 2010, the company increased its intake of new students by 20 times and became Germany's leading university, disrupting higher education.

Sven completed his PhD in Neurobiology on Learning and Development at the Max Planck Institute of Neurobiology, after graduating in physics and philosophy. He started his professional career as a consultant at McKinsey, before joining the German Public Employment Agency ("Bundesagentur für Arbeit") as a Managing Director. In this role, Sven designed and implemented the largest ever public sector reform (the so called "Hartz Reform"). By overhauling all core processes, as well as organizational setup and digital infrastructure, the reform led to a reduction of more than 50% of the number of unemployed people in Germany at the time of Sven's departure.

Before he joined Career Partner, Sven was Managing Director of the Hertie School of Governance, a private University based in Berlin with a share of international students of over 50% and a very strong expansion path.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Munich, Germany
Active Markets	Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Employees	1,001-10,000
Ownership	Financial Investors
Key Investors	Oakley Capital Investments Limited
Total Funding	N/A
KPI #1	Revenue 2018 - € 100m

BUSINESS OVERVIEW

Career Partner Group is currently the largest provider of university education in Germany by student intake, with students enrolled across different types of programmes ranging from online degree courses to on-campus studies and corporate trainings from various fields like Artificial Intelligence, Digital Business, Social Work or Psychology.

Through its unique platform-offering and customer centricity, Career Partner Group disrupts the German education landscapes with unique propositions like offering 24/7 online exams "on demand", making studying completely independent from a specific time and location.

Career Partner Group is acting in a fast-moving environment and has experienced extraordinary growth while recording a CAGR in new students of ~50% over the past three years.

[READ MORE](#)



Cars24

Automotive

+ 5

Ecommerce, Marketplaces & Classifieds



Sell Second hand Cars at the Best Price in India

📅 Founded: 2015

🌐 <https://www.cars24.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Vikram Chopra

Founder & CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Vikram is Co-founder & CEO of CARS24 - India's largest and fastest growing 'transaction led' used car marketplace. Earlier Vikram started an online furniture company called FabFurnish. Vikram has worked with McKinsey and Sequoia Capital in the past.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Gurgaon, India

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 1,001-10,000

Ownership Financial Investors

Total Funding € N/A

BUSINESS OVERVIEW

CARS24 is India's largest and fastest growing used car marketplace. CARS24 is the first and only player in India to bring 'transaction led' approach to solving used car selling resulting in disruption of the 'classifieds' way of selling a car. With CARS24, a car owner can sell their car privately and securely in less than 2 hours and get paid instantly. On the other side of the marketplace, CARS24 has tens of thousands of used car businesses who buy all these cars online via mobile auctions from anywhere in India. CARS24 has become the 'supply' side leader with over 100,000 transactions a year. It buys cars from across 15 cities and sells them across 100 cities in India. The 'supply' leadership via its unique C2B model has helped CARS24 leapfrog the existing c2c and b2c models. Building on its unique advantages, CARS24 intends to dominate the used car ecosystem including areas such as financial services, and information services.

CARS24 has raised over \$100mm in 3 years since its inception, and has backing of investors such as Sequoia Capital, Apoletto (Yuri Milner's DST partner fund), Kingsway Capital, KCK, and Exor Seed (fund backed by Fiat Family).

[READ MORE](#)



SPEAKER INFORMATION



James Hind

Founder & CEO

PRESENTATION TOPIC

Become Europe's No. 1 destination for new car buying

SHORT BIOGRAPHY

James is the big boss of carwow, so it's hardly a surprise that cars are one of his biggest passions. He studied Finance but was put off a city career after just 2 months of trying one.

He's very competitive, especially when it comes to ping pong at the office. He invented the rule that if anyone loses a game 11-0 they have to buy donuts for the entire team!

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Germany, Spain, France, United Kingdom

Employees 101-250

Ownership Founders

Key Investors Vitruvian Partners, Accel, Balderton Capital, Daimler

Total Funding € 88m

BUSINESS OVERVIEW

carwow is the most convenient, stress-free way to find and buy a new car, at a price you can be confident in. carwow aims to solve the major pain points that buyers and dealers experience in the buying process, putting them in a more powerful position than ever before. Offering buyers crucial price confidence, a more convenient hassle free way to find and buy the car they want, and an altogether better buying experience.

[READ MORE](#)



Our mission is to bring transparency to the opaque and chaotic markets by building the cleanest and most complete real estate database with applications on top to serve all real estate market segments and enable new PropTech companies.

 Founded: 2016

 <https://www.casafari.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Nils Henning

Co-Founder & MD

PRESENTATION TOPIC

CASAFARI DATA, BACKBONE OF THE PROPTech REVOLUTION

SHORT BIOGRAPHY

I have been involved in growing 3 startups to the valuation of USD 100 - 600 Mio that made them ultimate market leaders, namely:

Bigpoint (Video Games - bigpoint.com), CCO/ CMO & Shareholder

Kreditech (Fintech - kreditech.com), Co-Founder

Adjust (AdTech - adjust.com), Board Member

Next: CASAFARI, Co-Founder, MD

CASAFARI brings transparency and efficiency to the real estate market, saves time and enables new deals for any real estate professional (brokers, developers, investors, banks, consultants). We have been developing proprietary AI technology and extensive data operations to automatically index, clean, classify and match duplicates of millions of property listings from thousands of different estate websites in different languages with inconsistent information, daily. The result is the cleanest and most complete database of property and market changes.

As YoungBrains, I also co-founded / invested into several other startups including Whow Games (whow.com, jackpot.de), IDnow (idnow.io), justBook / Secret Es...

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Lisbon, Portugal

Active Markets Austria, Switzerland, Germany, Spain, France, Italy, Portugal

Employees 51-100

Ownership Financial Investors

Key Investors Lakestar, Round Hill Capital

Total Funding € 5m

BUSINESS OVERVIEW

Our mission is to bring transparency to the opaque and chaotic markets by building the cleanest and most complete real estate database with applications on top to serve all real estate market segments and enable new PropTech companies.

We have been developing proprietary AI technology and extensive data operations to automatically index, clean, classify and match duplicates of millions of property listings from thousands of different estate websites in different languages with inconsistent information, daily. The result is the cleanest and most complete database of property and market changes.

Since launch in 2018 CASAFARI works with all major brands in real estate e.g. JLL, Savills, RE/MAX, Century21, Keller Williams, Fine&Country, Engel&Völkers, Coldwell Banker, Sotheby's International Realty, Christie's, Round Hill Capital, etc.

[READ MORE](#)

The global destination for fine timepieces

📅 Founded: 2013

🌐 <https://www.chronext.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Philipp Man

CEO

PRESENTATION TOPIC

Luxury E-Commerce

SHORT BIOGRAPHY

- Philipp Man is a confessing watch enthusiast
- During his studies at the University of Cambridge, he worked for the Boston Consulting Group, GlencoreXstrata and various watch dealers in London
- In 2013, he and Ludwig Wurlitzer founded the leading e-commerce company to buy, sell and service luxury watches
- Philipp studied at Cambridge University and King's College London

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Zug, Switzerland

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Founders

Total Funding € 52m

BUSINESS OVERVIEW

CHRONEXT is an online platform for luxury watch trading. You can buy or sell fine timepieces, as well as use the expertise provided by our certified watchmakers to repair, service, or customise their existing collection. Our philosophy is built on two principles: customer satisfaction and security. Our mission is to provide our clients with an exceptional customer service experience in all stages of contact and to share our passion for horological expertise with the watch-loving world.

[READ MORE](#)



Circ

Transportation

+ 2

Mobility & Travel of the Future



The World is a Network. flash is connecting the Dots. Welcome to Advanced Urban Mobility.

 Founded: 2018

 <https://goflash.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Lukasz Gadowski

Founder & CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Founder Spreadshirt, Point Nine Capital and Team Europe; chairman Spreadshirt and Delivery Hero; Partner Target Global Early Stage Funds

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 11-25

Ownership Financial Investors

Total Funding € 55m

BUSINESS OVERVIEW

Circ develops additional vehicles for short distances, the so-called micro-mobility. It is assembling a talented team of passionate professionals, from urban planning to shared mobility, including industrial Design and user experience.

[READ MORE](#)

SPEAKER INFORMATION



Shlomi Hagai

CEO

PRESENTATION TOPIC

How to tell the true story of your customers' behavior

SHORT BIOGRAPHY

Shlomi brings multiple years of experience in Finance and Operations in leading technology organizations. Prior to Clicktale, he was the CFO at Celltick for more than 11 years. At Celltick, he led multiple funding rounds of significant fund raising from global investment banks and equity funds. Shlomi also led Celltick's Livescreen business unit and was responsible for a significant portion of the company's revenues. Previously, he was GM and CFO at MTS, a global technology company where he led the company's NASDAQ activity including substantial public fund raising and acquisitions / PMI's of companies such as Teleknowledge in Israel, IntegtaTrak Seattle and Telsoft in LA. Shlomi is a CPA and holds a BA in Business Management from the College of Management, Israel and also holds an MA in Law from Bar Ilan University.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Ramat Gan, Israel**Active Markets** Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey**Employees** 251-500**Ownership** Financial Investors**Key Investors** Kohlberg Kravis Roberts, Amadeus Capital Partners, Goldrock Capital, Viola Credit, Talis Capital**Total Funding** € 69m

BUSINESS OVERVIEW

Clicktale taps into the wisdom and behavior of millions of visitors so that businesses can deliver the best digitalexperiences to drive amazing business results. By synthesizing complex behavioral patterns based on millisecond-level actions such as hovers and scrolls, we enable businesses to interpret their customers' digital body language and understand intent. The pioneer in Experience Analytics, Clicktale marries cognitive computing, machine learning and psychological research to automatically surface issues and answer questions that keep executives up at night.

[READ MORE](#)



SPEAKER INFORMATION



Bulent Tekmen

Co-Founder & CEO

PRESENTATION TOPIC

Building the Bank Of The Future with Programmable Money

SHORT BIOGRAPHY

www.linkedin.com/in/tekmen

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Zug, Switzerland

Other Offices Istanbul, Turkey

Active Markets Switzerland, Turkey

Employees 26-50

Ownership Founders

Key Investors Aslanoba Capital, ConsenSys, Bogazici Ventures

Total Funding € 2.22m

BUSINESS OVERVIEW

Colendi, a practical, modern solution for real-time credit assessment that leapfrogs the outdated traditional approach to assessing creditworthiness. Colendi uses decentralized intelligent credit scoring and fraud detection technology to accurately determine appropriate credit levels for banked and unbanked users alike. Through its fast-growing global network of financial service and retail partners, Colendi makes microcredit, peer-to-peer lending and installment shopping an easy, real-time reality for everyone, everywhere. With propriety technology to provide a secure and democratic service for the fintech world and transforming the definition of banking.

[READ MORE](#)

SPEAKER INFORMATION



Charles Delingpole

CEO & Founder

PRESENTATION TOPIC

Fighting Financial Crime with AI & Machine Learning

SHORT BIOGRAPHY

Charles Delingpole is CEO of ComplyAdvantage, a technology company focused on wiping out financial crime using Machine Learning. As CEO, Charles leads the product development and growth of the company. His passion for the issue came from his time as the MLRO of a previous startup he founded when he realized how inefficient processes around money laundering are.

Over 99% of money laundering is successful, ComplyAdvantage is working to stop it completely. Founded in 2014 with offices in London, New York, Singapore, and Cluj, ComplyAdvantage work with over 350 firms across 45 countries. Charles set up his first company, The Student Room Group, now the world's largest student discussion forum when he was 16.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Other Offices New York, United States
Singapore, Singapore

Active Markets United Kingdom

Employees 251-500

Ownership Founders

Key Investors Balderton Capital, Index Ventures

Total Funding € 35m

BUSINESS OVERVIEW

Compliance doesn't have to be painful. At ComplyAdvantage we give businesses the financial crime insight they need to take control.

Our data and technology help you to uncover the risk of who you're doing business with, using the world's only dynamic global risk database of people and companies. Our suite of configurable cloud services integrates seamlessly to help automate and reduce the frustration of complying with Sanctions, AML and CFT regulations.

Founded in 2014 with offices in London, New York, Singapore, and Cluj, ComplyAdvantage work with over 450 firms across 45 countries. This January, ComplyAdvantage raised \$30 million in our Series B fundraising round led by Index Ventures and joined by Balderton Capital.

[READ MORE](#)

SPEAKER INFORMATION



Camillo Pane

Former CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters New York, United States**Active Markets** Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey**Employees** 1,001-10,000**Ownership** Corporate Investors**Total Funding** € 0m

BUSINESS OVERVIEW

Coty is a leading global beauty company with net revenues of \$4.4 billion for the fiscal year ended June 30, 2015. Founded in Paris in 1904, Coty is a pure play beauty company with a portfolio of well-known fragrances, color cosmetics, and skin & body care products sold in over 130 countries and territories. Coty's product offerings include such global brands as adidas, Calvin Klein, Chloé, Davidoff, Marc Jacobs, OPI, philosophy, Playboy, Rimmel, and Sally Hansen. Innovation is in our bloodstream. We capture trends sooner, thereby creating enduring brands that speak to the aspirations and lifestyles of today's customers. Driven by passion, creative freedom, and an entrepreneurial spirit, Coty has built a unique portfolio of beauty brands that have produced some of the strongest consumer franchises in history. We believe good ideas can come from anywhere, and this entrepreneurial culture drives growth and raises the standard of the industry overall. We encourage people to speak their minds, and we foster a democratic spirit and a "no suit and tie style" throughout our diverse organization. Our team is made up of forward-thinking, fast-moving leaders who embrace disruptive creativity. Our motto is Faster. Further. Freer., as we believe there are no limits to innovation. It's in our creative DNA to recognize that innovation results from a journey sparked by the sharing of ideas, shaped by imagination and fueled by collaboration. We are truly a global player with about 9,000 employees, subsidiaries in over 40 countries and our products are sold...

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SPEAKER INFORMATION



Moshe Selfin

Chief Technology Officer & Chief Operations Officer

PRESENTATION TOPIC

Connecting to Chinese eCommerce (Working Title)

SHORT BIOGRAPHY

Moshe currently serves as Credorax's CTO and COO. Moshe has over 15 years of entrepreneurship and innovation in both startups and large corporates. Previously Credorax's Chief Revenue Officer and before that, Chief Marketing Officer, Moshe spearheaded the company's sales, branding and go-to-market strategy, leveraging his vast experience in sales, marketing, business development and product knowledge. Prior to joining Credorax, Moshe was co-founder and Vice President of Marketing & Product at Kaminario and before that, Vice President of Enterprise Solutions at Anobit Technologies. Previously, he was Head of International Sales & Business Development for the Financial Services segment at IBM, Solutions Director at EMC and Director of Business Processes Development at Elbit Systems.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Valletta, Malta

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 251-500

Ownership Founders

Total Funding € 80m

BUSINESS OVERVIEW

Credorax is a licensed NextGen merchant acquiring bank providing cross-border processing for ecommerce and omni-channel payments. Our core gateway technology, SourceTM, has been developed in-house to provide a streamlined payments experience so smart, that merchants can reach their full business potential simply by better managing their payments. Credorax merchants process in over 140 currencies, accept a wide range of alternative payment methods, and get paid in their currency of choice. Our merchants also enjoy best-in-class approval rate optimisation, advanced fraud protection, business intelligence and a host of other value-added services and products adding up to a payments experience unlike any other.

[READ MORE](#)

SPEAKER INFORMATION



Oliver Schimek

CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Austria, United Kingdom

Employees 51-100

Ownership Financial Investors

Total Funding € 14m

BUSINESS OVERVIEW

CrossLend is a B2B FinTech company with a mission to make the European debt ecosystem more efficient, transparent and profitable. We provide securitisation as a service, transforming loans into notes on a portfolio or 1 loan:1 note basis. Our innovative securitisation setup allows investors to build diversified portfolios of loans (via notes) at a pan-European level, while enjoying greater risk transparency. On the other hand, loan originators profit from flexible opportunities to scale their lending business – opening up much-needed financing avenues to small and medium-sized businesses across Europe. A win-win-win situation for all. Backed by an array of prestigious equity investors from Europe and the U.S., CrossLend plans to establish an international exchange where various forms of debt can be bought and sold.

[READ MORE](#)



SPEAKER INFORMATION



Kris Henri Naudts

Founder & CEO

PRESENTATION TOPIC

Culture Trip

SHORT BIOGRAPHY

Dr Kris Naudts trained as a medical doctor and psychiatrist in Belgium and began his career in academic psychiatry at the prestigious Institute of Psychiatry at King's College London. He later became medical director at a private psychiatric hospital. Kris holds five degrees - in medicine, general and forensic psychiatry and psychology, and a PhD in neuroscience. Kris founded Culture Trip to pursue his passion for entrepreneurship, culture and creativity. After several years of bootstrapping, Kris raised more than \$100m in funding to propel Culture Trip into its next phase of growth. He speaks (and reads) Dutch, English, French and German. When not working, you can find him reading, travelling or in a theatre, jazz club or art gallery.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Other Offices Tel Aviv, Israel
New York, United States

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 251-500

Ownership Founders

Total Funding € 100m

BUSINESS OVERVIEW

Culture Trip is a global tech-media startup with offices in London, New York and Tel Aviv. Founded by former academic psychiatrist Dr. Kris Naudts, Culture Trip goes beyond the obvious, exploring what is intriguing and exciting about the world. With its global network of editorial experts covering over 200 territories, Culture Trip delivers inspirational stories and local insight for the next generation of travelers across its website, social media channels and app. With 40,000 articles to date and thousands being added each month, along with a growing combination of videos, photos and illustrations, Culture Trip provides a platform that enables people, cultures & locations, that are often underserved by mass media, to be accessed by others.

[READ MORE](#)



Curve

Banking

+ 3

Fintech & Insurtech

Over The Top banking platform that consolidates all bank cards into a single smart card and app

📅 Founded: 2015

🌐 <http://www.shopcurve.com/>

[See More at NOAH Connect](#)



SPEAKER INFORMATION



Shachar Bialick

Founder & CEO

PRESENTATION TOPIC

Fireside chat with Speedinvest

SHORT BIOGRAPHY

Shachar Bialick is founder and CEO of Curve, the Over-The-Top Banking Platform that consolidates all your cards into one smart card and app. Shachar built Curve to simplify and unify the way people spend, send, see and save their money and with the belief that financial freedom is the new way forward. Since its full consumer launch in February 2018, Shachar has built Curve from a simple Idea to a team of over 160 Employees, a customer base of over 600,000 and a valuation of around \$250m. Previous to launching Curve, Shachar built and led a multitude of companies, across several verticals including healthcare, finance, e-commerce, mobile telecommunications and more.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Austria, Belgium, Switzerland, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Poland, Portugal

Employees 101-250

Ownership Financial Investors

Total Funding € 68m

BUSINESS OVERVIEW

Curve is an over-the-top banking platform, consolidating all your cards and accounts into one smart card and even smarter app. It allows customers to supercharge their legacy banks to the 21st century without leaving their bank or topping-up. Curve offers a host of benefits to its customers; it makes all your cards fee-free when spending abroad, you get instant notifications and categorisation of spend, you can earn instant 1% cashback at the likes of Amazon, Uber, Netflix and Sainsbury's and Time Travel enables customers to swap spend to a different card in the app for up to two weeks after the purchase was made. Curve also offers Curve Customer Protection, a policy that covers all credit and debit card payments made via the Curve card up to £100,000, giving cardholders an extra layer of protection for disputes with merchants and any unauthorised use of their Curve card. Whether you have a Curve Metal card, Curve Black card or Curve Blue card, Curve Customer Protection offers you a better level of protection in many ways - filling in the gaps that Section 75 leaves

[READ MORE](#)

SPEAKER INFORMATION



Richard Hartley

Co-Founder & CEO

PRESENTATION TOPIC

Using API's and artificial intelligence to transform commercial underwriting

SHORT BIOGRAPHY

Richard is co-founder and CEO at Cytora, where he leads product and business strategy to scale Cytora's capabilities across the commercial insurance and reinsurance underwriting workflow. Richard holds a Masters in Political Science from the University College of London. Prior to Cytora, Richard worked as a product strategist at eBaoTech, a cloud technology vendor to the insurance industry.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom**Active Markets** Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey**Employees** 51-100**Ownership** Founders**Total Funding** € 37.14m

BUSINESS OVERVIEW

Cytora transforms underwriting for commercial insurance. The Cytora Platform enables insurers to underwrite more accurately, reduce frictional costs and deliver fairer prices to their customers.

Cytora is a trusted partner to global insurers, backed by leading venture capital, and supported by builders of some of the world's most successful technology companies. With a world-class team of experts in machine learning, risk modelling, and strategy, Cytora is powering the future of commercial insurance.

[READ MORE](#)

Our travel portal offers our customers more than 30.000 cruises from all the largest and most reputable cruise companies.

 Founded: 2012

 <https://www.dreamlines.de>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Felix Schneider

CEO & Founder

PRESENTATION TOPIC

A global cruise booking platform on the rise

SHORT BIOGRAPHY

Mr. Felix Schneider founded his first company while still studying economic geography. This portal connected customers with personal trainers and was sold shortly after its establishment, yielding a return. Looking for a new business opportunity, Felix realized the potential of selling cruises online. In 2012, Felix launched Dreamlines for the German-speaking market, and it quickly expanded into international markets. Today, Dreamlines is the biggest cruise OTA outside the USA, and it is aiming for global leadership. In addition to his commitment for Dreamlines, Felix co-founded Happycar in 2013. Today, he acts as a board member for the car rental metasearch.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Hamburg, Germany
Active Markets	Germany, France, United Kingdom, Italy, Netherlands, Russia
Employees	501-1,000
Ownership	Financial Investors
Key Investors	Princeville Global, HV Holtzbrinck Ventures, Hasso Plattner Ventures
Total Funding	€ 107m

BUSINESS OVERVIEW

Dreamlines is a globally expanding startup specialized in selling cruises and on its way to become the #1 cruise portal in the world. Dreamlines in-house developed GDS/CRM system is the tailor-made fit for the specific cruise industry demands, improving customer satisfaction while streamlining internal processes globally. The own tour operator business is providing unique cruise packages, created by the most experienced cruise experts, exclusively available at Dreamlines.

[READ MORE](#)



Deposit Solutions

Banking

+ 4

Fintech & Insurtech



The open architecture platform for retail deposits

📅 Founded: 2011

🌐 <http://www.deposit-solutions.com/>

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SPEAKER INFORMATION



Max von Bismarck

CBO & MD

PRESENTATION TOPIC

SHORT BIOGRAPHY

Max von Bismarck is the CBO & MD of Deposit Solutions. He previously was Partner & CEO Europe of SkyBridge Capital, a global alternative asset management firm with USD 11billion AUM. From 2005 until 2011 Max was Director and Head of Investors at the World Economic Forum in Geneva and New York. He holds a German law degree and a MA in Leadership (World Economic Forum in collaboration with Wharton School of Business, Columbia University, INSEAD and London Business School). He also serves as a Senior Advisor Europe to the Berggruen Institute and is a former Senior Advisor on Global Business at the Asia-Pacific Research Center of Stanford University.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Hamburg, Germany

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 251-500

Ownership Financial Investors

Key Investors Vitruvian Partners, e.ventures, Greycroft, Deutsche Bank

Total Funding € 181m

BUSINESS OVERVIEW

Open Banking platform allows banks to offer attractive third party deposit products to their own customers through their existing accounts. As a result, banks looking for funding can gather deposits from new markets and client groups without having to set up and operate their own retail infrastructure, and depositors can access best-in-class deposit offers without having to open a new account at another bank. In this way, the platform supports a healthier banking system throughout Europe by providing an open market for deposit products, more effectively allocating resources and increasing customer benefits.

[READ MORE](#)



Dr. Martens

E-Commerce

+ 2

Ecommerce, Marketplaces & Classifieds



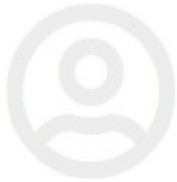
US store for boots, shoes, sandals, clothing, bags and accessories.

 Founded: 1995

 <http://www.drmartens.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Sean O'Neill

Chief Digital Officer

PRESENTATION TOPIC

Fireside chat with Permira

KEY CORPORATE FACTS

Headquarters Wollaston, United Kingdom

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 1,001-10,000

Ownership Financial Investors

Key Investors Permira

Total Funding N/A

BUSINESS OVERVIEW

Dr. Martens is a British footwear and clothing brand, which also makes a range of accessories – shoe care products, clothing, luggage, etc.

[READ MORE](#)



SPEAKER INFORMATION



Coen van Oostrom

CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Coen van Oostrom is Founder & CEO of EDGE Technologies and OVG Real Estate, one of Europe's largest commercial property developers and a global leader in tech-enabled green building design. Since founding the firm in 1997, Coen has led the growth of OVG to its current scope with more than a million square meters of development in the Netherlands, Germany and United States. In January 2018 he founded EDGE Technologies, a real estate technology company, that specialises in development and operation of a new generation of buildings with a primary focus on the health of people and the planet. By combining decades of experience in the real estate and technology industry, EDGE Technologies incorporates a technology driven operations platform that delivers the best buildings and solutions for ambitious customers worldwide.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Amsterdam, Netherlands

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Founders

Total Funding € N/A

BUSINESS OVERVIEW

We develop and operate the best buildings and environments actively contributing to the wellbeing of people and the world. We combine decades of experience in real estate with proven innovation and results in big data, smart technology and systems. Our team commits to making the built environment greener, smarter, and healthier with a user-centered approach that intuitively learns from use. EDGE Technologies is owned by OVG Real Estate, with offices in Amsterdam, Berlin, Hamburg, and New York and incorporates a technology-driven operations platform that delivers the best buildings and solutions for ambitious customers, worldwide

[READ MORE](#)



SPEAKER INFORMATION



Tania Boler

CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 51-100

Ownership Financial Investors

Key Investors Octopus Ventures, IGPL

Total Funding € 47.5m

BUSINESS OVERVIEW

Elvie is a cutting-edge women's lifestyle brand. Its innovative products support and empower women of all ages. Elvie takes the best of medical technology and turns it into consumer products women love to use. We are bringing to market revolutionary wearable tech products for women.

[READ MORE](#)



SPEAKER INFORMATION



Oscar Höglund

CEO and Co-Founder

PRESENTATION TOPIC

Soundtrack the World

SHORT BIOGRAPHY

Oscar Höglund is the CEO and Co-Founder of Epidemic, the global technology company disrupting the music industry. As the second-fastest growing technology company in Sweden according to the Financial Times, Epidemic is on a mission to Soundtrack the World.

Oscar has a background in television production and management consultancy. He was a part of the management team for Zodiak Television, which has produced popular shows such as The Inbetweeners and Wife Swap. Oscar also worked at The Boston Consulting Group.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Stockholm, Sweden

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 251-500

Ownership EQT, Creandum

Total Funding € 54m

BUSINESS OVERVIEW

Epidemic Sound is a global technology company disrupting the music industry. Epidemic was founded in 2009 by five Swedish entrepreneurs on a mission to enable music to flow freely and fairly. Come Soundtrack the World with us.

[READ MORE](#)



Festicket is the world's largest platform for discovering and booking festival trips.

📅 Founded: 2014

🌐 <https://www.festicket.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Matt Hann

CFO

PRESENTATION TOPIC

Festicket Overview

SHORT BIOGRAPHY

Joined Festicket in 2018 as CFO and board director. He worked with the founders to deliver a \$15m Series D fundraise in November 2018 and also led the companies first M&A transaction acquiring Ticket Arena & Event Genius in August 2019.

Has over 15 years experience in senior commercial finance and investment roles In the media and technology sectors. Has previously run a £20m venture fund ("indie growth fund") at Channel 4 focusing on creative industries Series A stage businesses and subsequently also co-founded Channel 4's "media for equity" fund that has invested in companies such as Eve, Pinterest and Readly.

He was also a board member for Barcroft Media,Walter Presents and Box Television (a joint venture between Channel 4 and Bauer Media).

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	London, United Kingdom
Active Markets	Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Employees	101-250
Ownership	Financial Investors
Key Investors	Beringea, PROfounders Capital, Lepe Partners LLP
Total Funding	€ 27m

BUSINESS OVERVIEW

Festicket is the world's largest platform for discovering and booking festival trips.

Founded in 2012 by Zack Sabban and Jonathan Younes, the company works closely with over 2,000 festival organisers including Coachella, Tomorrowland and Reading & Leeds, Festicket offers fans festival trips around the world that combine tickets with accommodation, travel and extras. The website serves a growing community of 2.5m festival goers with the latest news, lineups and updates from the festival world alongside a Festival Finder tool and Festival Guide for discovering new events.

In August the company announced the acquisition of UK-based multi-award winning ticketing and cashless POS platform, Event Genius. The sale also included the consumer facing brand, Ticket Arena.

The enhanced B2B offering, known as Event Genius by Festicket, will create an end-to-end platform for organisers and fans alike, providing the most complete offering in the live entertainment industry. The platform will bring together technology and expertise including ticketing,...

[READ MORE](#)

SPEAKER INFORMATION



Zvi Schreiber

CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Zvi Schreiber is the CEO of Freightos, the internet marketplace for international freight. A logistics technology pioneer, Freightos powers smoother global trade with the world's largest Big Data collection of freight rates and its patent-pending instant global freight routing algorithm, enabling forwarders, shippers, and carriers to bring freight sales and operations online. Schreiber has a Ph.D. in computer science and has written and spoken widely. He previously founded and led tech companies acquired by IBM and GE.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Hong Kong, Hong Kong**Active Markets** Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey**Employees** 101-250**Ownership** Financial Investors**Total Funding** € 95m

BUSINESS OVERVIEW

Freightos makes global freight frictionless with the world's online marketplace, helping importers and exporters reduce spend and save time with instant comparison, booking, and management of global freight shipments from top logistics providers. Freightos has raised over \$94 million and works with over half of the world's largest logistics providers.

[READ MORE](#)



SPEAKER INFORMATION



Sujay Tyle

Co-Founder & CEO

PRESENTATION TOPIC

N/A

SHORT BIOGRAPHY

Sujay is the Co-founder and CEO of Frontier Car Group (FCG) - a used cars automotive marketplace operating in a select few emerging markets. Prior, he was on the founding team of Hired.com (a talent marketplace) as its COO. Hired has now raised \$53m in funding and operates in Australia, Europe, and the US. Before Hired, Sujay was VP of Business Development at Scopely. Sujay entered Harvard at age 15, before leaving with a Thiel Fellowship. Sujay was named one of Forbes' 30 under and one of Goldman Sachs' top 100 intriguing entrepreneurs.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Germany

Employees 501-1,000

Ownership Financial Investors

Key Investors Balderton Capital, TPG, TPG Growth, Naspers, ERMAK Group, Troy Capital Partners

Total Funding € 152m

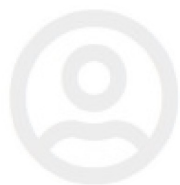
BUSINESS OVERVIEW

Frontier Car Group builds and runs marketplaces focused on emerging markets in the auto sector. The focus of FCG is to increase efficiency of these markets through technology and infrastructure creation.

Frontier Car Group a Berlin-based startup who develop, launch, and operate used-automotive marketplaces within emerging market economies, with operations in Nigeria, Mexico, Chile, Pakistan, and Indonesia. We increase the efficiency of selling and buying cars through technology, infra-structure creation, access to capital and innovative business models that allows all stakeholders to gain from our impact.

[READ MORE](#)

SPEAKER INFORMATION



Matthew Crummack

CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters Newport, United Kingdom

Active Markets United Kingdom

Employees 101-250

Ownership Corporate Investors

Total Funding € 0m

BUSINESS OVERVIEW

GoCo Group plc operates GoCompare, a leading UK financial services, utilities and home services comparison website; MyVoucherCodes, which is a digital media and affiliate marketing specialist that connects consumers with money saving offers from the world's leading brands; Energylinx, an established energy switching and comparison service with more energy supplier relationships than any other UK comparison provider; and weflip, an innovative switching service that uses technology to automatically flip people onto cheap energy tariffs, forever.

GoCo Group plc uses data gathered from more than 20 million customers over the last 11 years to underpin its drive to continually improve its proposition and leverage its strong position.

The Group is also an investor in Souqalmal.com, the leading comparison business in the Middle East; and in promising fintech start up MortgageGym, the mortgage robo-adviser.

[READ MORE](#)



Henkel

Consumer Products

+ 2

Ecommerce, Marketplaces & Classifieds

A global leader in brands and technologies.



Founded: pre-1990

<http://www.henkel.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Jens-Martin Schwärzler

EVP Beauty Care

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters Düsseldorf, Germany

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 1,001-10,000

Ownership Corporate Investors

Total Funding € 0m

BUSINESS OVERVIEW

Henkel operates worldwide with leading brands and technologies in three business areas: Laundry & Home Care, Beauty Care and Adhesive Technologies. Founded in 1876, Henkel holds globally leading market positions both in the consumer and industrial businesses with well-known brands such as Persil, Schwarzkopf and Loctite. Henkel, headquartered in Düsseldorf / Germany, has some 50,000 employees worldwide and counts among the most internationally aligned German-based companies in the global marketplace. Our vision at Henkel is to be a global leader in brands and technologies. Innovations are the basis for successfully turning this vision into reality. Innovations are of great strategic importance for Henkel, because they provide the basis for our future business portfolio. Already today, more than 30 percent of our annual sales are generated by new, innovative products introduced during the preceding three years. Persil, Purex, Pril, Schwarzkopf, Dial, Fa, Loctite, Teroson, or Ceresit – as varied as the brands and technologies from Henkel are, they have one thing in common: they are based on considerable know-how and innovative ideas. We are constantly at work to perfect our products and production processes, so that we can meet even better the needs of our customers and the consumer. Successfully.

[READ MORE](#)

SPEAKER INFORMATION



Andrea Piccioni

Co-Founder & Investor

PRESENTATION TOPIC

Classified Marketplaces

SHORT BIOGRAPHY

Co-Founder of a number of leading classified marketplaces in Europe; real estate (Immobiliare.it, Spitogatos.gr, Immotop.lu, HousingAnywhere.com, LuxuryEstate.com); Local Services (ProntoPro.it/at/ch); Beauty (Uala.it/fr/es/pt); Doctors (Dottori.it)

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Milan, Italy

Active Markets Italy

Employees 251-500

Ownership Founders

Total Funding N/A

BUSINESS OVERVIEW

Immobillare is a mobile real estate search application, where users can browse properties from a number of countries. Immobiliare.it is the largest network of property portal websites in Italy with an audience of over 7 million unique visitors per month and more than 900.000 online ads.

[READ MORE](#)



SPEAKER INFORMATION



Christoph Rieche

Co-Founder & CEO

PRESENTATION TOPIC

FinTech Lending Platforms

SHORT BIOGRAPHY

Christoph Rieche is the co-founder and CEO of iwoca and a leading figure within the fintech sector.

He oversees the day-to-day operations, finance and strategy of iwoca, always with an eye on the long-term vision. Christoph is passionate about helping smaller businesses to succeed and grow.

He has played a formative role in the evolution of technology-driven financing and established iwoca as a leading fintech lender in Europe.

Prior to founding iwoca in 2011, Christoph studied at HEC Lausanne and the London School of Economics before he became a VP at Goldman Sachs within the Fixed Income, Currencies and Commodities division.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Germany, United Kingdom, Poland

Employees 251-500

Ownership Founders

Total Funding € 390m

BUSINESS OVERVIEW

iwoca is transforming small business lending by offering flexible credit facilities to the millions of SMEs that are underserved by banks. Its technology-driven risk platform draws on thousands of data points to make faster, fairer credit decisions, enabling iwoca to lend a small business up to £250,000 within hours.

With 30,000 funded customers since its launch in 2012, iwoca is one of the fastest growing business credit providers in Europe. iwoca operates across the UK and mainland Europe. iwoca is a founding member of Innovate Finance, the world's first industry body for Fintech.

[READ MORE](#)



Kariyer.net was founded in 1999, and it's the biggest online recruitment platform of Turkey hosting over 20 mio CVs & 17 mio candidates. It was acquired by Ilab Ventures in 2006, a Turkish VC with various investments across different internet categories.

📅 Founded: 1999

🌐 <https://www.kariyer.net/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Fatih Uysal

CEO

PRESENTATION TOPIC

going beyond the scope of a job board

SHORT BIOGRAPHY

• Fatih Uysal is the CEO of kariyer.net, the biggest online recruitment platform of Turkey founded in 1999, hosting over 20 mio CVs.

He had spent 18 years in different multinational companies before joining kariyer.net as chief executive, assuming various national and international roles.

He has a special interest in disruptive innovation, attended programs at INSEAD and Harvard Business School to master the theory

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Umraniye, Turkey

Active Markets Turkey

Employees 251-500

Ownership Financial Investors

Total Funding € N/A

BUSINESS OVERVIEW

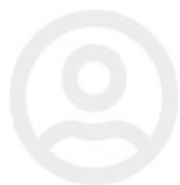
Founded in 1999 and operating as Turkey's first and biggest online recruitment platform, Kariyer.net brings together jobseekers and employers through use of cutting edge technologies. Aiming to be an ally to all the individuals in Turkey throughout their career journey, Kariyer.net hosts over 20 million resumes of 17 million candidates, and has served over 96 thousand customers over the course of last 20 years.

Kariyer.net was acquired by Ilab Ventures in 2006, a Turkish VC with various investments across different internet categories.

Bringing blue collar jobseekers and employers together, Kariyer.net's İşin Olsun application is Turkey's first and biggest free of charge blue collar job and employee search platform.

[READ MORE](#)

SPEAKER INFORMATION



Luke Griffiths

General Manager UK

PRESENTATION TOPIC

Fireside chat with Permira

KEY CORPORATE FACTS

Headquarters Stockholm, Sweden**Active Markets** Austria, Belgium, Germany, United Kingdom, Netherlands, Norway, Sweden**Employees** 1,001-10,000**Ownership** Financial Investors**Key Investors** Permira, VISA, Creandum**Total Funding** € 1,100m

BUSINESS OVERVIEW

Klarna was founded in 2005 in Stockholm, Sweden with the aim of making it easier for people to shop online. In the last 14 years, technology has evolved, excited, and transformed the world around us, yet our mission remains as relevant as ever – to make paying as simple, safe and above all, smooth as possible.

Klarna is now one of Europe's largest banks and is providing payment solutions for 60 million consumers across 130,000 merchants in 14 countries. Klarna offers direct payments, pay after delivery options and installment plans in a smooth one-click purchase experience that lets consumers pay when and how they prefer to.

When the company acquired SOFORT in 2014 the Klarna Group was formed. Klarna is backed by investors such as Sequoia Capital, Bestseller, Permira, Visa and Atomico.

[READ MORE](#)

SPEAKER INFORMATION



Edward Shenderovich

Co-founder

PRESENTATION TOPIC

Space: The Final Frontier. Shenderovich's speech will explain how Knotel provides the workplace of the future for the world's largest companies, and how we are scaling internationally to achieve it.

SHORT BIOGRAPHY

Edward is the co-founder and chairman of Knotel. Prior to Knotel, he was the founding partner of Kite Ventures and an early investor and board member at Delivery Hero (DHER.DE), Plated (acquired by Albertsons) and Tradeshift. He was also previously a co-founder of SUP Media and Merchantry, and had worked for Silicon Valley Bank. Shenderovich graduated from UC Berkeley.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	New York, United States
Active Markets	Germany, Spain, France, United Kingdom, Ireland, Netherlands
Employees	251-500
Ownership	Financial Investors
Key Investors	Norwest, Newmark Knight Frank, Wafra Partners
Total Funding	€ 508m

BUSINESS OVERVIEW

Founded in 2016, Knotel has more than 3 million square feet across more than 200 locations in New York, San Francisco, London, Los Angeles, Washington, D.C., Berlin and Brazil. The complete office solution, Knotel brings tenants tailored space on flexible terms without all the fuss typically involved in long-term office leasing. As the leading disruptor in the real estate industry, Knotel provides short- and long-term office space for companies ranging from the small to the enterprise.

Knotel offers workplace solutions designed to quickly and easily adapt to the needs of a wide range of office users from start-ups to globally recognized enterprise companies. Knotel's office leases for clients are shorter term than the traditional office lease and office operations are managed behind the scenes by Knotel staff, allowing decision-makers and employees to focus on their core business. Leveraging a team of experts in real estate brokerage, workplace experience and design, Knotel is equipped to identify and brand space for clients' unique corporate culture and business objectives within 30 to 60 days.

Knotel was named a Business Insider Top 50 Startup and New York's Hottest New Workspace Model by AllWork. To learn more, visit [knotel.com](https://www.knotel.com).

[READ MORE](#)

**KRY**

Apps

+ 3

Digital Health

Swap the waiting room for your living room

Founded: 2014

<http://www.livi.co.uk>**NOAH**
CONNECT
BETA[See More at NOAH Connect](#)

SPEAKER INFORMATION



Johannes Schildt

Co-Founder & CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Johannes is the CEO and co-founder of KRY - the largest provider of digital healthcare in Europe. In Europe, KRY is expanding under the name LIVI. KRY/LIVI pioneered digital healthcare services by allowing people in need to see a medical doctor or a psychologist via on-demand video consultations. By putting the power of access to healthcare in the hands of patients KRY/LIVI is challenging the way society provides primary care at its core. "Our goal is to help as many patients as possible by providing easy and equal access to high quality healthcare. What we are witnessing is a paradigm shift and this is only the beginning". Johannes has been named one of the 2018 "30 under 30" in Europe by Forbes Magazine. He is an inspirational lecturer on the future of healthcare and how to make that future a reality through action.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Stockholm, Sweden**Active Markets** Spain, France, Norway, Sweden**Employees** 251-500**Ownership** Financial Investors**Total Funding** € 91m

BUSINESS OVERVIEW

KRY/LIVI allows you to consult a qualified health professional within minutes, via your smartphone or tablet. Through digital technology, KRY/LIVI provides equitable access to high-quality health care—at the patient's own convenience. To date, KRY/LIVI has helped hundreds of thousands of patients in the Nordics alone. Backed by some of Europe's most renown investors, including Accel and Index Ventures, KRY/LIVI is determined to lead the field of digital health, and fast forward the future of healthcare. Headquartered in Stockholm, Sweden, KRY/LIVI operates in a number of European countries already, and with further international expansion on the agenda. KRY/LIVI's 200+ employees are committed to improving the world's health through innovation, one patient at a time. To learn more, visit www.livi.co.uk.

[READ MORE](#)



Lalafo

Classifieds

+ 4

Ecommerce, Marketplaces & Classifieds



Lalafo has combined artificial intelligence and logistics to create a fully managed marketplace.

📅 Founded: 2015

🌐 <https://lalafo.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Anna Polishchuk

Co-Founder

PRESENTATION TOPIC

How Lalafo combined computer vision and logistics to create FreedomBox

SHORT BIOGRAPHY

Co-Founder at Lalafo – a C2C marketplace powered by AI. Prior to Lalafo, Anna served as a Commercial Development Manager and, later, as a Chief Operating Officer at general classified Slando, acquired by Naspers. Anna holds an MBA in International Management from Royal Holloway, University of London.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Tallinn, Estonia

Active Markets Czech Republic, Greece, Poland, Russia

Employees 101-250

Ownership Financial Investors

Total Funding € 1m

BUSINESS OVERVIEW

Lalafo is an artificial intelligence powered C2C marketplace. Lalafo has developed its image recognition technology Product DNA. Product DNA technology is used to create a frictionless selling experience.

In 2019 Lalafo introduced its new product FreedomBox based on combination of Product DNA and logistics. FreedomBox by Lalafo is a fully managed service for private people that allows a person to request a box delivered to a specified address, a person can put any items they would like to get rid of in the box. The box is delivered to the processing centre where the items are sorted, photographed, described, priced and listings created. After the items are sold, the money is transferred to the owner.

Lalafo is currently active in 4 markets in 2 of which it's profitable.

[READ MORE](#)



SPEAKER INFORMATION



Christian Faes

Founder & CEO

PRESENTATION TOPIC

Taking the UK mortgage market product by product - a £300 billion/year opportunity

SHORT BIOGRAPHY

Christian started his career as a real estate lawyer in Australia with Allens Arthur Robinson. He was subsequently a partner at a boutique law firm and founded a mezzanine mortgage finance business. He has also practised as a securitisation lawyer at Clifford Chance and in-house legal counsel at Deutsche Bank, both in London. In 2008, Christian co-founded Montello, the leading UK bridging finance lender, before spinning it out to create LendInvest in 2013.

Christian is a keen advocate for the fintech sector, as well as an active supporter and early investor in several startups, including Seedrs, Crowdcube, Plentific and Onfido.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets United Kingdom

Employees 101-250

Ownership Founders

Total Funding € 908m

BUSINESS OVERVIEW

LendInvest is the UK's leading marketplace for property finance and one of Europe's largest non-bank mortgage lenders.

LendInvest has raised more than £1.8 billion (2 billion Euro) from investors ranging from individuals to global financial institutions including Citigroup, HSBC and Nomura. The company lends short-term property finance and buy-to-let mortgages and will launch its first homeowner mortgage product in the coming months.

LendInvest's proprietary technology creates a better customer experience for both borrowers and investors. It allows LendInvest to automate workflows and efficiently allocate capital to loans, to make the process of borrowing mortgage finance faster and simpler than it has ever been.

LendInvest was named Digital Innovation Award Winner at the Sunday Times Tech Track 100 Awards.

[READ MORE](#)

LN-CC is a men's and women's innovative retail concept offering an original mix of luxury clothing.

📅 Founded: 2010

🌐 <https://www.ln-cc.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Andrea Ciccoli

Founder

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 26-50

Ownership Founders

Total Funding € 0m

BUSINESS OVERVIEW

LN-CC is a progressive retail concept, combining a unique art-based installation store in London and an online platform run with the same attention to detail and forward-thinking approach.

The physical store includes a club, library and record shop. Its offering is a combination of independent brands and luxury designers, showcasing a curated edit from the runway and unique collections from around the world.

The LN-CC library offers a unique selection of hard-to-find vinyl and rare books sourced in collaboration with Claire de Rouen. The library, known for its impeccable curation, has a strong focus on fashion and art, offering limited edition items with small releases alongside a selection of audio hardware from some of the most innovative and emerging pioneers of sound.

As an attempt to support the brands and people that are positively changing the world, LN-CC has also committed a significant part of its range to...

[READ MORE](#)



Lumen is a device and app that measures your metabolism through the breath.

Founded: 2014

<http://www.lumen.me/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Dror Ceder

Founder & CPMO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Founder & Chief Growth Officer at Lumen since Jan 2014

Investor at Woo.io since Mar 2015

Investor at Kano Computing since Jan 2013

Investor at Tipalti since Sep 2011

Investor at GreenHouse Technologies since Jun 2013

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Tel Aviv, Israel

Active Markets Belgium, Switzerland, Czech Republic, Germany, Denmark, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Norway, Portugal, Sweden, Turkey

Employees 26-50

Ownership Financial Investors

Total Funding € 14m

BUSINESS OVERVIEW

Founded in 2014, Lumen's vision is to revolutionize the way we approach health by making nutrition personalized and dynamic. Lumen empowers individuals to take a hyper-personalized, long-term approach to their nutrition and health goals, based on their own real-time physiological data.**

We are a team of scientists, engineers, and designers, building Lumen - a wellness company that enables people to understand and improve their metabolic health so they can reach their health and wellness goals.

We developed a handheld device and app that measures your metabolism daily, with a single breath, and tells you what metabolic fuel your body is currently using (Carbs Vs. Fats) - and what to do about it.

The Lumen system (app) guides people to make smarter choices about the foods they eat, their workouts and other lifestyle decisions they can take, helping them lose weight, build fitness, prevent diseases and above all, improve their metabolic health.

[READ MORE](#)



Lyst

E-Commerce

+ 3

Ecommerce, Marketplaces & Classifieds

The world's biggest fashion search platform.



📅 Founded: 2010

🌐 <https://www.lyst.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Chris Morton

CEO & Co-Founder

PRESENTATION TOPIC

Lyst

SHORT BIOGRAPHY

Chris is the founder and CEO of Lyst, the world's biggest fashion search platform used by 104 million shoppers each year. Including over 6 million products from brands including Burberry, Fendi, Gucci, Prada and Saint Laurent, Lyst offers shoppers convenience and unparalleled choice in one place. Launched in London in 2010, Lyst's investors include LVMH, 14W, Balderton and Accel Partners. Prior to founding Lyst, Chris was an investor at Benchmark Capital and Balderton Capital in London, focusing on the early-stage consumer internet space. He holds an MA in Physics and Philosophy from Cambridge University.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Other Offices New York, United States

Active Markets Austria, Belgium, Switzerland, Germany, Spain, France, United Kingdom, Ireland, Italy, Netherlands, Russia

Employees 101-250

Ownership Corporate Investors

Total Funding € 90m

BUSINESS OVERVIEW

Lyst is a fashion search platform, used by 104 million shoppers each year to find the items they love and decide what to buy. More than 6 million products from over 12,000 brands and stores including Burberry, Fendi, Gucci, Prada and Saint Laurent can be accessed through our single search bar and app, offering shoppers convenience and unparalleled choice.

When a shopper finds something they love on Lyst, we refer them directly to the brand or store's website to complete their purchase. Lyst does not hold inventory or fulfil orders. Instead we match demand with supply, enabling our brand partners to retain full control of their pricing, as well as owning the customer relationship and experience.

Lyst was founded in London in 2010 by Chris Morton and Seb Trepca and has raised more than \$90 million funding to date. Investors include LVMH, Groupe Arnault, 14W, Balderton, Accel Partners and Draper Esprit.

[READ MORE](#)



Marfeel

Advertising

+ 5

B2B Software & Services

Optimize. Engage. Monetize.



Founded: 2011

<https://www.marfeel.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Juan Margenat

Co-Founder

PRESENTATION TOPIC

SHORT BIOGRAPHY

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Barcelona, Spain

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Founders

Total Funding € 5m

BUSINESS OVERVIEW

Marfeel is an ad tech platform that revolutionizes the way publishers create, optimize and monetize mobile websites. Marfeel developed a proprietary technology that analyzes publishers' unique audience – user habits, behavior and usage patterns- and dynamically adjusts the mobile site layout, to address these, which results in maximizing readership levels, engagements, pageviews, loading time and ultimately- ad revenue. Marfeel's UX technology is designed to automatically update mobile content, reflecting any changes taking place on the desktop site, so that content is consistent across all channels, eliminating any need of IT support. All updates are done via the cloud, making the maintenance of mobile sites simple, user-friendly, and cost-effective for publishers.

[READ MORE](#)



McAfee

Cyber Security

+ 3

B2B Software & Services

McAfee is the device-to-cloud cybersecurity company.

📅 Founded: pre-1990

🌐 <http://www.mcafee.com>



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SPEAKER INFORMATION



Raj Samani

Chief Scientist

PRESENTATION TOPIC

A Survival Guide to Digital Investments

SHORT BIOGRAPHY

Raj Samani is Chief Scientist and McAfee Fellow for cybersecurity firm McAfee. He has assisted multiple law enforcement agencies in cybercrime cases and is a special advisor to the European Cybercrime Centre in The Hague. Samani has been recognized for his contribution to the computer security industry through numerous awards, including the Infosecurity Europe hall of Fame, Peter Szor award, and Intel Achievement Award, among others. He is the coauthor of the book "Applied Cyber Security and the Smart Grid" and the "CSA Guide to Cloud Computing," as well as technical editor for numerous other publications. He can be found on twitter @Raj_Samani.

Raj's blog: <https://securingtomorrow.mcafee.com/author/raj-samani/>

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Santa Clara, United States

Active Markets Austria, Belgium, Switzerland, Germany, Denmark, France, United Kingdom, Ireland, Netherlands

Employees 1,001-10,000

Ownership Financial Investors

BUSINESS OVERVIEW

McAfee is a leading-edge cybersecurity company. We believe that no one person, product, or organization can fight cybercrime alone. It's why we rebuilt McAfee around the idea of working together. People working together. Products working together. Organizations and industries working together. Our goal is to spread this collaborative attitude to our customers, partners, even competitors. All uniting to overcome the greatest challenge of the digital age—cybercrime—and making the connected world more secure.

[READ MORE](#)

SPEAKER INFORMATION



Masha Feigelman

Partner

PRESENTATION TOPIC

SHORT BIOGRAPHY

Masha, a partner in McKinsey's London office, joined the firm in 1997. Since 2003, she has worked primarily in healthcare, focusing on hospital transformation, operational improvement, strategy, and organization.

In addition to her MBA from Harvard Business School, Masha graduated summa cum laude from Brandeis University and completed two years toward a master of science in biology at St. Petersburg State University.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	New York, United States
Active Markets	Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Employees	Over 10,000
Ownership	Partnership
Total Funding	N/A

BUSINESS OVERVIEW

We help organizations across the private, public, and social sectors create the change that matters. We have always helped our clients identify and set the direction toward their most important goals. Today, we go further: working together to turn these ambitious goals into reality.

From the C-suite to the front line, we partner with our clients to transform their organizations in the ways that matter most to them. This means embedding digital, analytics, and design into core processes and mind-sets; building capabilities that help organizations and people to thrive in an ever-changing context; and developing excellence in execution to ensure that actions translate into outcomes, quickly and sustainably.

With exceptional people in 65 countries, we combine global expertise and local insight to help you create the change that truly matters.

[READ MORE](#)

SPEAKER INFORMATION



Konrad Kierklo

Founding CEO

PRESENTATION TOPIC

The future of fashion ecommerce

SHORT BIOGRAPHY

CEO and co-founder of the 10 year old company Miinto.com. A digital marketplace for fashion where +2.000 local stores in 7 countries sell to more than 5 million visitors every month, and has a turnover on + 700 million DKR.

Included in Forbes Magazine 'Top 30 under 30' in 2016 as one of the strongest business talents in Europe.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Copenhagen, Denmark

Active Markets Belgium, Switzerland, Denmark, Netherlands, Norway, Poland, Sweden

Employees 251-500

Ownership Founders

Total Funding € 25m

BUSINESS OVERVIEW

Miinto is a digital fashion portal that sells a broad selection of clothing on behalf of smaller stores. The company was founded in Denmark in 2009 by, among others, Konrad Kierklo who is now the CEO of Miinto. The company's investor group includes Heartland, Burda from Germany, etc. This past spring, Miinto acquired Showroom, a Polish competitor.

[READ MORE](#)



MUBI

Content

+ 4

Revolutionary Consumer Products

Life is too short for bad films

Founded: 2007

<http://mubi.com>



[See More at NOAH Connect](#)

SPEAKER INFORMATION



Efe Cakarel

Founder & CEO

PRESENTATION TOPIC

MUBI

SHORT BIOGRAPHY

Efe founded MUBI, a film streaming service, after he discovered that he couldn't watch 'In the Mood for Love' in a café in Tokyo. Previously, Efe was with Goldman Sachs in London and New York, where he worked on IPOs, mergers and acquisitions, and private equity investments. He earned his B.S. in Electrical Engineering and Computer Science from MIT, and MBA from Stanford.

Efe ranked 3rd in the 1994 European Math Championship in Geneva, Switzerland. He currently serves on the Future Contemporaries Board of Serpentine Galleries in London. If he were to give you directions, you'd never get lost, and you'd arrive at least 5 minutes early.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Other Offices New York, United States
Kuala Lumpur, Malaysia

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 51-100

Ownership Founders

Total Funding € 25m

BUSINESS OVERVIEW

MUBI is a curated streaming service. A never-ending collection of hand-picked films. From new directors to award-winners. From everywhere on earth. Beautiful, interesting, incredible movies — a new one, every single day. Always chosen by us. MUBI is available to watch in 195 countries, and the films we pick are guided by local cultures and cinema. We are the world's biggest community of film-lovers, with over 9 million members around the globe. You can stream or download all our movies, anytime. On any screen or device, anywhere. And you'll never see a single ad on MUBI. Ever.

MUBI is available on the web, Roku devices, Amazon Fire TV, Apple TV, LG and Samsung Smart TVs, as well as on mobile devices including iPad, iPhone and Android.

[READ MORE](#)



OakNorth

B2B

+ 3

Fintech & Insurtech

Lending for entrepreneurs, by entrepreneurs



 Founded: 2013

 <https://www.oaknorth.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Amir Nooriala

Chief Strategy Officer

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets United Kingdom

Employees 101-250

Ownership Financial Investors

Total Funding € 884m

BUSINESS OVERVIEW

Europe's fastest-growing fintech company (by assets and valuation). Launched in September 2015, OakNorth is a UK bank that provides fast, flexible and accessible debt finance (from £500k to £40m) to established British businesses. Our clients include nurseries, hotels, care homes, private equity firms, bars, restaurants, tech companies, security businesses, property developers / investors, and professional services companies. In addition to business lending, we also offer a range of FSCS-protected savings accounts for individuals and businesses.

[READ MORE](#)



Onfido

B2B

+ 4

B2B Software & Services

Identity verification engine for enterprises. Our company mission is to create an open world where identity is the key to access.



Founded: 2012

<http://www.onfido.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Eamon Jubbawy

Co-Founder & COO

PRESENTATION TOPIC

The future of digital identity and the distributed network of trust

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets France, United Kingdom

Employees 101-250

Ownership Financial Investors

Key Investors Augmentum Fintech, Salesforce Ventures, SoftBank, Crane Venture Partners, Idinvest Partners, Wellington Partners,

Total Funding € 98m

BUSINESS OVERVIEW

Onfido builds trust in an online world by helping businesses digitally verify people's identities. Using machine learning technology, Onfido validates a user's identity document and compares it with their facial biometrics. The identity can then be cross-referenced against international credit and watchlist databases.

[READ MORE](#)



Optibus

Bus Travel

+ 4

Mobility & Travel of the Future

Optibus helps the world's leading transit providers better run mass-transportation.



📅 Founded: 2014

🌐 <http://www.optibus.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Amos Haggiag

Co-Founder & CEO

PRESENTATION TOPIC

Making mass transportation better

SHORT BIOGRAPHY

Amos cofounded Optibus in 2014, combining a deep understanding of mass transportation with a deep knowledge of math and computing. He was previously a senior software development engineer at Microsoft, where he led the design and development of large-scale personalization engines for online ads, search and personal assistants. Prior to his work at Microsoft, Amos designed machine learning algorithms for Siemens and for the audience engagement platform Collarity. He is the recipient of several prestigious math and technology awards, including the Intel Prize (for software engineering), the Elkin Prize (for information technology) and the Wolf Prize (for mathematics). Amos has a bachelor's of science in mathematics and computer science from Ben-Gurion University.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Tel Aviv-Yafo, Israel

Active Markets Germany, France, United Kingdom, Ireland, Israel, Netherlands

Employees 101-250

Ownership Financial Investors

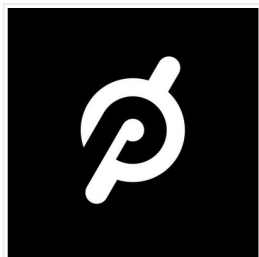
Total Funding € 48m

BUSINESS OVERVIEW

Optibus helps the world's leading transit providers better run mass-transportation through advanced artificial intelligence and optimization algorithms. Optibus provides a SaaS platform that plans and schedules the movements of every vehicle and driver, with detailed insight into how this affects operations, on-time performance and costs. Optibus has been chosen for more than 300 cities and drives some of the most complex and large-scale transit operations worldwide, helping improve quality of service and efficiency, reduce costs, streamline operations and reduce congestion and emissions.

The company has offices in San Francisco, London, Tel Aviv, and Düsseldorf.

[READ MORE](#)



Peloton

Fitness

Digital Health

Peloton is a global interactive fitness platform



 Founded: 2012

 www.onepeloton.com

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Kevin Cornils

Managing Director, International & Digital

PRESENTATION TOPIC

Peloton: Building a community and a brand

SHORT BIOGRAPHY

As Managing Director, International & Digital, Kevin Cornils oversees Peloton’s global business and its expansion beyond the US, and its digital offering. An experienced CEO, he has co-founded, scaled and sold market-leading businesses across Europe in the retail, media and digital services. Kevin began his entrepreneurial career as a founding member of the team that brought the Match.com online dating business to Europe from the US and built it into the European leader. Previously, Kevin was CEO of Glasses Direct, Europe’s largest online optical business with over \$100m in retail sales. Having joined in 2008, he grew the business 20x from \$5m of sales into the leading player across Europe with operations in the UK, Germany and Scandinavia. Kevin’s prior experience includes work as a strategy consultant with Bain & Co. in London and as an investment banker with Credit Suisse First Boston in New York, Moscow and London.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	New York, United States
Other Offices	London, United Kingdom
Active Markets	Germany, United Kingdom
Employees	1,001-10,000
Ownership	Founders
Total Funding	€ 878.5m

BUSINESS OVERVIEW

Peloton is the largest interactive fitness platform in the world with a loyal community of over 1.4 million Members. The company pioneered connected, technology-enabled fitness, and the streaming of immersive, instructor-led boutique classes for its Members anytime, anywhere. We make fitness entertaining, approachable, effective, and convenient, while fostering social connections that encourage our Members to be the best versions of themselves. An innovation company at the nexus of fitness, technology, and media, Peloton has reinvented the fitness industry by developing a first-of-its-kind subscription platform that seamlessly combines the best equipment, proprietary networked software, and world-class streaming digital fitness and wellness content, creating a product that its Members love. The brand’s immersive content is accessible through the Peloton Bike, the Peloton Tread, and Peloton Digital, which provides a full slate of fitness offerings, anytime, anywhere, through iOS and Android as well as most tablets and computers. Founded in 2012 and headquartered in New York City, Peloton has a growing number of retail showrooms across the US, UK, Canada and, starting later this year, Germany.

[READ MORE](#)

Penta connects the best financial services and business solutions in an integrated banking platform.

📅 Founded: 2017

🌐 <https://www.getpenta.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Marko Wenthin

CEO

PRESENTATION TOPIC

SME banking and business management platform

SHORT BIOGRAPHY

Marko is CEO at Penta, a leading SME banking platform in Europe. He started his career with an apprenticeship in Deutsche Bank. There he spent 16 years in many different positions in retail, corporate and investment banking. Out of his 16 years he spent 10 abroad, in Argentina and in Poland. In Poland he became the youngest Board member of a bank in Poland at the age of 30 and acted as COO overseeing IT, operations, back and middle-offices. In his mid 30s he changed his corporate career for an entrepreneurship one. He founded a couple of SaaS businesses and even an helicopter airline which due to the financial crisis of 2008 had to be shelved briefly before starting operations. He helped Asseco, one of the largest IT software companies in Poland to expand in Western Europe and acted as non exec Board member in a couple of the acquired companies. In 2009 he created Sofort Bank, sister company of SofortÜberweisung, which later on was sold to Klarna. Sofort Bank became Deutsche Handelsbank. In order to bring banking to the next level he co-founded solarisBank and defined Banking as a platform in the real world.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Other Offices Milan, Italy

Active Markets Germany, Italy

Employees 51-100

Ownership Financial Investors

Key Investors FinLeap, HV Holtzbrinck Ventures

Total Funding € 17m

BUSINESS OVERVIEW

At Penta we're on a mission to simplify business banking, allowing business owners to focus on the things they really love. They can open a bank account online in minutes, get debit cards for employees, send affordable foreign transfers and easily integrate their accounting solution into Penta. Almost 10,000 businesses use Penta today and we are growing quickly.

[READ MORE](#)



SPEAKER INFORMATION



Hanno Renner

Co-Founder & CEO

PRESENTATION TOPIC

Personio - building the category leader for HR Software in Europe

SHORT BIOGRAPHY

After working as skipper of sailing yachts for many years next to his studies, Hanno decided to become the captain of a startup. He co-founded Personio in 2015 with three study colleagues with the goal of digitizing HR management and Recruiting processes for small and mid-sized enterprises. Having build and led several teams while the company grew, he now in the CEO role is responsible for aligning all functions of the business around the shares vision of building the category leading HR Operating System for SMEs in and providing all resources necessary to reach this goal. Hanno holds degrees in Industrial Engineering and Technology Management from TU Munich and CDTM, studying abroad at Columbia University in New York.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Munich, Germany
Active Markets	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Finland, United Kingdom, Netherlands, Norway, Sweden
Employees	101-250
Ownership	Founders
Key Investors	Index Ventures, Northzone, Global Founders Capital
Total Funding	€ 52m

BUSINESS OVERVIEW

Personio has developed the HR Operating System. Their HR management and recruiting solution is aimed at startups, and small- and medium-sized enterprises. It enables these businesses to store, process, and manage all employee data through one system. This includes any workplace data such as vacation, sick days, performance, attendance, salary and much more. Personio also offers recruiting functions that help HR track applicants, stay ahead of interview schedules, post candidate reviews, and more.

[READ MORE](#)



Prima.it

Insurance

+ 1

Fintech & Insurtech

Online insurance company



Founded: 2013

<https://www.prima.it>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Alberto Genovese

CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters Milan, Italy

Active Markets Italy

Employees 101-250

Ownership Financial Investors

Total Funding € 115m

BUSINESS OVERVIEW

Prima.it distributes online insurance policies for cars, motorcycles, and vans. Through its online services, Prima.it enables its users to save time and manage all aspects of their insurance policies. Company every day first gives telephone assistance to over 2,000 customers and in the first two years of life there are more than 150,000 people who have chosen it as an insurance agency.

[READ MORE](#)



Raisin

Banking

+ 4

Fintech & Insurtech

Raise your interest with Europe's #1 deposit marketplace



📅 Founded: 2013

🌐 <http://www.raisin.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Tamaz Georgadze

CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Tamaz Georgadze As CEO he leads Raisin and takes in particular care of partner bank acquisition, business development, legal and regional expansion efforts.

Prior to building and scaling Raisin, Tamaz has spent 10 years with McKinsey & Company, the last 3 years as Principal leading also McKinsey Savings and Investment products Service Line for EMEA countries. He served some of the very largest retail, universal and wholesale banks throughout Europe and in Asia.

Tamaz holds a PhD in agricultural economics, graduated with honors in law (both from University of Giessen) and international economics (from Tbilisi State University).

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Austria, Germany, Spain, France, United Kingdom, Netherlands

Employees 101-250

Ownership Financial Investors

Key Investors Index Ventures, Thrive Capital, PayPal, Goldman Sachs

Total Funding € 187m

BUSINESS OVERVIEW

Raisin (also known as WeltSparen) is the leading pan-European savings and investment marketplace connecting retail customers with banks looking to expand or diversify their deposit reach. We are available in English across Europe and operate country-dedicated platforms in Germany, France, Spain, the United Kingdom, the Netherlands and Austria. Raisin is one of the leading fintech companies in Europe and has been featured on The FinTech50 list of the top 50 fintechs across Europe in 2016, 2017 and 2018. Our platforms are the #1 online marketplace for term deposits worldwide with more than 180,000 satisfied customers and exceed €13 billion in deposits invested via the Raisin platforms. Through our partnership with Vanguard and BNP Paribas we also offer a broad range of cost-effective ETFs.

[READ MORE](#)



Readly is a flat rate subscription service giving users access to thousands of magazines in one app.

Founded: 2013 <https://readly.com/>

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SPEAKER INFORMATION



Maria Hedengren

CEO

PRESENTATION TOPIC

The Future of Magazines

SHORT BIOGRAPHY

Maria Hedengren joined Readly as CEO in spring 2019, bringing more than 20 years of experience from global finance and business management to the company. She has led both private and public technology companies and has a proven track record of scaling companies internationally.

Before Readly Maria was the CFO of iZettle during a very exciting time for the company. One of her major accomplishments was taking the company through the process of becoming ready for, and approved by NASDAQ, for a planned IPO in May 2018. iZettle was acquired by PayPal for USD 2.2 billion only a day before the prospectus was due to be published.

Marias has also served as CFO of the publicly listed NetEnt AB, a platform and games provider to some of the world's largest casino and sports betting operators.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Stockholm, Sweden

Other Offices Växjö, Sweden
Berlin, United Kingdom
London, United Kingdom

Active Markets Austria, Switzerland, Germany, United Kingdom, Ireland, Italy, Netherlands, Sweden

Employees 51-100

Ownership Financial Investors

Key Investors Zouk Capital, Joel Wikell (founder), Swedbank Robur

Total Funding € 60m

BUSINESS OVERVIEW

Readly offers a modern digital subscription service for magazines, giving users unlimited access to thousands of national and international magazines, all gathered in an app – for one monthly fee. During the past 12 months about 80 million magazines have been read on Readly.

Since its launch 2013, Readly has seen tremendous growth and is often referred to as the 'Netflix' or 'Spotify' of magazines. In 2018 revenue grew by an amazing 54% reaching 19M € and the company has seen the number of subscribers double year-on-year. Financial Times has placed Readly in the top 200 of the fastest growing companies in Europe.

In addition to all the consumer benefits, Readly offers a powerful, risk-free route to market for publishers who can also track and analyse how their content is being consumed. The number of well-renowned publishers who have their content on Readly is growing. Our broad portfolio of high-quality content come from more than 800 trusted publishers and editors. With media houses as Hearst, Condé Nast, Bonnier, Bauer and Axel Springer among others.

[READ MORE](#)

SPEAKER INFORMATION



Yuval Ziv

Chief Commercial Officer

PRESENTATION TOPIC

From Startup to IPO to Acquirement: The SafeCharge Story

SHORT BIOGRAPHY

Yuval has extensive experience and expertise in global acquiring and payments industry. Currently the CCO of SafeCharge International Limited, recently acquired by Nuvei

- Commercial leader, leading the overall growth of the SafeCharge group
- Connector and liaison with the card schemes, acquiring banks, payment providers and third-party suppliers
- Over fifteen years of financial and IT industry experience including a vast knowledge of relevant regulations, technology advancement, payment culture, and risk management
- Industry expert on payments and risk management.
- Frequent speaker at industry-related events

In addition, Yuval runs the Group operations, account management, sales and business development. Yuval manages key projects and directs multicultural talented teams globally.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Montréal, Canada

Active Markets Austria, Belgium, Czech Republic, Germany, United Kingdom, Greece, Israel, Latvia, Netherlands, Russia

Employees 251-500

Ownership Founders

Total Funding N/A

BUSINESS OVERVIEW

SafeCharge, a Nuvei company, is the payment service partner for the world's most demanding businesses. SafeCharge provides global omni-channel payment solutions from card acquiring to payment processing and checkout, all underpinned by advanced risk management solutions. This fully-featured proprietary payment platform connects directly to all major payment card schemes including Visa, Mastercard, American Express and UnionPay, as well as over 150 local payment methods. SafeCharge brings best in class payment technology, innovation and global reach for merchants and partners of any size, across any geographical location around the world. Discover more at www.safecharge.com.

[READ MORE](#)



SPEAKER INFORMATION



Burak Ertas

CEO

PRESENTATION TOPIC

sahibinden.com: Turkey's Leading Online Classifieds Platform

SHORT BIOGRAPHY

Burak Ertas began his career as the co-founder of Odak Software. He has 30+ years of experience in IT, telecommunications, wireless and digital media as an executive, technologist and entrepreneur. He held various executive leadership positions in Marketing, Product Management and Business Development at Turkcell before joining sahibinden.com as CEO in 2010.

Since then he helped grow sahibinden.com as the leading online classifieds platform & marketplace in Turkey and one of the largest platforms globally. He also represents sahibinden.com in Turkish Informatics Industry Association and Interactive Advertising Bureau (IAB) Turkey as a member of Board of Directors.

Ertas holds an MBA from Koc University and BSc. EE from Middle East Technical University.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Istanbul, Turkey
Active Markets	Turkey
Employees	501-1,000
Ownership	Founders
Total Funding	€ 0m

BUSINESS OVERVIEW

Established back in 2000 by Aksoy Group, sahibinden.com played a significant role in the development of Internet in Turkey. Last 19 years, sahibinden.com earned a well deserved pioneering role in the Turkish internet sector by delivering innovative services and products and is constantly improving and developing its business with a 600+ team. sahibinden.com has 45.7 million monthly active users, 327 million page visits and 10.3 billion page views per month and is the largest online classifieds and marketplace in Turkey.

[READ MORE](#)



Scout24 Switzerland

Classifieds

+ 4

Ecommerce, Marketplaces & Classifieds



Swiss network for online marketplaces

Founded: 2000

<https://scout24.ch/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Gilles Despas

CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Specialties: eCommerce, Digital industry, Executive Management including Product development, Marketing, Business development, Costs management and Human resources in Multinational/Multicultural environment. Business development in fast-growing environments. 15 years experience in eCommerce and Online Travel.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Flamatt, Switzerland

Active Markets Switzerland

Employees 251-500

Ownership Corporate Investors

Total Funding € 0m

BUSINESS OVERVIEW

Scout24 is the leading Swiss network for online market places in the range of cars, motorcycles, real estate and free classifieds. Scout24 and its marketplaces belong to the most popular and strongest brands in the Swiss online market and achieve a remarkably high coverage in all relevant audiences. Scout24 Switzerland Ltd. is owned by Ringier Digital Ltd. and the American Investors KKR.

[READ MORE](#)

The largest, fastest and most reliable closer of funding rounds in the UK

📅 Founded: 2016

🌐 <https://seedlegals.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Anthony Rose

Founder & CEO

PRESENTATION TOPIC

How SeedLegals became the largest closer of UK funding rounds in two years - and here's what's next...

SHORT BIOGRAPHY

Anthony is a technical and product visionary whose career has included 3D graphics, P2P music, internet video, social TV and online communities.

In 2016 Anthony co-founded SeedLegals, a revolutionary new legaltech platform that lets startups and investors complete the legals needed to build, grow and fund their business, at a fraction of the cost of using a law firm.

In 2015 Anthony founded 6Tribes, a world of communities based on shared interests. 6Tribes was acquired less than a year later.

Previously, Anthony co-founded Beamly, a social and content network for television, which was acquired by Coty in 2015.

Known as "The man behind BBC iPlayer", Anthony ran the iPlayer and other BBC services from 2007 to 2010, taking the iPlayer from pre-launch to major success story.

Anthony's patent portfolio includes patents for distributed online rewards, content...

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets United Kingdom

Employees 26-50

Ownership Corporate Investors

Key Investors Index Ventures, Kima Ventures, The Family

Total Funding € 4m

BUSINESS OVERVIEW

Raising funds for your business? SeedLegals is the largest, fastest and most reliable closer of rounds in the UK.

From the start to the end of your fundraising journey, SeedLegals generates all the legals you need. We support you every step of the way with access to a committed team and deal data from thousands of previous rounds.

If you're going for a funding round, get investor ready by creating your team agreements, cap table and securing the all-important SEIS & EIS Advance Assurance. With a 97% HMRC approval rate (64% market standard) and 48h overview of your application, we get you approved faster and easier than anywhere else.

Maximise your investment opportunities by fundraising flexibly. Get money in the door ahead of your round with SeedFasts and if you don't meet your target raise, top-up after your round with Instant Investment.

[READ MORE](#)



SPEAKER INFORMATION



Gero Decker

CEO & Founder

PRESENTATION TOPIC

Enabling Business Transformation at Scale

SHORT BIOGRAPHY

Gero is co-founder & CEO of Signavio. Prior to that, he worked for SAP and McKinsey. He is a software engineer by training, has a PhD in Business Process Management and was named Innovator of the Year by MIT Technology Review.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Austria, Belgium, Switzerland, Germany, Denmark, Finland, France, United Kingdom, Ireland, Netherlands, Norway, Sweden

Employees 251-500

Ownership Founders

Key Investors Summit Partners

Total Funding € 47m

BUSINESS OVERVIEW

Signavio is a cloud provider that helps mid-sized and large organizations understand, improve and transform all of their business processes. With more than 1m users in over 1,000 organizations, Signavio is a global leader for Business Process Management. Signavio is the only Enterprise Business Process Analysis vendor that has received a Gartner Customer Choice Award.

[READ MORE](#)



SPEAKER INFORMATION



Charles Fraenkl

CEO

PRESENTATION TOPIC

How to build a hypergrowth consumer IoT business

SHORT BIOGRAPHY

Previously the CEO of Gigaset AG, a leading communication technology company listed on the prime standard of German stock-exchange and Europe's market leader in DECT phones with sales activities in 70 countries worldwide and over 1200 employees. Gigaset is also a pioneer and provider of award winning smart home and IoT solutions "Gigaset elements". Elements was developed and brought to market under Fraenkl's leadership. Prior to that, Fraenkl was CEO of ClickandBuy, CEO of AOL Germany, CEO of Vodafone Telecommerce Group, Head of technology of Vodafone, member of the executive board of e-plus and a managing director of Swisscom.

Charles Fraenkl graduated with a master's degree in electrical engineering with concentration in telecommunications from the ETH Zurich (Swiss Federal Institute of Technology). He also holds a master of science in management from the London business School and speaks 5 languages.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Dublin, Ireland
Other Offices	Berlin, Germany New York, United States Baar, Switzerland Shenzhen, China
Active Markets	Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey
Employees	51-100
Ownership	Financial Investors
Total Funding	€ 55m

BUSINESS OVERVIEW

With 500%+ growth in 2018, the Smartfrog Group is the fastest-growing IoT company in Europe and US. As a full-stack company, Smartfrog has developed a universal IoT platform designed to build dedicated solutions across product areas. The platform enables data-driven business, leveraging on an end-to-end controlled value chain.

As the first vertical, Smartfrog focuses on security. Leveraging on the trusted brand built and the reach gained, the business will scale gradually across other verticals such as smart home sensors, health care etc.

Unlike peers that are hardware and retail focused, the Group's business model is purely SaaS and Direct focused, offering both freemium and paid subscriptions including an optional dedicated device as enabler. The products are primarily distributed via the company's online shop as well as sales partnerships with leading utilities leveraging their customer base.

Smartfrog was founded in 2014 and has now IoT users in 187 countries. The business model and the going-to-market strategy proved to be...

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**smava**

Consumer Products

+ 2

Fintech & Insurtech

Credit comparison: Germany's Favourable online credit



📅 Founded: 2005

🌐 <http://www.smava.de>[See More at NOAH Connect](#)

SPEAKER INFORMATION



Alexander Artope

Co-Founder & CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Alexander Artopé is Co-Founder and CEO of smava, Germany's leading loan portal. Alexander has more than 18 years of entrepreneurial and Internet experience. Before he founded smava in 2006, Alexander co-founded the enterprise software company datango and served as CEO. The company was sold to SAP. Previously, Alexander was co-author and managing editor for the book "The internet economy" with the European Communication Council. Alexander studied business administration and communication science at LMU Munich and FU Berlin.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany**Active Markets** Germany**Employees** 251-500**Ownership** Financial Investors**Key Investors** Vitruvian Partners, Runa Capital, Phenomen Ventures, Banca Sella Group, Earlybird Venture Capital**Total Funding** € 119m

BUSINESS OVERVIEW

Smava is Germany's leading loan portal makes personal loans transparent, fair, and affordable for consumers. Based on digital processes, smava provides a market overview of 70 loan offers from 25 banks, ranging in value from €1,000 to €120,000. In this way, borrowers can choose and conclude the deal most favourable to them.

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SPEAKER INFORMATION



Roland Folz

CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Dr. Roland Folz is Chief Executive Officer of solarisBank AG (since February 2017). Folz has over 25 years of experience in the banking and financial services sector, with additional senior management expertise in the mobility and telecoms industries. He joined solarisBank from Deutsche Bank, where he spent almost eight years in various regional and global CFO responsibilities. Prior to Deutsche Bank he held executive roles within the T-Com/T-Home division for Deutsche Telekom AG and was CEO of DaimlerChrysler Bank AG. As Co-CEO of Direkt Anlage Bank AG, Folz expanded Germany's first discount broker into 6 European countries, eventually taking the company public in 1999.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Germany

Employees 101-250

Ownership Corporate Investors

Total Funding € 109m

BUSINESS OVERVIEW

SolarisBank AG is a banking platform with a full banking license, allowing companies to offer their own financial products. Partners can access the solarisBank modules in the field of e-money, instant credit and digital banking as well as services from third-party providers integrated on the platform via API. Thus, solarisBank creates a technologically highly developed and regulatory sound banking ecosystem for fintechs, established digital companies and also banks.

[READ MORE](#)



Spotcap

Banking

+ 3

Fintech & Insurtech

Spotcap is an online SME lender that helps major institutions digitalise lending with its technology



📅 Founded: 2014

🌐 <https://www.spotcap.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Jens Woloszczak

Founder & CEO

PRESENTATION TOPIC

Spotcap, digitalising SME lending

SHORT BIOGRAPHY

Jens Woloszczak worked as a consultant for McKinsey & Company for several years where he focused on the commercial banking sector. Working for major European banks, Jens experienced the outdated approach these banks took towards working with businesses. Jens saw an opportunity in the industry and founded Spotcap, with the aim of changing the banking landscape by using the latest technologies to address the financing challenges faced by small businesses. Jens holds a PhD from WHU – Otto Beisheim School of Management, as well as a degree in industrial engineering and business studies from the Technical University of Berlin, and studied economics at Cass Business School.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Active Markets Germany, Spain, United Kingdom, Netherlands

Employees 101-250

Ownership Corporate Investors

Total Funding € 101.2m

BUSINESS OVERVIEW

Spotcap empowers SMEs with tailored finance, allowing them to focus on what really matters—their business. The company has developed a unique proprietary lending platform and credit algorithm which offers a fast and superior assessment of the real-time performance of SMEs. Led by Founder and CEO Jens Woloszczak, Spotcap is headquartered in Berlin, Germany, and operates as a direct lender to SMEs in the United Kingdom, the Netherlands, Spain, Australia and New Zealand. The company has entered into a strategic partnership with BAWAG Group to offer same-day financing to Austrian SMEs and now offers its proprietary technologies and models to major institutions, financial or otherwise, under its Lending-as-a-Service proposition. Spotcap has raised 100 million euros in funding and is backed by a number of high profile investors including Rocket Internet, Finstar Financial Group, Access Industries, Holtzbrinck Ventures and Heartland Bank. The growing team currently consists of more than 120 employees globally.

[READ MORE](#)



STARLING BANK

Starling Bank

Banking

+ 3

Fintech & Insurtech

See your money in a new way



Founded: 2014

<http://www.starlingbank.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Anne Boden

Founder & CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Financial Investors

Key Investors Merian Global Investors, Harald McPike, Capability and Innovation Fund

Total Funding € 264m

BUSINESS OVERVIEW

Starling Bank is a UK mobile-only bank offering personal, joint and business accounts. Our app helps people take the stress out of money by letting them visualise and manage their finances in real time, all from one app. Our 100% mobile personal accounts include instant real-time payment notifications, insights into spending habits, in-app card lock, a flexible overdraft and 24/7 in-app customer service and the Starling Marketplace - which allows our customers to connect to an ecosystem of financial services and products, all in app, putting control over their entire financial life in the palm of their hand. Plus, with a MasterCard Contactless Debit Card, Apple Pay, Google Pay, Samsung Pay, FitBit Pay and Garmin Pay - our customers can pay their way.

[READ MORE](#)



Stocard

Apps

+ 4

Ecommerce, Marketplaces & Classifieds

Turns the smartphone of millions into a digital wallet

📅 Founded: 2012

🌐 <https://stocardapp.com/>

[See More at NOAH Connect](#)



SPEAKER INFORMATION



Björn Goß

CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Björn is the co-founder and CEO of Stocard, a leading mobile wallet with over 35 million users.

Before founding Stocard, Björn studied at the University of Mannheim and the London School of Economics and worked at McKinsey & Company. To start Stocard he discontinued his PhD studies.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Mannheim, Germany

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 51-100

Ownership Financial Investors

Total Funding € 28m

BUSINESS OVERVIEW

Stocard is a leading mobile wallet already used by more than 35 million people and growing by more than 1 million users every single month. One reason why people love Stocard is that the app goes beyond payments and creates an exciting experience around shopping. In addition to paying with the Stocard app, users store all their loyalty cards in the app and collect all their rewards at every store by just showing the app. Besides, consumers receive personalized offers from their favorite retailers, see their points balance and status level in real-time, and can sign up for new shopping cards.

Stocard will continue to re-bundle various industries in one wallet (think for example financial services, such as consumer credit) and bring them to its millions of users. During the next years, the company wants to continue its growth and offer its one-stop wallet - including financial services, shopping, and more - to 100 of millions of customers in Europe, Northern America, and APAC and shape the future of how people shop and access financial services.

[READ MORE](#)



SPEAKER INFORMATION



Tugce Bulut

Founder & CEO

PRESENTATION TOPIC

The role of AI in understanding consumer behaviour

SHORT BIOGRAPHY

Tugce is passionate about the power of data and the positive change it can bring to the world. She is a published author and Master's graduate from the University of Cambridge, specialising in poverty alleviation and global living standards. Before founding StreetBees, she spent six years as a strategy consultant advising technology and consumer companies on how to accelerate growth in international markets.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets United Kingdom, Portugal

Employees 101-250

Ownership Founders

Total Funding € 15m

BUSINESS OVERVIEW

Streetbees is a London-based global intelligence platform that reveals how people behave, and why, by analysing real-life moments collected from its worldwide users on an always-on basis.

Over 2.5 million users – or 'bees' – across 150 countries worldwide use the chat-style Streetbees app to share moments from their daily lives via videos, photos and text, giving as much or as little information as they like. Through applying advanced natural language processing technology to the results, Streetbees uncovers not just what they do, but also why they do it, and what drives them – and predicts what they may do next.

This allows Streetbees' customers – who include Unilever, PepsiCo, BBC World Service, Vodafone and L'Oreal – to receive rich insights into communities anywhere in the world at an unprecedented scale and affordable cost, helping them deeply understand new or unfamiliar markets. Using the Streetbees platform, world-leading brands are able to make more informed and accurate decisions about consumer behaviour, and predict future trends with confidence.

[READ MORE](#)

SPEAKER INFORMATION



Ricky Knox

Co-Founder & CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Ricky Knox is a serial entrepreneur and investor. He has built five technology disruptors in fintech and telecoms, each of which also does a bit of good for the world. Ricky is currently building the customer champion digital bank of the future, but has previously disrupted remittances with Azimo and Small World (the 6th largest remitter in the world), FX and Mobile Telecoms. Ricky is also Managing Partner at Hexagon Partners, a specialist private equity firm which invests in Financial Technology.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom**Active Markets** United Kingdom**Employees** 101-250**Ownership** Financial Investors**Total Funding** € 145m

BUSINESS OVERVIEW

Tandem is the Good Bank. Built with over 11,000 cofounders, Tandem is an all-digital bank, partnering with its customers to liberate them from money stress, reinventing banking by placing the customer at the heart of everything they do. As the Good Bank, Tandem are motivated by making the world a better place, with a goal to make their customers life-rich. Tandem is here to save their customers money on the things that matter to them. The Tandem app uses innovative intelligence to proactively work with customers showing them what they can afford, helping them to borrow better, budget for upcoming payments and save on bills, avoiding sneaky fees and forgotten subscriptions – giving them more to spend on life. Founded by Ricky Knox and Matt Cooper, Tandem has attracted funding from investors including the Omidyar Network and Route 66 and, in June 2016, responded to a call by Co-Founders asking for a way to invest through a crowdfunding campaign. Tandem Money Limited is authorised and regulated by the Financial Conduct Authority.

[READ MORE](#)



Thermondo digitizes the energy market.

Founded: 2012

<http://www.thermondo.de>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Philipp Pausder

CEO

PRESENTATION TOPIC

SHORT BIOGRAPHY

Philipp Pausder is the Co-Founder and MD of Thermondo.

Prior to Thermondo, Philipp founded Clean Venture, a boutique M&A advisory firm for distributed energy deals. Clean Venture advised on deals across 4 continents with a total value greater than \$1 billion. Before starting his own firm, Philipp worked for Applied Value, a Stockholm-based strategy and investment firm. Philipp was recognized as "Global Champion of Sustainable Innovation 2007" by Thunderbird University, USA for his development of business models for emerging markets.

Philipp started his career as a global marketing manager at adidas AG launching innovation concepts to a global market place.

He holds an MBA in Finance with highest distinction from IE Business School, Madrid and an MA in Business and Mass Communication from FU Berlin.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Berlin, Germany
Active Markets	Germany
Employees	251-500
Ownership	Financial Investors
Key Investors	Vorwerk Direct Selling Ventures, HV Holtzbrinck Ventures
Total Funding	€ 63m

BUSINESS OVERVIEW

Thermondo is a an integrated energy company offering state-of-the-art energy efficiency services. Thermondo became the largest installer of heating solution in Germany applying digital process excellence and quality management. We believe in deep vertical integration in order to achieve market disrupting quality and an outstanding customer experience.

[READ MORE](#)

Style simplified. Discover the service that only recommends clothes in your style, size and budget.

 Founded: 2012

 <http://www.thread.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Kieran O'Neill

Co-Founder & CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 51-100

Ownership Financial Investors

Key Investors Balderton Capital, Beringea

Total Funding € 36m

BUSINESS OVERVIEW

Thread helps people love how they look by giving them their own personal stylist. It's all done online, is completely free to use, and we work with some of the top stylists in the industry. site uses online stylists, as well as artificial intelligence (AI) and machine learning, to create a personalised way to shop.

[READ MORE](#)

SPEAKER INFORMATION



Sophie Hill

Founder & CEO

PRESENTATION TOPIC

Selling Luxury to the next generation

SHORT BIOGRAPHY

Education from Leeds & Harvard university. Sophie started her career in buying & merchandising roles at HQs of some of the leading fashion retail brands. This exposure to retail inspired her to found Threads in 2010. Threads uses unique technology to create a new world of retail. With social media & content, instant messaging & strong brand partnerships Threads is the leader in what they define as luxury chat commerce. Sophie is now dedicated with her team to continue to lead in this space and pioneer the next generation of retail.

[READ MORE](#)

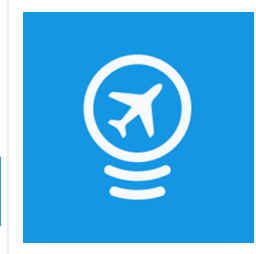
KEY CORPORATE FACTS

Headquarters London, United Kingdom**Active Markets** United Kingdom**Employees** 101-250**Ownership** Founders**Key Investors** Highland Europe, C Ventures, Talis Capital**Total Funding** € 18m

BUSINESS OVERVIEW

Threads is pioneering the best luxury shopping experience in the world. We inspire our highly-engaged social media community through beautiful content featuring the latest, most desirable luxury items. We talk to our loyal clients directly via chat-based media to place orders; these can then be sent anywhere in the world – fast. In short, we've closed the online-offline shopping loop and we're changing how people buy luxury fashion.

[READ MORE](#)



SPEAKER INFORMATION



Avi Meir

Co-Founder & CEO

PRESENTATION TOPIC

Business travel works

SHORT BIOGRAPHY

Avi likes to refer to himself as a hacker with an MBA. He is the CEO and Co-Founder of TravelPerk, one of the fastest-growing tech startups in Europe having raised \$30m from some of the world's leading investors including Spark Capital—famous for Twitter, Trello and Slack—and was recently named one of Europe's highest-rated tools in B2B tech by G2Crowd.

Prior to founding TravelPerk, Avi was Co-Founder of Hotel Ninjas, which was acquired by Booking.com in 2014, and VP Product at Budgetplaces.com, which was acquired by Palamon in 2011.

Avi is started writing code when he was 12 years old, holds an MBA from IESE, and is a recognized travel-tech thought leader and a frequent speaker at industry events.

He lived in three countries and speaks English, French, Spanish, Hebrew, and Klingon.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Barcelona, Spain
Active Markets	Belgium, Switzerland, Germany, Spain, France, United Kingdom, Israel, Italy, Netherlands, Sweden
Employees	251-500
Ownership	Financial Investors
Total Funding	€ 134m

BUSINESS OVERVIEW

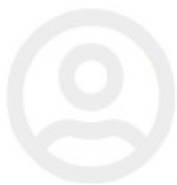
TravelPerk is a next generation travel booking and management platform pioneering the future of corporate travel. TravelPerk offers the world's largest travel inventory alongside powerful management and reporting features, allowing companies of any size to effortlessly manage the entire process in one single place - simple, powerful and 100% free.

The platform includes integrations to the world's leading travel providers (e.g. Skyscanner, Expedia, Amadeus, Booking.com), a powerful control center for user management, visibility, policies, invoicing and reporting, and is additionally backed by a 24/7 travel support concierge service that helps users before, during and after a business trip.

Thanks to state-of-the-art technology, "consumer-level" design and a revolutionary business model that is 100% free for the users, the company is transforming the business travel experience for both travelers and administrators worldwide. Backed by world-class investors including Spark Capital, investors in Slack, Trello and Twitter, TravelPerk now has the buy-in to take the pain out of business travel with an all-in-one solution that just works.

[READ MORE](#)

SPEAKER INFORMATION



Steve Cliffe

President & CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters Bristol, United Kingdom**Active Markets** United Kingdom**Employees** 101-250**Ownership** Financial Investors**Total Funding** € 76m

BUSINESS OVERVIEW

Ultrahaptics is the world leader in mid-air haptics. Our breakthrough haptic technology uses ultrasound to create rich, three-dimensional shapes and textures that can be felt, but not seen.

With our technology, tools and expertise you can add amazing haptics to virtual objects, develop immersive holographic interfaces, and augment gesture control with natural tactile feedback. You can unlock the true potential of touch.

We believe mid-air haptics will revolutionise how we interact. We are on a mission to create a safer, cleaner and more magical world.

[READ MORE](#)



Vilynx

Machine Learning

+ 8

Cognitive Computing

+ 1

Enabling machines to understand the world.



📅 Founded: 2011

🌐 <http://www.vilynx.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Elisenda Bou-Balust

Co-Founder & CTO

PRESENTATION TOPIC

Self-learning AI and its benefits for media

SHORT BIOGRAPHY

Elisenda Bou is CoFounder and CTO of Vilynx (AI company revolutionizing how machines understand and learn by themselves) and Associate Professor at UPC. In Vilynx, Elisenda leads a team of more than 40 PhDs and MsCs in Computer Vision, Deep Learning and Artificial Intelligence, to build the first self-learning AI brain. Elisenda has advised more than 15 Msc thesis, participated in several national and international research projects (NASA, DARPA, EU H2020 among others) and given invited talks in Asia, EU and US universities on Artificial Intelligence, Machine Learning and Satellite Software Architectures.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Barcelona, Spain

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 26-50

Ownership Founders

Total Funding € 8.5m

BUSINESS OVERVIEW

As the only AI company exclusively dedicated to media, Vilynx combines its industry expertise, best-in-class technologists and unique self-learning, multimodal "brain" to improve content recognition and audience engagement. Utilizing its industry-leading metadata tagging capabilities and multimodal processing, the Vilynx brain personalizes user experience on publisher websites, mobile/OTT apps and optimizes content creation and distribution, in addition to driving automated previews, recommendations and smart search. In essence, the Vilynx brain teaches itself as it watches video, listens to audio and reads text. It employs visual recognition, natural language processing, text analysis and more to classify and contextualize data precisely, all the while constantly building upon its own store of accumulated knowledge. Transcending rote rules and simple algorithms, the brain analyzes relationships and associations, allowing for significantly more metadata tagging fields and a deeper understanding of content.

[READ MORE](#)



Vivino

E-Commerce

+ 2

Ecommerce, Marketplaces & Classifieds

Vivino is the world's largest online wine marketplace and most downloaded wine app



📅 Founded: 2010

🌐 <https://www.vivino.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Chris Tsakalakis

CEO

PRESENTATION TOPIC

Vivino: Buy the Right Wine

SHORT BIOGRAPHY

Chris is the CEO of Vivino, the world's largest online wine marketplace and most downloaded wine app. As CEO, Chris leads the company's efforts to make Vivino the definitive resource for all wine consumers. Prior to joining Vivino, Chris was the President of StubHub, the world's largest online ticket marketplace. During his eight-year tenure, the StubHub team grew ticket sales from \$400 million to \$3.2 billion, increased operating profit 15 times and expanded StubHub outside the United States.

Chris is a graduate of The Wharton School at the University of Pennsylvania, and worked at Bain & Company, eBay and Benchmark Capital. He leads the team from Vivino's headquarters in San Francisco, California where he also sits on the board of the Greater Bay Area Division of the American Heart Association.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters San Francisco, United States

Other Offices Copenhagen, Denmark

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Financial Investors

Total Funding € 59m

BUSINESS OVERVIEW

Vivino is the world's largest online wine marketplace, powered by a community of 26 million wine drinkers who use the Vivino app to scan and rate more than 500,000 wines every single day. Through Vivino.com and the Vivino app, users discover and purchase wine based on their individual scanning, rating and purchase behavior and community recommendations, making wine discovery fun, accessible, and easy to understand for wine drinkers of every level of expertise.

[READ MORE](#)

Online, offline and mobile: Wirecard is the leading specialist for payment processing and issuing.

Founded: 1999

<http://www.wirecard.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Joern Leogrande

EVP Mobile Services

PRESENTATION TOPIC

How Payment Innovations shape the Future of Worldwide Commerce

SHORT BIOGRAPHY

As Executive Vice President of Wirecard Labs and Mobile Services at Wirecard AG since 2013, Jörn is globally recognized for digital transformation in payment. He envisioned and now heads the successful Value-Added Services and Wirecard Labs departments. His key responsibility is to develop innovative solutions in the field of digitalization of retail and mobile payment with various partners and clients, such as Alipay, WeChat Pay, Berjaya, ÖBB, O2, Orange, Vodafone, Printemps, The Body Shop and Deutsche Telekom.

With his deep knowledge, experience, access to global networks and a strong affinity to spotting trends, Jörn Leogrande is confident and dynamic on all big stages around the world, invigorating the crowd while sharing future trends in payment, digitalization of retail, customer satisfaction and value-added services to make tomorrow's journey of payment happen today.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Aschheim, Germany

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 1,001-10,000

Ownership Financial Investors

Total Funding € 900m

BUSINESS OVERVIEW

Wirecard (GER:WDI) is one of the world's fastest growing digital platforms in the area of financial commerce. We provide both corporate clients and consumers with a constantly expanding ecosystem of real-time value-added services built around innovative digital payments by using an integrated B2B2C approach. This ecosystem concentrates on solutions from the areas of payment and risk, retail and transaction banking, loyalty and coupon programmes in addition to data analytics and conversion rate enhancement across all sales channels (online, mobile, ePOS). Wirecard operates regulated financial institutions in several key markets, in addition to holding issuing and acquiring licenses from all major payment and card networks. Wirecard AG is listed on the Frankfurt Stock Exchange (DAX & TecDAX, ISIN DE0007472060).

[READ MORE](#)



Wolt

Consumer Products

+ 7

Ecommerce, Marketplaces & Classifieds



Wolt is a Finnish technology company, best known for its food delivery platform.

📅 Founded: 2014

🌐 <https://wolt.com/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Miki Kuusi

Co-Founder & CEO

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters	Helsinki, Finland
Active Markets	Czech Republic, Denmark, Estonia, Finland, Israel, Lithuania, Latvia, Norway, Poland, Sweden
Employees	501-1,000
Ownership	Financial Investors
Key Investors	ICONIQ Capital, EQT Ventures, 83North
Total Funding	€ 150m

BUSINESS OVERVIEW

Wolt is a technology company that makes it incredibly easy to discover and get great food, delivered to your home or office. The Helsinki-based company has operations in 19 countries and 60 cities, serving food from over 6,000 restaurants with over 12,000 courier partners. Wolt's customer-facing apps have the industry's highest ratings: 4.8/5 on the App Store and 4.6/5 on Google Play.

The company was founded in 2014, today employs over 550 people, and is led by its co-founder and CEO Miki Kuusi.

[READ MORE](#)



SPEAKER INFORMATION



Malte Dummel

CFO

PRESENTATION TOPIC

Buying and managing pension & life insurance made simple.

SHORT BIOGRAPHY

Malte has 10yrs+ of industry experience

He has been CFO at xbAV since 2017

Previously 8yrs at Goldman Sachs in pension advisory, corporate finance and technology M&A

BA and MA from University of Oxford with focus on finance and statistics

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters München, Germany

Other Offices Berlin, Germany
Saarbrücken, Germany

Active Markets Germany

Employees 101-250

Ownership Financial Investors

Key Investors Armada Investment Group, Cinco Capital

Total Funding € 30m

BUSINESS OVERVIEW

xbAV ('xpension') is one of the leading provider of pension & life insurance technology in Germany. Its software-as-a-service platform provides a shared service interface between insurers, insurance agents and customers to create new and manage existing pension & life insurance policies. xbAV employs 100+ people in Munich (headquarters), Berlin and Saarbrücken.

More than 20 insurers, 9,000 insurance agents and 2,000 companies use xbAV's services. Our platform has a c. 30% market share in Germany already.

xbAV closed its \$24m Series B at NOAH Berlin 2018.

[READ MORE](#)

SPEAKER INFORMATION



David Meinertz

Founder & CEO

PRESENTATION TOPIC

Building healthcare that is accessible, dependable and a fraction of today's cost

SHORT BIOGRAPHY

David Meinertz (born 1974) is CEO of Europe's largest online doctor Zava (previously DrEd). He founded Zava with Amit Khutti in 2010. Since the start of service in 2011 Zava has treated over three million patients across six European countries. Before Zava, the entrepreneur was responsible for the international expansion of a leading telemedicine company in the UK, and held a senior position in a European investor focused on small to mid-sized companies in the field of healthcare, technology and distribution. Meinertz is a lawyer and graduated with an MBA from HEC Paris. Together with his wife and three sons he lives in London.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters London, United Kingdom**Active Markets** Austria, Switzerland, Germany, France, United Kingdom, Ireland**Employees** 101-250**Ownership** Financial Investors**Total Funding** € 29.2m

BUSINESS OVERVIEW

Zava (previously DrEd), is Europe's largest online doctor offering over 65 services for asynchronous patient treatment. Zava offers fast, convenient and reliable access to advice, testing and treatment. Zava's qualified doctors treat a range of conditions where a face-to-face examination is not needed. These doctors recently celebrated providing three million treatments in over six European countries. Most popular services include prescriptions for the contraceptive pill, medication for erectile dysfunction as well as a multitude of sexual health services including test kits and antibiotic prescriptions.

[READ MORE](#)



SPEAKER INFORMATION



Eyal Gura

CEO and Chairman of the Board

PRESENTATION TOPIC

AI Doctor will see you now

SHORT BIOGRAPHY

Mr. Gura is the CEO and Chairman of Zebra Medical Vision, a deep learning medical imaging company that will enable scalable healthcare for the 2 billion people to join the middle class by 2025. Eyal is an Angel investor and previously venture capitalist with Pitango VC, the largest VC fund in the Middle East. Formerly, Co-Founder: PicScout (acquired by Getty Images); PicApp (acquired by Ybrant Digital); The Gifts Project (acquired by eBay). Adviser, WebTeb.com, the leading Arabic medical portal. Member, Advisory Board, Tmura.org. Member of the Board, Latet. Founding Member, Tovanotb.org. Eyal is a faculty member at IDC's Zell entrepreneurship program and a graduate of the Wharton Business School of the University of Pennsylvania. In 2014 Eyal was named a Young Global Leader by the WEF

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Shefayim, Israel

Active Markets Germany, Denmark, France, United Kingdom, Ireland, Israel, Italy, Netherlands, Sweden

Employees 51-100

Ownership Founders

Key Investors aMoon, J&J, Marc Benioff, Ourcrowd, KV

Total Funding € 50m

BUSINESS OVERVIEW

Zebra Medical Vision, the only company that provides an All-In-One (AI1) Solution. Access all of Zebra's AI solutions integrated into radiologist workflow at an affordable, fixed annual fee.

Zebra Medical Vision's Imaging Analytics Platform allows healthcare institutions to identify patients at risk of disease and offer preventative treatment pathways to improve patient care. The company's AI solutions analyze millions of clinical imaging data in real-time, detecting various medical indications, enabling it to be the only AI Medical Imaging company with such a wide range of products.

One such AI solution is Zebra's Bone Health Package, deployed successfully at Oxford University Hospital to detect vertebral compression fractures in order to increase patient flow into Oxford's Fracture Liaison Service. Since deployment, over 100 patients have commenced fracture prevention after being flagged by the algorithm. An additional AI solution is breast cancer oncology solutions that identify suspicious lesions on 2D mammograms and present findings at the point of care.

[READ MORE](#)



Zego

Insurance

+ 1

Fintech & Insurtech

Zego is a global insurtech business providing flexible commercial insurance



📅 Founded: 2016

🌐 <https://www.zego.com/>

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SPEAKER INFORMATION



Sten Saar

Co-Founder & CEO

PRESENTATION TOPIC

Fireside chat with Target Global

KEY CORPORATE FACTS

Headquarters	London, United Kingdom
Active Markets	Austria, Belgium, Switzerland, Germany, Denmark, France, United Kingdom, Greece, Ireland, Israel, Italy, Netherlands, Portugal
Employees	26-50
Ownership	Financial Investors
Key Investors	Target Global, Balderton Capital
Total Funding	€ 48m

BUSINESS OVERVIEW

Most insurance is designed to go unused, it's there in case of emergency. But today we live and work more openly, in fast pursuit of fulfilment, not constrained by worry. Welcome to Zego, a new kind of insurance company that frees people to lead more productive and positive lives.

[READ MORE](#)

SPEAKER INFORMATION



Mark Beith

Managing Director

PRESENTATION TOPIC

Fireside chat with Signavio

SHORT BIOGRAPHY

Mark Beith is Managing Director of Apax Digital and leads the team in Europe. He focuses on minority and buyout investments in high-growth software, internet and tech-enabled services businesses. He joined Apax in 2017 and has over 13 years of experience. He is based in London. Prior to joining Apax, Mark was at Silver Lake, where he executed the acquisition of several software businesses. He has also invested in early stage technology businesses across Europe, Asia and Africa. Previously, Mark was at Apollo Global Management, where he executed private equity and credit investments across a range of sectors, and before that he was a member of the European and UK M&A teams at Morgan Stanley. Mark holds an M.A. in History from the University of Cambridge.

[READ MORE](#)

INTERNET PORTFOLIO HIGHLIGHTS



Signavio
Germany



Solita
Finland

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Employees 251-500

Investment Stage Buyout

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden

Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation

Industries B2B, Business Insurance, Consumer Products, Digital Health, Digitalisation, EduTech, FinTech, Industrial, Mobility, Personal Insurance, B2B Service Provider

Transaction Structures Growth Capital, Majority, Private Equity, Active Style

BUSINESS OVERVIEW

Apax Partners is an independent global partnership focused solely on long-term investment in growth companies. Funds advised by Apax Partners typically invest in large companies with an enterprise value between €1bn and €5bn. The Funds invest in four sectors: Tech & Telco, Services, Healthcare, and Consumer.

Releasing potential is at the heart of everything we do. Whether it's identifying potential investments, growing our portfolio companies or realising their value at the right time, our strategy is geared to releasing potential.

Throughout over 30 years since the raising of the first fund, the company has successfully invested across all investment stages, and through several complete economic cycles.

The firm's current success is rooted in a culture that has always been outward looking, pioneering and committed to growing businesses. The deep understanding of the four sectors in which it invests has been at the core of Apax Partners' strategy, giving it early access to investment opportunities and an ability to quickly add value to portfolio companies.

[READ MORE](#)



Deutsche Handelsbank

The bank for digital startups and growth companies. Providing Growth Financing and BaaS to fast growing companies with proven business model from Series A onwards. Helping already over 150 Scale-ups to lever their business with loans starting from 500k.



Founded: 2009 <https://www.handelsbank.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Jens Munk
co-CEO

PRESENTATION TOPIC

TBD

SHORT BIOGRAPHY

TBD

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	Munich, Germany
Employees	51-100
Investment Stage	Growth
Current Fund Size	€m 1
Total AUM	€m 10
Investment Style	Active

TARGET INVESTMENT CRITERIA

Geographies	Austria, Germany, Netherlands
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services
Industries	Artificial Intelligence / AI, B2B, Banking, Casual Gaming, Dating, Digital Services, E-Commerce, Financial Services, FinTech, InsurTech, PropTech, Software, Travel, Mobility, SaaS, Angel Investor, Buyout / Private Equity, Buyout Debt, Casual Dating, Content, Debt Capital Markets, E-Sports, Growth Capital, Lending, Money Transfers, Online Lottery, Online Payment, Payments, Pets, Recruiting, Debt
Transaction Structures	Growth Capital, Venture Debt

BUSINESS OVERVIEW

Deutsche Handelsbank is a specialised bank for digital startups and growth companies. We are deeply rooted in the technology startup ecosystem and dedicated to connecting and partnering with innovative technology companies, venture capital investors and domain experts. We accompany startups and digital growth companies along their way with growth financing, working capital, banking-as-a-service and factoring solutions.

Our target group is in particular, we consider SaaS (Software as a Service, (AdTech, MarTech,...)), e-commerce, Internet of Things (IoT), InsurTech, FinTech, PropTech, Mobility, and all other innovative businesses with growth potential as our core markets.

SPEAKER INFORMATION



Ben Tompkins

Partner

PRESENTATION TOPIC

In conversation with Aircall

SHORT BIOGRAPHY

Ben has been working with technology entrepreneurs and their investors in Europe and the US all his career. Prior to joining Draper Esprit, Ben was Managing Partner at Eden Ventures, a European early stage VC investor where he was responsible for investments in Green Man Gaming, Borro, Huddle, Zemanta and Reevo, amongst others. Ben was a tech investment banker at Broadview/Jefferies where he was co-head of the Global Software, Services & Media practice and advised on deals including Blizzard Studios/World of Warcraft, Iris Software (LSE), K Loot, Promethean, ICV and uDate. At Draper Esprit, Ben oversees the investment team and sits on the board of both Aircall and Finalcad.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters	London, United Kingdom
Employees	26-50
Investment Stage	VC
Current Fund Size	€m 1,000
Total AUM	€m 2,000
Investment Style	Active

TARGET INVESTMENT CRITERIA

Geographies	Austria, Belgium, Switzerland, Germany, Denmark, Spain, Finland, France, United Kingdom, Ireland, Netherlands, Portugal, Sweden
Verticals	Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Blockchain-Powered Businesses, Industrial Digitisation
Industries	Biotechnology, PaaS, Cryptocurrencies, SpaceTech, Engineering, Machine Learning, Deep Learning, Semiconductors, B2B, B2C, Banking, Blockchain, Cloud, Cloud Services, Consumer Electronics, Cyber Security, Data, Digital Health, E-Commerce, EduTech, Enterprise Hardware, FinTech, Hardware, Healthcare / Pharma, InsurTech, PropTech, Software, Venture Capital, Wellness, Mobility, SaaS
Transaction Structures	Growth Capital, Venture Capital, Active Style

BUSINESS OVERVIEW

Draper Esprit is one of the most active venture capital firms in Europe, helping to build and invest in disruptive, high growth technology companies. We believe the best entrepreneurs in Europe are capable of building the global businesses of the future. We fuel their growth with long-term capital, access to international networks and decades of experience building businesses. We are the European arm of the Draper Venture Network, a global venture capital alliance, giving our portfolio access to a global footprint of corporates and investors.

[READ MORE](#)

SPEAKER INFORMATION



Tom Mendoza

Deal Partner

PRESENTATION TOPIC

Fireside chat with Richard Hartley, co-founder and CEO, Cytora

SHORT BIOGRAPHY

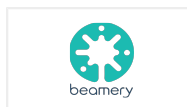
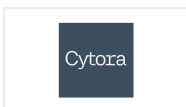
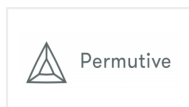
Tom is a Deal Partner at EQT Ventures, based in London and focusing on the UK and Southern European markets. Prior to joining EQT Ventures he led HotelTonight's international expansion across the UK and Ireland, and founded Tep Wireless, a global and profitable mobile internet service for travellers.

Before venturing into technology, Tom was a hedge fund investor at PSAM and ING STP where he led and managed event-driven investments within the technology, financial services and alternative energy sectors.

He was born in the UK, grew-up in Venezuela, studied in Boston (U.S.) and has lived in London for the past 12 years. He loves electronic music (amateur DJ), yoga, football (Man Utd fan) and spending time in nature.

[READ MORE](#)

INTERNET PORTFOLIO HIGHLIGHTS



KEY CORPORATE FACTS

Headquarters Stockholm, Sweden**Other Offices** Berlin, Germany
London, United Kingdom
San Francisco, United States
Amsterdam, Netherlands
Luxembourg, Luxembourg**Employees** 26-50**Investment Stage** VC**Current Fund Size** €m 566**Total AUM** €m 566**Investment Style** Active

TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden**Verticals** Revolutionary Consumer Products, Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation**Industries** PaaS, Engineering, Machine Learning, Deep Learning, Human Resources, Accommodation, Accounting, Advertising, Analytics, Apps, Artificial Intelligence / AI, Augmented Reality, Automation, B2B, B2C, Banking, Big Data, Business Insurance, Casual Gaming, Cloud, Cloud Services, Collaboration, Construction, Customer Intelligence, Cyber Security, Data, Digital Health, Digitalisation, Direct-to-Consumer, E-Commerce, EduTech, Electro-Mobility, FinTech, Food Delivery, Gaming, Gaming Platforms, Healthcare / Pharma, InsurTech, Internet of Things / IoT, Mobile, Mobile App Development, Mobile Gaming, Remote Access / Screen Sharing, Security, Social Gaming, Transportation, Venture Capital, Virtual Reality, Wearables, Mobility, SaaS**Transaction Structures** Venture Capital

BUSINESS OVERVIEW

EQT Ventures is a multi-stage €566m VC fund fuelled by some of the world's most obsessive company builders, engineers, designers, marketers,

SPEAKER INFORMATION



Johan Svanstrom

Partner

PRESENTATION TOPIC

Fireside chat with Miki Kuusi, co-founder and CEO at Wolt

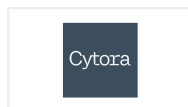
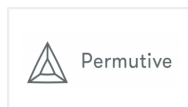
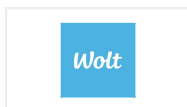
SHORT BIOGRAPHY

Johan is Partner at EQT Ventures where he advises our portfolio companies on expanding and scaling globally - areas that Johan has a wealth of experience in. He's currently serving on the board of portfolio company Wolt and Epidemic Sound, an EQT Mid Market Europe portfolio company.

Prior to his role at EQT Ventures, Johan was President of Hotels.com and a member of the global management team of its parent, Expedia Group Inc for five years. In his role at Hotels.com, Johan led the innovation, strategic development and growth of the brand - operating in more than 70 countries. Johan was also President of Expedia Affiliate Network, the B2B partner division of Expedia Group, for more than three years. Before this, Johan spent eight years with Expedia in Asia-Pacific as a Managing Director, launching and growing several of the company's divisions into...

[READ MORE](#)

INTERNET PORTFOLIO HIGHLIGHTS



KEY CORPORATE FACTS

Headquarters Stockholm, Sweden**Other Offices** London, United Kingdom
Berlin, Germany
San Francisco, United States
Amsterdam, Netherlands
Luxembourg, Luxembourg**Employees** 26-50**Investment Stage** VC**Current Fund Size** €m 566**Total AUM** €m 566**Investment Style** Active

TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Sweden**Verticals** Revolutionary Consumer Products, Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation**Industries** PaaS, Engineering, Machine Learning, Deep Learning, Human Resources, Accommodation, Accounting, Advertising, Analytics, Apps, Artificial Intelligence / AI, Augmented Reality, Automation, B2B, B2C, Banking, Big Data, Business Insurance, Casual Gaming, Cloud, Cloud Services, Collaboration, Construction, Customer Intelligence, Cyber Security, Data, Digital Health, Digitalisation, Direct-to-Consumer, E-Commerce, EduTech, Electro-Mobility, FinTech, Food Delivery, Gaming, Gaming Platforms, Healthcare / Pharma, InsurTech, Internet of Things / IoT, Mobile, Mobile App Development, Mobile Gaming, Remote Access / Screen Sharing, Security, Social Gaming, Transportation, Venture Capital, Virtual Reality, Wearables, Mobility, SaaS**Transaction Structures** Venture Capital

BUSINESS OVERVIEW

EQT Ventures is a multi-stage €566m VC fund fuelled by some of the world's most obsessive company builders, engineers, designers, marketers,

SPEAKER INFORMATION



Mustafa E. Say

Founder

PRESENTATION TOPIC

Driving monetization in emerging markets through transactions

SHORT BIOGRAPHY

Founder of iLab Ventures and Access Turkey Capital Group, which comprises Turkey's first and only comprehensive alternative investment company. After institutionalizing investment activities with Access Turkey Fund LLC, a hedge fund with an outstanding track record, in 2000, founded iLab Ventures, an online platform investing in early and growth stage businesses in Turkey.

Under the iLab umbrella, invested in and incubated many online businesses with extraordinary growth stories. Serves as Board Member of Endeavour Global / Turkey, and in the Board of Trustees of TEV, Turkish Educational Foundation.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Istanbul, Turkey

Employees 1,001-10,000

Investment Stage Growth

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Turkey

Verticals Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds

Industries Classifieds, Financial Services, Insurance, Marketplaces

Transaction Structures Growth Capital, Majority, Active Style

BUSINESS OVERVIEW

Founded in 2000, iLab Ventures is an online platform investing in early and growth stage businesses in Turkey. Throughout the years, iLab has invested in, acquired or built several online businesses in Turkey, whereby playing a critical role in Turkey's digitization process.

We operate leading classifieds and marketplace businesses driven by outstanding management teams. We aim to build the largest online platform in Turkey with an array of consumer related businesses that fulfill essential needs of a person throughout their life.

iLab portfolio of companies operate businesses in jobs, property and car classifieds segments as well as marketplace businesses in insurance, finance, travel and products categories. Daily, millions of Turkish users enjoy the services and benefits of companies operated by iLab, including Kariyer.net, Arabam.com, Emlakjet.com, Sigortam.net, Hangikredi.com, Neredekal.com and Cimri.com. Portfolio companies reach in aggregate 40% of Turkish Internet Audience and employ over 1,200 people.

[READ MORE](#)



Introsight Advisors is a global strategic advisory and marketing firm.

📅 Founded: 2015

🌐 <http://www.introsight.com>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Louise Tabbiner

Senior Advisor, Milken Institute & Founder and CEO

PRESENTATION TOPIC

Venture Capital

SHORT BIOGRAPHY

Louise Tabbiner is the founder of Introsight Advisors, a global strategic marketing and investor relations consulting firm. Introsight works with a select group of high profile sophisticated global investors, private or family-run enterprises, best-in-class brands and companies, early-stage investment firms, and non-profit advocacy and research organizations.

Tabbiner is a Senior Advisor at the Milken Institute, where she has worked for six years. Tabbiner was responsible for launching the Milken Institute in the Middle East and for the inaugural Milken Institute MENA Summit that took place in Abu Dhabi in February 2018. Tabbiner continues to focus on the Middle East and North Africa and is responsible for accelerating the Institute's relationships with influential leaders across public and private sectors in the MENA region. Prior to launching the MENA initiative, Tabbiner focused on international development, family office program development, speaker recruitment and driving new sponsorship for the Institute.

Tabbiner also serves as an Advisor to Mubadala Capital's European Venture business, part of the Abu Dhabi investment fund; an Advisor to Stone Canyon Industries, a global industrial holding company; an Advisor to Global Thermostat, a technology...

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KEY CORPORATE FACTS

Headquarters London, United Kingdom

Active Markets Austria, Belgium, Switzerland, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Italy, Lithuania, Netherlands, Norway, Poland, Portugal, Sweden, Turkey

Employees 4-10

Ownership Founders

BUSINESS OVERVIEW

We identify and execute innovative strategies to enhance the visibility and network for a select group of high profile: sophisticated global investors, private or family run enterprises, best-in-class brands and companies, early stage investment firms, and non-profit advocacy and research organizations.

Introsight was founded in July 2015 by Louise Tabbiner and is headquartered in Los Angeles, California with operations in New York, London and Dubai.

Using our deep knowledge of the global investor landscape and strong existing relationships, we help organizations grow and differentiate themselves. Our creative spin on facilitating warm introductions, building relationships and hosting events will change the future of your business.

[READ MORE](#)

SPEAKER INFORMATION



Manu Gupta

Partner

PRESENTATION TOPIC

Fireside chat with Casafari

SHORT BIOGRAPHY

In the last 20 years, Manu has worked as a Java coder, software designer, product marketer, tech banker, and venture capitalist. Manu was named one of the 40 most influential professionals in Europe by Wall Street Journal. Recent investments or board directorships include Taulia, Algomi, GoEuro, Tictail, SOFI as well as historic investment or board advisory in Maker Studios (Disney), BrandsExclusive (APN), Markafoni (Naspers), Casacanda (Fab), GLG (Holtzbrink), Clickon Brazil (Globo). Previously, Manu was an Executive Director and Head of the European Internet coverage at Goldman Sachs London, as well as a tech M&A and IPO advisor in San Francisco. Initially he grew up in San Francisco and was a Product Manager at Oracle, and coder at Sun Microsystems.

[READ MORE](#)

INTERNET PORTFOLIO HIGHLIGHTS

CASAFARI

CASAFARI
PortugalTERALYTICSTeralytics
Switzerland

Glovo

Glovo
Spain

KEY CORPORATE FACTS

Headquarters Zurich, Switzerland

Employees 26-50

Investment
Stage VC

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Germany, Spain, France, United Kingdom, Israel, Netherlands, Sweden

Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services

Industries FinTech, Media, Software, Transportation, Travel, Real Estate

Transaction
Structures Growth Capital, Venture Capital

BUSINESS OVERVIEW

Lakestar is a global venture capital company, with offices in Zurich, Berlin, and London.

- Company identified highly disruptive technology companies across all stages of their lifestyle – seed to growth – and across consumer and B2B business models. Most importantly, Lakestar has been a preferred partner for US entrepreneurs considering international expansion, as well as European entrepreneurs wanting to go global.
- Lakestar has invested in Skype, Spotify, Harry's, Facebook, Airbnb, King.com, and more recently into Omio, Oscar, Opendoor, Hometogo, Get your Guide and Revolut.

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LGT Vestra

Private ownership ensures a long-term outlook and stability



Founded: 1997

<https://www.lgtvestra.com/en>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



David Scott

Founder & Chairman, LGT Vestra

PRESENTATION TOPIC

KEY CORPORATE FACTS

Headquarters Pfaffikon, Switzerland

Employees 251-500

Investment Stage Growth

Investment Style Passive

TARGET INVESTMENT CRITERIA

Geographies Germany, United Kingdom

Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech

Industries Investor

Transaction Structures Private Equity

BUSINESS OVERVIEW

LGT Vestra is a UK-based partnership between LGT, wholly owned by the Princely Family of Liechtenstein and the executive partners of LGT Vestra. LGT has been managed by the Princely Family of Liechtenstein for over 80 years and has a great deal of experience in managing family assets. In both our corporate and our investment strategies, we take a very long-term view. This is because we know that it takes time and discipline to achieve success.

[READ MORE](#)



SPEAKER INFORMATION



Fahd Beg

Chief Investment Officer

PRESENTATION TOPIC

Fireside chat with Marco Rodzynek

INTERNET PORTFOLIO HIGHLIGHTS



Delivery Hero
Germany

Ecommerce, Marketpla...



Brainly
Poland

Edutech

KEY CORPORATE FACTS

Headquarters Cape Town, South Africa

Employees Over 10,000

Investment Stage Growth

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Verticals Revolutionary Consumer Products, Mobility & Travel of the Future, Ecommerce, Marketplaces & Classifieds, Consumer Software & Services

Industries Media

Transaction Structures Growth Capital, Majority, Private Equity, Venture Capital

BUSINESS OVERVIEW

Founded in 1915, Naspers is a global internet and entertainment group and one of the largest technology investors in the world. Operating in more than 130 countries and markets with long-term growth potential, Naspers builds leading companies that empower people and enrich communities. It runs some of the world's leading platforms in internet, video entertainment, and media.

[READ MORE](#)



NuCom Group

In the NuCom Group ProSiebenSat.1 bundles its commerce business. Its investment portfolio consists of companies that are market leaders in their segments. NuCom Group intends to become the leading European growth platform in the consumer internet sector.



Founded: 2018 <https://www.nucom.group/>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Florian Tappeiner

Co-CEO & MD

PRESENTATION TOPIC

SHORT BIOGRAPHY

Dr. Florian Tappeiner is Co-CEO of NCG - NuCom Group SE and Managing Director of NCG Commerce GmbH. Florian Tappeiner has been at ProSiebenSat.1 since 2015 and has led the Group's M&A Department as Executive Vice President M&A. Before ProSiebenSat.1, Florian was Director of the Private Equity firm H.I.G. Capital.

[READ MORE](#)

INTERNET PORTFOLIO HIGHLIGHTS

Parship
Germany

Revolutionary Consum...

Verivox
Germany

Ecommerce, Marketpla...

Flaconi
Germany

Ecommerce, Marketpla...

KEY CORPORATE FACTS

Headquarters	Unterföhring, Germany
Employees	1,001-10,000
Investment Stage	VC
Investment Style	Active

TARGET INVESTMENT CRITERIA

Geographies	Germany
Verticals	Revolutionary Consumer Products, Cognitive Computing, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, Industrial Digitisation
Industries	Aggregation, B2C, Banking, Consumer Products, Customer Experience / VoC, Customer Service Platform, Dating, Digital Health, Digital Services, Direct-to-Consumer, E-Commerce Infrastructure, E-Commerce Platform, Furniture, Marketplaces, Serious Dating, Tourism, Toys, Travel, Vacation Rentals, Website Conversion / Personalization
Transaction Structures	Growth Capital, Majority, Active Style

BUSINESS OVERVIEW

In the NuCom Group ProSiebenSat.1 bundles its commerce business. The NuCom Group's investment portfolio consists of companies and brands that are market leaders in their respective segments. These include Amorelie, Aroundhome, billiger-mietwagen.de, Flaconi, the Jochen Schweizer mydays Group, moebel.de, the Parship Group with Parship, ElitePartner and eharmony as well as Stylight, Verivox and WindStar Medical. In 2018, NuCom generated revenues of 831 million euros. In 2019, the company is aiming for sales of 1 billion euros. Combining organic growth of its investments and further strategic acquisitions, NuCom Group intends to become the leading European growth platform in the consumer Internet sector.

[READ MORE](#)

SPEAKER INFORMATION



Jonathan Medved

Founder & CEO

PRESENTATION TOPIC

When will the disruptors be disrupted?

SHORT BIOGRAPHY

Jonathan Medved is a serial entrepreneur and according to the Washington Post (2007) "one of Israel's leading high tech venture capitalists". In the 2008 NY Times Supplement "Israel at 60" Medved was named one of the top 10 most influential Americans who have impacted Israel.

Medved is the founder and CEO of OurCrowd, the world's largest equity crowdfunding platform for accredited investors which has raised more than \$70M for 51 portfolio companies since its launch in February 2013. Bloomberg Business week said that OurCrowd "has blown up the exclusivity around tech fundraising" and The Jerusalem Post added that "It has taken OurCrowd only a matter of months to become one of Israel's most active funds". TheStreet.com said that OurCrowd is "Crowdfunding for Real Investors."

Prior to OurCrowd, Medved was the co-founder and CEO of Vringo (Nasdaq:VRNG) and the co-founder and General Partner of Israel Seed Partners, with \$262M under management.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Jerusalem, Israel

Active Markets Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Employees 101-250

Ownership Financial Investors

Total Funding € 99m

BUSINESS OVERVIEW

OurCrowd is a global venture investing platform that empowers institutions and individuals to invest and engage in emerging companies. The most active venture investor in Israel, OurCrowd vets and selects companies, invests its capital, and provides its global network with unparalleled access to co-invest and contribute connections, talent and deal flow. OurCrowd builds value for its portfolio companies throughout their lifecycles, providing mentorship, recruiting industry advisors, navigating follow-on rounds and creating growth opportunities through its network of multinational partnerships.

With \$1.1 billion of committed funding, and investments in 180 portfolio companies and 18 venture funds, OurCrowd offers access to its membership of 33,000 individual accredited and institutional investors, family offices, and venture capital partners from over 183 countries to invest alongside, at the same terms. OurCrowd's portfolio is diversified across sectors and stages, ranging from seed and series A through late stage and pre-IPO firms. Since its founding in 2013, OurCrowd portfolio companies have been acquired by some of the most prestigious brands in the world, including Uber, Canon, Oracle, Nike, and Intel.

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SPEAKER INFORMATION



Anton Inshutin

Managing Partner

PRESENTATION TOPIC

Fireside chat RTP Global & Drover: From Car Ownership to Access

SHORT BIOGRAPHY

Anton has over 16 years of investment banking experience focusing on telecommunications, media and technology (TMT) at Morgan Stanley and Deutsche Bank. From 2007 to 2012 Anton led the TMT industry practice in the investment banking department of Morgan Stanley in Moscow. He also has 6 years of venture capital experience at Inventure Partners.

Anton joined RTP Global in 2018 and he covers the Transportation/Mobility, Logistics and FinTech sectors.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Moscow, Russia

Employees 11-25

Investment Stage VC

Current Fund Size €m 200

Total AUM €m 750

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Germany, Denmark, Spain, France, United Kingdom, Greece, Italy, Netherlands, Norway, Portugal, Sweden

Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services, Industrial Digitisation

Industries Machine Learning, Deep Learning, Accommodation, Accounting Software, AgriTech, Apps, Artificial Intelligence / AI, Automotive, B2B, B2C, Banking, Betting, Big Data, Car Rentals, Cloud Services, Communication, Communities, Construction, Co-Working, CRM, Data, Delivery, Digital Health, Direct-to-Consumer, E-Commerce, Electro-Mobility, E-Sports, Fantasy Sports, FinTech, Fitness, Food, Food Delivery, Gaming Platforms, InsurTech, Logistics, Marketplaces, PropTech, Venture Capital, B2B Service Provider, Peer-to-Peer Lending, Sports, Travel, Video Platforms

Transaction Structures Venture Capital

BUSINESS OVERVIEW

RTP Global (established as Ru-Net) founded in 2000, invests in disruptive technologies and supports outstanding entrepreneurs who expand the boundaries and improve our lives. It was the first to back Delivery Hero and Yandex, now the largest tech companies in Europe, as well as Ring Central and Datadog in the USA between others.

Today, RTP Global is a diversified technology investment firm with an international presence. The firm has offices in Moscow, New York and Bangalore.

The portfolio currently consists of over 50 companies, mainly distributed across USA, India, Europe and Russia. The firm has built out a flexible approach and fast-paced decision-making team around the needs of business founders.



SPEAKER INFORMATION



Stefan Klestil

Partner

PRESENTATION TOPIC

Curve - what's next for the Operating System of money?

SHORT BIOGRAPHY

Stefan is General Partner at Speedinvest, a pan-European early-stage tech fund with offices in Vienna, Berlin, London, San Francisco and Munich. At Speedinvest, he is responsible for FinTech investments across EMEA and beyond and takes a very hands-on approach to support founders on business and product strategy, busdev and corpdev. Speedinvest is seeking to support the best teams in Europe to create the next generation of financial services unicorns. Speedinvest has been ranked as the most active FinTech investor in Europe by CB Insights and PitchBook. Stefan is regular speaker at Money 2020 in Europe and Asia, Paris FinTech Forum as well as Noah. Stefan has over 20 years of experience in the international payments and banking technology space as Advisor, Executive, Incubator and Investor. He is deputy Chairman of Wirecard, and is member or observer of boards or advisory boards at Iyzico, Curve, payworks, N26, N26 bank, Wefox, Billie, Fincompare and Grandhood. Stefan also supports the founders of Fraugster, Bank Open, Lemonway, Predictus, Koin, Factris and Cyberwrite. Previously he was President Central and Southern Europe at First Data, Partner at Roland Berger, and Principal at A.T. Kearney based in New York and Vienna. He holds Masters Degrees from Columbia University and Vienna University of Economics and Business Administration.

[READ MORE](#)

KEY CORPORATE FACTS

Headquarters Vienna, Austria

Employees 51-100

Investment Stage VC

Current Fund Size €m 300

Total AUM €m 300

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Greece, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, B2B Software & Services, Industrial Digitisation

Industries Deep Learning, Advertising Network, B2B, Consumer Products, Digital Health, FinTech, Industrial, Software, Travel, Mobility, SaaS

Transaction Structures Growth Capital, Minority, Venture Capital

BUSINESS OVERVIEW

Speedinvest is a pan-european early-stage VC, HQed in Vienna with more than EUR 300m AuM. We invest initial tickets from EUR 500k to 4m in seed and growth stage startups with focus on FinTech, IndustrialTech, Marketplaces, DeepTech and in anything else software related or in software based business models. Our portfolio consists of 130+ companies in 26 countries that we heavily support with our team of 70 investment professionals in HR, growth hacking, fundraising and US market entry through our offices in San Francisco, Berlin & Munich and London.

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SPEAKER INFORMATION



Matus Maar

Managing Partner & Co-Founder

PRESENTATION TOPIC

Fighting Fake IDs - AI to the rescue (Fireside with Onfido)

SHORT BIOGRAPHY

Partner and Co-Founder at Talis Capital Limited (2011 – Present)

Non Exec Board at Onfido Background Checks (2016 – Present)

[READ MORE](#)

INTERNET PORTFOLIO HIGHLIGHTS



Onfido
United Kingdom

B2B Software & Servi...



Ynsect
France

Industrial Digitisat...



Darktrace
United Kingdom

B2B Software & Servi...

KEY CORPORATE FACTS

Headquarters London, United Kingdom

Employees 11-25

Investment Stage VC

Current Fund Size N/A

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Germany, France, United Kingdom, Israel

Verticals Revolutionary Consumer Products, Cognitive Computing, Digital Health, Mobility & Travel of the Future, Edutech, Fintech & Insurtech, Ecommerce, Marketplaces & Classifieds, B2B Software & Services

Industries PaaS, Machine Learning, Deep Learning, Accommodation, Advertising, Agriculture, AgriTech, Analytics, Apps, Artificial Intelligence / AI, Automation, B2B, B2C, Banking, Big Data, Business Insurance, Business Intelligence, Cloud, Cloud Services, Content Marketing, Cyber Security, Data, Data Management Platforms, Digital Health, Digitalisation, E-Commerce, E-Commerce Platform, EduTech, Energy, Equity Capital Markets, Family Office, Finance, Financial Services, FinTech, Food, HR Software, Influencer Marketing, Instagram Marketing, Insurance, InsurTech, Internet of Things / IoT, Investor, Luxury Goods, Marketplaces, Music Platforms, PropTech, Software, Venture Capital, Wellness, B2B Service Provider, Mobility, SaaS

Transaction Structures Venture Capital

BUSINESS OVERVIEW

Talis Capital is a venture capital investment firm that takes smart money from some of the world's most successful entrepreneurs and business people and invests it strategically in early stage technology companies with global potential. Talis has invested over \$600m worth of transactions since 2009 and the portfolio includes Darktrace, Onfido, iwoca, Pirate Studios, Luminance, import.io, Oh My Green, Ynsect & Medbelle to name just a few. Talis concentrates on building long term partnerships and leverages their exclusive investor network to create opportunity. Technology led investment thesis - current areas of interest include Consumer (content to commerce, direct to consumer) Food & Wellness, AgriTech, Data, Fintech & Insurance, PropTech, Digital Health amongst others.

[READ MORE](#)



Target Global

International VC firm with €700 million assets under management. Focusing on fast-growing tech companies



Founded: 2012

<http://targetglobal.vc>

[See More at NOAH Connect](#)

SPEAKER INFORMATION



Ben Kaminski

Partner

PRESENTATION TOPIC

Fireside chat with Zego

INTERNET PORTFOLIO HIGHLIGHTS



DocPlanner
Poland

Digital Health



Zego
United Kingdom

Fintech & Insurtech



Dreamlines
Germany

Mobility & Travel of...

KEY CORPORATE FACTS

Headquarters Berlin, Germany

Employees 26-50

Investment Stage VC

Investment Style Active

TARGET INVESTMENT CRITERIA

Geographies Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, United Kingdom, Ireland, Israel, Italy, Lithuania, Latvia, Netherlands, Norway, Poland, Portugal, Russia, Sweden, Turkey

Verticals Revolutionary Consumer Products, Digital Health, Mobility & Travel of the Future, Fintech & Insurtech, B2B Software & Services

Industries Investor

Transaction Structures Venture Capital

BUSINESS OVERVIEW

Target Global is an international investment firm headquartered in Berlin, with €700 million in assets under management. Connecting the key European startup ecosystems we leverage the unique DNA of each of our target geographies, across our global network. Building on our experienced team with substantial operational and investment experience, we help exceptional entrepreneurs to build market leaders. Target Global follows a lifecycle approach, investing in fast-growing online platforms, targeting trillion \$ markets. Our partners have been investing for more than 15 years in the digital technology space, backing some of the European success stories. The Target Global portfolio includes companies such as Auto1, Delivery Hero, Omio (formerly GoEuro), Dreamlines and WeFox.

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